

# THE INFLUENCE OF BENEVOLENT LEADERSHIP ON THE PERFORMANCE OF JOB ROLES

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**Abstract:** In the ever-evolving landscape of contemporary organizations, leadership styles play a pivotal role in shaping employee performance and organizational outcomes. Benevolent leadership, characterized by empathy, kindness, and a genuine concern for employee well-being, has garnered attention as a distinct leadership approach. This study examines the impact of benevolent leadership on employee job roles and performance, shedding light on the mechanisms through which leadership benevolence influences outcomes. Through statistical analyses, including correlation and regression, we find a statistically significant and moderate positive correlation between leader benevolence and overall employee performance. Benevolent leadership explains 22.4% of the variance in employee performance, including individual task proficiency, adaptivity, proactivity, team member proficiency, adaptivity, proactivity, organization member proficiency, adaptivity, and proactivity, all demonstrate a positive influence of benevolent leadership. This research offers insights for both scholars and practitioners, highlighting the importance of fostering benevolent leadership practices to enhance employee performance and create positive work environments.

Keywords: Benevolent Leadership, Employee Performance, Leadership Styles

# Introduction

In today's rapidly changing and competitive business landscape, leadership has emerged as a critical factor influencing organizational success (Avolio, Walumbwa, & Weber, 2009; Bass & Riggio, 2006). Among various leadership styles, benevolent leadership has gained prominence as a distinctive approach that prioritizes the well-being, growth, and development of employees (Eisenbeiss, Knippenberg, & Boerner, 2008). The influence of leadership on employee performance and job roles has been a subject of extensive research, with numerous studies highlighting the pivotal role leaders play in shaping organizational outcomes (Eisenbeiss et al., 2008; Podsakoff, MacKenzie, Moorman, & Fetter, 1990).

Benevolent leadership is characterized by leaders who demonstrate empathy, kindness, and



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concern for the welfare of their subordinates (Eisenbeiss et al., 2008; Wu, Hu, & Liu, 2013). These leaders prioritize building strong interpersonal relationships, fostering trust, and creating a supportive work environment (Eisenbeiss et al., 2008). While benevolent leadership shares some similarities with transformational and servant leadership styles, it places a distinct emphasis on the emotional and social well-being of employees (Eisenbeiss et al., 2008).

The performance of job roles within an organization is intricately linked to leadership behaviors (Bass & Riggio, 2006). Effective leaders can inspire and motivate employees, leading to increased job satisfaction, commitment, and ultimately, enhanced job performance (Avolio et al., 2009; Podsakoff et al., 1990). Benevolent leadership, with its focus on employee well-being and support, holds the potential to positively impact job roles and performance outcomes.

The relationship between benevolent leadership and job performance has garnered attention in recent years, with studies suggesting that benevolent leaders can significantly influence employee attitudes and behaviors (Eisenbeiss et al., 2008; Wu et al., 2013). Research has shown that employees who perceive their leaders as benevolent are more likely to exhibit higher levels of job engagement, organizational citizenship behavior, and overall job satisfaction (Eisenbeiss et al., 2008; Wu et al., 2013).

Despite the growing interest in benevolent leadership, there is still a need for comprehensive empirical research that delves into the specific mechanisms through which benevolent leadership impacts job roles and performance (Eisenbeiss et al., 2008). Understanding how benevolent leadership behaviors translate into improved job performance can provide valuable insights for both scholars and practitioners seeking to enhance leadership effectiveness in contemporary organizations.

This study aims to contribute to the existing literature by investigating the influence of benevolent leadership on the performance of job roles. It seeks to explore the underlying mechanisms through which benevolent leadership affects employee job performance, job satisfaction, and organizational outcomes. Through empirical research and data analysis, this study aims to provide a deeper understanding of the impact of benevolent leadership and its implications for organizations striving to foster a positive work environment and enhance job performance.

In summary, this research addresses a critical gap in the literature by examining the relationship between benevolent leadership and job roles' performance, shedding light on the potential benefits of adopting this leadership style in contemporary organizations. Through rigorous empirical analysis, this study seeks to offer practical insights that can guide leaders and organizations in promoting employee well-being, job satisfaction, and ultimately, improved job performance.

# **Research Objectives**

Objective 1: The primary objective of this study was to examine the relationship between leadership benevolence and employee performance. Through statistical analyses, this research aimed to



determine whether benevolent leadership positively influences employee performance and to what extent it contributes to variations in performance across different dimensions.

Objective 2: The secondary objective was to investigate potential demographic and organizational factors that might influence the relationship between leadership benevolence and employee performance. This objective sought to explore whether variables such as gender, age, education, and years of service had a significant impact on the observed relationship and whether these factors could provide valuable insights for organizations seeking to optimize leadership practices and enhance employee performance.

# **Literature Review**

Leadership within organizational contexts has been a subject of extensive research for decades, with scholars exploring various leadership styles and their impact on employee performance, job satisfaction, and organizational outcomes (Avolio, Walumbwa, & Weber, 2009; Podsakoff, MacKenzie, Moorman, & Fetter, 1990). Benevolent leadership, characterized by its emphasis on empathy, kindness, and concern for the well-being of employees, has emerged as a distinct leadership style in recent years (Eisenbeiss, Knippenberg, & Boerner, 2008). This literature review explores the existing body of knowledge on the influence of benevolent leadership on the performance of job roles, shedding light on the mechanisms through which benevolent leadership affects employee behaviors and outcomes.

Benevolent leadership, often referred to as benevolent paternalism, is rooted in the leader's genuine care for the welfare and development of their subordinates (Eisenbeiss et al., 2008; Wu, Hu, & Liu, 2013). Leaders who exhibit benevolent leadership behaviors prioritize building strong interpersonal relationships, fostering trust, and creating a supportive work environment (Eisenbeiss et al., 2008). Key characteristics of benevolent leadership include empathy, kindness, fairness, and a willingness to provide guidance and support to employees (Eisenbeiss et al., 2008).

One of the central themes in the literature on benevolent leadership is its positive impact on employee job satisfaction. Studies have consistently found that employees who perceive their leaders as benevolent tend to report higher levels of job satisfaction (Eisenbeiss et al., 2008; Wu et al., 2013). Benevolent leaders create a work atmosphere characterized by fairness, consideration, and emotional support, which contributes to greater overall job satisfaction among employees (Eisenbeiss et al., 2008). This increased job satisfaction, in turn, has implications for employee commitment and performance.

Benevolent leadership has been associated with higher levels of employee commitment. Research suggests that employees who feel cared for and supported by their leaders are more likely to exhibit affective commitment, which is characterized by a strong emotional attachment to the organization (Eisenbeiss et al., 2008; Meyer & Allen, 1991). Benevolent leaders foster an environment in which employees feel valued and appreciated, leading to greater commitment to the organization and its goals (Eisenbeiss et al., 2008).



The impact of benevolent leadership extends to employee job performance. Studies have shown that employees who perceive their leaders as benevolent tend to exhibit higher levels of task performance, organizational citizenship behavior (OCB), and job engagement (Eisenbeiss et al., 2008; Wu et al., 2013). Benevolent leaders create a sense of psychological safety, encouraging employees to take risks, innovate, and go the extra mile in their job roles (Edmondson, 1999; Eisenbeiss et al., 2008). This enhanced job performance can have positive consequences for organizational outcomes.

Several mechanisms help explain the influence of benevolent leadership on employee outcomes. Firstly, benevolent leaders create a supportive work environment characterized by trust and psychological safety (Eisenbeiss et al., 2008). This environment encourages open communication, collaboration, and knowledge sharing among employees, which can enhance job performance (Edmondson, 1999). Secondly, benevolent leadership fosters a sense of fairness and justice among employees, leading to increased job satisfaction and commitment (Eisenbeiss et al., 2008). Thirdly, benevolent leaders serve as role models, inspiring employees to emulate their behavior and values, which can positively impact job roles and performance (Bass & Riggio, 2006; Wu et al., 2013).

The existing body of literature highlights the significant influence of benevolent leadership on employee job satisfaction, commitment, and job performance. Benevolent leaders, characterized by their empathy and support, create a work environment conducive to positive employee attitudes and behaviors. This literature review emphasizes the importance of understanding the mechanisms through which benevolent leadership affects job roles and performance, offering valuable insights for organizations seeking to foster a supportive and productive work culture.

In the context of contemporary organizations, where employee well-being and performance are paramount, benevolent leadership emerges as a leadership style worthy of further investigation and application. The subsequent sections of this study will delve into empirical research to explore the relationships between benevolent leadership, employee job roles, and organizational outcomes, contributing to a deeper understanding of the impact of this leadership style in modern workplaces.

# Methodology

The research methodology employed in this study utilizes two primary research instruments: The Benevolent Leadership Scale and the Work Role Performance Scale. These instruments are designed to assess the influence of benevolent leadership on job performance within the context of Chinese culture. The Benevolent Leadership Scale is used to evaluate perceptions of leadership behaviors characterized by warmth, care, and support exhibited by leaders, aligning with the cultural norms of Eastern societies. This scale comprises five items, each rated on a five-point Likert scale, capturing various dimensions of leader behaviors. In contrast, the Work Role Performance Scale assesses individual and team member job performance across multiple dimensions, including task proficiency, adaptability, and proactivity. This comprehensive scale encompasses nine sub-dimensions,



reflecting the complexity of job performance within a culturally diverse context, with particular attention to the concept of interdependence in the work environment.

Sampling for this study involved selecting research subjects from the staff of businesses located in Beijing Life Science Park that had resumed operations following the pandemic. According to data published by Beijing Daily in October 2021, a total of 271 businesses within the Life Science Park had reopened, collectively employing approximately 13,800 individuals. To ensure a representative sample, employees from these companies were chosen at random to participate in the survey and subsequently included in the statistical analysis.

A random sampling method was employed for this study, utilizing the sampling form delineated by Yamane in 1967. A 95% confidence level was selected, accompanied by a probability (p) value of 0.5. The determination of the sample size was based on Slovin's formula, a commonly used method when information about a population's behavior or distribution is limited. Slovin's formula, expressed as  $n = N / (1 + Ne^2)$ , where "n" signifies the number of samples and "N" represents the total population.

Following the formula, the initial calculated sample size was 388 individuals. However, to enhance the accuracy and generalizability of the study's findings, the research team opted to expand the sample size. Consequently, a total of 443 valid questionnaires were distributed and collected from the selected participants. This approach ensures the robustness of the study's results, allowing for reliable generalization to the broader population of businesses within Beijing Life Science Park that resumed operations in the post-pandemic period.

# Results

The analysis of 443 valid samples revealed a relatively balanced gender distribution (50.33% male, 49.66% female) with no participants aged 60 or above. The majority of respondents (73.8%) fell within the 24-45 age range, and a substantial proportion (72.6%) possessed at least a bachelor's degree, indicating a well-educated sample. In terms of work experience, most participants (72.6%) had between 1-9 years of experience, with the 3-6 years category being the most prevalent. Descriptive statistics for the scales used in the study showed that participants generally perceived benevolent leadership behaviors positively, as indicated by a mean score of 3.48 on the Benevolent Leadership Scale. Similarly, participants self-assessed their job performance favorably, with a mean score of 3.50 on the Work Role Performance Scale, suggesting a positive view of their own performance.

The research employed various statistical tests to delve into the data. A one-sample t-test was conducted to assess whether the mean scores on the Benevolent Leadership Scale and Work Role Performance Scale were significantly different from a neutral value of 3. Results indicated that participants perceived both benevolent leadership (mean difference = 0.481, p < 0.001) and their own work performance (mean difference = 0.497, p < 0.001) favorably. Furthermore, one-way ANOVA tests were carried out to examine potential differences based on gender, age, education, and years of



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service. For gender, the analysis revealed no significant disparities in leadership benevolence (p = 0.317) or work performance (p = 0.922). Similarly, age (p = 0.383 for leadership benevolence, p = 0.378 for work performance), education (p = 0.537 for leadership benevolence, p = 0.299 for work performance), and years of service (p = 0.145 for leadership benevolence, p = 0.653 for work performance) showed no significant impact on either variable. These statistical findings suggest that gender, age, education, and years of service did not have a substantial influence on perceptions of benevolent leadership and work role performance among the study participants.

Pearson correlation analysis was conducted to explore the relationship between leader benevolence and employee performance. The results, presented in Table 4-13 and Figure 4-13, revealed a statistically significant moderate correlation between leadership benevolence and employee performance, with a correlation coefficient of 0.473 (p < 0.01), indicating a positive connection between these two variables.

Moving on to the regression analysis, it was employed to investigate whether leader benevolence had a positive impact on work role performance. As depicted in Table 4-14, the entire regression model was statistically significant (F=127.057, p<0.001), indicating its validity and suitability. Specifically, leadership benevolence exhibited a significant positive effect on work role performance (p<0.001) with an adjusted R<sup>2</sup> of 0.224, suggesting that benevolent leadership accounted for 22.4% of the variance in work role performance. Additionally, diagnostic tests, including the Durbin-Watson test and the examination of frequency histograms and Q-Q plots (Figure 4-14 and Figure 4-15), confirmed that the model's residuals followed a random distribution, further supporting its validity.

Subsequently, the analysis delved into the dimensions of work role performance. For Dimension 1 (Individual Task Proficiency), Dimension 2 (Individual Task Adaptivity), Dimension 3 (Individual Task Proactivity), Dimension 4 (Team Member Proficiency), Dimension 5 (Team Member Adaptivity), Dimension 6 (Team Member Proactivity), Dimension 7 (Organization Member Proficiency), Dimension 8 (Organization Member Adaptivity), and Dimension 9 (Organization Member Proactivity), regression analyses were performed individually. In each case, the results that leadership benevolence had a significant positive impact on the respective dimension of work role performance, with varying degrees of explained variance. These findings provide insight into the specific aspects of work role performance that are influenced by benevolent leadership, further emphasizing its positive role in enhancing employee performance.

In summary, the research findings suggest a significant positive correlation between leader benevolence and employee performance, as well as a substantial influence of benevolent leadership on various dimensions of work role performance, contributing to our understanding of the beneficial effects of leadership behavior on organizational outcomes.



#### Discussion

The results of this study provide valuable insights into the relationship between leadership benevolence and employee performance. The findings revealed a statistically significant and moderate positive correlation between leader benevolence and overall employee performance. This suggests that leaders who exhibit benevolent behavior tend to have employees who perform better in their roles. This finding aligns with previous research that has highlighted the positive impact of benevolent leadership on employee outcomes (Eisenbeiss et al., 2019; Mayer et al., 2008).

Moreover, the regression analysis further emphasized the importance of benevolent leadership in enhancing employee performance. The significant positive effect of leadership benevolence on work role performance, as indicated by the adjusted R<sup>2</sup> of 0.224, implies that almost a quarter of the variance in employee performance can be attributed to benevolent leadership. This underscores the crucial role that leaders play in shaping employee performance and underscores the significance of fostering a benevolent leadership style within organizations.

The detailed examination of specific dimensions of work role performance reinforced these findings. Across various dimensions, including Individual Task Proficiency, Individual Task Adaptivity, Individual Task Proactivity, Team Member Proficiency, Team Member Adaptivity, Team Member Proactivity, Organization Member Proficiency, Organization Member Adaptivity, and Organization Member Proactivity, benevolent leadership consistently demonstrated a significant positive influence. These dimensions collectively cover a broad spectrum of employee tasks and behaviors, highlighting the robustness of the relationship between leadership benevolence and employee performance.

The results of this study have important implications for both researchers and practitioners. From a research perspective, this study contributes to the growing body of literature on leadership by providing empirical evidence of the positive impact of benevolent leadership on employee performance. Future research could delve deeper into the mechanisms through which benevolent leadership influences performance and explore potential moderators or boundary conditions.

From a practical standpoint, organizations should recognize the value of fostering benevolent leadership practices. Leadership development programs should emphasize the cultivation of benevolent behaviors, such as empathy, compassion, and concern for employees' well-being. By doing so, organizations can potentially improve overall employee performance and contribute to a more positive and productive work environment.

#### Conclusions

In conclusion, this study underscores the significance of leadership benevolence in shaping employee performance. The findings reveal a strong positive correlation between leader benevolence and employee performance, with benevolent leadership explaining a substantial portion of the variance



in performance across various dimensions. These results provide empirical evidence of the positive impact of benevolent leadership, highlighting its importance in enhancing employee outcomes. Organizations that prioritize and promote benevolent leadership practices are likely to see improvements in employee performance and, ultimately, organizational success. As the workplace continues to evolve, recognizing the pivotal role of benevolence in leadership can lead to more effective leadership strategies and more positive outcomes for both leaders and employees.

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# A STUDY OF THE IMPACT OF ORGANIZATIONAL CHANGE STRATEGIES ON EMPLOYEE PERFORMANCE: A CASE FROM BEIJING INTERNET COMPANY B

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**Abstract:** This study examines the influence of demographic variables on employees' perceptions of organizational change strategies and their job performance. A sample of 391 respondents, comprising diverse demographic backgrounds, was analyzed to assess the impact of gender, age, marital status, education level, and working age on organizational change strategies and job performance. Independent samples t-tests, one-way ANOVA tests, and one-sample t-tests were conducted to explore potential associations. The study found no significant gender-based, age-related, marital status, education level, or working age differences in organizational change strategies or job performance. Respondents generally held positive attitudes toward organizational change strategies, with varying preferences for specific aspects. Furthermore, a correlation test revealed a strong positive relationship between organizational change strategy and job performance. Regression analysis reinforced this relationship, with organizational change strategy explaining a substantial portion of the variance in job performance. The findings underscore the importance of organizational change strategy in enhancing job performance, irrespective of demographic characteristics.

Keywords: Demographic Variables, Organizational Change Strategy, Job Performance

#### Introduction

Organizational change has become an inherent part of contemporary business environments, driven by factors such as globalization, technological advancements, and shifting market dynamics (Burnes, 2015; Cameron & Green, 2015). For organizations to thrive in this dynamic landscape, they must adapt and implement effective change strategies to remain competitive and responsive to evolving demands (Beer & Nohria, 2000; Kotter, 1996). However, the success of these strategies largely depends on the engagement and performance of employees, making it imperative to understand how organizational change influences their productivity and job roles (Armenakis et al., 2007; Armenakis & Bedeian, 1999).

Employee performance is a critical determinant of organizational success (Bos-Nehles et al.,



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2017; Wright et al., 2005). When organizations undergo significant changes, such as restructuring, mergers, or shifts in corporate culture, employees often face disruptions to their work routines and responsibilities (Holt et al., 2007; Wanberg & Banas, 2000). These changes can have multifaceted effects on employee performance, including both positive and negative outcomes (Ford et al., 2008; Rafferty & Simons, 2006). Therefore, understanding how different organizational change strategies impact employee performance is essential for organizations aiming to optimize their change management processes (Armenakis et al., 1993; By, 2005).

This study explores the impact of organizational change strategies on employee performance within the context of Beijing Internet Company B (BICB), a prominent player in the rapidly evolving technology sector. As Beijing Internet Company B strives to adapt to the ever-changing demands of the digital marketplace, it frequently undertakes organizational changes, ranging from structural reorganizations to technology upgrades and shifts in corporate culture. Understanding how these changes influence employee performance is not only relevant to BICB but also provides insights applicable to similar organizations operating in dynamic industries.

The aim of this research is twofold: firstly, to examine the relationship between different organizational change strategies and employee performance at BICB, and secondly, to identify the mechanisms and factors that mediate or moderate this relationship. By doing so, this study intends to contribute to the existing body of knowledge on organizational change and employee performance and offer practical insights for organizations seeking to navigate change effectively.

The remainder of this paper is structured as follows: Section 2 provides a comprehensive review of the literature on organizational change strategies and their impact on employee performance, highlighting the theoretical frameworks and empirical studies that inform this research. Section 3 outlines the research methodology, detailing the data collection and analysis techniques employed. Section 4 presents the findings of the study, including the relationship between organizational change strategies and employee performance, as well as the mediating and moderating factors identified. Section 5 discusses the implications of the findings and their significance for both researchers and practitioners. Finally, Section 6 concludes the paper by summarizing key takeaways and suggesting directions for future research.

# **Research Objectives**

Objective 1: Assessing the Impact of Demographic Variables on Organizational Change Strategies

Objective 1 aimed to investigate the influence of various demographic variables on employees' perceptions of organizational change strategies. The study involved an analysis of how factors such as gender, age, marital status, education level, and working age were associated with employees' views on organizational change initiatives. By examining these demographic dimensions, the research sought to



discern whether different groups within the sample exhibited distinct attitudes and responses to organizational changes.

Objective 2: Evaluating the Influence of Demographic Variables on Job Performance

Objective 2 focused on evaluating the impact of demographic variables on employees' job performance. This objective involved exploring whether demographic characteristics, including gender, age, marital status, education level, and working age, played a significant role in shaping employees' job performance levels. The research sought to identify any disparities in job performance among different demographic groups, shedding light on whether certain groups demonstrated superior performance compared to others in the sample.

# **Literature Review**

Organizational change is a complex and multifaceted phenomenon that has gained increasing attention in the fields of management and organizational psychology (Armenakis et al., 2007; Burnes, 2015). Organizations, in their pursuit of competitive advantage and adaptability to evolving market conditions, frequently embark on various forms of change initiatives, including mergers and acquisitions, restructuring, technological advancements, and shifts in corporate culture (Beer & Nohria, 2000; Kotter, 1996). Consequently, understanding the impact of organizational change strategies on employee performance has become a central concern for both researchers and practitioners (Armenakis & Bedeian, 1999; Rafferty & Simons, 2006).

Several theoretical frameworks have been developed to explain the relationship between organizational change and employee performance. These frameworks provide insights into the mechanisms through which different change strategies influence employee behaviors and outcomes.

One prominent framework is the "Readiness for Change" model proposed by Armenakis and colleagues (Armenakis et al., 2007). This model posits that employees' readiness for change, characterized by their cognitive and emotional preparedness, significantly influences their reactions to organizational change initiatives. The model suggests that employees who are more ready for change are more likely to respond positively, exhibiting higher levels of engagement and performance.

Another influential framework is the "Psychological Contract" theory, which emphasizes the mutual expectations between employees and organizations (Rousseau, 1989). When organizations implement changes that disrupt employees' perceived psychological contracts, such as changes in job roles, expectations, or job security, it can lead to negative reactions and decreased performance (Robinson & Morrison, 2000). Conversely, aligning change strategies with employees' expectations and values can facilitate positive outcomes (Rousseau, 1995).

Additionally, "Social Exchange Theory" suggests that employees reciprocate perceived organizational support with increased commitment and performance (Eisenberger et al., 1986). When employees perceive that the organization supports their well-being during times of change, they are



more likely to respond positively by putting in extra effort and maintaining high job performance (Eisenberger et al., 2001).

Empirical studies examining the impact of organizational change on employee performance have yielded mixed results. Some research has shown positive associations between certain change strategies and enhanced employee performance. For example, Wanberg and Banas (2000) found that employees who perceived organizational change as an opportunity for personal and professional growth exhibited higher levels of job performance. Similarly, Bos-Nehles et al. (2017) reported that training and development programs implemented during change initiatives were positively correlated with employee performance.

Conversely, organizational change can also have adverse effects on employee performance. Holt et al. (2007) identified that resistance to change and reduced performance were common reactions among employees during organizational transitions. Similarly, By (2005) highlighted the importance of effective change management practices in mitigating the negative impact of change on employee performance.

Numerous factors have been identified as potential mediators or moderators of the relationship between organizational change and employee performance. Job satisfaction, for instance, has been proposed as a mediator, with higher job satisfaction buffering the negative impact of change on performance (Wright et al., 2005). Leadership style and communication quality during change processes have also been shown to moderate the relationship, with transformational leadership and effective communication positively influencing employee performance (Armenakis et al., 1993; Ford et al., 2008).

The literature on the impact of organizational change strategies on employee performance underscores the complexity and multifaceted nature of this relationship. While certain change initiatives can enhance performance by aligning with employees' expectations, promoting readiness for change, and providing necessary support, others may lead to resistance and decreased performance. Mediating and moderating factors, such as job satisfaction and leadership, play crucial roles in determining the ultimate impact of change on employee performance. Consequently, organizations should carefully consider their change strategies and implementation practices to optimize employee performance during periods of change.

# Methodology

In this research, we have employed Dunphy and Stace's (1993) framework to assess organizational change strategies due to its theoretical robustness and practical applicability, as validated by Miao, Min-Chi & Huang (2000). This framework encompasses two key constructs: "size of change" and "change leadership style." To evaluate these strategies effectively, we designed a questionnaire aligned with Dunphy and Stace's framework, with strong reliability indicators (0.88 for size of change



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and 0.81 for change leadership style) based on Yu's (2002) recommendations. This questionnaire consists of eleven questions, with the first five gauging the "size of change" by examining reorganization, power redistribution, new structures or personnel, process changes, and objective redefinition within departments. Higher cumulative scores signify more comprehensive and large-scale change strategies. The remaining six questions assess change leadership style, with higher scores indicating a more coercive approach. Respondents rate questions on a five-point Likert Scale, from "strongly disagree" to "strongly agree," with scores ranging from 1 to 5.

The study places significant emphasis on job performance evaluation, utilizing the adaptable Job Performance Scale questions proposed by Campbell, McHenry, and Wise (1999). These questions cover various aspects of job performance, including rule adherence, work quality, efficiency, proactivity, problem-solving, teamwork, and commitment. Respondents provide ratings on a five-point Likert Scale (1 to 5) based on their responses.

Turning to population and sampling, the research focuses on Beijing Internet Company B, with a total workforce of 18,632 employees. Sampling is a vital component, allowing insights into the broader target population based on a representative sample. Two primary sampling categories, nonprobability and probability sampling, exist. Probability sampling, rooted in randomness, facilitates the calculation of sampling errors and reliable inferences. The study predominantly adopts whole-group sampling within probability sampling, aggregating basic units into clusters and directly selecting clusters for investigation. The sample size, calculated using the Taro Yamane formula, yielded 391 valid questionnaires administered to enhance the accuracy and generalizability of findings.

In summary, this research employs Dunphy and Stace's framework to assess organizational change strategies and the Job Performance Scale to evaluate job performance. The study targets Beijing Internet Company B, comprising 18,632 employees, and utilizes whole-group sampling within probability sampling. A total of 391 questionnaires were administered to enhance research accuracy and generalizability.

# Results

The study involved 391 respondents, comprising 166 (42.5%) males and 225 (57.5%) females. The age distribution included 124 (31.7%) respondents under 30, 167 (42.7%) aged 31-40, 13 (3.3%) aged 41-50, 81 (20.7%) aged 51-60, and 6 (1.5%) aged 61 or older. Marital status revealed that 122 (31.2%) were unmarried, while 269 (68.8%) were married. In terms of educational background, 174 (44.5%) held specialty education, 135 (34.5%) had undergraduate degrees, and 82 (21.0%) possessed master's degrees or higher. Regarding work experience, 127 (32.5%) had less than 5 years of service, 124 (31.7%) had 6-10 years, 86 (22.0%) had 11-15 years, 33 (8.4%) had 16-20 years, 17 (4.3%) had 21-25 years, and 4 (1.0%) had over 26 years.

To assess the influence of gender on organizational change strategies and job performance,



independent samples t-tests were conducted, revealing no significant gender-based differences in either aspect. Similarly, marital status did not significantly affect organizational change strategies (p > 0.05) or job performance (p > 0.05). Age, education level, and working age were also explored using one-way ANOVA tests, all of which showed no significant effects on organizational change strategies or job performance (p > 0.05).

Furthermore, one-sample t-tests were employed to validate the respondents' attitudes toward organizational change strategies and job performance. Overall, respondents exhibited positive attitudes toward organizational change strategies, with specific aspects varying. The highest mean score was observed for "rapid adaptation to the new environment," while the lowest mean was for "topics they did not like to discuss for a long time." These findings collectively suggest that the demographic variables studied do not significantly influence organizational change strategies or job performance among the respondents, who generally hold positive views of organizational change strategies, albeit with nuanced preferences in certain aspects.

A correlation test was conducted to examine the relationship between organizational change strategy and job performance, revealing a significant positive correlation between these variables (Pearson Correlation = 0.822, p < 0.01), indicating a strong association. This suggests that organizational change strategy is closely related to job performance, with a coefficient of determination (R-squared) of 0.675, signifying that 67.4% of the variance in job performance can be explained by organizational change strategy.

Additionally, a regression analysis explored the impact of organizational change strategy on job performance. The adjusted R-squared value was 0.674, demonstrating that organizational change strategy accounts for approximately 67.4% of the variation in job performance. The F-value of 808.214 with a p-value of 0.000 (p < 0.01) indicates that the regression model is highly significant, reinforcing the relationship between organizational change strategy and job performance.

The coefficients provide additional insights into the relationship. The unstandardized regression coefficient for organizational change strategy was 0.865, highlighting its absolute effect on job performance. The standardized regression coefficient, 0.822, signifies the relative effect, demonstrating that organizational change strategy has a substantial impact on job performance. With a p-value of 0.000, the standardized coefficient further confirms the statistical significance of this relationship, emphasizing the significance of organizational change strategy in influencing job performance.

# Discussion

The results of the study have provided valuable insights into the relationship between demographic variables, organizational change strategies, and job performance. In this discussion section, we will interpret and discuss these findings in greater detail, highlighting their implications and contributions to the existing literature.



The study found that demographic variables such as gender, age, marital status, education level, and working age did not significantly influence respondents' perceptions of organizational change strategies. These findings suggest that, irrespective of their demographic characteristics, employees generally hold similar views regarding organizational change strategies. This is consistent with previous research that has indicated a lack of substantial demographic variations in employees' attitudes toward organizational change.

One interesting aspect of the study's findings is that respondents exhibited positive attitudes toward organizational change strategies overall, despite nuanced variations in specific aspects. The highest mean score was observed for "rapid adaptation to the new environment," indicating that employees are generally receptive to changes in their work environment and are willing to adapt quickly. Conversely, the lowest mean score was for "topics they did not like to discuss for a long time," suggesting that employees may have reservations or discomfort in engaging with certain aspects of organizational change. This variation in attitudes underscores the complexity of organizational change and the need for tailored communication and support strategies to address employee concerns and facilitate smoother transitions.

Similar to organizational change strategies, the study found that demographic variables had no significant impact on job performance among respondents. Regardless of their gender, age, marital status, education level, or working age, employees' job performance remained consistent. This finding aligns with the notion that demographic characteristics are not strong predictors of job performance, and individual differences and situational factors may play more significant roles.

One of the central findings of the study was the strong positive correlation between organizational change strategies and job performance. The Pearson Correlation coefficient of 0.822 with a significance level of p < 0.01 indicates a robust association between these variables. This suggests that when organizations effectively implement and communicate their change strategies, employees tend to perform better in their roles. This finding is consistent with existing literature emphasizing the importance of clear communication, leadership support, and employee engagement in successful change initiatives.

The regression analysis further supported this relationship, with organizational change strategy explaining approximately 67.4% of the variance in job performance. The high adjusted R-squared value (0.674) signifies that a significant portion of the variability in job performance can be attributed to the effectiveness of organizational change strategies. This underscores the critical role that well-planned and executed change strategies can play in enhancing employee job performance.

The unstandardized and standardized regression coefficients revealed that organizational change strategy had a substantial effect on job performance. The unstandardized coefficient of 0.865 indicates the absolute effect of organizational change strategy, while the standardized coefficient of 0.822 demonstrates its relative impact. With a p-value of 0.000, these coefficients affirm the statistical



significance of the relationship.

These findings have several implications for both academia and practice. From an academic perspective, this study contributes to the literature by providing empirical evidence of the positive relationship between organizational change strategies and job performance. It reinforces the importance of effective change management practices in organizations and highlights the need for further research into the specific mechanisms through which organizational change strategies influence job performance.

From a practical standpoint, the study's results suggest that organizations should prioritize the development and implementation of clear and well-communicated change strategies. By doing so, they can expect to see positive effects on employee job performance. Additionally, recognizing that demographic variables have limited influence on employees' perceptions of organizational change and job performance, organizations should focus on creating inclusive and supportive change environments that cater to the diverse needs and preferences of their workforce.

# Conclusions

In conclusion, this study has shed light on the intricate interplay between organizational change strategies, demographic variables, and job performance within the context of a sample of 391 respondents. The findings offer valuable insights and contribute significantly to our understanding of these dynamics.

One of the key takeaways from this study is that demographic variables, including gender, age, marital status, education level, and working age, do not significantly impact employees' perceptions of organizational change strategies. Regardless of their background or characteristics, employees generally hold similar attitudes toward organizational changes. This finding underscores the universality of certain aspects of organizational change and suggests that tailored strategies may be more effective in addressing specific concerns or preferences related to change.

Similarly, this study found that demographic variables do not exert a substantial influence on job performance. Employees' gender, age, marital status, educational background, and working age did not lead to significant variations in their job performance. This reaffirms the idea that individual differences and contextual factors play a more prominent role in determining job performance.

A central and pivotal discovery of this study is the strong positive correlation between organizational change strategies and job performance. The robust association between these two variables, supported by statistical analyses, underscores the critical role that effective change strategies play in fostering enhanced job performance among employees. When organizations communicate and implement their change strategies effectively, employees are more likely to perform at higher levels, contributing positively to the organization's overall success.

The regression analysis provided further depth to this relationship, revealing that organizational



change strategies explain a significant portion of the variance in job performance. The high adjusted R-squared value demonstrates that well-planned and executed change strategies have the potential to account for a substantial proportion of the variability in employee job performance. The unstandardized and standardized regression coefficients emphasized the magnitude of this effect, further solidifying the importance of organizational change strategies in influencing job performance.

The implications of these findings are significant for both academic research and organizational practice. From an academic perspective, this study contributes empirical evidence to the literature, offering insights into the relationship between organizational change strategies and job performance. It also highlights the need for further research to explore the mechanisms through which change strategies exert their influence.

Practically, the results suggest that organizations should prioritize the development and implementation of clear and well-communicated change strategies. By doing so, they can enhance employee job performance and navigate change initiatives more effectively. Furthermore, recognizing the limited impact of demographic variables on employees' perceptions of change and job performance, organizations should focus on creating inclusive and supportive change environments that accommodate the diverse needs and preferences of their workforce.

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# THE IMPACT OF ABUSE SUPERVISION ON EMPLOYEES' TURNOVER INTENTION

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**Abstract:** This research study investigates the multifaceted relationship between demographic factors, abusive supervision, and turnover intention among employees in Nanjing Business Park. A diverse sample of 369 participants provided insights into their demographic characteristics and workplace experiences through a comprehensive survey. The analysis revealed significant associations between various demographic variables and abusive supervision, as well as their impact on employees' intentions to leave their current jobs.

The findings indicate that age, education level, years of work experience, type of company, job level, tenure with the current supervisor, and attitude towards salary all play pivotal roles in shaping employees' perceptions of abusive supervision and their turnover intentions. Abusive supervision was found to be a significant predictor of turnover intention, emphasizing the detrimental effects of negative supervisory behaviors on employee retention.

This study underscores the importance of addressing abusive supervision within organizations, particularly in the context of diverse demographic profiles, to mitigate turnover intentions and enhance employee satisfaction and retention.

Keywords: Abusive Supervision, Turnover Intention, Employee Retention

# Introduction

Employee turnover is a significant concern for organizations across various industries, as it entails substantial costs, disrupts operations, and can negatively impact overall organizational performance (Griffeth, Hom, & Gaertner, 2000; Mobley, Horner, & Hollingsworth, 1978; Price, 1977). While turnover can result from a variety of factors, including personal choices and external opportunities, the quality of the supervisory relationship within an organization is a critical determinant of employee turnover intention (Eisenbeiss, Knippenberg, & Boerner, 2008; Hom & Griffeth, 1991).

Supervision is a central aspect of the employment experience, influencing employee attitudes, behaviors, and outcomes (Lam, Huang, & Janssen, 2016; Podsakoff, MacKenzie, Moorman, & Fetter, 1990). Specifically, the quality of supervision, encompassing factors such as leadership style,



communication, support, and fairness, plays a pivotal role in shaping employees' perceptions of their work environment (Eisenbeiss et al., 2008; Tepper, 2000). When employees perceive that they are subjected to abusive supervision, characterized by supervisors' hostile, derogatory, or unfair treatment (Tepper, 2007), it can lead to adverse consequences, including heightened turnover intention (Tepper, 2000; Tepper, Moss, Lockhart, & Carr, 2007).

Abusive supervision has been the subject of growing scholarly interest due to its detrimental effects on employees and organizations (Eisenbeiss et al., 2008; Tepper et al., 2007). Abusive supervision is associated with increased stress, decreased job satisfaction, lowered organizational commitment, and higher turnover intention (Aryee, Chen, Sun, & Debrah, 2007; Mitchell & Ambrose, 2007; Tepper et al., 2007). Moreover, employees who experience abusive supervision may respond with counterproductive work behaviors, such as absenteeism, decreased performance, and even retaliation (Aquino & Thau, 2009; Tepper, Duffy, & Shaw, 2001).

The relationship between abusive supervision and turnover intention has garnered substantial attention within the organizational psychology literature. Researchers have sought to understand the underlying mechanisms and boundary conditions of this relationship. For instance, social exchange theory posits that employees who experience abusive supervision may perceive a violation of the psychological contract between themselves and the organization, leading to negative attitudes and behaviors (Eisenbeiss et al., 2008; Rousseau, 1995). In contrast, leader-member exchange theory suggests that the quality of the relationship between supervisors and subordinates may moderate the effects of abusive supervision on turnover intention (Graen & Uhl-Bien, 1995; Tepper et al., 2007).

Despite the extensive research on abusive supervision and its consequences, there is a need for a comprehensive investigation into the impact of abusive supervision on employees' turnover intention, considering various contextual and individual factors. Additionally, prior studies have predominantly examined abusive supervision in Western contexts, with limited attention to its manifestations and effects in non-Western cultures (Bodankin & Tziner, 2009; Tepper et al., 2007). Therefore, this research seeks to address these gaps by examining the impact of abusive supervision on employees' turnover intention in a diverse cultural and organizational context.

# **Research Objectives**

Objective 1: Examine the Impact of Demographic Factors

The first objective of this research study is to investigate the impact of demographic factors on employees' perceptions of abusive supervision and their turnover intention within Nanjing Business Park. We aim to understand how various demographic variables, including age, gender, education level, years of work experience, type of company, job level in the company, number of years working with the current supervisor, and attitude towards salary, are associated with these critical workplace variables. Through rigorous analysis, we seek to uncover patterns and correlations that shed light on



how employee demographics influence their experiences and intentions within the workplace.

Objective 2: Assess the Influence of Abusive Supervision

The second objective of this study is to assess the influence of abusive supervision on turnover intention among employees in Nanjing Business Park. We aim to determine the extent to which abusive supervision impacts employees' intentions to leave their current jobs. By examining the relationship between abusive supervision and turnover intention, we seek to provide valuable insights into the role that negative supervisory behaviors play in shaping employees' decisions to stay or depart from their organizations. This objective focuses on the direct and significant impact of abusive supervision on turnover intention, highlighting its importance as a key factor in employee retention and satisfaction.

# **Literature Review**

Employee turnover is a multifaceted phenomenon that has significant implications for organizations, encompassing the voluntary departure of employees from their current jobs (Hom, Mitchell, Lee, & Griffeth, 2012). It represents a crucial area of study within the realm of organizational psychology and human resource management due to its potential negative consequences on organizational performance (Bauer, Maertz, Dolen, & Campion, 1998; Griffeth et al., 2000). The factors contributing to turnover intention are diverse and complex, with supervisory behaviors being a key determinant (Eisenbeiss et al., 2008; Hom & Griffeth, 1991).

Abusive supervision is characterized by a range of hostile, derogatory, and unfair behaviors exhibited by supervisors toward their subordinates (Tepper, 2007). Such behaviors may include publicly humiliating employees, assigning blame without justification, yelling, and displaying favoritism (Mitchell & Ambrose, 2007; Tepper, 2000). Abusive supervision is detrimental to both employees and organizations, leading to a host of negative outcomes, including heightened turnover intention (Aryee et al., 2007; Tepper et al., 2007).

Abusive supervision has been found to significantly predict increased turnover intention (Tepper, 2000). Employees who experience abusive supervision are more likely to consider leaving their organizations due to the stress and dissatisfaction stemming from the abusive behaviors (Tepper, Duffy, & Shaw, 2001). They may perceive the workplace as hostile and unsupportive, which further fuels their desire to exit the organization (Eisenbeiss et al., 2008).

The relationship between abusive supervision and turnover intention is consistent with social exchange theory, which posits that individuals in organizations maintain a psychological contract with their employers (Rousseau, 1995). This psychological contract involves reciprocal expectations regarding what employees provide to the organization (e.g., effort, loyalty) and what they receive in return (e.g., job security, fair treatment). Abusive supervision can be seen as a violation of this psychological contract (Eisenbeiss et al., 2008). Employees who experience abusive supervision may feel that the organization has failed to uphold its end of the psychological contract by subjecting them



to mistreatment and unfairness, leading to turnover intentions (Tepper, 2000; Tepper et al., 2007).

Perceived psychological contract violation plays a pivotal role in the relationship between abusive supervision and turnover intention (Eisenbeiss et al., 2008). When employees perceive that their psychological contract has been breached due to abusive treatment, they experience a sense of betrayal and disillusionment (Robinson & Rousseau, 1994). This perceived violation of the psychological contract contributes to feelings of resentment and dissatisfaction, ultimately leading to the intention to leave the organization (Zhao, Wayne, Glibkowski, & Bravo, 2007).

Abusive supervision is particularly likely to trigger perceived psychological contract violation because it involves a betrayal of trust and fairness (Tepper et al., 2007). Employees subjected to abusive behaviors may feel that the organization has reneged on its promise to provide a safe and respectful work environment, thereby violating their expectations (Eisenbeiss et al., 2008). This violation is a powerful predictor of turnover intention, as it fosters negative attitudes and behaviors directed toward the organization (Eisenbeiss et al., 2008; Robinson & Morrison, 2000).

Emotional exhaustion, a central component of burnout, has also been identified as a mediator in the relationship between abusive supervision and turnover intention (Mitchell & Ambrose, 2007). Abusive supervision can take a toll on employees' emotional well-being, leading to feelings of exhaustion and depletion (Tepper, 2000). Employees who experience abusive supervision are likely to expend significant emotional energy coping with the stress and negative emotions stemming from mistreatment (Tepper et al., 2007).

Emotional exhaustion, in turn, contributes to turnover intention (Eisenbeiss et al., 2008; Maslach, Schaufeli, & Leiter, 2001). Burnout, characterized by emotional exhaustion, cynicism, and reduced personal accomplishment, is associated with an increased desire to leave one's job or organization (Maslach et al., 2001). Thus, emotional exhaustion serves as a psychological pathway through which abusive supervision leads to turnover intention (Eisenbeiss et al., 2008).

Leader-member exchange (LMX) is a critical moderator in the relationship between abusive supervision and turnover intention (Eisenbeiss et al., 2008; Tepper et al., 2007). LMX refers to the quality of the relationship between a leader (supervisor) and a subordinate (Graen & Uhl-Bien, 1995). High-quality LMX relationships are characterized by trust, mutual respect, and favorable exchanges, while low-quality LMX relationships involve minimal interaction and a lack of trust (Tepper et al., 2007).

In the context of abusive supervision, LMX serves as a buffer against the negative effects of mistreatment (Tepper et al., 2007). Employees in high-quality LMX relationships may perceive abusive behaviors as isolated incidents or attribute them to external factors, reducing the impact on turnover intention (Eisenbeiss et al., 2008; Tepper et al., 2007). Conversely, in low-quality LMX relationships, employees are more likely to interpret abusive behaviors as indicative of the supervisor's general treatment, exacerbating turnover intention (Tepper et al., 2007).



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The literature on the impact of abusive supervision on employees' turnover intention underscores the detrimental consequences of supervisors' hostile and unfair behaviors. Abusive supervision has been consistently linked to increased turnover intention, with perceived psychological contract violation and emotional exhaustion mediating this relationship. Additionally, the quality of the leader-member exchange relationship moderates the impact of abusive supervision on turnover intention. Understanding these mechanisms and boundary conditions is essential for organizations seeking to reduce turnover intention and foster positive workplace relationships.

#### Methodology

In this study, a diverse group of participants was drawn from various organizations in the target research area, ensuring a broad representation of the workforce. To ensure the robustness of the findings, responses were collected from a minimum of 300 participants. The measurement of abusive supervision was conducted using the well-established Abusive Supervision Scale developed by Tepper (Tepper, 2000). This scale consists of 15 items designed to assess different facets of abusive supervision behaviors. Participants were required to rate their experiences on a 5-point Likert scale, with responses ranging from 1 (strongly disagree) to 5 (strongly agree). To measure turnover intention, a scale developed by Guo (1990) was employed, known for its reliability and validity. This scale comprises four items that assess participants' considerations regarding quitting their job, detailed plans for quitting, alternative perspectives, and willingness to leave within the next year. Similar to the Abusive Supervision Scale, participants used a 5-point Likert scale to indicate their responses.

In addition to assessing the primary variables, demographic information was collected for subgroup analyses. This information included participants' gender, age, years of experience, and the type of company they were associated with. Ethical approval was obtained, and participants were assured of the confidentiality and anonymity of their data. Data collection was conducted through both physical and electronic questionnaires. Subsequently, rigorous statistical analyses were employed, including descriptive statistics, Pearson correlations, and advanced statistical models. These analytical approaches were used to explore the relationships between abusive supervision and turnover intention, as well as to identify potential mediating factors and boundary conditions. The study's results yielded valuable insights related to the research objectives and contributed to the existing literature. This comprehensive approach ensures the reliability and generalizability of the study's findings, shedding light on the intricate relationship between abusive supervision and employee turnover intention within the unique context of Nanjing Creative Industry Park.

#### Results

The study, which encompassed a diverse group of participants from Nanjing Business Park, yielded several noteworthy findings. Among the 369 individuals who participated in the study, a



relatively balanced distribution of gender was observed, with females accounting for 53.4% and males comprising 46.6% of the sample. This balanced gender distribution indicates the representativeness of the sample. In terms of age, a majority of the participants, totaling 75.9%, fell into the age group of 44 years and below, reflecting a predominantly youthful and middle-aged workforce in the park. Additionally, a significant 82.1% of the respondents possessed an undergraduate degree or higher, indicating a generally high level of education within the sample.

Regarding work experience, approximately 71% of participants had accumulated 5 to 8 years of professional experience, indicating a medium to long tenure in their respective roles. The distribution of company sizes revealed that over half (52%) of the represented work units consisted of 50 employees or fewer, signifying a prevalence of small-scale enterprises within the park. In terms of job positions, a substantial portion of the respondents (69.9%) occupied grassroots-level positions, although there was also representation from middle and senior management roles, reflecting a diverse cross-section of job hierarchies.

Furthermore, the means and standard deviations of various study variables shed light on the participants' characteristics and attitudes. These variables encompassed gender, age, education level, working years, type of company, job level in the company, number of years working with the current supervisor, and attitude towards salary. These statistical insights provide a comprehensive overview of the participants' demographic profiles and attitudes, establishing the foundation for subsequent analyses and findings.

The analysis of demographic factors revealed several significant associations with abusive supervision and turnover intention. Gender did not appear to play a significant role in either abusive supervision or turnover intention, as there were no significant differences observed between males and females for these variables.

Age had a substantial impact on both abusive supervision and turnover intention. Younger employees, particularly those in the 18-26 age group, reported lower levels of abusive supervision and expressed a higher intention to leave their current jobs. In contrast, older employees, especially those above 54 years, experienced higher levels of abusive supervision and displayed lower turnover intentions. These differences were statistically significant.

Education level also played a notable role. Employees with doctoral degrees and above reported the highest levels of abusive supervision and had the highest turnover intentions. Conversely, those with a high school education or below reported the lowest levels of abusive supervision and turnover intention. These differences were statistically significant.

Years of work experience were associated with differences in abusive supervision and turnover intention. Employees with 2-5 years and 5-8 years of experience reported the highest levels of abusive supervision, while those with less than 2 years and more than 11 years of experience reported lower levels. Similarly, employees with less than 2 years of experience expressed the highest intention to



leave, while those with 8-11 years of experience had the lowest turnover intentions. These differences were statistically significant.

The type of company also had a significant impact. Employees in smaller companies with fewer than 10 people reported higher levels of abusive supervision and expressed a greater intention to leave compared to those in larger organizations with more than 200 employees. These differences were statistically significant.

Job level within the company influenced abusive supervision but not turnover intention. Shortterm interns reported the highest levels of abusive supervision, followed by general employees and junior managers. In contrast, middle and senior managers experienced lower levels of abusive supervision. However, job level did not significantly affect turnover intention.

The number of years working with the current supervisor was associated with differences in abusive supervision and turnover intention. Employees with less than 1 year of experience with their current supervisor reported the highest abusive supervision, while those with 5-7 years of cooperation had the lowest levels. In terms of turnover intention, employees with less than 1 year of cooperation expressed the highest intention to leave, whereas those with 8-11 years of cooperation reported the lowest turnover intentions. These differences were statistically significant.

Attitude towards salary significantly influenced both abusive supervision and turnover intention. Employees who felt their salary was too low reported the highest levels of abusive supervision and the highest turnover intentions. In contrast, those who were very satisfied with their salary experienced the lowest abusive supervision and displayed the lowest intention to leave. These differences were statistically significant.

In summary, this comprehensive analysis of demographic factors revealed various significant associations with abusive supervision and turnover intention, providing valuable insights into the factors influencing these critical workplace variables. Statistical data for each demographic factor is presented in the corresponding tables above. These findings underscore the importance of addressing abusive supervision and employee attitudes in organizational management strategies to reduce turnover intentions and improve overall workplace satisfaction.

# Discussion

The findings of this study shed light on several key aspects of abusive supervision and turnover intention within the context of Nanjing Business Park. The discussion section will delve into the implications of these findings, their relevance to existing literature, and their potential implications for organizations.

The demographic factors analyzed in this study have provided valuable insights into their association with abusive supervision and turnover intention. Notably, age emerged as a significant predictor of both abusive supervision and turnover intention. Younger employees, particularly those in



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the 18-26 age group, experienced lower levels of abusive supervision but expressed a higher intention to leave their current positions. In contrast, older employees, especially those above 54 years, faced higher levels of abusive supervision but displayed lower turnover intentions. These findings are consistent with previous research indicating that age plays a vital role in workplace dynamics. Younger employees may be more sensitive to abusive behavior, leading to increased turnover intentions, while older employees may have developed greater resilience or are less inclined to seek new opportunities.

Education level also exhibited a substantial impact on both abusive supervision and turnover intention. Employees with doctoral degrees and above reported the highest levels of abusive supervision and had the highest turnover intentions. On the other hand, those with a high school education or below reported the lowest levels of abusive supervision and turnover intention. These findings suggest that highly educated individuals may have higher expectations or be more critical of their work environment, potentially leading to increased perceptions of abusive supervision. Conversely, employees with lower education levels may have different priorities or may be less sensitive to abusive behaviors.

Years of work experience were associated with differences in abusive supervision and turnover intention. Employees with 2-5 years and 5-8 years of experience reported the highest levels of abusive supervision, while those with less than 2 years and more than 11 years of experience reported lower levels. This suggests that mid-career employees may be particularly vulnerable to abusive supervision, possibly due to increased responsibilities and expectations. Conversely, those with extensive experience may have developed coping mechanisms or are less affected by abusive behaviors. Similarly, employees with less than 2 years of experience expressed the highest intention to leave, while those with 8-11 years of experience had the lowest turnover intentions. This could be attributed to the early career phase being characterized by exploration and experimentation, whereas employees with more experience may have found greater job stability.

The type of company also had a significant impact on abusive supervision and turnover intention. Employees in smaller companies with fewer than 10 people reported higher levels of abusive supervision and expressed a greater intention to leave compared to those in larger organizations with more than 200 employees. These findings highlight the potential challenges faced by employees in smaller enterprises, where limited resources and hierarchies may contribute to abusive supervision. In contrast, larger organizations may offer more structured environments and opportunities for career development.

Job level within the company influenced abusive supervision but not turnover intention. Shortterm interns reported the highest levels of abusive supervision, followed by general employees and junior managers. In contrast, middle and senior managers experienced lower levels of abusive supervision. These findings are consistent with the hierarchical nature of many organizations, where those in lower-ranking positions may be more vulnerable to abusive behaviors from superiors. However, it is noteworthy that job level did not significantly affect turnover intention, suggesting that abusive



supervision may impact job satisfaction and well-being but may not necessarily drive employees to leave their jobs.

Attitude towards salary significantly influenced both abusive supervision and turnover intention. Employees who felt their salary was too low reported the highest levels of abusive supervision and the highest turnover intentions. In contrast, those who were very satisfied with their salary experienced the lowest abusive supervision and displayed the lowest intention to leave. These findings underscore the importance of fair compensation practices in organizations. Employees who perceive their salaries as inadequate may be more likely to experience abusive supervision and, in turn, express a greater intention to seek alternative employment.

The findings of this study have several implications for organizational management. First, addressing and mitigating abusive supervision is crucial for reducing turnover intentions among employees. Organizations should invest in training and awareness programs to promote respectful and constructive leadership practices. Additionally, creating channels for employees to report abusive behavior and seek support is essential.

Second, organizations should consider the demographic characteristics of their workforce when designing HR policies and practices. Tailored approaches may be needed to address the unique needs and expectations of different age groups, educational backgrounds, and levels of experience.

Third, smaller companies should pay particular attention to the potential for abusive supervision, given the higher levels reported in this study. Implementing clear policies and fostering a culture of respect and fairness can help mitigate the impact of abusive supervision.

Fourth, fair and competitive salary practices are crucial for employee retention. Organizations should regularly review their compensation structures to ensure they align with industry standards and employee expectations.

# Conclusions

In conclusion, this study provides valuable insights into the relationships between demographic factors, abusive supervision, and turnover intention in Nanjing Business Park. Age, education level, years of work experience, type of company, job level, and attitude towards salary all played distinct roles in influencing these critical workplace variables.

Abusive supervision emerged as a significant predictor of turnover intention, highlighting the importance of addressing this issue within organizations. The findings underscore the need for leadership training, support mechanisms, and fair compensation practices to improve workplace satisfaction and reduce turnover intentions.

Organizations should consider the demographic diversity of their workforce when designing HR strategies and policies to effectively manage and retain talent. By addressing these factors and fostering a culture of respect and fairness, organizations can enhance employee well-being and



contribute to long-term success.

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# RESEARCH ON THE INFLUENCE OF MANAGEMENT COGNITIVE STYLE ON ORGANIZATIONAL INNOVATION PERFORMANCE: A CASE FROM KUNMING YOUTH PIONEER PARK

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Abstract: This research delves into the intricate relationship between job stress, job satisfaction, and turnover intentions among employees in Chinese SMEs. Drawing upon a diverse sample of respondents, the study unveils the significant impact of job stress on both job satisfaction and turnover intentions. The findings emphasize the need for organizations to address and manage job stressors effectively. As job stress escalates, job satisfaction diminishes, subsequently heightening turnover intentions among employees. The study underscores the importance of fostering a supportive work environment and implementing measures that mitigate job stress while bolstering overall job satisfaction. By doing so, organizations can enhance employee well-being and retention rates, particularly in the context of SMEs facing retention challenges.

Keywords: Job Stress, Job Satisfaction, Turnover Intentions, Chinese SMEs

# Introduction

In the contemporary landscape of employment, the interface between work and family life has garnered increasing attention from researchers, practitioners, and organizations alike. As individuals juggle the demands of their professional roles and personal lives, understanding the factors that influence their work engagement has become a critical area of study. The role of work-family support mechanisms provided by organizations in shaping employees' work engagement has emerged as a significant focal point within this domain. This study explores the intricate relationship between workfamily support and work engagement among employees in internet companies, with a specific focus on Weifang Youth Entrepreneurship Park, a burgeoning hub for entrepreneurial endeavors.

Work engagement, often described as a positive, fulfilling, and vigorous state of mind concerning one's work (Schaufeli, Bakker, & Salanova, 2006), has been linked to numerous desirable outcomes for both employees and organizations. Engaged employees are more likely to exhibit higher levels of job performance (Bakker & Demerouti, 2008), increased job satisfaction (Saks, 2006), and decreased intentions to quit (Rich, Lepine, & Crawford, 2010). Furthermore, organizations with



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engaged employees often experience improved customer satisfaction, higher profitability, and lower turnover rates (Harter, Schmidt, & Hayes, 2002; Harter, Schmidt, Killham, & Asplund, 2006).

In contrast, disengaged employees are more prone to burnout, absenteeism, and counterproductive work behavior (Schaufeli, Salanova, Gonzalez-Roma, & Bakker, 2002). Consequently, identifying the factors that promote work engagement is of paramount importance for organizations seeking to enhance their overall performance and retain talented employees.

One such factor that has gained prominence in recent years is the provision of work-family support. Work-family support encompasses a range of organizational practices and policies designed to assist employees in managing their work and family roles more effectively (Kossek & Ozeki, 1998). These practices include flexible work arrangements, parental leave policies, childcare services, and initiatives that promote a healthy work-life balance.

The theoretical underpinning of the relationship between work-family support and work engagement can be traced to the Conservation of Resources (COR) theory (Hobfoll, 1989). According to this theory, individuals strive to acquire, retain, and protect valuable resources, which include not only material and psychological resources but also social and emotional ones (Hobfoll, 2002). When employees receive support from their organizations to manage their family responsibilities, it can be viewed as an additional resource that helps them cope with the demands of both work and family life (ten Brummelhuis & Bakker, 2012). This, in turn, may contribute to increased work engagement.

Research on the relationship between work-family support and work engagement has yielded mixed findings. Some studies have reported positive associations between the two constructs (e.g., Aryee, Srinivas, & Tan, 2005; Demerouti, Bakker, Gevers, & Euwema, 2004), while others have found no significant effects (e.g., Grzywacz & Marks, 2000; Rofcanin, Las Heras, & Bakker, 2017). This variability suggests that the relationship between work-family support and work engagement may be influenced by various contextual factors, such as the nature of the support provided, individual differences, and organizational culture (Rofcanin et al., 2017; ten Brummelhuis & Bakker, 2012).

In the context of internet companies, which often operate in fast-paced, dynamic environments, the role of work-family support in shaping employees' work engagement is particularly relevant. Internet companies are known for their innovative and entrepreneurial cultures, characterized by long working hours, high job demands, and a focus on results (Sparrow, 2012). These unique features may create challenges for employees in managing their work and family roles, making the availability of work-family support crucial in maintaining their work engagement.

Weifang Youth Entrepreneurship Park (WYEP), situated in the city of Weifang in Shandong Province, China, represents a vibrant ecosystem of internet companies and startups. As an emerging center of innovation and entrepreneurship, WYEP offers a compelling backdrop for examining the influence of work-family support on the work engagement of employees in internet companies. Understanding how work-family support operates in this specific context and its impact on work



engagement can provide valuable insights for both researchers and organizations.

# **Research Objectives**

Objective 1: To profile the demographic characteristics of the study participants, including gender, age, education level, work position, enterprise size, and years of work experience.

Objective 2: To investigate the correlations between cognitive styles (learning, planning, creative) and innovation performance among employees in Chinese SMEs.

Objective 3: To explore the influence of cognitive styles on innovation performance while considering the mediating effect of demographic variables.

# **Literature Review**

In the dynamic landscape of contemporary workplaces, employees often find themselves navigating the complex interplay between their work and family responsibilities. The interface between these two domains has attracted substantial scholarly attention due to its profound implications for individual well-being and organizational outcomes (Kossek & Lambert, 2005; Shockley & Allen, 2007). Within this context, work engagement, defined as a positive, fulfilling, and energetic state of mind concerning one's work (Schaufeli, Bakker, & Salanova, 2006), has emerged as a critical construct that reflects employees' enthusiasm, commitment, and performance at work.

Employees who are engaged tend to exhibit higher job performance (Bakker & Demerouti, 2008), increased job satisfaction (Saks, 2006), and reduced intentions to quit (Rich, Lepine, & Crawford, 2010). Organizations, in turn, benefit from engaged employees through enhanced customer satisfaction, increased profitability, and reduced turnover rates (Harter, Schmidt, & Hayes, 2002; Harter, Schmidt, Killham, & Asplund, 2006). Conversely, disengaged employees are more susceptible to burnout, absenteeism, and counterproductive work behavior (Schaufeli, Salanova, Gonzalez-Roma, & Bakker, 2002). Therefore, understanding the factors that influence work engagement is of paramount importance for organizations seeking to optimize their performance and retain their most talented employees.

One influential factor that has gained prominence in recent years is the provision of workfamily support (Kossek & Ozeki, 1998). Work-family support encompasses organizational policies, practices, and initiatives aimed at assisting employees in managing the demands of both their work and family roles (Kossek & Lambert, 2005). These support mechanisms include flexible work arrangements, parental leave policies, childcare services, and programs that promote a healthy worklife balance (Allen, 2001; Eby, Casper, Lockwood, Bordeaux, & Brinley, 2005).

The theoretical foundation for the relationship between work-family support and work engagement can be traced to the Conservation of Resources (COR) theory (Hobfoll, 1989). According to COR theory, individuals strive to acquire, retain, and protect valuable resources, which encompass



not only material and psychological resources but also social and emotional ones (Hobfoll, 2002). Work-family support provided by organizations can be seen as an additional resource that assists employees in coping with the demands of both their professional and personal lives (ten Brummelhuis & Bakker, 2012). This, in turn, may contribute to increased levels of work engagement.

Several studies have explored the relationship between work-family support and work engagement, yielding mixed findings. Some research has reported positive associations between the two constructs. For instance, Aryee, Srinivas, and Tan (2005) found that employees who perceived greater levels of family-friendly policies and support from their organizations were more likely to report higher work engagement. Similarly, Demerouti, Bakker, Gevers, and Euwema (2004) identified a positive relationship between work-family support and work engagement among Dutch employees.

In contrast, other studies have failed to establish significant effects. Grzywacz and Marks (2000) found no direct relationship between family-friendly policies and work engagement among a sample of U.S. employees. Rofcanin, Las Heras, and Bakker (2017) also reported non-significant effects of work-family support on work engagement in a study conducted in the United Kingdom. These mixed findings suggest that the relationship between work-family support and work engagement may be influenced by various contextual factors, individual differences, and organizational culture (Rofcanin et al., 2017; ten Brummelhuis & Bakker, 2012).

In the context of internet companies, which are characterized by their innovative and entrepreneurial cultures, the role of work-family support in shaping employees' work engagement becomes particularly salient. Internet companies are known for their high job demands, long working hours, and results-oriented focus (Sparrow, 2012). These unique features may present challenges for employees in managing their work and family roles, making the availability of work-family support crucial in sustaining their work engagement.

Weifang Youth Entrepreneurship Park (WYEP), located in Weifang, Shandong Province, China, serves as a thriving ecosystem of internet companies and startups. As a burgeoning center for innovation and entrepreneurship, WYEP provides an intriguing context for examining the impact of work-family support on the work engagement of employees in internet companies. Investigating how work-family support operates in this specific setting and its consequences for work engagement can offer valuable insights for both scholars and organizations.

This literature review is organized into the following sections to provide a comprehensive understanding of the influence of work-family support on work engagement among employees in internet companies:

Work-Family Support Policies and Practices: This section examines the various forms of workfamily support provided by organizations, including flexible work arrangements, parental leave policies, childcare services, and other initiatives aimed at promoting work-life balance.

Work Engagement: This section delves into the concept of work engagement, its antecedents,



and outcomes, highlighting its significance in the workplace.

Theoretical Framework: Drawing from the Conservation of Resources (COR) theory, this section presents the theoretical basis for the relationship between work-family support and work engagement.

Empirical Evidence: This section reviews existing empirical studies that have investigated the relationship between work-family support and work engagement, summarizing key findings and highlighting inconsistencies in the literature.

Contextual Factors: To understand the mixed findings in the literature, this section explores potential contextual factors that may moderate the relationship between work-family support and work engagement, including organizational culture and individual differences.

Work-Family Support in Internet Companies: Given the unique characteristics of internet companies, this section discusses the relevance and challenges of work-family support within this sector.

Weifang Youth Entrepreneurship Park as a Case Study: This section introduces Weifang Youth Entrepreneurship Park as a case study setting, outlining its characteristics and significance for the research.

By synthesizing existing literature and highlighting gaps in knowledge, this review sets the stage for the empirical investigation of the influence of work-family support on work engagement among employees in internet companies, with Weifang Youth Entrepreneurship Park as a focal point. The subsequent sections of this study will address the research objectives and contribute to advancing our understanding of this critical relationship.

# Methodology

In this study, we measured two key variables: Cognitive Style as the independent variable and Innovation Performance as the dependent variable. To ensure the reliability and validity of our measurements, we employed well-established national and international scales. All items in our questionnaire were rated on a 5-point Likert scale, ranging from 1 (indicating "strongly disagree") to 5 (indicating "strongly agree"), with participants selecting the response that best matched their perspective.

For the independent variable, Cognitive Style, we utilized a scale developed by Cools and Van den Broeck (2007). Their scale, originally based on a three-factor model, consisted of 18 items and had been previously validated in both foreign and Chinese contexts, demonstrating strong reliability and validity. To adapt this scale to the specific Chinese context, Fu and Gu (2017) conducted a localization and validation study involving 300 middle and senior managers from 85 large state-owned enterprises in China. As a result of this study, five items that were incongruent with the actual scenarios of Chinese enterprises were removed, resulting in a refined scale with 13 items.



In our research, we employed this adapted scale, following the work of Fu and Gu (2017), to measure Cognitive Style. The Management Cognitive Style Questionnaire encompassed three subscales: Learning Cognitive Style (4 items), Planning Cognitive Style (4 items), and Creativity Cognitive Style (5 items). Responses were recorded on the 5-point Likert scale, where a score of 1 indicated strong disagreement and a score of 5 indicated strong agreement. Higher scores on this scale reflected a higher level of the corresponding management cognitive style.

For our dependent variable, Innovation Performance, we primarily used the unidimensional scale developed by Lovelace et al. (2001). This scale consisted of five question items, each assessed on a 5-point Likert scale. A score of 1 indicated strong disagreement, while a score of 5 indicated strong agreement. Scores between 2 and 4 represented varying degrees of agreement between strong disagreement and strong agreement. Higher scores on this scale indicated higher levels of innovation performance.

In this study, our focus centers on unraveling the intricate relationship between management cognitive style and corporate innovation performance. To collect the necessary data, we meticulously designed a questionnaire tailored to address our research objectives. The paramount objective at this stage was to ensure the quality and validity of the collected data, which serves as the cornerstone for subsequent empirical testing. Following the completion of the questionnaire, our next crucial step entailed the strategic selection of an appropriate sample for the distribution of the questionnaire to obtain relevant data.

To safeguard the robustness of our empirical results and ensure an adequately representative sample, we opted to target enterprises that had been operating within the business park for a minimum of one year. The selection criteria were stringent, focusing on enterprises that had experienced no significant adverse events and had demonstrated positive development since their establishment in the business park. Simultaneously, samples with missing or anomalous data values were meticulously excluded from the study. This rigorous approach led to the acquisition of a set of survey data that aligns closely with our research requirements.

To establish a representative sample, we employed a random sampling technique drawn from the larger study population. Kunming Youth Pioneer Park houses over 170 enterprises, with an employee count of approximately 4,000. Our survey involved a straightforward random sampling process among these enterprises and employees to facilitate the seamless execution of our questionnaire-based survey. Random sampling ensured that survey units were selected without any influence from subjective factors or systematic biases, ensuring that each unit within the overall population had an equal chance of being chosen as a sample unit.

In terms of sample size, we employed a formulaic approach to determine that approximately 400 questionnaires should be distributed. Consequently, a total of 550 questionnaires were distributed across 88 companies within the business park. Our data cleaning processes were rigorous, involving the



removal of extreme values and the exclusion of samples with missing responses. Samples that exhibited identical responses for all questions were also treated as invalid. Through these procedures, we arrived at a dataset of 426 valid paired samples, which will form the basis for our empirical analysis. This meticulous sampling approach was undertaken to ensure that our research findings faithfully reflect the relationship between management cognitive style and corporate innovation performance within the specific context of Kunming Youth Pioneer Park.

In our study, we conducted a rigorous examination of the reliability and validity of our measurement scale to ensure the robustness of our data. Reliability, which assesses the consistency and stability of questionnaire results, was scrutinized using SPSS 20.0. The overall Cronbach's alpha coefficient for the entire questionnaire was an impressive 0.951, showcasing the scale's strong internal consistency. Specifically, the dimensions of management cognitive style demonstrated high reliability with Cronbach's alpha coefficients of 0.919 for Learning Cognitive Style, 0.918 for Planning Cognitive Style, and 0.954 for Creative Cognitive Style. Likewise, the Cronbach's alpha coefficient for Organizational Innovation Performance was 0.954, indicating its reliability. These coefficients significantly exceeded the threshold of 0.8, affirming the credibility and stability of our scale.

We also explored the stability of our scale through item deletion statistics, which assess the impact of removing individual items on overall reliability. Importantly, even after the deletion of specific question items, the overall reliability of the scale remained consistently high, exceeding 0.951 in all cases. This suggests that all items are consistent and should be retained in the scale.

Turning to the validity analysis, we evaluated the questionnaire's ability to accurately measure intended constructs from two perspectives: whether similar constructs led to similar measurements and whether distinctions between different variables were clear. Our analysis, rooted in factor analysis, yielded a Kaiser-Meyer-Olkin (KMO) value of 0.941 and an extremely significant Bartlett's sphericity test result ( $\chi^2 = 7649.751$ , df = 153, p < 0.001). These outcomes affirm the validity of our questionnaire, demonstrating its effectiveness in measuring the intended constructs.

Furthermore, the total explained variance, a crucial indicator of questionnaire consistency, revealed that four principal factors were extracted, each with an initial eigenvalue greater than 1. These factors retained over 82% of the original information after extraction, underscoring the questionnaire's internal consistency.

In the rotated component matrix, which assesses differentiation between different variables, four main factors emerged: Creative Cognitive Style, Innovative Performance, Planning Cognitive Style, and Learning Cognitive Style. Each factor exhibited factor loadings greater than or close to 0.8, indicating excellent differentiation between variables.

In summary, our rigorous reliability and validity analysis confirmed the scale's credibility, internal consistency, and suitability for factor analysis. These findings instill confidence in the robustness of our collected data, ensuring the reliability of subsequent empirical analyses.



#### Results

The gender distribution is well-balanced, with 50.7% of respondents being male and 49.3% female. This equitable gender representation underlines the diversity and fairness of our sample.

Examining the age distribution, approximately 81% of respondents fall within the age range of 20 to 45 years old. Specifically, 22.8% are between 20-25 years old, 35.2% in the 26-35 years old category, and 23.0% in the 36-45 years old category. These statistics emphasize the prevalence of young to middle-aged individuals in our sample.

Regarding education levels, the majority of respondents hold undergraduate degrees, constituting 55.2% of the sample. Furthermore, 14.1% have earned a master's degree, while 12.4% possess a Ph.D. or higher qualification. This distribution signifies a well-educated respondent group, primarily composed of bachelor's degree holders.

Analyzing work positions, our findings indicate that 54.7% of respondents are categorized as grassroots staff or junior leaders. Specifically, 21.1% occupy senior leadership positions, and 24.2% fall into the mid-level leadership category. This distribution underscores that most of our respondents hold junior or mid-level positions within their organizations.

In terms of enterprise size, a significant portion of respondents, 49.5%, work in companies with fewer than 10 employees, highlighting the prevalence of small enterprises in our sample. Additionally, 23.5% are employed in companies with 10-50 employees, while 10.3% work in companies with 50-100 employees, and 16.7% in companies with over 100 employees. This distribution further underscores the predominance of small-scale enterprises among our respondents.

Lastly, when considering the number of years of work experience, 67.1% of respondents have work experience spanning within 5 years. Specifically, 24.2% have worked for less than 1 year, 23.5% for 2-3 years, 19.5% for 4-5 years, 17.4% for 6-10 years, and 15.5% for more than 10 years. These findings highlight that the majority of our respondents have relatively shorter work experience.

In summary, our analysis of demographic variables reveals a well-balanced gender representation, a predominantly young to middle-aged demographic with higher educational attainment, a prevalence of small business employees and junior leaders, and relatively shorter work experience. These results affirm the absence of sample bias or non-conformity, ensuring the reliability of our dataset for subsequent analyses.

Correlation analysis revealed significant and positive correlations between innovative performance and cognitive styles (learning, planning, creative). Specifically, innovative performance exhibited strong and positive correlations with learning cognitive style, planning cognitive style, and creative cognitive style.

Moving to regression analysis, we developed two models: Model 1 included only cognitive styles as predictors, while Model 2 incorporated demographic variables. Model 1 demonstrated a modest explanatory power, while Model 2 substantially enhanced the explanatory power, emphasizing



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the importance of demographic factors in assessing how cognitive styles influence innovation performance.

To summarize, our analysis highlights the strong and positive relationships between cognitive styles and innovation performance. Additionally, the inclusion of demographic variables significantly improves the model's explanatory power, emphasizing the role of demographic factors in comprehensively assessing the influence of cognitive styles on innovation performance.

#### Discussion

We first examined the demographic variables to gain insights into the composition of our respondent sample. The gender distribution displayed a well-balanced representation, with 50.7% of respondents being male and 49.3% female. This equitable gender representation underscores the diversity and fairness of our sample.

Further exploration of the age distribution revealed that approximately 81% of respondents fell within the age range of 20 to 45 years old. Specifically, 22.8% were between 20-25 years old, 35.2% belonged to the 26-35 years old category, and 23.0% fell into the 36-45 years old category. These statistics emphasize the predominance of young to middle-aged individuals in our sample.

Turning to education levels, the majority of respondents held undergraduate degrees, constituting 55.2% of the sample. Additionally, 14.1% had earned a master's degree, while 12.4% possessed a Ph.D. or a higher qualification. This distribution signifies a well-educated respondent group, primarily composed of bachelor's degree holders.

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In summary, our analysis of demographic variables revealed a well-balanced gender representation, a predominantly young to middle-aged demographic with higher educational attainment,



a prevalence of small business employees and junior leaders, and relatively shorter work experience. These results affirmed the absence of sample bias or non-conformity, ensuring the reliability of our dataset for subsequent analyses.

Transitioning to the correlation and regression analyses, we delved into the relationships between our key variables and sought a comprehensive understanding of their interplay. Correlation analysis unveiled significant and positive correlations between innovative performance and cognitive styles (learning, planning, creative). Specifically, innovative performance exhibited strong and positive correlations with learning cognitive style ( $r = 0.560^{**}$ ), planning cognitive style ( $r = 0.558^{**}$ ), and creative cognitive style ( $r = 0.642^{**}$ ). These findings underscore the robust and positive links between these cognitive styles and innovation performance.

In our regression analysis, two models were developed: Model 1 included only cognitive styles as predictors, while Model 2 incorporated demographic variables. Model 1 demonstrated a modest explanatory power of 10.3%. In contrast, Model 2, which encompassed demographic variables alongside cognitive styles, substantially enhanced the explanatory power to 54%. This notable increase highlighted the significance of including demographic factors in our analysis to gain a more comprehensive understanding of how cognitive styles impact innovation performance.

To summarize, our analysis has shed light on the strong and positive relationships between cognitive styles and innovation performance. Furthermore, the inclusion of demographic variables significantly improves the model's explanatory power, underscoring the importance of demographic factors in comprehensively assessing the influence of cognitive styles on innovation performance.

## Conclusions

This study has provided valuable insights into the relationships between demographic variables, cognitive styles, and innovation performance within our carefully selected respondent sample. Our analysis of demographic variables highlighted a well-balanced gender distribution, reaffirming the diversity and fairness of our sample. Furthermore, it revealed a predominantly young to middle-aged demographic with higher educational attainment, primarily composed of bachelor's degree holders. Additionally, most respondents held junior or mid-level positions within their respective organizations, and small-scale enterprises were prevalent among our sample. The majority of respondents also possessed relatively shorter work experience, ensuring the reliability and representativeness of our dataset.

Delving deeper into our key variables, the correlation analysis unveiled strong and positive associations between cognitive styles (learning, planning, creative) and innovation performance. These findings underscored the robust links between these cognitive styles and the ability to drive innovation within an organizational context.

Our regression analysis further elucidated the influence of cognitive styles on innovation



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performance, with Model 2, which included demographic variables alongside cognitive styles, significantly enhancing the explanatory power of the model. This underscored the crucial role of demographic factors in comprehensively assessing how cognitive styles impact innovation performance.

In summary, this study contributes to our understanding of the dynamics between cognitive styles, demographic variables, and innovation performance. It emphasizes the need to consider both cognitive and demographic factors when exploring innovation within organizations. These findings have implications for businesses seeking to enhance their innovation capabilities by understanding and leveraging the cognitive styles of their employees, all while recognizing the influence of demographic characteristics on these dynamics.

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# A STUDY ON THE INFLUENCE OF ORGANIZATIONAL CULTURE AND LEADERSHIP STYLE ON INNOVATION PERFORMANCE: A CASE STUDY OF EMPLOYEES IN THE R&D DEPARTMENT OF LAZARD OPTRONICS COMPANY

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Abstract: In today's rapidly evolving business landscape, the interplay between organizational culture, leadership styles, and innovation performance holds paramount importance for sustaining competitiveness and fostering growth. This research endeavors to dissect these intricate relationships within a specific organizational context, employing a comprehensive approach to assess employee perceptions of organizational culture and leadership styles. A total of 387 valid responses were meticulously gathered, allowing for a detailed analysis of how staff demographics influence these perceptions. Furthermore, the study explores the impact of organizational culture and leadership styles on innovation performance across various dimensions. The results of this study reveal that organizational culture, particularly innovative culture perception, and specific leadership styles significantly influence innovation performance. Charismatic leadership, intellectual inspiration, and visionary leadership emerge as catalysts for driving innovation within the organization. However, bureaucratic culture perception and certain leadership styles exhibit varying degrees of impact on different dimensions of innovation. Gender, marital status, educational attainment, and age were found to be influential factors in shaping these perceptions. These findings underscore the complex dynamics between culture, leadership, and innovation and provide actionable insights for organizations aiming to enhance their innovation capabilities.

Keywords: Organizational Culture, Leadership Styles, Innovation Performance

## Introduction

In today's rapidly evolving business landscape, characterized by technological advancements, global competition, and changing customer preferences, innovation stands as a cornerstone for the success and sustainability of organizations (Damanpour, 1991; Tidd & Bessant, 2019). As such, companies worldwide are increasingly recognizing the critical importance of fostering a culture of innovation within their ranks, especially in departments dedicated to Research and Development (R&D)



## (Trott, 2017).

The R&D department of Lazard Optronics Company exemplifies the significance of innovation in a highly specialized field, optics and photonics. Lazard Optronics is a leader in its industry, continually pushing the boundaries of technological advancement to create cutting-edge products. In this context, innovation is not merely an option but a necessity for sustaining a competitive edge and meeting the ever-growing demands of the market (Damanpour, 2010).

Organizational culture, defined as the shared values, beliefs, and norms within an organization (Schein, 1985), plays a pivotal role in shaping an organization's capacity for innovation (O'Reilly & Chatman, 1996; West & Bogers, 2014). It sets the tone for how employees perceive innovation, engage in creative problem-solving, and collaborate to develop pioneering solutions (Cameron & Quinn, 2011). In the case of Lazard Optronics, understanding the specific aspects of its organizational culture that promote or hinder innovation performance within the R&D department is crucial.

Organizational culture in an R&D context encompasses elements such as risk tolerance, experimentation, knowledge sharing, and tolerance for failure (Tidd & Bessant, 2019). These elements are particularly relevant for an organization like Lazard Optronics, where scientific discovery and technological innovation are at the core of its operations. Therefore, this research aims to delve deeply into Lazard Optronics' organizational culture and identify the key cultural factors that drive or impede innovation performance among its R&D employees.

Leadership style, another critical determinant of innovation within organizations (Eisenbeiss et al., 2008; Yukl, 2002), holds substantial sway over how employees in the R&D department approach their work. Effective leadership in this context entails creating an environment that encourages experimentation, risk-taking, and the free exchange of knowledge (Amabile et al., 2004). The leadership style exhibited by the management team at Lazard Optronics has the potential to significantly influence employees' motivation, creativity, and willingness to engage in innovative activities (Eisenbeiss et al., 2008; Jung et al., 2003).

Within the context of leadership styles, transformational leadership, known for its emphasis on inspiring and motivating employees to transcend their own self-interest for the benefit of the organization (Bass & Riggio, 2006), has been linked to enhanced innovation performance (Eisenbeiss et al., 2008). Leaders who embody transformational qualities can foster an environment where R&D employees feel empowered, motivated, and aligned with the organization's innovation goals (Jung et al., 2003).

Conversely, transactional leadership, which is characterized by a focus on maintaining routine operations through rewards and punishments (Bass & Riggio, 2006), may hinder innovation efforts within the R&D department. A leadership style that is overly controlling and rigid can stifle creativity, discourage risk-taking, and inhibit knowledge sharing (Eisenbeiss et al., 2008; Yukl, 2002).

Therefore, this research seeks to investigate the various leadership styles within Lazard



Optronics' R&D department and their correlation with innovation performance among employees. By exploring the leadership dynamics, we aim to identify which leadership styles are most conducive to fostering a culture of innovation within the R&D department of the company.

## **Research Objectives**

Objective 1: Assess Organizational Culture

The first objective of this research was to assess the perceptions of employees regarding various dimensions of organizational culture, including bureaucratic culture, innovative culture, and supportive culture. This objective aimed to provide a comprehensive understanding of how employees within the studied organization perceived their workplace culture.

**Objective 2: Examine Leadership Styles** 

The second objective of this research was to examine the prevalent leadership styles within the organization. This entailed a thorough assessment of leadership dimensions, including charismatic leadership, intellectual inspiration, visionary leadership, individualized care, rewards for expediency, and management of exceptions.

## **Literature Review**

In today's dynamic and competitive business landscape, innovation has emerged as a cornerstone for organizational success and long-term sustainability (Damanpour, 1991; Tidd & Bessant, 2019). Organizations across industries are compelled to continually innovate to stay relevant, adapt to changing market conditions, and meet the evolving needs and expectations of customers (Anderson & Tushman, 1990; Christensen, 1997). As a result, understanding the factors that foster innovation within organizations has garnered substantial scholarly attention.

Two pivotal factors that have been widely explored in the context of innovation are organizational culture and leadership style. Organizational culture refers to the shared values, beliefs, and norms that shape the behavior and mindset of individuals within an organization (Schein, 1985). On the other hand, leadership style pertains to the approach and behaviors exhibited by leaders in guiding and influencing their followers (Bass & Riggio, 2006). Both of these factors have the potential to exert a profound influence on an organization's innovation performance.

Organizational culture plays a central role in creating an environment that either encourages or inhibits innovation (O'Reilly & Chatman, 1996; West & Bogers, 2014). The culture within an organization sets the tone for how employees perceive and engage with innovation. For instance, a culture that values experimentation, risk-taking, and continuous learning is more likely to foster innovation (Cameron & Quinn, 2011). Conversely, a culture that is resistant to change, risk-averse, and stifles creativity can hinder innovation efforts (Denison, 1990; Schein, 1990).

Leadership style, as embodied by top executives and managers, significantly influences the



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organization's innovation climate (Eisenbeiss et al., 2008; Jung et al., 2003). Effective leadership can create an environment that encourages and supports innovation. Transformational leadership, characterized by its ability to inspire and motivate employees to transcend their self-interest for the greater good of the organization, is often associated with enhanced innovation performance (Bass & Riggio, 2006). Leaders who exhibit transformational qualities can instill a sense of purpose, encourage creativity, and promote a shared vision of innovation (Eisenbeiss et al., 2008).

Conversely, transactional leadership, which relies on rewards and punishments to maintain routine operations (Bass & Riggio, 2006), may stifle innovation by emphasizing compliance and control (Eisenbeiss et al., 2008; Yukl, 2002). This leadership style can be detrimental to innovation, as it does not provide the necessary freedom and autonomy for employees to explore novel ideas and experiment with new approaches (Jung et al., 2003).

The interaction between organizational culture and leadership style in influencing innovation performance is a complex and multifaceted process. Organizations may possess distinct cultures that align with different leadership styles, and the synergy or conflict between these elements can have profound implications for innovation outcomes (Eisenbeiss et al., 2008; Schein, 1990). Therefore, exploring the interplay between organizational culture and leadership style and their collective impact on innovation performance is a crucial endeavor.

In the subsequent sections of this literature review, we will delve deeper into the extant research on the influence of organizational culture and leadership style on innovation performance. Drawing on empirical studies and theoretical frameworks, we aim to provide a comprehensive understanding of how these factors interact and shape innovation within organizations. The insights garnered from this review have the potential to inform organizational leaders and scholars alike in their pursuit of fostering innovation and enhancing overall organizational performance.

#### Methodology

The research methodology in this study utilizes structured measurement scales to assess key aspects of the research. Organizational culture is evaluated using a questionnaire adapted from Wallach (1983), which draws from Litwin & Stringer's (1968) organizational climate questionnaire. This questionnaire measures three dimensions of organizational culture: perceptions of bureaucratic culture, innovation culture, and support culture. Respondents rate each dimension through 24 questions on a five-point Likert scale, ensuring consistency and precision in data collection. Leadership style is assessed through a questionnaire based on Bass's (1985) Multifactor Leadership Questionnaire (MLQ) and adjusted from prior research. It distinguishes between transformational and transactional leadership styles and comprises 29 questions measured on a five-point Likert scale. Innovation performance is measured using criteria from Subrmanian & Nillakanta (1996), Nonaka and Takeuchi (1995), Tidd et al. (1997), Daft (1978), and Knight (1967), encompassing three dimensions: product, process, and



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management innovation performance. This is assessed through 16 questions on a five-point Likert scale. These standardized measurement scales ensure data consistency and enable meaningful analysis.

The target population for this study comprises the employees of Liad Photoelectric Co., Ltd., totaling approximately 10,000 individuals. The sample population is identical to the target population. Probability-based sampling methods were employed to determine the sample size, utilizing the Taro Yamane sample size formula (1973) with a 95% confidence level and a permissible error of 0.05. This calculation yielded a sample size of 385. However, 400 questionnaires were distributed to enhance accuracy, resulting in 387 valid questionnaires returned, achieving a return rate of 96.75%. Whole group sampling was chosen to select specific departments (Study 1, Study 2, and Study 4) for questionnaire distribution, ensuring proportionality and representativeness.

The data collection process involved seeking employees' assistance in distributing questionnaires to enhance the sample's representativeness and questionnaire return rate. Data analysis utilized a range of statistical methods, including One Sample/Group T-test, Independent Sample T-test (IST), Analysis of Variance (ANOVA), Correlation Analysis, and Regression Analysis. These methods were employed to investigate differences between means, test equality of means from independent samples, assess differences in multiple samples means, explore variable correlations, and determine quantitative relationships between dependent and independent variables comprehensively.

To ensure the reliability and validity of the questionnaire data, various statistical measures were applied. The Cronbach's alpha coefficient, a widely recognized metric for assessing the internal consistency of variables, was employed. According to the established criterion by Cronbach (1965), a Cronbach's alpha value exceeding 0.7 indicates high internal consistency, while a value below 0.35 suggests low internal consistency. Additionally, the Kaiser-Meyer-Olkin (KMO) test was conducted to evaluate the structural latitude of the independent variables. A higher KMO value indicates greater stability. The questionnaire reliability and validity analysis revealed that the organizational culture variable exhibited high internal consistency with a Cronbach's alpha coefficient of 0.887 and a KMO value of 0.861 (p<=0.01). The leadership style variable also demonstrated a high level of internal consistency, as reflected in its Cronbach's alpha coefficient of 0.961, albeit with a KMO value of 0.761. Lastly, the innovation performance variable displayed substantial internal consistency, boasting a Cronbach's alpha coefficient of 0.939 and a KMO value of 0.727. Further reliability analyses were conducted for each dimension within these variables, ensuring the robustness of the questionnaire data and enhancing the credibility of subsequent analyses.

#### Results

The study's research process began with the development of an official questionnaire, which was initially constructed based on existing literature and further refined with guidance from the supervising professor. A total of 400 questionnaires were distributed to the target population, and



remarkably, all 400 questionnaires were successfully collected. However, upon careful examination, 13 incomplete questionnaires were excluded from the analysis, resulting in a total of 387 valid questionnaires. This equated to a robust valid return rate of 96%. Detailed demographic characteristics of the respondents were meticulously recorded.

Among the 387 respondents, there were 232 male employees, constituting 60% of the sample, and 155 female employees, making up the remaining 40%. This distribution indicated a higher representation of male participants in the study. In terms of age, the respondents were categorized as follows: 33.4% fell within the age bracket of 21 to 30 years, 56.6% were aged between 31 and 40 years, and 10.0% were 41 years or older. Marital status revealed that 47.2% were unmarried, while 52.8% were married, with the majority falling into the married category. Educational attainment varied, with 6.6% having completed high school (vocational), 70.3% holding university (college) degrees, and 23.1% possessing master's degrees. Regarding total years of experience, 5.2% had less than one year of experience, 39.3% had 2 to 5 years, 30.3% had 6 to 10 years, 19.3% had 11 to 15 years, and 5.9% had 16 years or more of experience. Lastly, respondents held various positions, with 9.3% as technicians, 9.3% as assistant engineers, 45.2% as engineers, 12.8% as senior engineers, and 23.4% as principal engineers.

The subsequent analysis focused on exploring how these demographic characteristics influenced various aspects of organizational culture, leadership styles, and innovation performance. Several key findings emerged:

Gender: The analysis showed no significant difference in how men and women perceived organizational culture, indicating similar perceptions of bureaucratic, creative, and supportive cultural aspects. However, men rated charismatic leadership significantly higher than women, while other leadership dimensions showed no significant gender differences.

Marital Status: Marital status did not significantly affect how employees perceived organizational culture, with both married and unmarried individuals having similar perceptions of bureaucratic, creative, and supportive cultural aspects. However, marital status did impact perceptions of charismatic leadership and rewards for expediency, with unmarried individuals rating charismatic leadership higher and married individuals rating rewards for expediency higher.

Educational Attainment: Individuals with a master's degree or above displayed slightly higher variability in their perceptions of organizational culture, but there was no significant difference in how different education levels perceived the organizational culture facets. Regarding leadership styles, those with a master's degree or above tended to rate charismatic leadership higher and individualized care and management of exceptions lower compared to those with lower education levels. However, educational attainment did not significantly impact innovation performance.

Age: Age did not significantly influence how employees perceived organizational culture in terms of bureaucratic, creative, and supportive cultural aspects. Additionally, age did not have a



significant effect on leadership styles or innovation performance.

In summary, the analysis of staff characteristics across various facets of organizational culture, leadership styles, and innovation performance revealed that while there were some variations based on factors such as gender, marital status, educational attainment, and age, these differences were not consistently significant across all dimensions. Overall, the organization appeared to maintain a relatively consistent culture and leadership style across various employee demographics, suggesting a well-established and inclusive work environment. Additionally, the study demonstrated the significant roles played by innovative culture perception and specific leadership styles in driving innovation performance.

## Discussion

The findings of this study provide valuable insights into the interplay between staff characteristics, organizational culture, leadership styles, and innovation performance within the studied organization. The discussion below elaborates on the key findings and their implications.

Gender Influence: The analysis revealed that gender did not significantly impact how employees perceived the organizational culture in terms of bureaucratic, creative, and supportive cultural aspects. However, men rated charismatic leadership significantly higher than women. This suggests that while the broader organizational culture is consistent across genders, there may be variations in leadership perceptions. Organizations should be attentive to these nuances and consider targeted leadership development initiatives to bridge any gender-related gaps.

Marital Status Effect: Marital status was found to have minimal influence on organizational culture perceptions but did impact perceptions of charismatic leadership and rewards for expediency. Unmarried individuals rated charismatic leadership higher, while married individuals rated rewards for expediency higher. Organizations should be aware of how marital status may affect leadership perceptions and tailor leadership training and communication strategies accordingly.

Educational Attainment Impact: Educational attainment exhibited slight variability in perceptions of organizational culture, particularly among individuals with master's degrees or above. However, no significant differences were found in the perception of organizational culture facets. In contrast, educational attainment had a more pronounced effect on leadership styles, with higher education levels correlating with higher ratings of charismatic leadership and lower ratings of individualized care and management of exceptions. Organizations should consider leveraging the strengths of highly educated employees in leadership roles that require charisma and adaptability.

Age Neutrality: Age was found to have no significant influence on how employees perceived organizational culture, leadership styles, or innovation performance. This suggests that the organization maintains a consistent culture and leadership approach across different age groups. However, organizations should remain vigilant in addressing generational differences in work preferences and



expectations to maintain a harmonious work environment.

Innovation Drivers: The analysis demonstrated that innovative culture perception and specific leadership styles, notably charismatic leadership, intellectual inspiration, and visionary leadership, significantly influenced innovation performance across different dimensions. These findings underscore the critical role of culture and leadership in fostering innovation within the organization. Organizations should focus on cultivating an innovative culture and nurturing leaders with the right qualities to drive innovation.

## Conclusions

In conclusion, this study provides a comprehensive analysis of the relationships between staff characteristics, organizational culture, leadership styles, and innovation performance. The results indicate that while staff demographics such as gender, marital status, educational attainment, and age do exhibit some influence on perceptions, the organization maintains a relatively consistent culture and leadership style across these variables, reflecting a well-established and inclusive work environment.

The study highlights the significance of innovative culture perception and specific leadership styles, such as charisma, inspiration, and vision, in driving innovation performance. These findings offer practical implications for organizations aiming to enhance their innovation capabilities. By fostering an innovative culture and developing leaders with the right attributes, organizations can create an environment conducive to continuous innovation and adaptability in today's dynamic business landscape.

Overall, this research contributes to our understanding of the complex dynamics within organizations and emphasizes the pivotal role of culture and leadership in shaping innovation outcomes. It is recommended that future studies delve deeper into the mechanisms through which culture and leadership impact innovation, considering additional contextual factors.

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# THE IMPACT OF ORGANIZATIONAL INNOVATION CLIMATE ON EMPLOYEE CREATIVITY: THE CASE FROM BEIJING YONG FENG HIGH-TECH INDUSTRIAL PARK AS AN EXAMPLE

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**Abstract:** This study investigates the intricate relationship between organizational innovation climate and employee creativity within the context of Chinese enterprises. Through a comprehensive analysis of survey data from 406 participants, we explore the demographic composition of the sample and delve into the statistical characteristics of key variables. The findings reveal a predominantly well-educated and younger sample, indicative of a highly skilled workforce. Descriptive statistics indicate a strong emphasis on fostering organizational innovation climates, resulting in positive outcomes, as evidenced by high mean values. Notably, employee creativity exhibits a robust correlation within the data. Subsequent correlation and regression analyses substantiate the positive impact of organizational innovation climate, executive support, and organizational support on employee creativity. Colleague support emerges as a significant driver of creativity. These results underscore the critical role of a conducive innovation climate and support mechanisms in enhancing employee creativity within organizations.

Keywords: Organizational Innovation Climate, Employee Creativity, Demographic Analysis

## Introduction

Organizations worldwide are increasingly recognizing the significance of fostering a climate conducive to innovation to maintain their competitive edge and drive sustainable growth (Amabile et al., 1996; Hirst et al., 2009). In today's dynamic business landscape, characterized by rapid technological advancements and ever-evolving market demands, the ability to generate creative solutions and novel ideas is a critical asset (George & Zhou, 2007). Employee creativity, often considered a fundamental driver of innovation (Shalley et al., 2004), has emerged as a focal point for organizations seeking to thrive in the knowledge-based economy.

In the context of innovation, organizations are continuously seeking ways to enhance their innovation climate, defined as the prevailing work environment that either encourages or hinders creative thinking and idea generation (Anderson et al., 2014; West, 1990). An innovation climate



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encompasses organizational norms, practices, and leadership behaviors that collectively shape employees' perceptions and behaviors related to creativity (Amabile et al., 1996; Anderson et al., 2014). It serves as the backdrop against which employees decide whether to express their creative potential or withhold it (George & Zhou, 2007).

The Beijing Yong Feng High-Tech Industrial Park stands as an exemplary case in the realm of fostering an innovation climate and encouraging employee creativity. This high-tech industrial park, nestled in the heart of Beijing, has become a vibrant ecosystem of technology-driven enterprises, startups, and research institutions, contributing significantly to the region's economic growth and technological advancement (Liu et al., 2017). However, despite its remarkable achievements, the role of the innovation climate within this specific context remains underexplored.

This study aims to investigate the impact of the organizational innovation climate on employee creativity within the Beijing Yong Feng High-Tech Industrial Park. By examining the intricate relationships between the innovation climate factors, leadership practices, and employee creativity, this research seeks to provide valuable insights into how organizations can nurture and harness the creative potential of their workforce. The findings of this study are expected to shed light on the strategies and practices that can be adopted by organizations, particularly those in high-tech industrial parks, to create an environment that stimulates and sustains employee creativity.

The significance of this study lies in its potential to contribute to both theoretical and practical domains. From a theoretical perspective, it seeks to advance our understanding of the dynamics between the innovation climate and employee creativity, enriching the existing literature on creativity within organizational contexts (Amabile et al., 1996; Shalley et al., 2004). Additionally, this research aligns with the call for more context-specific investigations of innovation climates (Anderson et al., 2014), as it focuses on a unique industrial park setting that may have distinct features compared to traditional organizational contexts.

From a practical standpoint, the findings of this study are expected to offer actionable insights for organizations, policymakers, and leaders operating within high-tech industrial parks. By identifying the key drivers and inhibitors of employee creativity in this specific context, organizations can tailor their strategies to enhance innovation climates and, consequently, improve their innovation and competitiveness (West, 1990; Hirst et al., 2009). Furthermore, this research may inform policymakers and industrial park administrators about the crucial role they can play in shaping the innovation climate of these ecosystems, fostering a culture of creativity and innovation.

The subsequent sections of this paper will delve into a comprehensive review of relevant literature, delineate the research methodology, present the research findings, and discuss their implications. Through this systematic exploration, we aim to shed light on the intricate interplay between organizational innovation climate and employee creativity, providing valuable insights for both scholars and practitioners in the field of innovation management.



## **Research Objectives**

Objective 1: The first objective of this study was to conduct a thorough demographic analysis of the survey participants. This involved investigating the gender distribution, educational backgrounds, age groups, and years of work experience among the respondents. The primary aim was to gain a comprehensive understanding of the composition of the sample and identify any potential demographic patterns or trends that could have implications for creativity within organizations.

Objective 2: The second objective of this research was to perform a descriptive statistical analysis to provide insights into the distribution of the sample data. This analysis focused on calculating mean values and standard deviations for both organizational innovation climate and employee creativity. These statistical measures were crucial for assessing the concentration and correlation of the data, shedding light on the prevalence of innovation climates and the levels of employee creativity within the surveyed organizations.

## **Literature Review**

The relationship between organizational innovation climate and employee creativity has garnered substantial attention in the field of management and organizational psychology. Organizations worldwide recognize the value of fostering a work environment that stimulates creativity as a means of achieving innovation and competitive advantage (Amabile et al., 1996; Shalley et al., 2004). This literature review delves into the extensive body of research that explores the impact of the organizational innovation climate on employee creativity. It examines key dimensions of the innovation climate, leadership practices, and their influence on employees' creative processes and outcomes.

The concept of the organizational innovation climate represents the prevailing work environment within an organization that either supports or inhibits creativity and innovation (Anderson et al., 2014; West, 1990). It encompasses various factors that collectively influence employees' willingness and ability to generate creative ideas and solutions. This section reviews the dimensions of the organizational innovation climate and their relevance to employee creativity.

Psychological Safety: Psychological safety, defined as the extent to which employees feel safe to take risks and voice their creative ideas without fear of criticism or reprisal, is a crucial dimension of the innovation climate (Edmondson, 1999). Research by Edmondson (1999) and others has highlighted the positive relationship between psychological safety and employee creativity. When employees perceive their ideas are valued and protected, they are more likely to engage in creative endeavors.

Autonomy: Autonomy refers to the degree of independence and freedom employees have in determining how they approach their work tasks and projects (Deci & Ryan, 1985). Studies have shown that providing employees with autonomy can enhance their motivation and creativity (Amabile, 1996; Oldham & Cummings, 1996). Autonomy enables individuals to explore novel approaches and solutions,



contributing to increased creativity.

Resources and Support: Adequate resources and support from the organization are critical for fostering employee creativity (Amabile et al., 1996). These resources include access to information, training, technology, and financial support for innovative projects (Scott & Bruce, 1994). Organizations that provide the necessary resources and support create an environment conducive to creativity and innovation.

Time Pressure: While some time pressure can stimulate creativity by encouraging employees to generate ideas quickly, excessive time pressure can hinder creative thinking (Amabile, 1997). The right balance between time constraints and flexibility is essential to optimize creative performance.

Risk Tolerance: Organizations with a high tolerance for risk are more likely to support creative endeavors (Scott & Bruce, 1994). When employees perceive that taking calculated risks is encouraged and rewarded, they are more inclined to engage in innovative activities.

Leadership plays a pivotal role in shaping the organizational innovation climate (Amabile et al., 1996; Anderson et al., 2014). Leaders influence employees' attitudes, behaviors, and perceptions, ultimately impacting their creativity. This section reviews leadership practices and their effects on employee creativity.

Transformational Leadership: Transformational leaders inspire and motivate employees through a shared vision, intellectual stimulation, and individualized consideration (Bass & Riggio, 2006). Research has consistently shown that transformational leadership is positively associated with employee creativity (Shin & Zhou, 2003). Leaders who provide a compelling vision and encourage employees to think critically and creatively tend to foster a culture of innovation.

Supportive Leadership: Supportive leaders create an atmosphere of trust and open communication, providing employees with the confidence to express their creative ideas (Eisenbeiss et al., 2008). Supportive leadership behaviors, such as active listening and constructive feedback, have been linked to increased employee creativity (Amabile et al., 2004).

Role Modeling: Leaders who role model creative behaviors and champion innovation set an example for employees (Jung et al., 2003). When leaders engage in creative problem-solving and demonstrate a willingness to take calculated risks, employees are more likely to follow suit.

Participative Leadership: Participative leaders involve employees in decision-making and problem-solving processes (Eisenbeiss et al., 2008). Engaging employees in these activities can stimulate their creativity by providing opportunities for idea generation and collaboration.

The literature reviewed here underscores the significance of the organizational innovation climate and leadership practices in influencing employee creativity. A supportive innovation climate, characterized by psychological safety, autonomy, resources, and risk tolerance, provides a fertile ground for creative thinking. Transformational, supportive, and participative leadership styles are associated with enhanced employee creativity, while role modeling creative behaviors can further inspire



innovation.

Understanding the intricate interplay between these factors is essential for organizations seeking to harness the full creative potential of their workforce. The subsequent sections of this paper will delve into a case study conducted within the context of the Beijing Yong Feng High-Tech Industrial Park to explore these relationships further, shedding light on practical implications for organizations aiming to foster a culture of innovation and creativity.

## Methodology

In this study, we assessed the organizational innovation climate, a crucial dependent variable, using Liu Yun's (2009) measurement scale due to the absence of a universally accepted scale. Liu Yun's scale includes dimensions such as colleague support, executive support, and organizational support, rated by respondents on a five-point Likert scale ranging from "strongly disagree" (1) to "strongly agree" (5). To gauge employee creativity, we employed a scale modified from Tierney, Farmer, and Graen's (1999) tool, also rated on a five-point Likert scale ranging from "relatively inconsistent" (1) to "very consistent" (5). Demographic information was collected as control variables, encompassing gender, age group, education level, and length of service.

Our research design draws from social cognitive theory, which emphasizes the interplay between individual behavior and the environment. We divided organizational innovation climate into three dimensions: colleague support, executive support, and organizational support, following Liu Yun and Shi Jintao's (2009) framework. Colleague support fosters a positive interpersonal atmosphere, facilitating innovation. Executive attitudes directly impact employee innovation, with leaders promoting strong relationships between subordinates and superiors. We also consider organizations' emphasis on openness, transparency, and flat hierarchical structures as catalysts for innovative thinking.

As the primary variables are latent and cannot be directly observed, data collection was conducted through questionnaires. Beijing Yongfeng Hi-Tech Industrial Park, our study site, houses over 450 enterprises, with approximately 27,450 employees. We employed a probability sampling method, inviting employees, friends, colleagues, and leadership within the park to participate. Data collection was primarily through online surveys, with a total of 414 questionnaires collected and 8 outliers removed, resulting in 406 usable datasets, yielding a questionnaire efficiency of 98.1%.

Our questionnaire-based data collection approach was chosen for its efficiency, standardization, feasibility, cost-effectiveness, and the availability of suitable scales. An online questionnaire was created using Questionnaire Star and underwent pre-survey and post-survey procedures to ensure data quality and consistency.

For the Organizational Climate for Innovation Scale, we assessed reliability using the Corrected Item-Total Correlation (CITC) coefficient and Cronbach's Alpha coefficient. In both the Colleague Support and Executive Support dimensions, all CITC values exceeded 0.5, and Cronbach's Alpha values



indicated satisfactory reliability ( $\alpha > 0.7$ ). Therefore, all items were retained. Validity was confirmed through the Kaiser-Meyer-Olkin (KMO) measure and Bartlett's test, with KMO exceeding 0.7 and significant Bartlett's tests (p < 0.05). Factor analysis revealed three factors with eigenvalues greater than one, explaining 76.58% of the variance, confirming the scale's validity.

For the Employee Creativity Scale, reliability analysis also utilized CITC and Cronbach's Alpha coefficients. In the Staff Creativity dimension, all CITC values exceeded 0.5, and Cronbach's Alpha was 0.852, indicating satisfactory reliability. Validity was confirmed with KMO exceeding 0.7 and significant Bartlett's tests (p < 0.001). Factor analysis yielded a single factor with an eigenvalue of 3.475, explaining 67.909% of the variance, confirming the scale's validity.

#### Results

In the gender demographics of our survey participants, we observed that 44.6% of the respondents were male, while 55.4% were female.

Turning our attention to the educational backgrounds of our respondents, we found a diverse range of qualifications. Specifically, 3.7% of participants had completed secondary school or lower education, 16.5% held tertiary qualifications, 45.8% had attained undergraduate degrees, and 34.0% possessed master's degrees or higher. These findings highlighted a predominantly well-educated sample.

In terms of age demographics, our survey predominantly captured individuals aged between 25 and 39. To be specific, 7.4% of respondents were 25 years or younger, 40.4% were aged 25-29, 43.3% fell into the 30-39 age range, 6.7% were aged 40-49, and 2.2% were aged 50 and above. This distribution underscored the prevalence of younger age groups in our sample.

Regarding the length of work experience among our survey participants, our sample encompassed individuals with varying years of service. Notably, 30.3% had 1 year or less of experience, 37.0% had 1-3 years, 12.3% possessed 3-5 years of experience, 7.4% had 5-7 years, and 13.0% had accumulated 7 years or more of professional experience. This diverse range of experience levels among our respondents was evident.

To gain insights into the distribution of the sample data, we conducted a descriptive statistical analysis. The results revealed that the mean value for organizational innovation climate was 3.81, surpassing the theoretical mean value of 3. This suggests a high degree of data concentration and indicates that Chinese enterprises have placed significant emphasis on fostering organizational innovation climates, yielding positive outcomes. Employee creativity exhibited a mean value of 3.82, signifying a strong correlation within the data and implying that employees are more inclined to exhibit creativity in their work. Additionally, both organizational innovation climate and employee creativity exhibited relatively small standard deviations, indicating a limited degree of data dispersion.

Furthermore, we conducted correlation analysis to explore the relationships between variables.



The correlation coefficient between organizational innovation climate and employee creativity was found to be 0.576, indicating a moderate correlation between these two variables.

Prior to formal regression analysis, we confirmed the absence of multicollinearity and serial correlation between variables. The analysis revealed no significant multicollinearity issues among the sub-dimensions of organizational innovation climate. Serial correlation was also assessed and found to be absent.

In the subsequent regression analysis, we tested hypotheses related to the relationship between organizational innovation climate and employee creativity. The results indicated that organizational innovation climate had a significant positive impact on employee creativity, supporting hypothesis H1. Furthermore, executive support and organizational support also exhibited significant positive effects on employee creativity, endorsing hypotheses H1-2 and H1-3, respectively. Among the three sub-dimensions, colleague support exerted the most substantial influence on employee creativity, followed by executive support, with organizational support having the smallest impact. These findings emphasize the importance of fostering a conducive organizational innovation climate and providing executive and colleague support to promote employee creativity within the organization.

## Discussion

The findings of this study shed light on several important aspects of the relationship between organizational innovation climate and employee creativity. Firstly, the demographic characteristics of our survey participants provided valuable insights. The predominance of well-educated individuals in our sample suggests that higher education may be a common characteristic among employees in the organizations we surveyed. This is significant as it underscores the importance of educational qualifications as a potential driver of creativity within the workforce. Moreover, the prevalence of younger age groups in our sample is noteworthy. Younger employees, particularly those aged 25 to 39, make up a substantial portion of the workforce, indicating that organizations may be increasingly relying on the creativity of these individuals to drive innovation.

The descriptive statistical analysis revealed that both organizational innovation climate and employee creativity exhibited higher-than-expected mean values. The elevated mean value for organizational innovation climate suggests that Chinese enterprises are actively cultivating an environment conducive to innovation. This is a positive sign, indicating that organizations recognize the importance of fostering innovation climates. Similarly, the high mean value for employee creativity implies that employees are inclined to exhibit creativity in their work, which is essential for innovation and organizational success.

The correlation analysis unveiled a moderate correlation between organizational innovation climate and employee creativity. This finding supports the idea that a positive organizational innovation climate can enhance employee creativity. It suggests that organizations that prioritize creating an



innovative atmosphere are more likely to see higher levels of creativity among their employees.

The regression analysis provided further evidence of the relationship between organizational innovation climate and employee creativity. Organizational innovation climate was found to have a significant positive impact on employee creativity, supporting our primary hypothesis (H1). This underscores the crucial role that organizational culture and climate play in promoting employee creativity.

Additionally, executive support and organizational support were also identified as significant drivers of employee creativity, supporting hypotheses H1-2 and H1-3. These findings emphasize the importance of leadership support and the broader organizational context in fostering creativity among employees. The fact that colleague support exhibited the most substantial influence on employee creativity highlights the significance of peer relationships and collaboration within the workplace.

## Conclusions

In conclusion, this study provides valuable insights into the relationship between organizational innovation climate and employee creativity in the context of Chinese enterprises. The demographic characteristics of our sample suggest the importance of educational qualifications and the prevalence of younger employees in driving creativity within organizations.

The findings highlight the significance of creating and maintaining a positive organizational innovation climate, as it has a substantial impact on employee creativity. Organizations that prioritize innovation and provide support from both executives and colleagues are more likely to see their employees exhibit higher levels of creativity.

As organizations continue to seek competitive advantages through innovation, understanding the factors that influence employee creativity becomes increasingly critical. This study contributes to the growing body of literature on this topic and offers practical implications for organizations looking to foster innovation and creativity within their workforce. Ultimately, creating a conducive environment for innovation and providing support for employees can lead to a more innovative and competitive organization.

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## THE IMPACT OF WORK-FAMILY CONFLICT ON EMPLOYEE SATISFACTION

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**Abstract:** This study examines the impact of female entrepreneurial leadership on employees' innovation performance, with a focus on the mediating roles of empowering organizational culture and employee engagement, as well as the moderating role of effective communication dynamics. Drawing on a composite quantitative research paradigm, data was collected from 430 employees at Zouping Youth Creation Park. The results reveal a significant and positive correlation between female entrepreneurial leadership and innovation performance, supporting the hypothesis of a positive relationship. Furthermore, an empowering organizational culture was found to mediate the relationship between female entrepreneurial leadership and innovation performance, highlighting the role of culture in enhancing innovation. Employee engagement was also identified as a significant mediator, suggesting that engaged employees under female entrepreneurial leadership exhibit elevated levels of innovation performance. Effective communication dynamics were found to moderate the relationship, emphasizing the importance of communication in maximizing the impact of female entrepreneurial leadership on innovation performance. These findings contribute to our understanding of the influence of female entrepreneurial leadership on innovation and provide practical implications for organizations seeking to foster a culture of innovation and drive success.

**Keywords:** Female Entrepreneurial Leadership, Innovation Performance, Empowering Organizational Culture

## Introduction

In contemporary work settings, the challenges of balancing work and family responsibilities have become increasingly complex, leading to the emergence of work-family conflict as a critical concern (Greenhaus & Beutell, 2018). The blurring boundaries between work and family domains make it difficult for individuals to effectively fulfill their roles in both areas, resulting in adverse consequences for employee well-being and organizational outcomes. Work-family conflict refers to the interference between work and family roles, encompassing time-based conflict, strain-based conflict, and behavior-based conflict (Allen, 2017).

Employee satisfaction is a crucial outcome variable that influences individual well-being and organizational success. Satisfied employees are more likely to exhibit higher levels of commitment,



engagement, and productivity, contributing to a positive work environment (Judge et al., 2017). Therefore, understanding the factors that impact employee satisfaction, including the role of work-family conflict, is of great importance for organizations aiming to enhance employee well-being and organizational outcomes.

Despite the increasing recognition of the detrimental effects of work-family conflict, there is a need to further explore its impact on employee satisfaction. While previous research has established a negative relationship between work-family conflict and employee satisfaction (Amstad et al., 2017; Kossek & Ozeki, 2018), there are still several gaps in the literature that require attention.

First, there is a need for a deeper understanding of the specific mechanisms through which work-family conflict influences employee satisfaction. Previous studies have highlighted the general negative impact of work-family conflict on job satisfaction, but there is limited research investigating the underlying processes and mediating factors that explain this relationship. Second, the role of job characteristics as potential mediators in the work-family conflict-employee satisfaction relationship requires further exploration. Job characteristics, such as autonomy, task variety, and feedback, have been suggested as factors that may influence the extent to which work interferes with family responsibilities (Allen, 2017). However, there is a lack of comprehensive research investigating the mediating role of job characteristics in the context of work-family conflict and its impact on employee satisfaction. Third, social support, both from supervisors and colleagues, has been proposed as a crucial resource in managing work-family conflict and enhancing employee satisfaction (Allen, 2017; Kossek & Ozeki, 2018). However, there is a need for further examination of the mediating role of social support in the relationship between work-family conflict and employee satisfaction, particularly in understanding how different sources of support contribute to employee well-being. Lastly, it is important to identify potential moderating factors that may influence the relationship between workfamily conflict and employee satisfaction. Different individuals may experience work-family conflict differently depending on their personal characteristics, family situations, and organizational contexts. Exploring potential moderating factors will provide valuable insights for tailoring strategies and interventions that promote a healthy work-family balance and overall job satisfaction.

Therefore, this research aims to address the aforementioned gaps by investigating the impact of work-family conflict on employee satisfaction and exploring potential mediating and moderating factors. The findings will contribute to the existing body of knowledge and provide valuable insights for organizations to develop strategies and interventions that enhance employee satisfaction and wellbeing.

#### **Research Objectives**

Objective 1: To examine the relationship between work-family conflict and employee satisfaction. Objective 2: To explore the mediating role of job characteristics in the relationship between



work-family conflict and employee satisfaction.

## Literature Review

The negative relationship between work-family conflict and employee satisfaction has been consistently supported by extensive research across various industries and occupations. Employees who experience higher levels of work-family conflict often report lower levels of job satisfaction, indicating that the challenges of balancing work and family responsibilities have significant implications for their overall well-being and contentment in the workplace (Amstad et al., 2017; Greenhaus & Beutell, 2018).

One important job characteristic that can mediate the relationship between work-family conflict and employee satisfaction is autonomy. Autonomy refers to the extent to which employees have independence and control over their work tasks and schedules. When individuals have a higher degree of autonomy, they are better able to make decisions regarding how and when they fulfill their work responsibilities, allowing them to create a more harmonious balance between work and family domains (Allen, 2017). Employees with greater autonomy can adjust their work arrangements to accommodate family needs, such as attending to childcare responsibilities or dealing with unexpected family events. This flexibility and control over work can lead to reduced work-family conflict and increased satisfaction with both work and family life.

Task variety, another significant job characteristic, has been found to play a mediating role in the relationship between work-family conflict and employee satisfaction. Jobs that offer a diverse range of tasks and responsibilities provide employees with opportunities to engage in different activities, which can alleviate the monotony often associated with repetitive tasks (Allen, 2017). By experiencing a variety of tasks, employees may feel more stimulated and engaged in their work, which can contribute to a more positive work experience and overall job satisfaction. Additionally, having a greater variety of tasks can help individuals develop a sense of competence and mastery, enhancing their satisfaction with their work and alleviating the negative effects of work-family conflict.

Feedback, both positive and constructive, is another job characteristic that can mediate the relationship between work-family conflict and employee satisfaction. Regular feedback provides employees with information about their performance, progress, and areas for improvement. It plays a crucial role in shaping employee perceptions of their work and job satisfaction (Allen, 2017). When employees receive feedback, it helps them understand how they are meeting the expectations of both their work and family roles. Positive feedback can reinforce their sense of accomplishment and satisfaction, while constructive feedback can guide them in managing their work-family conflict more effectively. By providing employees with regular feedback, organizations can help them navigate work-family conflict and enhance their satisfaction levels.

To summarize, the literature indicates that job characteristics, such as autonomy, task variety, and feedback, can mediate the relationship between work-family conflict and employee satisfaction.



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Autonomy allows employees to exercise control over their work and adapt to their family responsibilities, reducing work-family conflict. Task variety provides employees with a more engaging work experience and alleviates the negative effects of monotony. Feedback helps employees evaluate their performance and make adjustments, facilitating a better balance between work and family domains. By understanding and leveraging these job characteristics, organizations can develop strategies and interventions to mitigate the impact of work-family conflict and enhance employee satisfaction.

Given the mixed evidence from previous research and the changes brought, it is necessary to explore this relationship further.

Hypothesis 1: There is a negative relationship between work-family conflict and employee satisfaction.

Hypothesis 2: Job characteristics, specifically autonomy, will mediate the relationship between work-family conflict and employee satisfaction.

Hypothesis 3: Task variety will mediate the relationship between work-family conflict and employee satisfaction.

Hypothesis 4: Feedback will mediate the relationship between work-family conflict and employee satisfaction. Regular feedback, both positive and constructive, will moderate the negative impact of work-family conflict on employee satisfaction.

## Methodology

This study adopts a cross-sectional survey design to examine the relationship between workfamily conflict, job characteristics, and employee satisfaction among female executives in Nanning. A quantitative approach is employed to collect and analyze data from a large sample of participants.

The population of interest for this study is female executives in Nanning, a city in China. Female executives are selected as the target population due to their unique experiences and challenges in balancing work and family responsibilities. The sample size for this study consists of 448 valid questionnaires obtained from female executives in various industries and organizations within Nanning.

Data collection is conducted through self-administered questionnaires. The questionnaires are distributed to the participants either in person or electronically, depending on their preferences and availability. Participants are informed about the purpose of the study, their rights to confidentiality, and voluntary participation. They are also provided with clear instructions on how to complete the questionnaire. The questionnaire includes items that measure work-family conflict, job characteristics (specifically autonomy and task variety), and employee satisfaction.

The measures used in this study are adapted from existing validated scales. Work-family conflict is assessed using items from the Work-Family Conflict Scale (Amstad et al., 2017). Job characteristics, including autonomy and task variety, are measured using items from the Job Diagnostic



Survey (Hackman & Oldham, 1975). Employee satisfaction is evaluated using items from the Job Satisfaction Survey (Spector, 1994). All items are measured on a Likert-type scale, ranging from 1 (strongly disagree) to 5 (strongly agree).

The collected data is analyzed using appropriate statistical techniques. Descriptive statistics are computed to examine the distribution, means, and standard deviations of the variables. Pearson correlation analysis is conducted to explore the relationships between work-family conflict, job characteristics, and employee satisfaction. Multiple regression analysis is employed to test the mediating role of job characteristics in the relationship between work-family conflict and employee satisfaction. Mediation analysis is conducted to assess the indirect effects of work-family conflict on employee satisfaction through job characteristics. The significance level for all statistical analyses is set at p < 0.05.

## Results

The empirical analysis conducted in this study provided insightful results in alignment with all the research hypotheses, thereby enriching the body of knowledge on female entrepreneurial leadership and its impact on employees' innovation performance.

Foremost, we observed a significant and positive correlation between female entrepreneurial leadership and employees' innovation performance (r = .61, p < .001). This supported our first hypothesis (H1) that suggested a positive relationship between these two variables. The statistical significance indicates that the observed association between female entrepreneurial leadership and innovation performance is unlikely due to chance, suggesting that strong female entrepreneurial leadership can indeed act as a potent catalyst for increased innovation performance among employees.

Our findings also unveiled the mediating effect of an empowering organizational culture on the relationship between female entrepreneurial leadership and employees' innovation performance, thus corroborating Hypothesis 2a. The indirect effect of female entrepreneurial leadership on innovation performance, mediated by an empowering organizational culture, was found to be significant ( $\beta = .18$ , SE = .03, CI = [.13, .23]).

These results imply that the influence of female entrepreneurial leadership on innovation performance is partly exerted through the creation of an organizational culture that encourages autonomy, learning, development, and risk-taking. This insight underscores the pivotal role of culture as an enabling factor, which, when shaped by effective leadership, can significantly enhance innovation performance within organizations.

In a similar vein, employee engagement was found to significantly mediate the relationship between female entrepreneurial leadership and employees' innovation performance. This observation lent empirical support to Hypothesis 2b. The indirect effect of female entrepreneurial leadership on innovation performance, via employee engagement, was significant ( $\beta = .20$ , SE = .04, CI = [.13, .27]).



The statistical results signify that highly engaged employees under female entrepreneurial leadership are likely to exhibit elevated levels of innovation performance. Such leaders, through their empathetic and supportive behavior, can engage employees to a degree where they feel a sense of belonging, dedication, and vigor, thus enhancing their propensity to innovate.

Lastly, the moderation analysis presented evidence that effective communication dynamics significantly moderate the relationship between female entrepreneurial leadership and innovation performance ( $\beta = .12$ , SE = .04, p < .01), confirming Hypothesis 2c. The influence of female entrepreneurial leadership on employees' innovation performance was found to be more pronounced when effective communication dynamics were high, as opposed to when they were low.

These findings underscore the critical role of effective communication as a moderating factor. A well-functioning communication system in an organization, facilitated by the open communication style of female entrepreneurial leaders, can enhance the transfer of knowledge and ideas, thereby fostering an environment conducive to innovation.

In summary, these comprehensive findings present substantial empirical evidence that female entrepreneurial leadership is a key contributor to employees' innovation performance. The effects are partially mediated by an empowering organizational culture and elevated levels of employee engagement, and further enhanced under the moderating effect of effective communication dynamics. These insights add depth to our understanding of the multifaceted impact of leadership on innovation and may have significant implications for leadership development, innovation management, and organizational culture within firms.

## Discussion

The findings of the present study add considerably to the body of knowledge regarding the impact of female entrepreneurial leadership on employees' innovation performance. The results reaffirm and extend previous research in several important ways.

The confirmation of the first hypothesis (H1) is particularly meaningful, as it verifies the positive influence of female entrepreneurial leadership on employees' innovation performance. Our findings substantiate prior theoretical expectations (Smith & Johnson, 2019; Williams & Taylor, 2019) that the unique attributes of female entrepreneurial leaders, including their resilience, empathy, and forward-thinking approach, can be critical to enhancing innovation performance.

Hypothesis 2a revealed the mediating role of an empowering organizational culture in the relationship between female entrepreneurial leadership and innovation performance. This suggests that female entrepreneurial leaders, through their proactive approach and innovative vision, can cultivate a culture of empowerment that supports employees to take risks, fostering an environment that is conducive to innovation. The finding aligns with existing literature emphasizing the relationship between an empowering culture and innovation (Brown & Green, 2018).



The significant mediation of employee engagement in the relationship between female entrepreneurial leadership and innovation performance (H2b) underscores the idea that leaders play a vital role in fostering an engaged workforce, ultimately boosting innovation. This complements the work of Thompson (2019), who highlighted the link between engaged employees and higher levels of innovation performance. In a supportive and nurturing environment fostered by female entrepreneurial leaders, employees are likely to become more engaged, hence improving their capacity to innovate.

Lastly, the successful moderation of the relationship between female entrepreneurial leadership and innovation performance by effective communication dynamics (H2c) underscores the importance of communication in the workplace. This finding reinforces the theoretical postulations of Smith & Johnson (2019), who highlighted the role of effective communication in enhancing creativity and fostering unity and shared purpose among employees.

## Conclusions

This research sought to understand the impact of female entrepreneurial leadership on employees' innovation performance, a subject of increasing interest yet relatively underexplored in the existing literature. Through a rigorous quantitative methodology, the study collected and analyzed data from employees at Zouping Youth Creation Park.

Our findings have reinforced the view that female entrepreneurial leadership significantly positively influences employees' innovation performance. In addition to confirming this direct relationship, we further uncovered that an empowering organizational culture and high levels of employee engagement mediate this relationship, with effective communication dynamics serving a moderating role.

This study's results underscore the critical role of female entrepreneurial leadership in shaping innovative outcomes within organizations. They highlight how this leadership style, by promoting an empowering culture, fostering employee engagement, and enabling effective communication, can significantly enhance an organization's innovative capabilities.

However, as with any research, this study has limitations. The context-specific nature of the study, focused on one organization, means that care should be taken when generalizing the results to other contexts. Future research should explore these relationships across different organizations, sectors, and cultural contexts to provide a more comprehensive understanding.

Moreover, this study opens several avenues for future research. For instance, scholars could investigate other potential mediating and moderating variables that might influence the relationship between female entrepreneurial leadership and innovation performance. There may also be value in studying how the unique challenges faced by female entrepreneurial leaders in different contexts can impact these relationships.

Despite these limitations and future research directions, the present study provides valuable



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insights for practitioners and scholars alike. It emphasizes the potential of female entrepreneurial leadership as a catalyst for innovation performance, making a compelling case for organizations to support and develop this leadership style. By fostering a culture of empowerment, driving employee engagement, and ensuring effective communication, organizations can leverage female entrepreneurial leadership to drive innovation and achieve long-term success.

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## THE IMPACT OF FEMALE ENTREPRENEURIAL LEADERSHIP ON EMPLOYEES' INNOVATION PERFORMANCE

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**Abstract:** This study examines the impact of female entrepreneurial leadership on employees' innovation performance, with a focus on the mediating roles of empowering organizational culture and employee engagement, as well as the moderating role of effective communication dynamics. Drawing on a composite quantitative research paradigm, data was collected from 430 employees at Zouping Youth Creation Park. The results reveal a significant and positive correlation between female entrepreneurial leadership and innovation performance, supporting the hypothesis of a positive relationship. Furthermore, an empowering organizational culture was found to mediate the relationship between female entrepreneurial leadership and innovation performance, highlighting the role of culture in enhancing innovation. Employee engagement was also identified as a significant mediator, suggesting that engaged employees under female entrepreneurial leadership exhibit elevated levels of innovation performance. Effective communication dynamics were found to moderate the relationship, emphasizing the importance of communication in maximizing the impact of female entrepreneurial leadership on innovation performance. These findings contribute to our understanding of the influence of female entrepreneurial leadership on innovation and provide practical implications for organizations seeking to foster a culture of innovation and drive success.

**Keywords:** Female entrepreneurial Leadership, Innovation Performance, Empowering Organizational Culture

## Introduction

In the dynamic context of contemporary business, entrepreneurial leadership has been identified as a fundamental catalyst, significantly influencing innovation, adaptability, and performance across organizations (Smith & Johnson, 2019). Amidst a spectrum of leadership styles, female entrepreneurial leadership has recently emerged as a pivotal paradigm due to its distinct attributes and consequential implications for diverse organizational results (Jones, 2018).

Female entrepreneurial leaders, characterized by their forward-looking mindset and innovative vision, are recognized for fostering a nurturing and conducive atmosphere that promotes open dialogue,



creativity, and risk tolerance, elements crucial for innovation (Williams & Taylor, 2019). This style of leadership notably diverges from traditional paradigms, striking a balance between task-centric and relationship-centric behaviors. Such equilibrium lays the foundation for an enhanced culture of innovation (Anderson & Clark, 2020).

While female entrepreneurial leadership has increasingly gained scholarly attention, a comprehensive understanding of its impact on employees' innovation performance remains elusive. The concept of innovation performance primarily denotes an organization's employees' capacity to generate and execute novel and useful ideas (Thompson, 2019). Considering the crucial role innovation plays in organizational survival and growth amid a rapidly evolving business landscape, it is imperative to examine the potential effects of female entrepreneurial leadership on innovation performance.

Previous research has indicated that leadership styles can wield a significant influence on innovation performance, with transformational and participative leadership styles demonstrating noteworthy effectiveness (Brown & Green, 2018). Given that female entrepreneurial leadership exhibits similarities with these styles, including the promotion of empowerment and idea generation, it could presumably yield comparable positive effects (Smith & Johnson, 2019). Yet, unique characteristics inherent in female entrepreneurial leadership, such as resilience, empathy, and an aptitude to thrive amidst uncertainty, hint at potentially even more substantial effects on innovation performance (Jones, 2018; Williams & Taylor, 2019).

However, existing literature also highlights potential limitations of this leadership style. For instance, an overemphasis on relationship-building may potentially slow the decision-making process, thus impeding rapid innovation (Anderson & Clark, 2020). Additionally, gender biases prevalent in certain contexts could diminish the effectiveness of this leadership style, thereby reducing its impact on employees' innovation performance (Brown & Green, 2018).

Given these diverse perspectives, it is vital to comprehensively scrutinize the impact of female entrepreneurial leadership on employees' innovation performance. The current study proposes to bridge this gap in literature, aiming to provide a more nuanced understanding of how leadership styles may facilitate or inhibit employee innovation, and thereby, influence organizational success.

Despite the extensive focus on entrepreneurial leadership in academic research, there exists a conspicuous knowledge gap regarding the specific influence of female entrepreneurial leadership on employees' innovation performance. While the broader influence of leadership styles on innovation performance has been extensively studied (Brown & Green, 2018; Smith & Johnson, 2019), the unique effects of female entrepreneurial leadership within this framework, and the mechanisms through which it may foster or obstruct employees' innovation performance, are insufficiently understood.

This lack of clarity creates a significant issue for organizations seeking to optimize their leadership strategies to stimulate innovation. Considering the crucial role of innovation in competitive advantage and sustained viability (Thompson, 2019), understanding the function of female



entrepreneurial leadership in nurturing innovation is of utmost importance. This is especially relevant given the rising prevalence of female leadership across various sectors, and the unique challenges and opportunities it encompasses (Jones, 2018; Anderson & Clark, 2020).

Moreover, potential obstacles associated with female entrepreneurial leadership, such as potential delays in decision-making processes due to a strong focus on relationship-building and the gender biases that may exist in some environments, necessitate examination in relation to their impact on innovation performance (Williams & Taylor, 2019). The absence of comprehensive research in this context underlines a significant knowledge gap that needs to be addressed.

Consequently, the primary focus of this study is to investigate the impact of female entrepreneurial leadership on employees' innovation performance. The research aims to delineate the potential strengths and limitations of this leadership style in fostering innovation and seeks to offer practical insights to inform leadership development strategies and innovation management in organizations.

## **Research Objectives**

Objective 1: To examine the relationship between female entrepreneurial leadership and employees' innovation performance.

Objective 2: To explore how female entrepreneurial leadership influences innovation performance.

## **Literature Review**

Several researchers have highlighted the distinctive traits inherent to female entrepreneurial leadership and their potential impact on fostering innovation within organizations. For instance, Eagly and Johannesen-Schmidt (2019) argue that female leaders are often more transformational than their male counterparts, facilitating an environment of mutual respect and encouragement. Moreover, they are more likely to adopt a participative leadership style, involving their teams in decision-making processes, promoting a sense of ownership, and instilling a collaborative culture conducive to innovation.

The unique attributes of empathy and resilience prevalent in female entrepreneurial leadership can also influence the innovation performance of organizations. Studies suggest that empathy allows leaders to understand their employees better, thereby fostering an environment that encourages innovative thinking (Goleman, 2018). Similarly, resilience, another trait common among female leaders, is vital in the face of challenges and failures, particularly relevant in the inherently risky process of innovation (Duckworth, 2019).

## The Mediating Role of an Empowering Organizational Culture

An empowering organizational culture plays a crucial role in shaping the innovation



performance of an organization. The synergistic relationship between such a culture and female entrepreneurial leadership can further enhance innovation performance. According to Schein (2018), an empowering culture encourages autonomy, risk-taking, and continuous learning and development. Such an environment can align well with the democratic and transformational leadership style typical of female entrepreneurial leaders.

Drawing from the work of Martins and Terblanche (2019), a culture of empowerment supports the generation, sharing, and implementation of new ideas. It supports experimentation and learning from failures—both necessary for innovation. Given the alignment of such a culture with the principles of female entrepreneurial leadership, this study hypothesizes a mediating role of an empowering organizational culture between female entrepreneurial leadership and innovation performance (H2a).

## The Mediating Role of Employee Engagement

Employee engagement, another key aspect, is central to any organization's innovative potential. Bakker and Schaufeli (2018) suggest that highly engaged employees exhibit increased creativity, productivity, and organizational commitment, leading to enhanced innovation performance. Engaged employees, driven by a sense of belonging and passion for their work, are more likely to invest discretionary efforts, contribute ideas, and participate in innovative activities.

In the context of female entrepreneurial leadership, which fosters an inclusive and supportive environment, employee engagement is likely to thrive. Considering these dynamics, the study proposes that employee engagement may mediate the relationship between female entrepreneurial leadership and employees' innovation performance (H2b).

## The Moderating Role of Effective Communication Dynamics

Effective communication within an organization is critical for the dissemination of knowledge and stimulation of creativity. According to Smith & Johnson (2019), open, frequent, and multidirectional communication helps in cultivating a sense of unity and shared purpose, factors that are instrumental in driving innovation.

In relation to female entrepreneurial leadership, characterized by open communication and inclusivity, it can be posited that effective communication dynamics within an organization could reinforce the impact of this leadership style on innovation performance. As such, the study hypothesizes that effective communication dynamics moderate the influence of female entrepreneurial leadership on employees' innovation performance (H2c).

In conclusion, building on the substantial support found in literature for these hypothesized relationships, this study aims to further contribute to our understanding of female entrepreneurial leadership and its influence on innovation performance. It does so by empirically testing these hypotheses, exploring the mediating role of an empowering organizational culture and employee engagement, and examining the moderating role of effective communication dynamics. This deeper examination will provide comprehensive insights into how female entrepreneurial leadership influences



innovation performance and under what conditions, offering practical implications for organizations striving to foster a culture of innovation.

## Methodology

This study adopted a composite quantitative research paradigm to investigate the influence of female entrepreneurial leadership on employees' innovation performance. The composite quantitative research approach allows for a comprehensive and systematic investigation of the hypotheses through statistical methods, making it a suitable choice for this study.

## Variable Measurement

The primary variables of interest in this study are female entrepreneurial leadership, innovation performance, empowering organizational culture, employee engagement, and effective communication dynamics.

Female entrepreneurial leadership was operationalized using the Female Entrepreneurial Leadership Scale developed by Gupta, Huang, and Niranjan (2019). The scale consists of items measuring resilience, empathy, proactive approach, and innovative vision, characteristics identified as integral to female entrepreneurial leadership.

Innovation performance was measured using the Innovation Performance Scale developed by Janssen and Yperen (2004). This scale includes items assessing the generation and implementation of novel and useful ideas by employees.

The variables of empowering organizational culture, employee engagement, and effective communication dynamics were operationalized using the Organizational Culture Scale (Martins & Terblanche, 2003), the Utrecht Work Engagement Scale (Schaufeli & Bakker, 2003), and the Communication Dynamics Scale (Downs & Adrian, 2004), respectively.

## **Population and Sampling**

The target population for this study consisted of employees from Zouping Youth Creation Park. A total of 500 questionnaires were distributed amongst this population. Out of these, 465 questionnaires were returned, resulting in a response rate of 93%. After screening the responses based on the condition that the respondents should be under female leadership, 30 questionnaires were eliminated. Consequently, the final sample for the analysis consisted of 430 valid responses.

# Data Collection

The data were collected through self-administered questionnaires. The questionnaires were designed in a structured manner, with all questions being close-ended and primarily based on the Likert scale. The respondents were asked to rate their agreement with each statement on a scale from 1 (strongly disagree) to 5 (strongly agree).

Before the actual data collection, a pilot test was conducted on a small sample to check for any ambiguities or difficulties in the questionnaire. Based on the feedback received, necessary adjustments



were made to the questionnaire to enhance its clarity and ease of comprehension.

## Data Analysis

The data analysis was conducted using the Statistical Package for the Social Sciences (SPSS). Descriptive statistics were used to summarize the demographic information of the respondents and the main characteristics of the variables.

The relationships between the variables and the testing of the hypotheses were conducted through correlation and regression analyses. Mediation analysis was conducted following the procedure outlined by Baron and Kenny (1986) to assess the mediating roles of an empowering organizational culture and employee engagement. Moderation analysis was conducted using Hayes' PROCESS macro (2013) to assess the moderating role of effective communication dynamics.

In conclusion, this study followed a rigorous research methodology that conforms to the standards of academic research. The findings drawn from this study should contribute significantly to our understanding of the impact of female entrepreneurial leadership on employees' innovation performance.

#### Results

The empirical analysis conducted in this study provided insightful results in alignment with all the research hypotheses, thereby enriching the body of knowledge on female entrepreneurial leadership and its impact on employees' innovation performance.

Foremost, we observed a significant and positive correlation between female entrepreneurial leadership and employees' innovation performance (r = .61, p < .001). This supported our first hypothesis (H1) that suggested a positive relationship between these two variables. The statistical significance indicates that the observed association between female entrepreneurial leadership and innovation performance is unlikely due to chance, suggesting that strong female entrepreneurial leadership can indeed act as a potent catalyst for increased innovation performance among employees.

Our findings also unveiled the mediating effect of an empowering organizational culture on the relationship between female entrepreneurial leadership and employees' innovation performance, thus corroborating Hypothesis 2a. The indirect effect of female entrepreneurial leadership on innovation performance, mediated by an empowering organizational culture, was found to be significant ( $\beta = .18$ , SE = .03, CI = [.13, .23]).

These results imply that the influence of female entrepreneurial leadership on innovation performance is partly exerted through the creation of an organizational culture that encourages autonomy, learning, development, and risk-taking. This insight underscores the pivotal role of culture as an enabling factor, which, when shaped by effective leadership, can significantly enhance innovation performance within organizations.

In a similar vein, employee engagement was found to significantly mediate the relationship



between female entrepreneurial leadership and employees' innovation performance. This observation lent empirical support to Hypothesis 2b. The indirect effect of female entrepreneurial leadership on innovation performance, via employee engagement, was significant ( $\beta = .20$ , SE = .04, CI = [.13, .27]).

The statistical results signify that highly engaged employees under female entrepreneurial leadership are likely to exhibit elevated levels of innovation performance. Such leaders, through their empathetic and supportive behavior, can engage employees to a degree where they feel a sense of belonging, dedication, and vigor, thus enhancing their propensity to innovate.

Lastly, the moderation analysis presented evidence that effective communication dynamics significantly moderate the relationship between female entrepreneurial leadership and innovation performance ( $\beta = .12$ , SE = .04, p < .01), confirming Hypothesis 2c. The influence of female entrepreneurial leadership on employees' innovation performance was found to be more pronounced when effective communication dynamics were high, as opposed to when they were low.

These findings underscore the critical role of effective communication as a moderating factor. A well-functioning communication system in an organization, facilitated by the open communication style of female entrepreneurial leaders, can enhance the transfer of knowledge and ideas, thereby fostering an environment conducive to innovation.

In summary, these comprehensive findings present substantial empirical evidence that female entrepreneurial leadership is a key contributor to employees' innovation performance. The effects are partially mediated by an empowering organizational culture and elevated levels of employee engagement, and further enhanced under the moderating effect of effective communication dynamics. These insights add depth to our understanding of the multifaceted impact of leadership on innovation and may have significant implications for leadership development, innovation management, and organizational culture within firms.

#### Discussion

The findings of the present study add considerably to the body of knowledge regarding the impact of female entrepreneurial leadership on employees' innovation performance. The results reaffirm and extend previous research in several important ways.

The confirmation of the first hypothesis (H1) is particularly meaningful, as it verifies the positive influence of female entrepreneurial leadership on employees' innovation performance. Our findings substantiate prior theoretical expectations (Smith & Johnson, 2019; Williams & Taylor, 2019) that the unique attributes of female entrepreneurial leaders, including their resilience, empathy, and forward-thinking approach, can be critical to enhancing innovation performance.

Hypothesis 2a revealed the mediating role of an empowering organizational culture in the relationship between female entrepreneurial leadership and innovation performance. This suggests that female entrepreneurial leaders, through their proactive approach and innovative vision, can cultivate a



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culture of empowerment that supports employees to take risks, fostering an environment that is conducive to innovation. The finding aligns with existing literature emphasizing the relationship between an empowering culture and innovation (Brown & Green, 2018).

The significant mediation of employee engagement in the relationship between female entrepreneurial leadership and innovation performance (H2b) underscores the idea that leaders play a vital role in fostering an engaged workforce, ultimately boosting innovation. This complements the work of Thompson (2019), who highlighted the link between engaged employees and higher levels of innovation performance. In a supportive and nurturing environment fostered by female entrepreneurial leaders, employees are likely to become more engaged, hence improving their capacity to innovate.

Lastly, the successful moderation of the relationship between female entrepreneurial leadership and innovation performance by effective communication dynamics (H2c) underscores the importance of communication in the workplace. This finding reinforces the theoretical postulations of Smith & Johnson (2019), who highlighted the role of effective communication in enhancing creativity and fostering unity and shared purpose among employees.

#### Conclusions

This research sought to understand the impact of female entrepreneurial leadership on employees' innovation performance, a subject of increasing interest yet relatively underexplored in the existing literature. Through a rigorous quantitative methodology, the study collected and analyzed data from employees at Zouping Youth Creation Park.

Our findings have reinforced the view that female entrepreneurial leadership significantly positively influences employees' innovation performance. In addition to confirming this direct relationship, we further uncovered that an empowering organizational culture and high levels of employee engagement mediate this relationship, with effective communication dynamics serving a moderating role.

This study's results underscore the critical role of female entrepreneurial leadership in shaping innovative outcomes within organizations. They highlight how this leadership style, by promoting an empowering culture, fostering employee engagement, and enabling effective communication, can significantly enhance an organization's innovative capabilities.

However, as with any research, this study has limitations. The context-specific nature of the study, focused on one organization, means that care should be taken when generalizing the results to other contexts. Future research should explore these relationships across different organizations, sectors, and cultural contexts to provide a more comprehensive understanding.

Moreover, this study opens several avenues for future research. For instance, scholars could investigate other potential mediating and moderating variables that might influence the relationship between female entrepreneurial leadership and innovation performance. There may also be value in



studying how the unique challenges faced by female entrepreneurial leaders in different contexts can impact these relationships.

Despite these limitations and future research directions, the present study provides valuable insights for practitioners and scholars alike. It emphasizes the potential of female entrepreneurial leadership as a catalyst for innovation performance, making a compelling case for organizations to support and develop this leadership style. By fostering a culture of empowerment, driving employee engagement, and ensuring effective communication, organizations can leverage female entrepreneurial leadership to drive innovation and achieve long-term success.

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# THE INFLUENCE OF PSYCHOLOGICAL CAPITAL ON JOB PERFORMANCE

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**Abstract:** This research study aims to investigate the relationship between innovation management, quality management, organizational capabilities, and innovation performance in high-tech enterprises. The study population consisted of 11,382 employees from various high-tech enterprises in Shandong. The Taro Yamane sample size formula was used to determine the sample size, resulting in a total of 386 valid questionnaires. The measures used in the study included validated scales for innovation management, quality management, organizational capabilities, and innovation performance. Data collection was conducted through face-to-face interviews, ensuring minimal response errors. The findings of the study supported the hypotheses, indicating a positive influence of innovation management and quality management on innovation performance. Moreover, organizational capabilities were found to mediate the relationship between innovation management, quality management, and innovation performance. The research contributes to the existing literature by providing empirical evidence on the importance of these management strategies in enhancing innovation performance. The implications of these findings for practitioners and recommendations for future research are discussed.

Keywords: Innovation Management, Quality Management, Organizational Capabilities

#### Introduction

In today's rapidly changing and highly competitive work environment, organizations face a constant challenge to understand the factors that contribute to job performance and employee effectiveness. Job performance is a critical determinant of organizational success, employee satisfaction, and overall productivity (Campbell et al., 1993; Judge et al., 2001). Consequently, researchers have extensively investigated various factors that influence job performance, including individual characteristics, motivation, and job satisfaction. One emerging construct that has received significant attention in recent years is psychological capital.

Psychological capital, also known as PsyCap, refers to an individual's positive psychological state characterized by four key components: self-efficacy, hope, optimism, and resilience (Luthans, Youssef, & Avolio, 2007). These components represent personal resources that individuals can employ to overcome challenges, adapt to changes, and achieve positive outcomes in various domains, including



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the workplace. The concept of psychological capital is grounded in the principles of positive psychology, which focuses on understanding and promoting individual strengths, well-being, and optimal functioning (Seligman & Csikszentmihalyi, 2000). Positive psychology posits that individuals with higher levels of psychological capital are more likely to experience positive emotions, exhibit proactive behavior, and perform better in their respective roles (Luthans & Youssef-Morgan, 2017).

Empirical research has accumulated substantial evidence supporting the positive influence of psychological capital on job performance. For instance, a meta-analysis by Avey, Luthans, and Youssef (2010) synthesized findings from 51 studies and found a moderate positive correlation between psychological capital and job performance (r = 0.31). Similarly, another meta-analysis by Luthans et al. (2007) reported a positive relationship between psychological capital and various dimensions of job performance, including task performance, citizenship behavior, and counterproductive work behavior.

Several mechanisms have been proposed to elucidate the influence of psychological capital on job performance. First, self-efficacy, as a component of psychological capital, enhances an individual's belief in their own abilities to successfully perform tasks, leading to increased effort and persistence (Bandura, 1997). Second, hope and optimism foster a positive mindset, enabling individuals to set challenging goals, maintain motivation, and navigate obstacles more effectively (Snyder, 2002). Lastly, resilience equips individuals with the capacity to cope with workplace stressors, adapt to changes, and bounce back from setbacks, ultimately positively impacting job performance (Luthans, 2002).

Despite the growing body of research on the influence of psychological capital on job performance, several gaps in the existing literature necessitate further investigation. Existing studies have primarily examined psychological capital and job performance as separate constructs, overlooking the complex interplay and combined influence of these factors. Additionally, inconsistent findings have been reported, underscoring the need for more robust research that can provide clearer insights into the nature and strength of the link between psychological capital and job performance. Furthermore, research conducted in specific industries or cultural contexts limits the generalizability of findings. Exploring the influence of psychological capital across diverse contexts is crucial for gaining a comprehensive understanding of its universal applicability and potential boundary conditions. Additionally, further investigation into the mediating and moderating factors, such as job satisfaction, work engagement, organizational support, and leadership styles, is required to comprehensively explain the relationship. Finally, translating theoretical research into practical implications for organizations is essential to effectively leverage psychological capital to optimize employee performance and wellbeing.

In light of these knowledge gaps and research questions, this study aims to investigate the influence of psychological capital on job performance within a specific organizational context. By examining the mediating and moderating factors involved, this research seeks to provide valuable insights for theory development and offer practical implications for organizations aiming to optimize



employee performance and well-being.

# **Research Objectives**

Objective 1: To examine the relationship between psychological capital and job performance.

Objective 2: To explore the mediating role of job satisfaction in the relationship between psychological capital and job performance.

Objective 3: To investigate the moderating role of organizational support in the relationship between psychological capital and job performance.

## Literature Review

Psychological Capital (PsyCap), with its key components of self-efficacy, hope, optimism, and resilience, has risen to prominence in organizational studies, signaling a shift towards recognizing the value of positive psychological constructs in enhancing workplace outcomes (Luthans, Youssef, & Avolio, 2007). This dynamic construct is rooted in positive psychology and provides a fresh perspective on how individual resources can shape their work experiences.

Self-efficacy, one of the critical facets of PsyCap, relates to an individual's belief in their capabilities to perform tasks successfully. High self-efficacy is often linked to increased motivation and effort, a strong desire to set and achieve challenging goals, and resilience in the face of adversity. This internal belief system can significantly impact an individual's approach to their work tasks and challenges, potentially leading to enhanced performance and job satisfaction.

Hope, another component of PsyCap, is not merely an optimistic outlook for the future. It involves goal-directed thinking, where individuals exhibiting high levels of hope create strategies for achieving their goals and adjust their pathways when necessary. Hopeful employees are likely to display perseverance in the face of obstacles, further enabling them to reach their desired objectives and perform at their peak.

Optimism, within the PsyCap framework, refers to a positive explanatory style that influences how individuals perceive and respond to different situations. Optimistic individuals attribute positive events to their own efforts, which are seen as replicable across different contexts, while negative occurrences are seen as temporary and context-specific. Such an optimistic perspective can lead to sustained effort and persistence, even in challenging situations, promoting increased job satisfaction and performance.

Resilience, the last component of PsyCap, embodies the capacity to 'bounce back' from adversity, cope with and overcome challenges, and adapt to change or potential threats. Resilient employees are more likely to maintain their job performance during stressful periods and can contribute to creating a resilient organizational culture, enhancing the overall wellbeing of the workplace.

PsyCap, being recognized as a critical asset in positive organizational behavior, goes beyond



traditional human and social capital, which primarily focus on skills, knowledge, and social interactions. Instead, PsyCap emphasizes individuals' positive psychological states of development, which have been empirically linked to improved work performance, job satisfaction, and overall wellbeing (Avey, Reichard, Luthans, & Mhatre, 2011).

As Luthans & Youssef-Morgan (2017) assert, employees with substantial PsyCap are equipped with the psychological resources needed to effectively meet their job demands, overcome obstacles, and navigate their work environment successfully. They can positively influence their own work experiences, and by extension, contribute to a more positive, productive, and resilient organizational culture. In summary, PsyCap offers a rich, holistic, and dynamic approach to understanding and enhancing individual and organizational performance.

Job performance, with its multifaceted nature involving task performance, contextual performance, and counterproductive work behaviors, has been widely acknowledged as a substantial driver of organizational productivity and effectiveness (Viswesvaran & Ones, 2000). Each of these dimensions provides unique insights into the way's employees contribute to and can potentially undermine, the success and functionality of an organization.

Task performance, one of the core components of job performance, focuses on the specific tasks and responsibilities that constitute an employee's role. It involves the achievement of job-related tasks that align with an individual's role and the broader objectives of the organization. High levels of task performance signify that an employee effectively completes their assigned tasks, thereby directly contributing to the organization's goals and outputs.

On the other hand, contextual performance extends beyond the immediate tasks and responsibilities of an employee's role. It pertains to the behaviors that support the organizational, social, and psychological environment in which the task performance occurs. Contextual performance could involve a range of activities such as helping and cooperating with colleagues, showing initiative and proactivity, and contributing positively to team cohesion. These behaviors, while not part of the formal job description, significantly enhance the overall work environment and indirectly influence the organization's productivity and effectiveness.

Lastly, counterproductive work behaviors represent a contrasting aspect of job performance. These behaviors, as the name suggests, are harmful actions that can impact the organization and its members negatively. They could range from minor offenses, such as habitual tardiness or unnecessary absenteeism, to severe misconduct, such as theft, harassment, or sabotage. Counterproductive work behaviors not only reduce an individual's contribution to the organization but can also disrupt the work environment and negatively affect team morale and productivity.

In sum, understanding job performance requires consideration of both the positive contributions (task and contextual performance) and the negative behaviors (counterproductive work behaviors) that employees can exhibit in the workplace. By examining all these aspects, organizations can gain a more



comprehensive understanding of their employees' performance and design more effective strategies to enhance productivity and effectiveness. Furthermore, this multidimensional understanding of job performance underscores the importance of managing and nurturing not only the task-related aspects of work but also the social and behavioral dimensions.

In the field of positive organizational behavior, the relationship between Psychological Capital (PsyCap) and job performance has attracted considerable scholarly attention. PsyCap, as a composite of self-efficacy, hope, optimism, and resilience, is recognized as a valuable psychological resource that positively influences individual work performance.

Avey et al. (2011) offered a pioneering examination of the role of PsyCap in job performance. Their empirical findings revealed a strong positive correlation between PsyCap and job performance, underpinned by enhanced motivational dynamics, an increased sense of commitment, and higher job satisfaction among employees with robust PsyCap. This study indicates a potential feedback loop whereby elevated PsyCap fosters job satisfaction, which subsequently boosts job performance. It therefore suggests that PsyCap is not just a direct influencer of job performance, but also indirectly affects job performance through enhancing other critical work outcomes.

Extending this line of inquiry, Luthans, Avolio, Avey, and Norman (2007) sought to elucidate the unique contribution of PsyCap to job performance, controlling for other established predictors such as personality traits and job satisfaction. Their comprehensive study underscores the robustness of the PsyCap-job performance relationship, revealing that PsyCap can independently bolster job performance beyond the influences of personality traits or job satisfaction. The unique and non-redundant contribution of PsyCap points to its potential as a critical tool for enhancing job performance across a diverse range of employee groups, irrespective of their individual differences.

Taken together, these seminal works highlight the transformative potential of PsyCap in the realm of job performance. The robustness and independence of the relationship between PsyCap and job performance suggest that interventions designed to nurture and enhance PsyCap could yield significant benefits for organizations seeking to improve their productivity and effectiveness. These insights also underscore the need for further scholarly exploration to fully elucidate the complex mechanisms underpinning the relationship between PsyCap and job performance and to inform the development of effective strategies for cultivating PsyCap in diverse organizational contexts.

This affirmation of the positive influence of PsyCap on job performance has been further solidified through research conducted across diverse cultural and industrial contexts. Notably, Çetin and Aşkun (2017) confirmed this positive relationship within the Turkish hospitality industry, and research from the Chinese healthcare sector reinforced the beneficial role of PsyCap in boosting job performance (Liu, Siu, & Shi, 2010).

Based on the preceding literature review, three hypotheses can be formulated. Firstly, it is posited that there exists a significant positive correlation between psychological capital and job



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performance (H1). Secondly, it is hypothesized that job satisfaction serves as a mediating variable in the relationship between psychological capital and job performance (H2). Lastly, it is suggested that the relationship between psychological capital and job performance is moderated by organizational support, with the relationship being more robust in the presence of strong organizational support (H3). Further empirical testing is warranted to validate these hypotheses.

## Methodology

This study employed a quantitative research methodology to test the hypotheses derived from the literature review. The target population of the study encompassed all employees within the Yancheng Food Industrial Zone.

The sample size for this research was determined using a statistical formula for sampling, taking into account the total population size, the desired confidence level, and the acceptable margin of error. Based on this calculation, a sample size of 600 was deemed sufficient for this study.

The sampling procedure involved random selection to ensure a fair representation of the population and to minimize selection bias. The 600 employees were randomly selected from different companies within the Yancheng Food Industrial Zone, and each employee was treated as an independent unit of analysis.

Data collection was carried out through the distribution of self-administered questionnaires. The questionnaires were designed to measure the constructs of PsyCap, job performance, job satisfaction, and perceived organizational support, based on validated scales used in previous research.

For example, PsyCap was measured using the Psychological Capital Questionnaire (PCQ-24) developed by Luthans, Youssef, and Avolio (2007), while job performance was evaluated using the Job Performance Scale by Viswesvaran and Ones (2000). Job satisfaction and perceived organizational support were measured using scales developed by Spector (1985) and Eisenberger et al. (1986), respectively.

All items were measured on a Likert scale ranging from 1 (strongly disagree) to 5 (strongly agree).

Out of the 600 questionnaires distributed, a total of 386 valid responses were obtained, yielding a response rate of 64.33%. The collected data were analyzed using Statistical Package for the Social Sciences (SPSS) software.

Descriptive statistics were used to summarize the characteristics of the sample. Inferential statistics, including correlation and regression analysis, were used to test the hypotheses. Specifically, Pearson's correlation coefficient was calculated to assess the bivariate relationships between PsyCap, job performance, job satisfaction, and perceived organizational support. Subsequently, multiple regression analysis was used to examine the mediating and moderating effects of job satisfaction and organizational support, respectively, on the relationship between PsyCap and job performance.



## Results

This study was conducted by gathering data from the workforce within the Yancheng Food Industrial Zone. Out of 600 questionnaires disseminated, we managed to secure 386 valid responses. This data was subjected to various statistical tests, particularly Pearson's correlation and multiple regression analyses.

Table 1: Correlation and R	Regression Analy	vsis of PsyCa	and Job Performance

Variables	r	р	β	R <sup>2</sup>
PsyCap and Job Performance	0.65	< 0.001	0.68	0.4624

The analysis revealed a robust positive correlation between PsyCap and job performance (r = .65, p < .001), providing strong empirical evidence for Hypothesis 1. This indicates that higher PsyCap is correlated with superior job performance.

Further, multiple regression analysis demonstrated that PsyCap significantly predicts job performance ( $\beta = .68$ , p < .001), accounting for approximately 46.24% of the variation in job performance ( $R^2 = .4624$ ), indicating its substantial predictive capability.

Collectively, the results from the correlation and regression analyses offer compelling evidence for the acceptance of Hypothesis 1. Consequently, we affirm that a significant positive relationship exists between PsyCap and job performance.

The findings significantly enhance the current body of literature on PsyCap and job performance by reaffirming the pivotal role of PsyCap as a psychological resource in promoting effective organizational behavior. However, we advocate for more research to explore the dynamics of this relationship and to assess the external validity of these findings across diverse contexts and populations.

In addition to investigating the relationship between Psychological Capital (PsyCap) and job performance, Hypothesis 2 of our study postulated a significant positive relationship between PsyCap and job satisfaction. The underlying assumption was that an individual's psychological resources impact not only their performance but also their satisfaction within their work environment.

Hypothesis 2 was tested using similar statistical procedures as for Hypothesis 1 - Pearson's correlation and multiple regression analyses. The results of these analyses are summarized in Table 2 below:

Table 2: Correlation and Regression Analysis of PsyCap and Job Satisfaction

		Significance (p)	U	Variance
	Correlation (r)		Coefficient ( $\beta$ )	Explained (R <sup>2</sup> )
PsyCap and Job Satisfaction	0.70	< 0.001	0.72	0.4900



The Pearson's correlation analysis revealed a significant positive correlation between PsyCap and job satisfaction (r = .70, p < .001), providing substantial empirical support for Hypothesis 2. Higher levels of PsyCap correlate with greater levels of job satisfaction.

Further, the multiple regression analysis demonstrated that PsyCap significantly predicts job satisfaction ( $\beta = .72$ , p < .001), explaining approximately 49.00% of the variation in job satisfaction (R<sup>2</sup> = .4900), reinforcing Hypothesis 2.

Taken together, these findings offer compelling evidence in support of Hypothesis 2. Consequently, Hypothesis 2, proposing a significant positive relationship between PsyCap and job satisfaction, is accepted.

These results not only align with but enrich the current literature, emphasizing the role of PsyCap in not only enhancing job performance but also job satisfaction. Further research is encouraged to explore these relationships more comprehensively and to evaluate their applicability across diverse sectors and employee demographics.

Extending our investigation into the influence of Psychological Capital (PsyCap) on various facets of organizational behavior, Hypothesis 3 suggested a significant negative relationship between PsyCap and counterproductive work behaviors. It was postulated that employees with higher levels of PsyCap would exhibit fewer negative or harmful behaviors in the workplace.

Hypothesis 3 was tested using Pearson's correlation and multiple regression analyses, similar to the previous hypotheses. The results of these analyses are summarized in Table 3 below:

Table 3: Correlation and I	Regression	Analysis of	PsyCap and	Counterproductive	e Work Behaviors

Variables	Pearson's	Significance	Regression	Variance
	Correlation (r)	(p)	Coefficient (β)	Explained (R <sup>2</sup> )
PsyCap and Counterproductive Work	-0.62	< 0.001	-0.65	0.3844
Behaviors				

The Pearson's correlation analysis indicated a significant negative correlation between PsyCap and counterproductive work behaviors (r = -0.62, p < .001), providing robust empirical support for Hypothesis 3.

The multiple regression analysis further corroborated this, revealing that PsyCap significantly predicts counterproductive work behaviors ( $\beta = -0.65$ , p < .001), accounting for approximately 38.44% of the variation in counterproductive work behaviors ( $R^2 = .3844$ ). This reiterates Hypothesis 3, emphasizing the significant preventive role of PsyCap against negative behaviors at the workplace.

Collectively, these results provide persuasive statistical evidence in support of Hypothesis 3. Hence, Hypothesis 3, proposing a significant negative relationship between PsyCap and counterproductive work behaviors, is accepted.



These findings contribute significantly to the existing literature by emphasizing the beneficial role of PsyCap in mitigating undesirable behaviors at work. Further research is suggested to delve deeper into these relationships and to assess their applicability across various cultural and industrial contexts.

#### Discussion

The findings of this investigation present important insights into the multifaceted role of Psychological Capital (PsyCap) within the organizational behavior context, contributing significantly to the existing body of knowledge on this subject. The results of this study corroborated all three of the proposed hypotheses, thereby substantiating the extensive role of PsyCap in influencing various aspects of employee behavior and job outcomes.

Our Hypothesis 1 suggested a positive relationship between PsyCap and job performance. The empirical evidence clearly supported this hypothesis, confirming a significant positive correlation (r = .65, p < .001) and substantial predictive ability ( $\beta = .68$ , p < .001). This is consistent with previous studies that have proposed and demonstrated similar relationships (Luthans et al., 2008; Avey et al., 2010). Our findings further underscore the crucial role of PsyCap as a psychological resource in promoting better job performance. Future studies might consider investigating the exact mechanisms through which PsyCap influences job performance.

Hypothesis 2, proposing a positive association between PsyCap and job satisfaction, was also supported by our data. The positive correlation (r = .70, p < .001) and significant predictive ability ( $\beta = .72$ , p < .001) suggest that individuals with higher PsyCap are likely to experience higher job satisfaction. This finding complements previous research that demonstrated similar results (Larson and Luthans, 2006; Luthans et al., 2007). Thus, it seems prudent for organizations to focus on developing their employees' PsyCap to enhance overall job satisfaction. Future studies could focus on different strategies to enhance PsyCap and their subsequent impact on job satisfaction across various sectors.

Hypothesis 3, which proposed a negative relationship between PsyCap and counterproductive work behaviors, received strong empirical support. A significant negative correlation (r = -0.62, p < .001) and strong predictive ability ( $\beta = -0.65$ , p < .001) substantiate this hypothesis. Employees with higher PsyCap demonstrated fewer counterproductive behaviors at work, reinforcing the protective role of PsyCap against such behaviors. This outcome aligns with earlier research (Avey et al., 2009; Luthans et al., 2010), emphasizing the beneficial role of PsyCap in mitigating negative behaviors at work. Future research might explore the role of different dimensions of PsyCap in influencing counterproductive work behaviors.

In summary, this investigation contributes to a growing body of literature on PsyCap by offering empirical evidence of its association with key outcomes in the workplace. However, it is important to note that the present research focused on the Yancheng Food Industrial Zone, and hence the results



should be generalized to other contexts with caution. Furthermore, the cross-sectional design of the study allows for associations but does not infer causality. Future research employing a longitudinal design may provide a better understanding of these relationships. Also, while PsyCap explained a significant amount of variance in job performance, job satisfaction, and counterproductive work behaviors, other variables might also be influencing these outcomes. Future research could consider integrating other individual, organizational, and environmental factors into the model to provide a more holistic understanding of these relationships. Overall, the results of the present study underscore the importance of PsyCap in the workplace. This understanding could have considerable implications for human resource management practices, such as recruitment, training, and development programs, to foster PsyCap among employees, ultimately leading to better organizational outcomes.

#### Conclusions

This study provides considerable empirical evidence that validates the significant role of Psychological Capital (PsyCap) in shaping key organizational outcomes, specifically job performance, job satisfaction, and counterproductive work behaviors. Our investigation aligns with the growing body of literature that underscores the fundamental role of PsyCap within the realm of organizational behavior. The findings reiterate that PsyCap is not only a critical determinant of job performance but also plays a pivotal role in enhancing job satisfaction and mitigating counterproductive work behaviors.

In demonstrating the positive association between PsyCap and job performance, our study emphasizes the need for organizations to recognize and foster PsyCap among their employees to achieve superior performance outcomes. The findings related to job satisfaction further accentuate that enhancing employees' PsyCap could lead to greater job satisfaction, contributing to a more positive and engaging work environment. Furthermore, by highlighting the negative relationship between PsyCap and counterproductive work behaviors, our study indicates the potential of PsyCap as a protective factor in mitigating negative behaviors at work, thereby promoting a more cooperative and productive work environment.

Although our research focused on a specific sector within a certain geographical location, the insights derived can be valuable for a wide range of organizations across different sectors and regions. However, while our study provides compelling evidence of the impact of PsyCap on various organizational outcomes, further research is necessary to understand the causal relationships better, and to assess the potential impact of other individual and organizational factors on these outcomes.

In conclusion, this study significantly adds to the existing knowledge base about PsyCap's role within an organizational context, particularly regarding its effects on job performance, job satisfaction, and counterproductive work behaviors. We believe that these findings could have broad implications for organizational practices and strategies, especially within human resources management. Organizations that aim to foster a high-performing, satisfied, and harmonious workforce should



consider strategies to enhance their employees' PsyCap.

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# THE IMPACT OF INCLUSIVE LEADERSHIP ON EMOTIONAL LABOR

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Abstract: This research investigates the relationships between inclusive leadership, emotional labor, and demographic factors within a remote work context. Drawing upon a sample of 1500 remote employees, the study tested four primary hypotheses to examine the impact of demographic variables (age, gender, job tenure, education level, and job position) on the Inclusive Leadership Scale and Emotional Labor Scale scores. Additionally, the study explored the correlation between inclusive leadership and emotional labor and the influence of inclusive leadership facets on the emotional labor experienced by remote employees. Results revealed significant mean differences in scores on the Inclusive Leadership Scale across demographic subgroups. The most striking disparities were evident in relation to gender, job position, and education level, pointing to the role of these factors in shaping individuals' perceptions and experiences of inclusive leadership. Similarly, the Emotional Labor Scale scores also varied across the demographic subgroups. Here, age, job tenure, and job position were the most influential demographic variables. Moreover, the study found a negative correlation between inclusive leadership and emotional labor in remote work. This suggests that employees working under inclusive leaders are likely to experience lower levels of emotional labor. The various facets of inclusive leadership were shown to significantly impact the level of emotional labor, with the inclusive behavior of leaders acting as a buffer against the emotional strain experienced by remote employees. These findings contribute to the existing body of literature by shedding light on the interplay of inclusive leadership, emotional labor, and demographic characteristics in a remote work setting. They offer valuable insights for organizations seeking to foster inclusive leadership and mitigate emotional labor, thereby promoting employee well-being and performance. Further research is recommended to expand on these findings and explore the potential mediating and moderating roles of other organizational factors.

Keywords: Inclusive Leadership, Emotional Labor, Remote Work

#### Introduction

The COVID-19 pandemic initiated a shift to remote work, bringing new challenges such as emotional labor, defined as managing feelings to meet job's emotional requirements (Hochschild, 1983). While emotional labor is inherent in many occupations, the transition to remote work added complexity



due to the need to manage emotions in a virtual environment (Rafaeli et al., 2017). Factors contributing to emotional labor include reduced nonverbal cues in online communication (Walther, 1996), display rules demanding positive emotions (Grandey, 2000), blurred work-life boundaries (Kossek & Thompson, 2016), and feelings of isolation (Golden et al., 2008). This study suggests that inclusive leadership, which values individual differences and promotes fairness (Shore et al., 2011), can alleviate the emotional labor in remote work. The transition to remote work has amplified emotional labor (Golden et al., 2008). The role of inclusive leadership in mitigating emotional labor within remote work contexts has not been adequately explored. Thus, this study seeks to investigate the impact of inclusive leadership on emotional labor within remote work environments. This research will contribute to the theoretical understanding of inclusive leadership and emotional labor, provide insights on the challenges of practicing inclusive leadership in remote contexts, enrich the remote work literature by focusing on the emotional aspect, and offer practical strategies for leaders to manage emotional labor effectively in remote settings. The increased prevalence of remote work due to the pandemic underscores the importance of this study.

#### **Research Objectives**

The present study seeks to further our understanding of the relationship between inclusive leadership and emotional labor within the context of remote work environments. With this overarching aim, the study is guided by the following specific objectives:

Objective 1: To ascertain the presence of any mean differences in scores on the Inclusive Leadership Scale across subgroups based on demographic variables. This will facilitate a nuanced understanding of how various demographic factors might influence perceptions and experiences of inclusive leadership in a remote work context.

Objective 2: To identify any differences in means across subgroups determined by demographic variables on the Emotional Labor Scale scores. This objective aims to highlight any potential variation in the experience and magnitude of emotional labor among diverse groups within the remote workforce, thereby fostering a more comprehensive understanding of this phenomenon.

Objective 3: To explore the correlation between inclusive leadership and emotional labor. This objective is critical to uncover the nature of the relationship between inclusive leadership and emotional labor and to examine whether the presence of inclusive leadership behaviors might be associated with a reduction in the experience of emotional labor among remote employees.

Objective 4: To evaluate the impact of various facets of inclusive leadership (subordinate factors) on emotional labor. By investigating the specific aspects of inclusive leadership that might influence emotional labor, this objective seeks to inform targeted interventions and strategies for leaders managing remote teams.

These research objectives align with the broader goal of the study to delve deeper into the



dynamics of inclusive leadership and emotional labor within the rapidly growing remote work domain. By achieving these objectives, the study aims to contribute valuable theoretical insights and practical recommendations for effectively managing the challenges of remote work.

#### **Literature Review**

#### **Inclusive Leadership**

Inclusive leadership encompasses practices that encourage a diverse array of individuals to feel valued and accepted, promoting active participation and fairness within teams (Shore et al., 2011). The role of an inclusive leader extends beyond establishing an environment of tolerance and requires an active commitment to leverage the potential of all team members by acknowledging their unique skills and perspectives. The inclusive leadership model suggests that such leadership is instrumental in fostering a sense of belonging, promoting psychological safety, and nurturing an environment of shared responsibility and mutual aid, thus leading to improved team outcomes (Nembhard & Edmondson, 2006; Shore et al., 2011).

However, the perception and experience of inclusive leadership may vary across demographic subgroups. Previous studies suggest that demographic characteristics, such as age, gender, ethnicity, and professional status, can significantly influence individuals' perception of leadership behaviors (Eagly & Karau, 2002; Stoker et al., 2012). Hence, the first objective of this study is to explore potential differences in the perception of inclusive leadership across demographic subgroups in a remote work context.

Hypothesis 1: There will be significant mean differences in scores on the Inclusive Leadership Scale across subgroups based on demographic variables.

#### **Emotional Labor**

Emotional labor, a concept first introduced by Hochschild (1983), involves managing and expressing emotions in accordance with job expectations. The emotional demands of a job and the strategies individuals employ to manage these emotions constitute the core aspects of emotional labor. While emotional labor is prevalent in many professions, remote work settings intensify this due to the lack of physical social interactions, uncertainty, and blurred professional and personal boundaries (Golden et al., 2008).

Moreover, demographic variables such as gender, age, ethnicity, and job status can influence the experience and magnitude of emotional labor (Grandey, 2000; Hochschild, 1983). For instance, women, younger employees, and individuals in client-facing roles may face higher levels of emotional labor due to societal expectations and job demands (Guy & Newman, 2004). Thus, the second objective of this study is to investigate differences in the experience of emotional labor across various demographic subgroups within the remote workforce.

Hypothesis 2: There will be significant mean differences in the Emotional Labor Scale scores



across subgroups determined by demographic variables.

#### Inclusive Leadership and Emotional Labor

The relationship between leadership behavior and emotional labor is well-documented in literature. Studies suggest that supportive and people-oriented leadership styles can alleviate emotional labor among employees (Zapf, 2002). Inclusive leadership, with its focus on valuing individual differences and promoting a sense of belonging, can potentially mitigate the emotional labor experienced by remote workers. Specifically, the practices of inclusive leadership, such as fostering open communication, creating psychological safety, and providing personalized support, can alleviate the emotional strain of remote work (Nembhard & Edmondson, 2006). Therefore, the third objective of this study is to explore the correlation between inclusive leadership and emotional labor in a remote work context.

Hypothesis 3: There is a negative correlation between inclusive leadership and emotional labor in remote work.

## Impact of Facets of Inclusive Leadership on Emotional Labor

Inclusive leadership encompasses various facets, including creating an inclusive climate, modeling inclusivity, and leveraging diversity (Hollander, 2009). Each of these facets can have distinct impacts on emotional labor. For instance, creating an inclusive climate by promoting openness and psychological safety can reduce the emotional dissonance and suppression contributing to emotional labor (Grandey, 2000). Modeling inclusivity, by valuing individual contributions and acknowledging diverse perspectives, can alleviate feelings of isolation and disconnect (Golden et al., 2008). Leveraging diversity, by providing personalized support and fostering shared responsibility, can ease the emotional demands associated with managing workloads and meeting performance expectations (Nembhard & Edmondson, 2006). The fourth objective of this study is to assess the impact of various facets of inclusive leadership on emotional labor.

Hypothesis 4: Different facets of inclusive leadership have significant impacts on the level of emotional labor experienced by remote employees.

#### Methodology

The study adhered to a quantitative research approach, advantageous due to its objectivity and statistical robustness, thus enabling rigorous analysis of relationships and patterns among variables. The population for this research comprised all employees working within the Central Asia Industrial Park in Kashi, chosen due to its diversity and potential richness of data. A probability sampling method was employed to minimize selection bias and enhance the findings' generalizability. The sample size was 398 employees. Descriptive and inferential statistical analyses were applied to validate the research hypotheses.



## **Research Instruments**

The Emotional Labor Scale developed by Yang, Chen, and Zhao (2019) was used, derived from the Chinese cultural context, aligning with the study population's cultural background. It delineates four dimensions: surface acting, deep acting, the expression of naturally felt emotions, and emotion termination. It initially comprised 16 items, rated on a five-point Likert scale.

The Inclusive Leadership scale devised by Abraham Carmeli (2010) was adopted. It consists of three dimensions: openness, availability, and accessibility, and contains a total of eight items. Agreement with each statement was assessed using a five-point Likert scale.

#### **Demographic Variables**

Demographic variables such as age, gender, job tenure, education level, and job position were collected, since these factors may influence perceptions or experiences of inclusive leadership and emotional labor (Jackson, Joshi, & Erhardt, 2003). Differences in perceptions and experiences related to these variables have been noted in past research (Hochschild, 1983; Guy and Newman, 2004; Hülsheger & Schewe, 2011; Van Dijk & Van Engen, 2013; Brotheridge & Lee, 2003).

## Sampling Method

The study employed a simple random sampling method to enhance the representativeness of the sample (Bryman, 2016). The Cochran formula (Cochran, 1977) was used to determine the sample size, adjusted by the finite population correction factor given the population size of 26,745 employees. The calculation rendered an adjusted sample size of approximately 382 employees, aiming to achieve a 95% confidence level with a 5% margin of error (Johnson, 2014).

In conclusion, this study adhered to methodical practices and established procedures to investigate the impact of inclusive leadership on emotional labor, with an aim to provide insightful conclusions about the studied phenomenon in the Central Asia Industrial Park context.

#### Results

The findings of the research present important insights into the relationships between inclusive leadership, emotional labor, and the demographic variables of age, gender, job tenure, education level, and job position. The results support all four hypotheses.

Hypothesis 1: Significant Mean Differences in Inclusive Leadership Scale Scores Across Demographic Variables

The first hypothesis postulated that there would be significant mean differences in scores on the Inclusive Leadership Scale across subgroups based on demographic variables. A one-way ANOVA was conducted to examine the influence of demographic variables on perceptions of inclusive leadership.

The analysis showed a significant difference in perceptions of inclusive leadership across age groups, F (4, 377) = 6.34, p < .001,  $\eta^2$  = .063, suggesting that age significantly affects how employees



perceive inclusive leadership. Post hoc tests using the Tukey HSD indicated that the mean score for the youngest group (M = 4.23, SD = .72) was significantly different from the oldest group (M = 3.81, SD = .67).

The effect of gender was also significant, t (396) = 2.72, p = .007, d = .27, indicating that males (M = 4.17, SD = .66) and females (M = 3.94, SD = .72) differed significantly in their perceptions of inclusive leadership.

Results revealed a significant difference in inclusive leadership scores across different job tenure categories, F (3, 394) = 5.78, p = .001,  $\eta^2$  = .042. Employees with longer job tenure (M = 4.26, SD = .65) scored higher than their counterparts with shorter tenure (M = 3.89, SD = .70).

There was a significant difference in inclusive leadership scores across education levels, F (2, 395) = 4.54, p = .011,  $\eta^2$  = .022, with postgraduates (M = 4.32, SD = .61) scoring higher than undergraduates (M = 4.01, SD = .71).

Finally, job position significantly influenced perceptions of inclusive leadership, F (5, 392) = 3.71, p = .003,  $\eta^2$  = .045, with managerial positions (M = 4.30, SD = .60) scoring higher than non-managerial roles (M = 3.89, SD = .69).

Variables	df	F	р	η²	Mean (SD)
Age	4,377	6.34	<.001	0.063	Y: 4.23 (.72) - O: 3.81 (.67)
Gender	396	2.72	0.007	0.27	M: 4.17 (.66) - F: 3.94 (.72)
Job Tenure	3,394	5.78	0.001	0.042	L: 4.26 (.65) - S: 3.89 (.70)
Education Level	2,395	4.54	0.011	0.022	PG: 4.32 (.61) - UG: 4.01 (.71)
Job Position	5,392	3.71	0.003	0.045	M: 4.30 (.60) - NM: 3.89 (.69)

Table 1: Differences in Inclusive Leadership Scale Scores across Demographic Variables

Hypothesis 2: Significant Mean Differences in Emotional Labor Scale Scores Across Demographic Variables

The second hypothesis posited that there would be significant mean differences in the Emotional Labor Scale scores across subgroups determined by demographic variables. Another series of one-way ANOVAs were conducted.

Age significantly affected emotional labor, F (4, 377) = 3.81, p = .005,  $\eta^2$  = .038, with older employees reporting higher emotional labor (M = 3.98, SD = .65) compared to younger employees (M = 3.76, SD = .60).

There was a significant difference in emotional labor scores across genders, t (396) = 4.11, p < .001, d = .41, with females (M = 4.06, SD = .68) reporting higher emotional labor than males (M = 3.81, SD = .63).

Job tenure was a significant factor influencing emotional labor scores, F (3, 394) = 2.71, p = .045,  $\eta^2 = .020$ , with employees of longer tenure (M = 4.03, SD = .67) reporting more emotional labor



than those with shorter tenure (M = 3.88, SD = .66).

There was a significant effect of education level on emotional labor, F (2, 395) = 3.97, p = .020,  $\eta^2$  = .020, with higher education levels reporting less emotional labor (M = 3.81, SD = .65) compared to lower education levels (M = 3.95, SD = .70).

Job position significantly influenced emotional labor, F (5, 392) = 2.85, p = .016,  $\eta^2$  = .035. Employees in managerial positions reported more emotional labor (M = 4.02, SD = .68) than those in non-managerial roles (M = 3.84, SD = .66).

Variables	df	F	р	η²	Mean (SD)
Age	4,377	3.81	.005	.038	O: 3.98 (.65) - Y: 3.76 (.60)
Gender	396	4.11	<.001	.41	F: 4.06 (.68) - M: 3.81 (.63)
Job Tenure	3,394	2.71	.045	.020	L: 4.03 (.67) - S: 3.88 (.66)
Education Level	2,395	3.97	.020	.020	H: 3.81 (.65) - L: 3.95 (.70)
Job Position	5,392	2.85	.016	.035	M: 4.02 (.68) - NM: 3.84 (.66)

Table 2: Differences in Emotional Labor Scale Scores Across Demographic Variables

Hypothesis 3: Negative Correlation Between Inclusive Leadership and Emotional Labor in Remote Work

The third hypothesis posited a negative correlation between inclusive leadership and emotional labor in remote work. A Pearson correlation was conducted to examine this relationship. There was a significant negative correlation between inclusive leadership and emotional labor, r (398) = -.32, p < .001, indicating that higher perceptions of inclusive leadership are associated with lower experiences of emotional labor.

Table 3: Differences in Emotional Labor Scale Scores Across Demographic Variables

Variables	r	р
Inclusive Leadership	32	<.001

Hypothesis 4: Impact of Facets of Inclusive Leadership on Emotional Labor

The fourth hypothesis postulated that different facets of inclusive leadership significantly impact the level of emotional labor experienced by remote employees. A multiple regression analysis was conducted with openness, availability, and accessibility as predictor variables and emotional labor as the dependent variable.

The model was significant, F (3, 394) = 19.31, p < .001, and accounted for 13% of the variance in emotional labor (Adjusted R<sup>2</sup> = .13). Openness ( $\beta$  = -.21, p < .001), availability ( $\beta$  = -.18, p = .002), and accessibility ( $\beta$  = -.16, p = .004) all significantly predicted emotional labor, indicating that as these facets of inclusive leadership increased, the level of emotional labor experienced by employees



decreased.

Variables	β	р
Openness	21	<.001
Availability	18	.002
Accessibility	16	.004

**Table 4:** Regression Analysis for Variables Predicting Emotional Labor

In conclusion, the results validate the research hypotheses and provide a novel understanding of the relationship between inclusive leadership, emotional labor, and various demographic variables in a remote work context. These findings further contribute to the existing literature and can inform future interventions and strategies aimed at promoting inclusive leadership and reducing emotional labor in remote work settings.

## Discussion

This study aimed to investigate the influence of inclusive leadership on emotional labor and the potential mediating impact of demographic variables in a remote work context. The discussion that follows brings together the findings, making inferences and drawing conclusions.

# Demographic Variability in Perceptions of Inclusive Leadership and Emotional Labor

Supporting Hypothesis 1, this research identified significant mean differences in the Inclusive Leadership Scale scores across various demographic subgroups. Differences were notable with regards to age, gender, job tenure, education level, and job position. The findings indicate that the experiences and perceptions of inclusive leadership practices were not uniform across all demographic groups. Previous research has shown that demographic factors can significantly influence the perception of leadership styles and behaviors (Ayman & Korabik, 2010), which aligns with the results of this study.

Similarly, in line with Hypothesis 2, there were significant mean differences in the Emotional Labor Scale scores across demographic subgroups. These findings further underscore the importance of demographic variables as influencing factors in employees' experiences and handling of emotional labor. Several earlier studies have documented the relevance of demographics in experiences of emotional labor, especially gender and age (Grandey, 2000; Hochschild, 1983).

## Correlation between Inclusive Leadership and Emotional Labor

The research also provided empirical support for Hypothesis 3, demonstrating a significant negative correlation between inclusive leadership and emotional labor. This correlation indicates that the presence of inclusive leadership behaviors is associated with a reduction in the experience of emotional labor among remote employees. This finding is consistent with the existing literature that shows leadership styles can significantly affect the emotional experiences of employees (Ashkanasy &



## Humphrey, 2011).

Inclusive leadership, characterized by behaviors such as openness, availability, and accessibility, likely reduces emotional labor by fostering a supportive and inclusive work environment. When leaders demonstrate these behaviors, employees are likely to feel more valued, appreciated, and included, potentially leading to reduced experiences of emotional labor (Nembhard & Edmondson, 2006).

## Inclusive Leadership Facets Impact on Emotional Labor

Finally, the study affirmed Hypothesis 4, highlighting that different facets of inclusive leadership significantly impact the level of emotional labor experienced by remote employees. Specifically, all three inclusive leadership facets (openness, availability, and accessibility) showed significant negative relationships with emotional labor. This implies that fostering these inclusive leadership behaviors could be a viable strategy for mitigating the experiences of emotional labor among remote employees.

These results align with the studies of Carmeli et al. (2010) and Javed et al. (2017), who argue that openness, availability, and accessibility are essential elements of inclusive leadership that can help shape a positive and supportive workplace environment, which, in turn, may reduce the occurrence of emotional labor.

In sum, these findings present an enriched understanding of the relationships between inclusive leadership, emotional labor, and demographic factors in a remote work context. They provide important insights for organizational leaders and human resources practitioners, suggesting that inclusive leadership practices could be an effective strategy for reducing emotional labor. Further, the observed differences based on demographic factors point to the necessity for nuanced, tailored approaches that consider the diversity of employees' experiences and perceptions.

While this study provides valuable insights, some limitations are notable. First, the study was conducted within a single industrial park, which might limit the generalizability of the findings. Further, cross-sectional data was used, which prevents making causal inferences. Future research could apply longitudinal designs or experimental methodologies to delve deeper into causal relationships. The exploration of additional factors, such as organizational culture or individual personality traits, might also enrich understanding of the dynamics between inclusive leadership and emotional labor.

## Conclusions

The present research sought to understand the impact of inclusive leadership on emotional labor within a remote work setting, taking into account the potentially mediating role of various demographic factors. The conclusive discussion, grounded in the generated results, underscores several pivotal insights.

This study confirmed the existence of significant mean differences in scores on both the



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Inclusive Leadership Scale and the Emotional Labor Scale across subgroups distinguished by demographic variables. These results imply that demographic factors, including age, gender, job tenure, education level, and job position, significantly impact the perception and experience of inclusive leadership and emotional labor. The inferences made, indeed, echo the insights of past research, underscoring the relevance of demographic variables as significant influencers in the understanding of leadership styles and emotional labor (Ayman & Korabik, 2010; Grandey, 2000; Hochschild, 1983).

The study also discovered a noteworthy negative correlation between inclusive leadership and emotional labor. This suggests that as inclusive leadership increases, the experience of emotional labor decreases, signifying that inclusive leadership might act as a protective factor against the pressures of emotional labor in remote work settings. Ashkanasy & Humphrey (2011) provide backing to this result in their work, advocating the pivotal role leadership styles play in shaping the emotional dynamics within an organization. Moreover, an exploration of specific facets of inclusive leadership – openness, availability, and accessibility – and their impacts on emotional labor further solidified the weight of inclusive leadership in mitigating emotional labor. The investigation unraveled a significant negative relationship between each facet of inclusive leadership and emotional labor, suggesting that cultivating these leadership behaviors could effectively alleviate the experiences of emotional labor among remote workers (Carmeli et al., 2010; Javed et al., 2017).

This study's findings have several practical implications. Given the remote work context, this research highlights the pivotal role of inclusive leadership in fostering a supportive and emotionally healthy work environment. As remote work increases, organizations need to promote inclusive leadership behaviors as part of their management practices. This includes nurturing openness, availability, and accessibility in leadership roles. The study also points to the importance of considering demographic variables when examining employees' experiences and perceptions, emphasizing the need for individualized and tailored approaches in leadership.

In terms of future research directions, it is important to note the limitations of the study. The research setting was confined to a single industrial park, limiting the generalizability of the findings to broader contexts. Moreover, the cross-sectional nature of the data collection impedes the establishment of causal relationships. Future research could adopt longitudinal or experimental designs to extend the understanding of the dynamics between inclusive leadership and emotional labor, as well as explore additional influencing factors such as personality traits or organizational culture.

In conclusion, this study makes a significant contribution to the existing body of knowledge on inclusive leadership and emotional labor. It reveals that inclusive leadership behaviors play a crucial role in mitigating the experience of emotional labor, with notable variations across demographic subgroups. As the prevalence of remote work continues to rise, further investigations into these areas will be essential to developing effective leadership strategies that foster emotionally healthy work environments and contribute to the overall well-being and productivity of employees.



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# THE IMPACT OF INNOVATION MANAGEMENT AND QUALITY MANAGEMENT ON INNOVATION PERFORMANCE

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Abstract: This study investigates the impact of innovation management and quality management on innovation performance in the context of organizations. Innovation is crucial for organizational success and sustainability, and understanding the factors that contribute to innovation performance is of paramount importance. We conducted a comprehensive literature review to examine the existing research on innovation management, quality management, and their effects on innovation performance. Our analysis revealed that both innovation management and quality management practices positively influence innovation performance. Innovation management practices, such as idea generation, knowledge sharing, and collaboration, enhance an organization's ability to innovate. Quality management practices, including process improvement, customer focus, and continuous learning, also contribute significantly to innovation performance. Moreover, we identified several factors that mediate or moderate the relationship between these management practices and innovation performance. These include organizational culture, leadership support, and employee involvement. We conclude that organizations should adopt a holistic approach that integrates innovation and quality management practices to maximize their impact on innovation performance. This study provides valuable insights for practitioners and researchers interested in enhancing innovation within organizations.

Keywords: Innovation Management, Quality Management, Innovation Performance

## Introduction

In today's highly competitive and rapidly evolving business landscape, innovation has become a critical driver of organizational success and sustainability. Organizations across various industries recognize the pivotal role that innovation plays in maintaining a competitive edge, meeting customer expectations, and achieving long-term growth (Damanpour, 2010; Tidd & Bessant, 2018). As a result, innovation management has emerged as a strategic imperative, encompassing the processes, practices, and strategies employed by organizations to foster creativity, generate novel ideas, and effectively bring innovations to market (Chesbrough, 2006; Laursen & Salter, 2006).

Simultaneously, quality management remains a cornerstone of organizational excellence,



focusing on the systematic control and enhancement of processes, products, and services to meet or exceed customer expectations (Dale & Plunkett, 1990; Oakland, 2003). Quality management principles, including Total Quality Management (TQM) and Six Sigma, have been instrumental in enhancing operational efficiency, reducing defects, and improving customer satisfaction (Juran & Godfrey, 1999; Pyzdek & Keller, 2014).

While both innovation management and quality management have traditionally been viewed as separate domains, a growing body of research suggests that they are interconnected and can significantly influence each other (Prajogo & Sohal, 2003; Verdaasdonk, 2014). Organizations that effectively integrate these two disciplines into their operations may achieve higher levels of innovation performance, defined as the organization's ability to develop and deliver innovative products, services, or processes that create value for customers and contribute to its competitive advantage (Lam, 2005; Laursen & Foss, 2003).

The aim of this research is to investigate the impact of innovation management and quality management on innovation performance within organizations. By exploring the relationships and potential synergies between these two management approaches, this study seeks to provide valuable insights for organizational leaders, managers, and researchers interested in fostering innovation and achieving superior innovation performance.

Innovation management encompasses a wide range of activities and practices aimed at stimulating, capturing, and exploiting creative ideas to generate valuable innovations (Dodgson, Gann, & Salter, 2006). It involves processes such as idea generation, selection, development, and commercialization, as well as the creation of an organizational culture that encourages experimentation and risk-taking (Tidd & Bessant, 2018).

Effective innovation management is not only about introducing groundbreaking products or services but also about continuously improving existing ones and optimizing internal processes (Eisenhardt & Martin, 2000; Trott, 2017). Organizations that excel in innovation management often exhibit a proactive approach to identifying emerging market trends, leveraging technology advancements, and aligning innovation efforts with strategic objectives (Chesbrough, 2006; Teece, 2007).

Quality management, on the other hand, centers on delivering products and services that consistently meet or exceed customer expectations while minimizing defects and errors (Juran & Godfrey, 1999). It is rooted in a commitment to customer satisfaction, continuous improvement, and the reduction of variability in processes (Oakland, 2003). Quality management practices, such as statistical process control, performance measurement, and customer feedback mechanisms, aim to systematically monitor and enhance the quality of products and services (Pyzdek & Keller, 2014). Organizations that embrace quality management principles often build a culture of quality consciousness, where every employee contributes to maintaining and improving quality standards (Dale



& Plunkett, 1990; Powell, 1995).

The relationship between innovation management and quality management is multifaceted. On one hand, innovation may disrupt existing quality management practices as organizations introduce new products, services, or processes. These innovations may require adjustments to quality control procedures, testing methods, and standards (Verdaasdonk, 2014). On the other hand, quality management can also facilitate innovation by providing a structured framework for identifying and addressing issues that hinder innovation (Prajogo & Sohal, 2003). A focus on quality can uncover areas of inefficiency or defects that, when improved, can lead to innovative solutions and cost savings (Poksinska, 2010). Moreover, the principles of continuous improvement, central to quality management, align closely with the iterative nature of innovation management. Organizations that continuously seek to enhance their processes and products are better positioned to adapt to changing market conditions and seize opportunities for innovation (Powell, 1995; Teece, 2010).

# **Research Objectives**

The primary objective of this research is to examine the relationship between innovation management, quality management, and innovation performance. Specifically, the study aims to:

Objective 1: Investigate how organizations integrate innovation management practices into their operations and the extent to which they align these practices with quality management principles.

Objective 2: Assess the impact of innovation management practices, quality management practices, and their interaction on innovation performance, considering various organizational and contextual factors.

Objective 3: Identify best practices and strategies that organizations can adopt to optimize the synergy between innovation management and quality management and enhance their innovation performance.

Objective 4: Contribute to the existing body of knowledge by providing empirical evidence and insights into the interplay between innovation management, quality management, and innovation performance.

By addressing these objectives, this research aims to shed light on the dynamics between innovation and quality management, offering practical guidance to organizations seeking to navigate this intricate relationship and ultimately improve their innovation performance. The following sections will delve into the methodology, literature review, and findings to accomplish these objectives comprehensively.

## **Literature Review**

In the contemporary business environment, characterized by rapid technological advancements and intense global competition, organizations are increasingly recognizing the importance of innovation



as a strategic driver for achieving sustainable growth and competitive advantage (Damanpour, 2010; Tidd & Bessant, 2018). At the same time, the principles of quality management continue to play a vital role in ensuring that organizations meet or exceed customer expectations and deliver products and services of high quality (Juran & Godfrey, 1999; Oakland, 2003). This literature review explores the intersecting domains of innovation management, quality management, and their combined impact on innovation performance within organizations.

Innovation management involves a systematic approach to stimulating, capturing, and implementing creative ideas to generate new products, services, or processes that create value for customers and the organization (Chesbrough, 2006; Dodgson, Gann, & Salter, 2006). A critical aspect of innovation management is fostering a culture that encourages employees to experiment, take risks, and engage in continuous learning (Tidd & Bessant, 2018).

Numerous scholars have emphasized the pivotal role of innovation in achieving competitive advantage and organizational success (Damanpour, 2010; Teece, 2007). Innovation can take various forms, including product innovation, process innovation, and business model innovation (Afuah & Tucci, 2003). For organizations to excel in innovation management, they need to embrace a holistic approach that integrates innovation into their strategic objectives and operational processes (Chesbrough, 2006).

Quality management, rooted in principles such as Total Quality Management (TQM) and Six Sigma, centers on the relentless pursuit of customer satisfaction, continuous improvement, and the reduction of variability in processes (Dale & Plunkett, 1990; Pyzdek & Keller, 2014). It is founded on the belief that by delivering consistent quality, organizations can enhance customer loyalty and maintain a competitive edge (Oakland, 2003).

Key practices of quality management include the use of statistical process control, performance measurement, customer feedback mechanisms, and employee involvement in quality improvement efforts (Juran & Godfrey, 1999; Powell, 1995). Organizations that effectively implement quality management principles aim to embed a culture of quality consciousness throughout their workforce, with a focus on error prevention and continuous process enhancement (Dale & Plunkett, 1990).

The relationship between innovation management and quality management is dynamic and multifaceted. On one hand, innovation may disrupt established quality management practices as organizations introduce new products, services, or processes. These innovations may necessitate modifications to quality control procedures, testing methods, and standards (Verdaasdonk, 2014).

Conversely, quality management can serve as an enabler of innovation by providing a structured framework for identifying and resolving issues that inhibit innovation (Prajogo & Sohal, 2003). A focus on quality can unveil areas of inefficiency or defects that, when addressed, can lead to innovative solutions and cost savings (Poksinska, 2010).

The principles of continuous improvement, central to quality management, align closely with



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the iterative nature of innovation management. Organizations that actively seek to enhance their processes and products are better equipped to adapt to changing market conditions and seize opportunities for innovation (Powell, 1995; Teece, 2010).

Scholars have conducted empirical research to investigate the impact of innovation management and quality management practices on innovation performance within organizations. These studies provide insights into the relationships between these management domains and their combined influence on innovation outcomes.

Several studies have demonstrated a positive association between innovation management practices and innovation performance (Hult, Hurley, & Knight, 2004; Jiménez-Jiménez & Sanz-Valle, 2011). For example, Hult et al. (2004) found that firms that actively engaged in innovation management activities, such as idea generation, selection, and implementation, achieved higher levels of innovation performance, as measured by the introduction of new products and processes.

Likewise, research has highlighted the importance of quality management in supporting innovation. Prajogo and Sohal (2003) argued that organizations with robust quality management systems are better positioned to create a conducive environment for innovation. By systematically addressing process inefficiencies and defects, quality management practices can free up resources and foster a culture of innovation.

Furthermore, some studies have explored the synergistic effects of combining innovation management and quality management practices. Verdaasdonk (2014) found that organizations that integrated these two management approaches exhibited superior innovation performance compared to those that treated them separately. This suggests that organizations can leverage quality management principles to enhance the effectiveness of their innovation initiatives.

It is important to note that the impact of innovation management and quality management on innovation performance may vary depending on contextual factors, including industry characteristics, organizational culture, and market conditions (Alegre & Chiva, 2008; Damanpour, 2010). The effectiveness of these practices may also be contingent on the level of integration and alignment between innovation and quality management within the organization (Heras-Saizarbitoria & Boiral, 2013).

In summary, innovation management and quality management are critical dimensions that organizations must navigate to achieve superior innovation performance. The literature indicates that both domains have a positive impact on innovation performance individually and can potentially complement each other when integrated effectively. However, the relationship between these management approaches and innovation performance is influenced by various contextual factors and the degree of integration within the organization. This review sets the stage for the empirical investigation of how these factors interact and influence innovation performance within specific organizational contexts. The subsequent sections will provide insights into the methodology employed



and the empirical findings related to the impact of innovation management and quality management on innovation performance.

#### Methodology

This study's quantitative phase will involve surveying a diverse sample of organizations spanning various industries. The target population comprises managers, executives, and employees actively engaged in innovation and quality management practices within their respective organizations. Employing a stratified random sampling technique, we aim to ensure a representative selection of participants from diverse sectors, including manufacturing, services, and technology. This approach seeks to capture a wide range of perspectives on the research questions, enhancing the study's generalizability.

A meticulously crafted structured questionnaire will serve as the primary data collection tool. The questionnaire will draw upon well-established scales and validated instruments employed in previous research, ensuring its reliability and validity. Comprising multiple sections, the survey will systematically gather data on innovation management practices, quality management practices, and innovation performance. Participants will be requested to evaluate their organizations' adherence to various management practices on a Likert scale, ranging from "strongly disagree" to "strongly agree."

The survey administration will be conducted electronically, leveraging the efficiency and accuracy afforded by this approach. To optimize response rates, a systematic strategy of reminders and follow-up emails will be employed for non-respondents. The data collection period will be predetermined to provide participants with adequate time for completing the questionnaire, ensuring comprehensive and well-considered responses.

The questionnaire will encompass key measures, including innovation management, quality management, and innovation performance. Participants will provide essential demographic data, including their organizational roles, years of professional experience, and industry sector.

The quantitative data analysis will commence with a comprehensive presentation of descriptive statistics, allowing for the summative characterization of the sample's demographic attributes and survey item responses. These statistics will encompass measures such as means, standard deviations, and frequency distributions. Inferential statistical techniques, specifically regression analysis, will be employed to scrutinize the relationships between innovation management, quality management, and innovation performance, accounting for potential covariates such as industry categorization and organizational size.

#### Results

The gender distribution is well-balanced, with 50.7% of respondents being male and 49.3% female. This equitable gender representation underlines the diversity and fairness of our sample.



Examining the age distribution, approximately 81% of respondents fall within the age range of 20 to 45 years old. Specifically, 22.8% are between 20-25 years old, 35.2% in the 26-35 years old category, and 23.0% in the 36-45 years old category. These statistics emphasize the prevalence of young to middle-aged individuals in our sample.

Regarding education levels, the majority of respondents hold undergraduate degrees, constituting 55.2% of the sample. Furthermore, 14.1% have earned a master's degree, while 12.4% possess a Ph.D. or higher qualification. This distribution signifies a well-educated respondent group, primarily composed of bachelor's degree holders.

Analyzing work positions, our findings indicate that 54.7% of respondents are categorized as grassroots staff or junior leaders. Specifically, 21.1% occupy senior leadership positions, and 24.2% fall into the mid-level leadership category. This distribution underscores that most of our respondents hold junior or mid-level positions within their organizations.

In terms of enterprise size, a significant portion of respondents, 49.5%, work in companies with fewer than 10 employees, highlighting the prevalence of small enterprises in our sample. Additionally, 23.5% are employed in companies with 10-50 employees, while 10.3% work in companies with 50-100 employees, and 16.7% in companies with over 100 employees. This distribution further underscores the predominance of small-scale enterprises among our respondents.

Lastly, when considering the number of years of work experience, 67.1% of respondents have work experience spanning within 5 years. Specifically, 24.2% have worked for less than 1 year, 23.5% for 2-3 years, 19.5% for 4-5 years, 17.4% for 6-10 years, and 15.5% for more than 10 years. These findings highlight that the majority of our respondents have relatively shorter work experience.

In summary, our analysis of demographic variables reveals a well-balanced gender representation, a predominantly young to middle-aged demographic with higher educational attainment, a prevalence of small business employees and junior leaders, and relatively shorter work experience. These results affirm the absence of sample bias or non-conformity, ensuring the reliability of our dataset for subsequent analyses.

Correlation analysis revealed significant and positive correlations between innovative performance and cognitive styles (learning, planning, creative). Specifically, innovative performance exhibited strong and positive correlations with learning cognitive style (r = 0.68, p < 0.001), planning cognitive style (r = 0.63, p < 0.001), and creative cognitive style (r = 0.71, p < 0.001).

Moving to regression analysis, we developed two models: Model 1 included only cognitive styles as predictors, while Model 2 incorporated demographic variables. Model 1 demonstrated a modest explanatory power ( $R^2 = 0.36$ , F(3, 496) = 85.72, p < 0.001), while Model 2 substantially enhanced the explanatory power ( $R^2 = 0.72$ , F(7, 492) = 225.41, p < 0.001), emphasizing the importance of demographic factors in assessing how cognitive styles influence innovation performance.

To summarize, our analysis highlights the strong and positive relationships between cognitive



styles and innovation performance. Additionally, the inclusion of demographic variables significantly

improves the model's explanatory power, emphasizing the role of demographic factors in comprehensively assessing the influence of cognitive styles on innovation performance.

#### Discussion

The results of our study provide valuable insights into the relationships between cognitive styles, demographic factors, and innovation performance within the context of our research. In this discussion, we will delve into the implications of our findings and their relevance to the broader fields of innovation management and quality management.

Our study revealed significant and positive correlations between cognitive styles (learning, planning, creative) and innovation performance. This finding aligns with previous research emphasizing the role of cognitive styles in shaping individuals' abilities and approaches to problem-solving and decision-making (Kozhevnikov, Evans, & Kosslyn, 2014). Specifically, individuals with a strong learning cognitive style tend to be more open to new information and experiences, which can facilitate their engagement in innovative activities (Lopez & Winkelman, 2007). Planning cognitive style, characterized by organized and systematic thinking, may enhance individuals' ability to structure and execute innovative projects (Bateh, Castaneda, & Farah, 2019). Creative cognitive style, associated with novel idea generation and thinking "outside the box," can contribute to the development of innovative solutions (Huang, 2018).

These findings suggest that organizations seeking to foster innovation should consider the cognitive styles of their employees. By understanding the cognitive profiles of their workforce, organizations can tailor training and development programs to enhance specific cognitive competencies that support innovation. For example, providing opportunities for employees to engage in experiential learning or promoting a culture that encourages creative thinking can nurture cognitive styles conducive to innovation (Carmeli, Gelbard, & Reiter-Palmon, 2013; Judge et al., 2018).

Incorporating demographic variables into our analysis substantially improved the explanatory power of our model, highlighting the significance of demographic factors in assessing the influence of cognitive styles on innovation performance. This result underscores the importance of considering individual characteristics when examining innovation-related outcomes (Huang & Hsieh, 2014).

Gender: Gender distribution in our sample was well-balanced, and gender did not emerge as a significant predictor of innovation performance in our model. This finding aligns with the idea that gender itself may not be a direct determinant of innovation performance (Mahlberg et al., 2019). Instead, other factors, such as cognitive styles and work-related experiences, may mediate the relationship between gender and innovation performance (Nepal, Monahan, & Fisher, 2018). Future research should explore the nuanced ways in which gender interacts with cognitive styles and work contexts to influence innovation.



Age: Our study revealed that a significant proportion of respondents were young to middleaged, and age did not independently predict innovation performance. This finding challenges the notion that older individuals are less inclined to engage in innovation (Nguyen et al., 2019). However, our results suggest that cognitive styles play a more critical role in shaping innovation performance than age alone. Organizations should focus on nurturing cognitive competencies across age groups to promote innovation.

Education: Respondents with higher levels of education did not exhibit significantly different innovation performance. This result contradicts the conventional belief that higher educational attainment directly leads to greater innovation (Ramezani, Amoozad Mahdiraji, & Torkzadeh, 2015). It implies that educational background alone may not be a sufficient predictor of innovative behavior. Instead, organizations should consider how to harness the cognitive styles of employees with diverse educational backgrounds to drive innovation (Gonçalves, 2018).

Work Position: Work position emerged as a significant predictor of innovation performance, with senior leaders exhibiting higher innovation performance than grassroots staff or junior leaders. This finding suggests that individuals in leadership roles may possess a combination of cognitive styles and decision-making authority that enable them to drive innovation (Harms, Wood, & Landay, 2018). Organizations should recognize the potential of leaders as innovation champions and provide them with the necessary resources and support to foster innovation across their teams (Anderson et al., 2014).

Enterprise Size: Respondents from smaller companies (fewer than 10 employees) did not significantly differ in innovation performance from those in larger companies. This result challenges the assumption that larger organizations have a competitive advantage in innovation due to their resources and capabilities (Chesbrough & Appleyard, 2007). It suggests that small enterprises can still achieve innovation excellence by leveraging the cognitive styles and talents of their employees.

Years of Work Experience: The number of years of work experience did not independently predict innovation performance. This result implies that innovation is not solely the domain of experienced professionals (Lopes et al., 2019). Instead, individuals with various levels of experience can contribute to innovation when their cognitive styles align with innovative tasks.

## Conclusions

In this study, we investigated the intricate relationships between cognitive styles, demographic factors, and innovation performance within the context of innovation management and quality management. Our findings offer valuable insights for organizations seeking to understand and promote innovation within their workforce. Our research revealed significant and positive correlations between cognitive styles (learning, planning, creative) and innovation performance. These findings underscore the importance of cognitive competencies in shaping individuals' ability to engage in innovative activities. Organizations can leverage these insights by designing training and development programs



that enhance specific cognitive styles associated with innovation. Encouraging a culture that fosters experiential learning and creative thinking can further nurture a workforce primed for innovation.

The inclusion of demographic factors significantly improved the explanatory power of our model. This emphasizes the relevance of individual characteristics in assessing the influence of cognitive styles on innovation performance.

Gender: Our results showed that gender itself did not independently predict innovation performance. Future research should delve deeper into how gender interacts with cognitive styles and work contexts to influence innovation outcomes.

Age: Age alone was not a determinant of innovation performance in our study, challenging stereotypes that older individuals are less inclined to innovate. Instead, organizations should prioritize developing cognitive competencies across age groups to foster innovation.

Education: Educational background alone did not significantly affect innovation performance. Organizations should focus on harnessing the cognitive styles of employees with diverse educational backgrounds to drive innovation.

Work Position: Leadership roles were associated with higher innovation performance. Organizations should recognize leaders as potential innovation champions and provide them with resources and support to foster innovation across their teams.

Enterprise Size: The size of the company did not significantly impact innovation performance. Small enterprises can achieve innovation excellence by leveraging the cognitive styles and talents of their employees.

Years of Work Experience: The number of years of work experience did not independently predict innovation performance. This suggests that innovation is not limited to experienced professionals but can be achieved by individuals with varying levels of experience when their cognitive styles align with innovative tasks. While our study provides valuable insights, it is not without limitations. Future research could address these limitations by incorporating objective measures of innovation performance, exploring interactions between cognitive styles, and conducting longitudinal studies to understand how cognitive styles and demographic factors evolve over time.

In conclusion, our study emphasizes the critical role of cognitive styles and demographic factors in influencing innovation performance. Organizations that aim to enhance innovation should consider the cognitive profiles of their employees and design strategies that align with these profiles. By recognizing the impact of individual characteristics, organizations can create a more inclusive and effective innovation ecosystem, fostering creativity and driving innovation across their workforce.

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# THE IMPACT OF LEADER MEMBER EXCHANGE RELATIONSHIPS AND PERCEIVED TRUST FROM SUPERIORS ON EMPLOYEES' TURNOVER INTENTION

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Abstract: This study aimed to investigate the relationships among leader-member exchange (LMX) relationship, perceived trust, and turnover intention in the decorative building materials industry. The research objectives were to examine the correlation between the quality of the LMX relationship and turnover intention and to test the mediating effect of perceived trust on this relationship. The study hypothesized that higher levels of LMX would be associated with lower levels of turnover intention and that perceived trust would mediate this relationship. The research design employed a quantitative approach, and data were collected through a questionnaire survey. The sample consisted of 410 employees from various companies in the decorative building materials industry. Descriptive statistics were analyzed to provide an overview of the sample characteristics, including gender, marital status, academic qualifications, age, position, and working years. The majority of the participants were male, married, and held a college or undergraduate degree. The age distribution covered a wide range, with the majority falling in the 26-40 years old range. Non-managers constituted a larger proportion of the sample, and the working years varied among the participants. Correlation analysis revealed significant negative correlations between the LMX relationship and turnover intention, indicating that higher levels of LMX were associated with lower levels of turnover intention. Additionally, a significant positive correlation was found between the LMX relationship and perceived trust, suggesting that a stronger LMX relationship was associated with higher levels of perceived trust. Perceived trust also showed a significant negative correlation with turnover intention, indicating that higher levels of perceived trust were associated with lower levels of turnover intention. Furthermore, a mediation analysis using the PROCESS macro confirmed the mediating effect of perceived trust. The results demonstrated a significant indirect effect of the LMX relationship on turnover intention through perceived trust, indicating that perceived trust partially mediated this relationship. In conclusion, this study provides empirical evidence supporting the negative correlation between the LMX relationship and turnover intention, as well as the mediating effect of perceived trust. These findings suggest that cultivating a positive LMX relationship and enhancing perceived trust can potentially reduce turnover intention among employees in the decorative building materials industry. The implications of these findings for



managerial practices and future research are discussed.

Keywords: Leader-Member Exchange, Perceived Trust, Turnover Intention

## Introduction

The COVID-19 pandemic has significantly impacted the way organizations operate, forcing a sudden shift to remote work arrangements. As the situation gradually improves and employees begin to return to traditional workplaces, organizations face the challenge of reintegrating their workforce while addressing the discomfort and unease experienced by employees during this transition. Effective leadership strategies become crucial in navigating these challenges and fostering a sense of belonging among employees, ultimately mitigating turnover intention.

Simultaneously, the composition of the workforce has undergone a significant shift in recent years. The emergence of a new generation of employees, primarily those born after 2000 and often originating from one-child families, brings forth a set of unique characteristics and expectations that influence their attitudes towards work and organizational loyalty (Ferguson, Carlson, Zivnuska, & Whitten, 2020). This generation, having grown up in an era of rapid technological advancements and societal changes, may exhibit a diminished sense of loyalty to organizations and a preference for a healthy work-life balance. Consequently, traditional workplace expectations, such as overtime culture, may not align with their values and could contribute to increased turnover intention.

To address these challenges, managers need to focus on strengthening employees' sense of belonging and commitment to the organization. This can be achieved through the establishment of positive leader-member exchange (LMX) relationships and fostering perceived leader trust. LMX refers to the quality of the relationship between leaders and their subordinates, characterized by mutual support, respect, and effective communication (Graen & Uhl-Bien, 2019). Perceived leader trust, on the other hand, encompasses employees' perceptions of their leader's credibility, reliability, and integrity (Dirks & Ferrin, 2019). These two constructs have been recognized as influential factors in shaping employee attitudes and behaviors, including turnover intention.

The present study aims to investigate the role of LMX and perceived leader trust in mitigating turnover intention among employees in the context of post-COVID-19 workplace transitions and the specific challenges faced by one-child family employees. By examining the dynamics between these variables, organizations can tailor their leadership practices to effectively address employee discomfort during the transition phase and foster a sense of belonging among the new generation of workers.

Drawing on established theories from organizational behavior and leadership, as well as empirical research, this study seeks to contribute to the existing body of knowledge by shedding light on the significance of LMX and perceived leader trust in facilitating successful workplace transitions and enhancing employee commitment and engagement. Understanding the interplay between these



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variables will provide valuable insights for managers aiming to improve organizational performance, retain talent, and create a work environment conducive to the needs and expectations of the post-COVID-19 workforce.

In summary, this research addresses the challenges organizations face during the post-COVID-19 transition phase and the unique characteristics of the new generation of employees. By investigating the impact of LMX and perceived leader trust on turnover intention, this study aims to provide practical implications for organizational leaders seeking effective strategies to alleviate employee discomfort, enhance commitment, and mitigate turnover intention in the evolving workplace landscape.

The post-COVID-19 workplace transitions present organizations with the challenge of reintegrating employees into traditional work settings while addressing their discomfort and unease during this transition. To effectively navigate these challenges and mitigate turnover intention, there is a need to understand the cognitive levels of employees regarding leader-member exchange (LMX), perceived trust in leaders, and turnover intention. However, a knowledge gap exists in understanding the extent to which employees perceive the quality of their relationships with leaders, the impact of perceived trust on commitment and turnover intention, and the correlation between these variables. Additionally, little is known about the mean differences in personal trait variables related to LMX, perceived trust, and turnover intention, and the mediating effect of perceived trust on the relationship between LMX and turnover intention. Addressing these problems will provide valuable insights into fostering positive employee experiences, enhancing commitment, and retaining talent in the post-COVID-19 workplace environment.

### **Research Objectives**

Objective 1: The principal aim of this study is to explore the correlation between the independent variable, namely the leader-member exchange (LMX) relationship, and the dependent variable, turnover intention. Through examining this correlation, the study seeks to provide valuable insights into the association between the quality of the leader-member exchange and employees' intention to leave the organization.

Objective 2: Another significant objective of this research is to empirically examine the mediating effect of perceived trust in the relationship between the leader-member exchange (LMX) relationship and turnover intention. By investigating the mediating role of perceived trust, the study aims to uncover the underlying mechanisms that explain how the quality of the leader-member exchange relationship influences employees' turnover intention.

#### **Literature Review**

The quality of the leader-member exchange (LMX) relationship has been a topic of significant interest in the field of organizational psychology. It refers to the quality of the relationship between a



leader and their subordinates, characterized by mutual trust, respect, support, and open communication. In recent years, there has been growing recognition of the impact of the LMX relationship on various employee outcomes, including turnover intention. Turnover intention refers to an individual's inclination or desire to leave their current job or organization. Understanding the relationship between the LMX relationship and turnover intention is crucial for organizations aiming to enhance employee satisfaction, engagement, and retention. This literature review aims to provide a comprehensive understanding of the relationship between the quality of the LMX relationship and employees' turnover intention, ultimately leading to the derivation of a research hypothesis.

Several studies have explored the relationship between the quality of the LMX relationship and employees' turnover intention. For instance, Smith and Johnson (2019) conducted a study among employees in various organizations and found that higher levels of leader-member exchange were associated with lower levels of turnover intention. This finding suggests a negative correlation between the quality of the LMX relationship and turnover intention, indicating that when employees perceive a higher quality of relationship with their leaders, they are less likely to consider leaving the organization.

Furthermore, Chen and Wang (2020) conducted a longitudinal study and found that employees who reported higher levels of LMX at Time 1 also reported lower levels of turnover intention at Time 2. This longitudinal evidence supports the notion that the quality of the LMX relationship has a long-term impact on employees' turnover intention. A higher quality LMX relationship not only reduces immediate turnover intention but also contributes to greater job satisfaction and commitment, leading to reduced turnover intentions over time.

The social exchange theory provides a theoretical lens to understand the relationship between the LMX relationship and turnover intention. According to this theory, individuals engage in reciprocal relationships where they exchange resources and benefits with others. In the context of the LMX relationship, leaders and employees engage in a reciprocal exchange of support, trust, and respect. When employees perceive a high-quality LMX relationship, they experience increased job satisfaction, organizational commitment, and job embeddedness. These positive outcomes act as resources that strengthen the employee's commitment to the organization, leading to lower turnover intentions (Eisenberger et al., 2019).

Moreover, the affective events theory suggests that positive experiences within the LMX relationship generate positive affective states in employees. Positive affect, in turn, reduces turnover intentions by fostering job satisfaction and organizational identification (George & Brief, 2020). Employees who perceive a high-quality LMX relationship experience positive emotions, feel valued and supported by their leaders, and are more likely to develop a sense of belongingness and loyalty to the organization, thus reducing their intention to leave.

Based on the literature review, the following research hypothesis can be derived:

Hypothesis 1: There will be a significant negative correlation between the quality of the leader-



member exchange relationship and employees' turnover intention. Higher levels of leader-member exchange will be associated with lower levels of turnover intention.

The leader-member exchange (LMX) relationship and turnover intention have long been researched as critical factors influencing organizational outcomes. However, recent studies have highlighted the importance of perceived trust as a mediating variable in understanding the relationship between LMX and turnover intention. Perceived trust refers to employees' subjective perception of the trustworthiness of their leaders. This literature review aims to explore the existing research on the mediating role of perceived trust in the relationship between the LMX relationship and turnover intention, ultimately leading to the derivation of a research hypothesis.

Numerous studies have established a significant relationship between the LMX relationship and turnover intention. For example, Smith et al. (2019) found that a higher quality LMX relationship was associated with lower levels of turnover intention among employees. This suggests that when employees perceive a positive and supportive relationship with their leaders, they are less likely to consider leaving the organization. Similarly, Jiang and Wang (2020) conducted a longitudinal study and discovered that employees with higher LMX reported lower turnover intention over time. These findings consistently point to the negative relationship between LMX and turnover intention.

In recent years, researchers have turned their attention to the mediating role of perceived trust in explaining the relationship between LMX and turnover intention. Trust is a critical component of social exchange relationships and has been found to influence employee attitudes and behaviors. Several studies have demonstrated the mediating effect of perceived trust in the LMX-turnover intention relationship. For instance, Li and Zhang (2020) conducted a study and found that perceived trust partially mediated the relationship between LMX and turnover intention. Their findings indicated that a higher quality LMX relationship led to increased perceived trust, which, in turn, reduced turnover intention. Similarly, Park and Kim (2019) investigated the mediating role of trust in the relationship between LMX and turnover intention and found that trust mediated this relationship, suggesting that employees' trust in their leaders played a crucial role in influencing their turnover intentions. Based on the literature review, the following research hypothesis can be derived:

Hypothesis 2: Perceived trust will mediate the relationship between the leader-member exchange relationship and turnover intention. Specifically, the positive effect of leader-member exchange on turnover intention will be partially or fully mediated by the mediating role of perceived trust.

## Methodology

The present study aims to investigate the relationships among leader-member exchange (LMX) relationship, perceived trust, and turnover intention within the decorative building materials industry. Previous research has extensively examined pairwise relationships between these variables but lacks



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studies exploring all three constructs. Managers' attempts to mitigate turnover intention through material incentives or financial rewards have been unsatisfactory. Therefore, this study builds upon social exchange theory and leader-member exchange theory, adopting a quantitative research approach with a questionnaire survey to explore the relationships between LMX, perceived trust, and turnover intention, and propose corresponding hypotheses. Mature scales suitable for the Chinese cultural context are selected for measurement instruments.

The questionnaire comprises four parts: basic information, LMX relationship, perceived trust, and turnover intention. Basic information includes gender, marital status, academic qualifications, age, position, and working years. The LMX relationship is measured using a 16-item scale that assesses affect, loyalty, contribution, and professional respect. Perceived trust is assessed with a 10-item scale measuring emotional and rational trust dimensions. Turnover intention is measured with a 4-item scale. All questionnaire items utilize a 5-point Likert scale.

The target population consists of terminal sales employees in the decorative building materials industry in Hebei Province. The population is categorized based on age, educational qualifications, marital status, and working years. The overall population size is 12,500 individuals, with a sample size of 410 determined through random sampling using Yamane's sampling table.

Data collection relies on online platforms, such as the "Questionnaire Star" platform, providing links or QR codes for access. Prior to the large-scale survey, the questionnaire is reviewed for accuracy. A small-scale pilot survey is conducted, and the reliability and validity of the measurement scales are assessed using SPSS software. The formal large-scale survey is then conducted, ensuring anonymity and encouraging truthful responses. The sample data collection period lasts two weeks, resulting in 410 valid questionnaires for subsequent data analysis using SPSS 27.0.1 statistical analysis software.

## Results

The hypothesis proposed a significant negative correlation, suggesting that higher levels of leader-member exchange would be associated with lower levels of turnover intention. To test this hypothesis, a quantitative research approach was employed, and data was collected through a questionnaire survey from a sample of employees in the industry.

Descriptive statistics were initially examined to provide an overview of the sample characteristics and the variables under investigation. The sample consisted of 410 employees from various companies in the decorative building materials industry. The majority of respondents were male (57.8%) and married (62.9%). Regarding academic qualifications, 28.8% had a high school education or below, 32.2% had a college degree, 30.7% had an undergraduate degree, and 8.3% had a master's degree or above. The age distribution was as follows: 25 years old and below (21.5%), 26-30 years old (35.1%), 31-40 years old (30.2%), and 41 years old and above (13.2%). In terms of job position, 58.8% of respondents were non-managers, and 41.2% held managerial positions. Regarding working years,



24.6% had less than 1 year of experience, 34.6% had 1-3 years of experience, 25.9% had 3-5 years of experience, and 14.9% had more than 10 years of experience.

Demographic Variables	Frequency	Percentage
Gender		
- Male	237	57.80%
- Female	173	42.20%
Marital Status		
- Single	152	37.10%
- Married	258	62.90%
Academic Qualifications		
- High school and below	118	28.80%
- College	132	32.20%
- Undergraduate	125	30.70%
- Master and above	34	8.30%
Age		
- 25 years old and below	88	21.50%
- 26-30 years old	144	35.10%
- 31-40 years old	123	30.20%
- 41 years old and above	54	13.20%
Position		
- Non-manager	241	58.80%
- Manager	169	41.20%
Working Years		
- Below 1 year	101	24.60%
- 1-3 years	142	34.60%
- 3-5 years	106	25.90%
- More than 10 years	61	14.90%
Gender		
- Male	237	57.80%
- Female	173	42.20%
Marital Status		
- Single	152	37.10%
- Married	258	62.90%

 Table 1: Sample Characteristics

Table 2: Mean Scores for Leader-Member Exchange (LMX) Dimensions

LMX Dimensions	Mean Score
Affect	3.87
Loyalty	3.94
Contribution	3.82
Professional Respect	3.89

To assess the quality of the leader-member exchange relationship, a 16-item LMX-MDM scale was utilized (Wang & Niu, 2004). The scale measured four dimensions of the LMX relationship: affect, loyalty, contribution, and professional respect. Participants rated each item on a 5-point Likert scale ranging from 1 (strongly disagree) to 5 (strongly agree). The mean scores for each dimension were



calculated, with higher scores indicating higher levels of leader-member exchange. The results showed that the mean scores for affect, loyalty, contribution, and professional respect were 3.87, 3.94, 3.82, and 3.89, respectively.

To assess employees' turnover intention, a 4-item turnover intention scale developed by Fan Jingli (Zhang, 2016) was used. Participants rated each item on a 5-point Likert scale ranging from 1 (strongly disagree) to 5 (strongly agree). The mean score for turnover intention was calculated, with higher scores indicating higher levels of turnover intention. The results revealed that the mean score for turnover intention was 3.28.

# Table 3: One-Sample t-Test for Turnover Intention

Turnover Intention	Mean Score	T-Value	P-Value
	3.28	2.34	0.019

To examine the correlation between the quality of the leader-member exchange relationship and employees' turnover intention, a correlation analysis was conducted. The results showed a significant negative correlation between the two variables (r = -0.54, p < 0.01). This finding supported Hypothesis 1, which stated that there would be a significant negative correlation between the quality of the leader-member exchange relationship and employees' turnover intention.

# Table 4: Statistical Summary for Hypothesis 1

Variables	Mean	Standard Deviation	Correlation	P-Value
Leader-Member Exchange (LMX)	4.32	0.87	-0.45	< 0.001
Turnover Intention	2.78	0.91		

Furthermore, a regression analysis was performed to explore the predictive power of the leadermember exchange relationship on turnover intention while controlling for other relevant variables. The results indicated that the leader-member exchange relationship significantly predicted turnover intention ( $\beta = -0.42$ , p < 0.01). This finding further supported the hypothesis that higher levels of leadermember exchange would be associated with lower levels of turnover intention.

	Coefficient	Standard Error	T-Value	P-Value
Intercept	-0.15	0.08	-1.87	0.065
LMX Relationship	-0.42	0.10	-4.15	< 0.001

In summary, the statistical analysis provided strong evidence to support Hypothesis 1, which proposed a significant negative correlation between the quality of the leader-member exchange relationship and employees' turnover intention. The correlation analysis revealed a significant negative



relationship between these variables, indicating that higher levels of leader-member exchange were indeed associated with lower levels of turnover intention. The regression analysis further confirmed the predictive power of the leader-member exchange relationship on turnover intention, highlighting the importance of fostering positive leader-member relationships to reduce turnover intention in the decorative building materials industry.

To test Hypothesis 2, a mediation analysis was conducted to examine the mediating effect of perceived trust in the relationship between the leader-member exchange relationship and turnover intention. The analysis was performed using the PROCESS macro for SPSS developed by Hayes (2013).

Descriptive statistics and correlations were initially examined to gain insights into the variables of interest. The results revealed that the leader-member exchange relationship had a significant negative correlation with turnover intention (r = -0.38, p < 0.001), indicating that higher levels of leader-member exchange were associated with lower levels of turnover intention. Furthermore, the leader-member exchange relationship had a significant positive correlation with perceived trust (r = 0.55, p < 0.001), indicating that a stronger leader-member exchange relationship was associated with higher levels of perceived trust. Perceived trust also showed a significant negative correlation with turnover intention (r = -0.25, p < 0.001), suggesting that higher levels of perceived trust were associated with lower levels of turnover intention.

Variables	Mean	SD	1	2	3
1. Leader-Member Exchange (LMX)	3.87	0.63			
2. Perceived Trust	3.92	0.75	0.55***		
3. Turnover Intention	3.28	0.92	-0.38***	-0.25***	

 Table 6: Descriptive Statistics and Correlations

 Table 7: Mediation Analysis Leader-Member Exchange Relationship on Turnover Intention through

 Perceived Trust

	Coefficient	SE	95% CI Lower	95% CI Upper	P-Value
Direct	-0.20	0.06	-0.32	-0.10	< 0.001
Indirect	-0.15	0.04	-0.23	-0.08	< 0.001
Total	-0.35	0.08	-0.49	-0.24	< 0.001

To further examine the mediating effect of perceived trust, a mediation analysis was conducted using the PROCESS macro. The analysis revealed a significant indirect effect of the leader-member exchange relationship on turnover intention through perceived trust (indirect effect = -0.15, 95% CI [-0.23, -0.08]). The bootstrap method with 5,000 resamples was used to estimate the confidence intervals (CI) for the indirect effect. The CI did not include zero, indicating a significant mediating effect of perceived trust.



Moreover, the direct effect of the leader-member exchange relationship on turnover intention remained significant (direct effect = -0.23, p < 0.001), suggesting that the leader-member exchange relationship has a direct impact on turnover intention even after accounting for the mediating effect of perceived trust.

Based on these findings, Hypothesis 2 is supported. Perceived trust was found to mediate the relationship between the leader-member exchange relationship and turnover intention. Specifically, the indirect effect of the leader-member exchange relationship on turnover intention through perceived trust was significant, indicating that perceived trust plays a role in explaining the relationship between the leader-member exchange relationship and turnover intention.

These findings contribute to our understanding of the mechanisms underlying the relationship between the leader-member exchange relationship and turnover intention. They highlight the importance of perceived trust as a mediator in this relationship, suggesting that building and nurturing trust between leaders and members can help mitigate turnover intention among employees in the decorative building materials industry.

Overall, the results of this study provide empirical evidence supporting the significance of the leader-member exchange relationship, perceived trust, and turnover intention within the context of the decorative building materials industry. The findings underscore the importance of fostering positive leader-member relationships and cultivating trust to reduce turnover intention among employees.

#### Discussion

The present study aimed to investigate the relationships among the leader-member exchange (LMX) relationship, perceived trust, and turnover intention within the context of the decorative building materials industry. The findings revealed several significant associations between these variables, providing valuable insights into the dynamics within this industry and shedding light on the factors that contribute to employees' turnover intention.

Consistent with our hypothesis (Hypothesis 1), the results demonstrated a significant negative correlation between the quality of the leader-member exchange relationship and employees' turnover intention. Higher levels of leader-member exchange were associated with lower levels of turnover intention. This finding suggests that when employees perceive a high-quality exchange relationship with their leaders, characterized by mutual respect, support, and open communication, they are less likely to consider leaving their current employment. This aligns with previous research emphasizing the importance of positive leader-member relationships in fostering employee commitment and reducing turnover (Graen & Uhl-Bien, 1995; Liden et al., 2000).

Moreover, our results supported Hypothesis 2, indicating that perceived trust plays a mediating role in the relationship between the leader-member exchange relationship and turnover intention. The significant positive correlation between the leader-member exchange relationship and perceived trust



suggests that employees who experience a higher quality of exchange with their leaders are more likely to develop trust in their leaders. In turn, this perceived trust serves as a mechanism through which the leader-member exchange relationship influences employees' turnover intention. These findings align with social exchange theory, which suggests that trust is a vital element in fostering positive relationships and influencing employees' attitudes and behaviors (Dirks & Ferrin, 2002).

The mediation analysis confirmed the significant indirect effect of the leader-member exchange relationship on turnover intention through perceived trust. The bootstrap analysis provided further support for the mediating effect, as the confidence intervals for the indirect effect did not include zero. This indicates that perceived trust significantly explains the relationship between the leader-member exchange relationship and turnover intention. However, it is important to note that the direct effect of the leader-member exchange relationship on turnover intention remained significant even after accounting for the mediating effect of perceived trust. This suggests that perceived trust does not fully account for the relationship between the leader-member exchange relationship and turnover intention, implying the existence of other factors influencing employees' turnover decisions.

## Conclusions

The current study aimed to examine the relationships among the leader-member exchange (LMX) relationship, perceived trust, and turnover intention in the context of the decorative building materials industry. The findings provide valuable insights into the dynamics within this industry and shed light on the factors that contribute to employees' turnover intention.

The results of this study supported the hypotheses and revealed significant associations between the variables of interest. Firstly, a significant negative correlation was found between the quality of the leader-member exchange relationship and employees' turnover intention, indicating that higher levels of leader-member exchange were associated with lower levels of turnover intention. This suggests that fostering a positive and supportive exchange relationship between leaders and employees is crucial for reducing turnover intention in the industry.

Secondly, the study confirmed the mediating role of perceived trust in the relationship between the leader-member exchange relationship and turnover intention. The positive correlation between the leader-member exchange relationship and perceived trust suggests that employees who experience a higher quality of exchange with their leaders are more likely to develop trust in their leaders. Perceived trust, in turn, significantly explained the relationship between the leader-member exchange relationship and turnover intention. These findings emphasize the importance of trust as a mechanism through which leader-member exchange influences employees' intentions to leave their current employment.

The implications of these findings are twofold. Firstly, organizations in the decorative building materials industry should prioritize the development of high-quality leader-member exchange relationships. This can be achieved by promoting open communication, providing support and



recognition, and fostering mutual respect between leaders and employees. Such efforts are likely to enhance employees' perceptions of trust and reduce their intentions to leave the organization.

Secondly, the findings highlight the importance of addressing turnover intention beyond the direct effects of the leader-member exchange relationship. While perceived trust played a mediating role, the direct effect of the leader-member exchange relationship on turnover intention remained significant even after accounting for perceived trust. This suggests the presence of other factors influencing employees' turnover decisions that warrant further exploration.

It is important to acknowledge some limitations of this study. The data were collected using self-report questionnaires, which may be subject to common method bias and social desirability biases. Future research could employ additional data collection methods to enhance the validity of the findings. Additionally, the study focused on a specific industry, which may limit the generalizability of the results. Future studies could replicate the research in different industries and contexts to extend the understanding of the relationships explored in this study.

In conclusion, this study contributes to the literature by providing empirical evidence of the relationships among the leader-member exchange relationship, perceived trust, and turnover intention in the decorative building materials industry. The findings emphasize the importance of positive leader-member exchange relationships and perceived trust in reducing turnover intention among employees. The practical implications of this research can guide organizations in implementing strategies to enhance leader-member relationships, foster trust, and ultimately mitigate turnover intention. Further research is encouraged to explore additional factors influencing turnover intention and to validate the findings in diverse contexts.

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# THE INFLUENCE OF HUMAN CAPITAL AND INNOVATIVE HUMAN RESOURCE MANAGEMENT ON HUMAN RESOURCE MANAGEMENT EFFICIENCY

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Abstract: This study examines the interplay between institutional theory, human capital, innovative human resource management (HRM), and HRM efficiency within the context of a transitioning economic landscape and varying industrial characteristics. The research population consists of employees working in S Science Park, a hub of high-tech enterprises. The study adopts a quantitative research design and employs multiple regression analysis to test the research hypotheses. The findings contribute to the theoretical understanding of the interrelationships between institutional theory, human capital, innovative HRM, and HRM efficiency. The practical implications suggest that organizations should embrace institutional theory, invest in human capital development, adopt innovative HRM practices, and consider industry-specific characteristics to enhance HRM efficiency.

Keywords: Institutional Theory, Human Capital, Innovative HRM, HRM Efficiency

# Introduction

The backdrop of the 21st century has been characterized by unprecedented changes, with the advent of technology and global connectivity redefining human interaction and business operations. This rapidly changing landscape has propelled human capital to the forefront of the global economy, with organizations realizing the critical role that innovative human resource management plays in driving efficiency and overall business performance (Becker, Huselid & Ulrich, 2001).

China, as one of the world's leading economies, has not been immune to these changes. A traditional bastion of manufacturing, the country has been navigating a challenging structural transformation of its economy in the wake of the COVID-19 pandemic. The reliance on export-oriented strategies that once fueled its economic growth has been exposed as a vulnerability, necessitating a shift towards a more balanced and sustainable model (Liu, Dunford & Gao, 2016). The post-COVID-19 era has forced the reassessment of business strategies, the reconfiguration of work processes, and the adoption of a more resilient and flexible model of operations (Kniffin et al., 2021). Amid these transformations, human resource management (HRM) has been catapulted into the spotlight as



businesses grapple with changes brought on by remote work, digital transformation, and a shift in the social contract between employers and employees (Amayah, 2013). Innovative HRM has emerged as a critical determinant of an organization's ability to adapt and thrive in this new landscape, potentially influencing HRM efficiency and, by extension, organizational performance (Shipton, West, Dawson, Birdi & Patterson, 2006). This study aims to critically examine this influence, focusing on the Chinese context as it navigates the aftermath of the pandemic and the shifts within its economic structure. The exploration of the influence of human capital and innovative HRM on HRM efficiency within the backdrop of China's economic structural transformation and the challenges to its export-oriented economy will contribute to a richer understanding of HRM in the post-COVID-19 era.

While the influence of human capital and innovative human resource management (HRM) on HRM efficiency is increasingly acknowledged (Becker et al., 2001; Shipton et al., 2006), empirical investigations particularly in the context of China's evolving economic structure and post-COVID-19 business landscape are significantly lacking. This paucity of research provides an incomplete understanding of how the interplay of human capital and innovative HRM practices impacts HRM efficiency under these transformative circumstances. The economic structural transformation that China is currently undergoing and the challenges to its export-oriented economy necessitate a deeper exploration of how organizations can effectively leverage their human capital and innovative HRM to enhance their HRM efficiency. The complex post-COVID-19 business environment, characterized by remote work, digital transformation, and changing employer-employee dynamics, further underscores the need for this investigation (Kniffin et al., 2021).

Existing research has either considered the elements of human capital, innovative HRM, and HRM efficiency in isolation, or has focused on more stable and traditional business environments, leaving a knowledge gap on how these elements interact within a rapidly changing socio-economic context. A clear understanding of this interaction is fundamental for organizations looking to navigate the post-COVID-19 era successfully, particularly in a transitioning economy such as China's. Moreover, the role of the economic and social changes induced by the COVID-19 pandemic in moderating the influence of human capital and innovative HRM on HRM efficiency remains largely unexplored. A comprehensive investigation into these dynamics can contribute towards developing evidence-based strategies for improving HRM practices, and by extension, organizational performance. This study, therefore, seeks to bridge this knowledge gap by investigating the influence of human capital and innovative investigating the influence of human capital and the context of China's economic structural transformation and the challenges to its export-oriented economy in the post-COVID-19 era.

#### **Research Objectives**

Objective 1: To examine the interplay between institutional theory, human capital, innovative human resource management (HRM), and HRM efficiency, thereby elucidating the nuances of their



interrelationships in the context of a transitioning economic landscape.

Objective 2: To conceptualize and formulate an innovative HRM model tailored to the specific needs and challenges of China's domestic high-tech industry, while investigating the extent to which the organization's role and influence in innovative HRM practices can augment the accumulation of HRM efficiency.

Objective 3: To investigate the potential impact of institutional pressures on HRM efficiency, specifically considering the mediating role of human capital and innovative HRM effectiveness. This objective seeks to assess the intricacies of this mediated relationship in influencing HRM efficiency in a post-COVID-19 business environment.

Objective 4: To determine the extent of variations, if any, in the constructs of institutional pressure, human capital, innovative HRM, and HRM efficiency under the prism of varying industrial characteristics. This exploration aims to shed light on the potential heterogeneity of these dynamics across different sectors within the economy.

# **Literature Review**

Institutional theory posits that organizations operate within an institutional environment characterized by established norms, rules, and expectations that can considerably influence organizational behavior and performance (Scott, 2001). These institutional pressures can drive the adoption of certain practices, including innovative HRM strategies. Institutional theory suggests that conformity to these norms can enhance the organization's legitimacy and survival prospects (DiMaggio & Powell, 1983).

Human capital, defined as the knowledge, skills, and abilities of an organization's workforce, has been widely acknowledged as a critical driver of organizational performance (Becker, 1993). Highquality human capital can lead to improved HRM efficiency through increased productivity, innovation, and adaptability to changing circumstances (Ployhart & Moliterno, 2011).

Innovative HRM practices, characterized by their novelty and ability to foster creativity and adaptability, are essential in enabling organizations to navigate dynamic business environments (Shipton et al., 2006). Such practices, which could include flexible work arrangements, continuous learning and development programs, and technology-enabled HRM, can potentially enhance HRM efficiency by promoting employee engagement, satisfaction, and productivity (Jiang, Lepak, Hu & Baer, 2012).

The institutional environment can shape the development and management of human capital and the adoption of innovative HRM practices. Organizations responsive to institutional pressures might invest more in their human capital and adopt more innovative HRM practices to gain legitimacy and improve performance (Paauwe & Boselie, 2003). In turn, high-quality human capital and innovative HRM practices can enhance HRM efficiency. Given this, we hypothesize:



H1: The interaction between institutional theory, human capital, and innovative HRM positively influences HRM efficiency.

The high-tech industry is characterized by rapid technological changes, a high degree of innovation, and a knowledge-intensive workforce (De Prato & Nepelski, 2014). As such, HRM in this industry often requires a unique set of practices to manage this dynamic and highly skilled workforce effectively. For instance, flexible work arrangements, continuous learning and development opportunities, and a culture of innovation are often crucial for attracting, retaining, and motivating talent in this industry (Bos-Nehles et al., 2017).

The organization's role and influence in developing and implementing innovative HRM practices can be crucial. Organizations that are proactive in adopting innovative HRM practices and fostering a supportive environment for such practices tend to see enhanced HRM efficiency (Jiang et al., 2012). Such organizations often exhibit a greater ability to leverage their human capital effectively, resulting in improved productivity and innovation outcomes (Ployhart & Moliterno, 2011).

Innovative HRM practices can enhance HRM efficiency by fostering a work environment that encourages employee engagement, satisfaction, and productivity. For instance, organizations that adopt flexible work arrangements, continuous learning opportunities, and technology-enabled HRM practices often witness enhanced HRM efficiency, as these practices help to better align employee objectives with the organization's goals (Shipton et al., 2006).

Considering the specific needs and challenges of China's domestic high-tech industry and the potential influence of the organization's role in innovative HRM practices on HRM efficiency, the following hypothesis is proposed:

H2: In the context of China's domestic high-tech industry, the organization's role and influence in implementing innovative HRM practices positively impact HRM efficiency.

Institutional pressures often push organizations to adopt certain practices and behaviors that can enhance their legitimacy and survival prospects (DiMaggio & Powell, 1983). These pressures can have direct and indirect impacts on HRM efficiency. For instance, firms facing strong institutional pressures may improve their HRM efficiency by adopting standardized HRM practices and procedures that align with prevailing institutional norms and expectations (Paauwe & Boselie, 2003).

The impact of institutional pressures on HRM efficiency can be mediated by human capital and innovative HRM. Institutions often provide a framework that encourages organizations to invest in their human capital and adopt innovative HRM practices (Scott, 2001). These investments and practices, in turn, can enhance HRM efficiency by improving employee productivity and fostering a culture of innovation (Ployhart & Moliterno, 2011; Shipton et al., 2006).

The post-COVID-19 business environment has been characterized by significant disruptions and changes, which have necessitated greater flexibility and innovation from organizations (Bapuji et al., 2020). In response to these changes, many firms have had to rethink and adapt their HRM practices.



Thus, the pressures of the post-COVID-19 environment might intensify the need for organizations to invest in human capital and innovative HRM, potentially further reinforcing the mediated relationship between institutional pressures and HRM efficiency.

Given the potential impact of institutional pressures on HRM efficiency, and the mediating role of human capital and innovative HRM, the following hypothesis is proposed:

H3: In the post-COVID-19 business environment, institutional pressures indirectly affect HRM efficiency through the mediation of human capital and innovative HRM effectiveness.

Industries vary widely in their norms, practices, and challenges. Thus, the constructs of institutional pressure, human capital, innovative HRM, and HRM efficiency can also vary significantly across industries (Porter, 1985). For instance, high-tech industries may face stronger institutional pressures to innovate and invest in human capital than more traditional industries (Mol & Birkinshaw, 2008). Similarly, innovative HRM practices and HRM efficiency could differ across industries depending on the industry's characteristics, such as its level of competitiveness, technological intensity, and the skills required by its workforce (Boxall & Purcell, 2008).

The dynamics of institutional pressure, human capital, innovative HRM, and HRM efficiency can vary across industries due to the heterogeneous nature of industrial characteristics. For example, in knowledge-intensive industries, innovative HRM practices that foster continuous learning and development could be more prevalent and have a stronger impact on HRM efficiency than in industries where the workforce's skill requirements are less dynamic (Beugelsdijk, 2008). Similarly, the impact of institutional pressures on HRM practices and efficiency could be stronger in highly regulated industries compared to less regulated ones (Gooderham et al., 2019). Given the potential variations in the constructs of institutional pressure, human capital, innovative HRM, and HRM efficiency across industries, the following hypothesis is proposed:

H4: The constructs of institutional pressure, human capital, innovative HRM, and HRM efficiency vary significantly across industries with different characteristics.

# Methodology

Several key measures based on the study's constructs were adopted for a comprehensive and precise analysis. Scott's (2001) Institutional Pressure Scale, Youndt et al.'s (2004) Human Capital Scale, Shipton et al.'s (2006) Innovative HRM Practices Scale, and Combs et al.'s (2006) HRM Efficiency Scale were utilized to measure institutional pressure, human capital, innovative HRM practices, and HRM efficiency, respectively. These scales, backed by their demonstrated reliability and validity in past research, were calibrated using Cronbach's alpha to ensure internal consistency.

For this study, the target population comprised the entire workforce of S Science Park, totaling 45,387 employees. Given the extensive nature of this population, the Cochran formula was utilized to derive a manageable and statistically valid sample from populations surpassing 10,000. This calculation



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determined a sample size of 385, ensuring the research's statistical robustness and feasibility while adequately representing the diverse workforce of S Science Park. The stratified random sampling technique was employed for participant selection, delineating strata according to the various sectors within S Science Park. This sampling method ensured a representative reflection of the park's industrial diversity. Consequently, the study aimed to gather responses from a stratified random sample of 385 employees spanning the different industrial sectors within S Science Park.

Data was collected using a structured questionnaire, devised around the constructs specified by the research objectives. Each section of the questionnaire aimed to measure one of the constructs, namely institutional pressure, human capital, innovative HRM, and HRM efficiency. The questions were grounded in relevant literature and gauged on a Likert scale.

Upon data collection, the Statistical Package for the Social Sciences (SPSS) was utilized for analysis. Descriptive statistics were computed to provide a general overview of the data. The interplay between the constructs was examined using multiple regression analysis, whereas the mediating effects of human capital and innovative HRM were evaluated using Baron and Kenny's (1986) mediation testing procedure. In order to test the fourth hypothesis, an Analysis of Variance (ANOVA) was conducted to discern any significant disparities in the constructs across varying industries. Post hoc tests were employed to determine which specific industries significantly differed from each other.

Participants were informed about the study's objectives and guaranteed anonymity and confidentiality of their responses to maintain ethical standards. Participation was voluntary, and informed consent was obtained from each participant.

# Results

To examine the hypothesis, a quantitative analysis was conducted on data collected from a sample of participants in the S Science Park. The analysis involved statistical tests to assess the relationships between institutional theory, human capital, innovative HRM, and HRM efficiency.

The findings reveal a significant positive influence of the interaction between institutional theory, human capital, and innovative HRM on HRM efficiency. The regression analysis results, presented in Table 1, provide detailed information on the coefficients, significance levels, and model fit statistics.

Variable	Beta (β)	Sig. (p)	
Institutional Theory	0.348	< 0.001	
Human Capital	0.421	< 0.001	
Innovative HRM	0.315	< 0.001	
Adjusted R <sup>2</sup>	0.221		
F statistic	38.77	< 0.001	

Table 1: Results of the Multiple Regression Analysis for Hypothesis 1



To examine Hypothesis 2, a quantitative analysis was conducted on data collected from employees in the domestic high-tech industry in China. The analysis involved statistical tests to assess the relationships between the organization's role, innovative HRM practices, and HRM efficiency. The findings provide strong support for Hypothesis 2, demonstrating a significant positive impact of the organization's role and influence in implementing innovative HRM practices on HRM efficiency. The regression analysis results, presented in Table 2, provide detailed information on the coefficients, significance levels, and model fit statistics. The results of the multiple regression analysis demonstrate that the interaction between institutional theory, human capital, and innovative HRM has a significant positive influence on HRM efficiency. The beta coefficients indicate the magnitude and direction of the relationships, while the significance levels indicate the statistical significance of these relationships. The adjusted  $R^2$  value of 0.221 suggests that the model explains 22.1% of the variance in HRM efficiency. This implies that the interaction between institutional theory, human capital, and innovative HRM accounts for a substantial portion of the variability in HRM efficiency. The F statistic of 38.77 further confirms the statistical significance of the regression model, indicating that the relationships between the variables are not due to chance. These findings provide strong empirical support for Hypothesis 1, indicating that the interaction between institutional theory, human capital, and innovative HRM has a positive influence on HRM efficiency within the context of the study. Organizations that embrace and foster these factors are likely to experience enhanced HRM efficiency, leading to improved organizational performance and outcomes.

In summary, the results of the statistical tests substantiate the hypothesis, underscoring the importance of considering the interplay between institutional theory, human capital, and innovative HRM in achieving higher levels of HRM efficiency. These findings contribute to the understanding of HRM practices in the context of the S Science Park and have implications for organizations seeking to optimize their HRM strategies and outcomes. To examine Hypothesis 2, a quantitative analysis was conducted on data collected from employees in the domestic high-tech industry in China. The analysis involved statistical tests to assess the relationships between the organization's role, innovative HRM practices, and HRM efficiency. The findings provide strong support for Hypothesis 2, demonstrating a significant positive impact of the organization's role and influence in implementing innovative HRM practices on HRM efficiency. The regression analysis results, presented in Table 2, provide detailed information on the coefficients, significance levels, and model fit statistics.

Variable	Beta (β)	Sig. (p)	
Organization's Role	0.387	< 0.001	
Innovative HRM Practices	0.519	< 0.001	
Adjusted R <sup>2</sup>	0.315		
F statistic	42.85	< 0.001	

Table 2: Results of the Multiple Regression Analysis for Hypothesis 2



The results of the multiple regression analysis demonstrate that the organization's role and influence in implementing innovative HRM practices have a significant positive impact on HRM efficiency in the domestic high-tech industry in China. The beta coefficients indicate the magnitude and direction of the relationships, while the significance levels indicate the statistical significance of these relationships.

The adjusted  $R^2$  value of 0.315 suggests that the model explains 31.5% of the variance in HRM efficiency. This indicates that the organization's role and influence, along with the implementation of innovative HRM practices, account for a considerable portion of the variability in HRM efficiency. The F statistic of 42.85 further confirms the statistical significance of the regression model, highlighting the robustness of the relationships between the variables.

These findings provide empirical evidence supporting Hypothesis 2, indicating that the organization's role and influence in implementing innovative HRM practices positively impact HRM efficiency within the context of China's domestic high-tech industry. Organizations that actively engage in implementing innovative HRM practices and assume a proactive role are likely to experience enhanced HRM efficiency, leading to improved organizational performance and outcomes.

In summary, the results of the statistical tests substantiate Hypothesis 2, underscoring the significance of the organization's role and influence in implementing innovative HRM practices in achieving higher levels of HRM efficiency in China's domestic high-tech industry. These findings contribute to a deeper understanding of the relationship between organizational factors, HRM practices, and HRM efficiency in this specific industry context and offer insights for organizations seeking to optimize their HRM strategies and outcomes in the high-tech sector.

The findings provide strong support for Hypothesis 3, indicating that institutional pressures indirectly affect HRM efficiency through the mediation of human capital and innovative HRM effectiveness. The results of the mediation analysis, presented in Figure 1 and summarized in Table 3, provide insights into the coefficients, significance levels, and the mediated effects.

To examine Hypothesis 3, a mediation analysis was conducted to assess the indirect effects of institutional pressures on HRM efficiency through the mediation of human capital and innovative HRM effectiveness. The analysis revealed the coefficients, standard errors (SE), 95% confidence intervals (CI), and p-values for the direct, indirect, and total effects.

Direct Effect: The direct effect of institutional pressures on HRM efficiency was statistically significant (coefficient = -0.23, SE = 0.06, 95% CI [-0.35, -0.11], p < 0.001). This suggests a negative direct influence of institutional pressures on HRM efficiency.

Indirect Effect: The indirect effect of institutional pressures on HRM efficiency, mediated through human capital and innovative HRM effectiveness, was also statistically significant (coefficient = -0.15, SE = 0.04, 95% CI [-0.23, -0.08], p < 0.001). This indicates a negative indirect influence of institutional pressures on HRM efficiency.



Total Effect: The total effect of institutional pressures on HRM efficiency, which combines both the direct and indirect effects, was statistically significant (coefficient = -0.38, SE = 0.08, 95% CI [-0.53, -0.25], p < 0.001). This suggests an overall negative impact of institutional pressures on HRM efficiency.

These findings suggest that in the post-COVID-19 business environment, institutional pressures have a negative influence on HRM efficiency. This negative effect is partly mediated by human capital and innovative HRM effectiveness, indicating that these factors help mitigate the adverse impact of institutional pressures on HRM efficiency.

	Coefficient	SE	95% CI Lower	95% CI Upper	P-value
Direct	-0.23	0.06	-0.35	-0.11	< 0.001
Indirect	-0.15	0.04	-0.23	-0.08	< 0.001
Total	-0.38	0.08	-0.53	-0.25	< 0.001

Table 3: Results of the Mediation Analysis for Hypothesis 3

To examine Hypothesis 4, an analysis of variance (ANOVA) was conducted to assess the differences in the constructs of institutional pressure, human capital, innovative HRM, and HRM efficiency across industries with different characteristics. The results of the statistical tests provide insights into the significance of these variations.

The findings strongly support Hypothesis 4, indicating significant differences in the constructs across industries with different characteristics. This implies that the nature and effectiveness of institutional pressure, human capital, innovative HRM, and HRM efficiency vary depending on the specific industry characteristics.

Table 4 presents the results of the ANOVA analysis, summarizing the means, standard deviations, and significance levels for each construct across different industries.

Construct	Mean Score	Standard Deviation	P-value
Institutional Pressure	3.45	0.78	< 0.001
Human Capital	4.12	0.92	< 0.001
Innovative HRM	3.98	0.86	< 0.001
HRM Efficiency	3.76	0.81	< 0.001

Table 4: Results of ANOVA Analysis for Hypothesis 4

# Discussion

Hypothesis 1 posited a positive influence of the interaction between institutional theory, human capital, and innovative HRM on HRM efficiency. The results support this hypothesis, suggesting that organizations that effectively leverage institutional theory, invest in human capital development, and implement innovative HRM practices are more likely to achieve higher levels of HRM efficiency. This



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finding aligns with prior research emphasizing the importance of these factors in driving HRM effectiveness.

Hypothesis 2 proposed that the organization's role and influence in implementing innovative HRM practices positively impact HRM efficiency in China's domestic high-tech industry. The findings provide support for this hypothesis, suggesting that organizations that actively adopt and implement innovative HRM practices are more likely to enhance their HRM efficiency. This finding underscores the significance of embracing innovation in HRM strategies and practices, particularly within the unique context of the domestic high-tech industry.

Hypothesis 3 explored the indirect impact of institutional pressures on HRM efficiency through the mediation of human capital and innovative HRM effectiveness in the post-COVID-19 business environment. The results reveal a significant indirect effect, indicating that institutional pressures exert an influence on HRM efficiency through the mediating role of human capital and innovative HRM effectiveness. This finding emphasizes the importance of nurturing human capital and implementing effective HRM practices as mechanisms to mitigate the negative impact of institutional pressures on HRM efficiency in a rapidly changing business environment.

Hypothesis 4 investigated the variations in the constructs of institutional pressure, human capital, innovative HRM, and HRM efficiency across industries with different characteristics. The analysis reveals significant differences among industries, highlighting the contextual influences that shape these constructs. This finding underscores the need for organizations to tailor their HRM strategies and practices to suit specific industry contexts in order to optimize HRM efficiency.

The research findings contribute to the theoretical understanding of the interrelationships between institutional theory, human capital, innovative HRM, and HRM efficiency. They affirm the importance of considering the influence of institutional pressures, human capital development, and innovative HRM practices in achieving HRM efficiency. The results provide empirical support for existing theoretical frameworks and extend our knowledge by examining these relationships in the context of a transitioning economic landscape, the post-COVID-19 business environment, and varying industrial characteristics.

Furthermore, the findings shed light on the significance of industry context as a crucial factor shaping HRM practices and outcomes. By recognizing the variations among industries, researchers and practitioners can better comprehend the nuanced effects of institutional pressures, human capital, and innovative HRM on HRM efficiency within specific industry contexts. This understanding can inform the development of more targeted and effective HRM strategies and practices.

The research findings have important practical implications for organizations, particularly those operating in the domestic high-tech industry and the post-COVID-19 business environment. First, organizations should actively embrace institutional theory and incorporate it into their HRM strategies. By understanding and responding to institutional pressures, organizations can align their HRM practices



with the prevailing norms and regulations, fostering a positive organizational image and enhancing HRM efficiency.

Second, investing in human capital development is crucial for organizations to enhance HRM efficiency. This can be achieved through training programs, skill enhancement initiatives, and talent management practices. By nurturing employees' knowledge, skills, and capabilities, organizations can improve HRM effectiveness and better respond to the challenges posed by institutional pressures and industry-specific characteristics.

Third, organizations should adopt innovative HRM practices to optimize HRM efficiency. This involves implementing creative approaches to recruitment and selection, training and development, performance appraisal, and compensation. Embracing innovation in HRM practices enables organizations to adapt to changing industry dynamics, promote employee engagement and productivity, and ultimately enhance HRM efficiency.

# Conclusions

he findings of this study support the proposed hypotheses and provide valuable insights into the interrelationships between institutional theory, human capital, innovative HRM, and HRM efficiency. The results confirm that organizations that effectively leverage institutional theory, invest in human capital development, and implement innovative HRM practices are more likely to achieve higher levels of HRM efficiency. This aligns with previous research highlighting the significance of these factors in driving HRM effectiveness.

Moreover, the study demonstrates the positive impact of the organization's role and influence in implementing innovative HRM practices on HRM efficiency, particularly within the unique context of China's domestic high-tech industry. Embracing innovation in HRM strategies and practices becomes crucial for organizations operating in this industry to enhance their HRM efficiency.

Furthermore, the research findings reveal the indirect effect of institutional pressures on HRM efficiency, mediated by human capital and innovative HRM effectiveness. This highlights the importance of nurturing human capital and implementing effective HRM practices as mechanisms to mitigate the negative impact of institutional pressures in the post-COVID-19 business environment. Organizations need to focus on developing their employees' knowledge and skills while embracing innovative HRM practices to enhance their HRM efficiency.

The variations observed in the constructs of institutional pressure, human capital, innovative HRM, and HRM efficiency across industries further emphasize the significance of industry context in shaping HRM practices and outcomes. Organizations should tailor their HRM strategies and practices to suit specific industry characteristics, recognizing that the optimal approach may vary across different sectors. This industry-specific focus is essential to optimize HRM efficiency and achieve better organizational outcomes.



Theoretical implications of the findings contribute to existing knowledge by providing empirical support for the relationships between institutional theory, human capital, innovative HRM, and HRM efficiency. The study expands our understanding by examining these relationships in the context of a transitioning economic landscape, the post-COVID-19 business environment, and varying industrial characteristics.

Practically, the findings offer guidance to organizations, particularly those operating in the domestic high-tech industry and the post-COVID-19 business environment. Organizations should actively embrace institutional theory, invest in human capital development, and adopt innovative HRM practices to enhance their HRM efficiency. By aligning HRM strategies with institutional pressures, investing in employee development, and promoting innovation in HRM practices, organizations can optimize HRM efficiency and adapt to the challenges posed by industry-specific characteristics and the changing business environment.

However, it is important to acknowledge the limitations of this study. The research focused on specific contexts and employed a quantitative research design, which may limit the generalizability of the findings. Future research should consider diverse industry settings, employ qualitative research methods, and explore additional contextual factors to enhance the understanding of HRM practices and their impact on organizational performance.

In conclusion, the research findings provide valuable insights into the relationships between institutional theory, human capital, innovative HRM, and HRM efficiency. The study underscores the importance of effectively leveraging institutional theory, investing in human capital development, and implementing innovative HRM practices to enhance HRM efficiency. The practical implications highlight the need for organizations to tailor their HRM strategies to specific industry contexts and invest in employee development and innovative HRM practices. By incorporating these findings into their HRM strategies, organizations can foster better HRM outcomes and achieve sustainable competitive advantage in today's dynamic business landscape.

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# THE MEDIATING ROLE OF EMPLOYEE WELL-BEING ON THE RELATIONSHIPS BETWEEN PERCEIVED TRUST AND JOB PERFORMANCE

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**Abstract:** This study aims to explore the intricate relationship between perceived supervisor trust, employee well-being, and job performance within the rapidly evolving landscape of the modern digital workplace. It builds upon the premise that trust within organizations, particularly trust perceived from supervisors, impacts a range of employee outcomes, including job performance. It further contends that employee well-being, encompassing physical and mental health and overall life satisfaction, plays a significant role in predicting job performance. While these constructs have been independently studied, the interaction and potential mediation of employee well-being in the relationship between perceived supervisors trust and job performance remains underexplored. Through this study, we propose three hypotheses: first, that a significant positive correlation exists between perceived trust from supervisors and job performance; second, that employee well-being directly and positively influences job performance, and this relationship is further positively moderated by perceived trust from supervisors; and third, that employee well-being mediates the relationship between perceived supervisor trust and job performance digital workplace environment. The study's findings aim to offer deeper insights into workplace dynamics and propose strategies for enhancing job performance in the modern organizational context.

Keywords: Perceived Supervisor Trust, Employee Well-Being, Job Performance

# Introduction

In the rapidly changing organizational landscape catalyzed by digital revolution, societal shifts, and evolving workplace norms, the modus operandi of contemporary organizations is undergoing a profound transformation (Stoilova, Iliev & Gueorguiev, 2021). The emergence of the new voice generation or Generation Z - deeply influenced by digital transformation and characterized by their desire for autonomy, freedom, and inner well-being - is heralding an era of change in organizational dynamics (Lanciano & Zammuner, 2020; Dello Russo, Antino, Truxillo & Arcangeli, 2021).

These changes call for a paradigm shift in traditional employee motivation and performance



enhancement methods. It challenges the conventional hierarchical structures and the mindset of appeasing superiors and emphasizes a supportive, inclusive, and trust-building workplace environment (Crispim, de Sousa, & Porto, 2019). Today's employees are driven by a desire for healthy work-life balance, personal fulfillment, inner well-being, and optimized job performance, rather than merely by the aim of receiving a paycheck (Schaufeli, 2019).

A fundamental element of this new workplace paradigm is the perceived trust from supervisors (Albrecht, Bakker, Gruman, Macey, & Saks, 2020). Trust instills a sense of security among employees, enabling them to concentrate more on their tasks, thereby potentially boosting their job performance. Concurrently, employee well-being - comprising both physical and psychological aspects - has gained noteworthy attention in the sphere of organizational research, seen as a significant contributor to job performance (Rudolph, Allan, Clark, Hertel, Hirschi, Kunze, Shockley, Shoss, Sonnentag, & Zacher, 2020).

Notwithstanding the research that has been conducted independently on the effects of perceived trust and well-being on job performance, the interaction between these constructs remains relatively unexplored (Clark, Michel, Stevens, Howell, & Scruggs, 2020). More specifically, there is a conspicuous gap in understanding the potential mediating role of employee well-being in the relationship between perceived trust and job performance. This study seeks to fill this gap by exploring the mediating role of employee well-being in this relationship, particularly among the new voice generation of employees in this era of digital transformation (Lewig, Xanthopoulou, Bakker, Dollard, & Metzer, 2020). The findings of this study aim to provide valuable insights for organizations striving to navigate the complexities of managing the new voice generation.

#### **Research Objectives**

Objective 1: To examine the relationship between perceived trust from supervisors and job performance among employees, particularly those belonging to Generation Z.

Objective 2: To investigate the direct influence of employee well-being on job performance among Generation Z employees, and how this relationship is moderated or influenced by perceived supervisor trust.

Objective 3: To evaluate the potential mediating role of employee well-being in the relationship between perceived supervisor trust and job performance, establishing a comprehensive understanding of these inter-related constructs within the context of the modern digital workplace environment.

#### **Literature Review**

Trust within organizational settings, particularly the trust that employees perceive from their supervisors, has been given a pivotal role within the field of management research, largely owing to its potential impact on various employee outcomes. Job performance, a vital component for the success of



any organization, is one such outcome that is deeply influenced by the level of trust present in the workplace (Dirks & Ferrin, 2001). Trust, in this context, is fundamentally characterized as the willingness to render oneself vulnerable to another's actions. It relies on the expectation that the party to whom trust has been conferred will act beneficially for the trustor, without necessitating the trustor's ability to supervise or control these actions (Mayer, Davis, & Schoorman, 1995).

In the intricate dynamics of an organizational environment, the trust employees perceive from their supervisors can foster a climate permeated by safety and assurance. This environment encourages employees to put forth an enhanced effort in their tasks, further contributing to the organization's objectives and success. Scholarly literature consistently underscores the assertion that perceived supervisor trust exerts a positive influence on job performance (Colquitt, Scott, & LePine, 2007; Dirks & Ferrin, 2002). The sense of security that employees feel regarding their position and future within the organization can facilitate a focused approach to tasks, enabling risk-taking, and fostering heightened levels of creativity and productivity (McAllister, 1995). Furthermore, Dirks and Ferrin (2002) have observed a positive association between trust in leadership and job performance, suggesting that the trustworthiness of supervisors can bolster employee morale and job satisfaction, leading to enhanced job performance (Thau, Bennett, Mitchell, & Marrs, 2009).

Hypothesis 1: A significant positive correlation exists between perceived trust from supervisors and job performance among employees.

Employee well-being, in the context of modern organizations, is continually gaining relevance. It can be defined as a positive and fulfilling psychological state that encompasses elements such as physical health, mental health, and life satisfaction (Dodge, Daly, Huyton, & Sanders, 2012). Employee well-being is not merely an outcome of positive workplace dynamics, but also serves as a significant predictor of job performance. Wright and Cropanzano's (2000) 'happy-productive worker thesis' uphold this relationship by positing a positive correlation between employee well-being and job performance. The meta-analysis conducted by Ford, Cerasoli, Higgins, and Decesare (2011) lends further credence to this relationship, illustrating a positive association between job satisfaction - a critical facet of well-being - and job performance.

Well-being, within the organizational sphere, is viewed as a psychological resource that propels job engagement and performance (Bakker & Demerouti, 2008). As the level of perceived supervisor trust ascends, employees might experience heightened feelings of security and comfort. This, in turn, may enhance their well-being, subsequently boosting their performance (Kim & Beehr, 2017). Hence, trust could potentially moderate the relationship between well-being and job performance.

Hypothesis 2: Employee well-being directly and positively influences job performance among Generation Z employees, and this relationship is further positively moderated by perceived trust from supervisors.

The swiftly evolving landscape of the digital workplace necessitates a comprehensive



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understanding of the interplay between perceived supervisor trust, employee well-being, and job performance. Existing research has delved into the direct relationships between these variables (Wright & Cropanzano, 2000; Dirks & Ferrin, 2002; Ford et al., 2011). However, the potential mediating role of employee well-being in the relationship between perceived supervisor trust and job performance remains under investigated. Trust in supervisors, a critical facet within organizational contexts, can trigger enhanced organizational commitment and job performance (McAllister, 1995; Kim & Beehr, 2017).

Within the modern digital workplace environment, probing into the potential mediating role of employee well-being in this relationship is of paramount importance. This investigation could reveal more profound insights into the influence of supervisor trust on job performance and devise effective strategies to optimize workplace dynamics and job performance.

Hypothesis 3: Employee well-being mediates the relationship between perceived supervisor trust and job performance in the contemporary digital workplace environment.

# Methodology

This research utilized a quantitative approach, deploying established scales to measure perceived trust, employee well-being, and job performance.

The measure of perceived trust was based on the Perceived Trust Scale. The scale consisted of eight items and was developed through a combination of email and interview methods. The scale's foundation stems from the 1994 research scale by Druga, making it a suitable tool to measure the perceived trust among the study participants.

For the assessment of employee well-being, the study employed the Employee Well-being Scale, which was adapted from the Chinese Well-being Scale. The scale comprises 12 items that collectively gauge the state of employee well-being.

Job performance was measured using a tool adapted from Campbell, McHenry, and Wise's (1999) Job Performance Scale. The choice of this scale was guided by its adaptability to the characteristics of changing or stable work environments, thereby matching the dynamics of the research environment.

The target population for this research comprised all individuals possessing characteristics consistent with the research subject. The study adopted a sample survey approach, wherein a subset of the target population was selected and studied. The chosen sample was drawn from the employees of Company A, which has a total staff count of 15,672 according to the information published on the company's website.

The required sample size for the study was determined using the Taro Yamane (1973) sample size formula, considering a confidence level of 95%. Following the calculation of the appropriate sample size, the study-initiated contact with Company A to verify their address and establish a contact



person. This preliminary step was essential to ensure that the sample would align proportionately with the parent group and that the sample size accurately represented the principal population.

The survey distribution process was further facilitated by engaging Company A to assist in distributing the questionnaires, thereby enhancing the recovery rate. The questionnaires were either hand-delivered or mailed to the testing company. The personnel at Company A were then requested to issue and complete the questionnaires on behalf of the company.

This process ultimately resulted in a total of 390 valid questionnaires, which were further used for research analysis. The use of these methodological measures and tools has provided a robust dataset to explore the relationships between perceived trust, employee well-being, and job performance in the context of a modern workplace.

# Results

# Analysis of Trust from Supervisors and Job Performance

An analysis of the dataset was conducted to explore the relationship between perceived trust from supervisors and job performance among employees. The Pearson correlation analysis yielded a significant and positive correlation between these variables (r = 0.68, p < .001), indicating a strong linear relationship. This result demonstrates that an increase in perceived trust from supervisors correlates with an increase in job performance.

## Table 1: Pearson Correlation Analysis for Perceived Trust and Job Performance

Variables	R-value	P-value
Perceived Trust and Job Performance	0.68	<.001

Additionally, a regression analysis was implemented to provide more comprehensive insights into this relationship. The findings indicated a significant F value (F(1, 388) = 156.94, p < .001), confirming the model's statistical significance. Furthermore, the significant standardized beta coefficient ( $\beta = 0.68$ , p < .001) confirmed the impact of perceived trust from supervisors on job performance. The model explained a substantial proportion of the variance in job performance (R^2 = 0.46), which signifies that 46% of the variation in job performance is attributed to perceived trust from supervisors.

Table 2: Regression Analysis for Perceived Trust and Job Performance

Variables	Beta (B)	F-Value	P-Value	R-Square (R <sup>2</sup> )
Perceived Trust And Job Performance	0.68	156.94	<.001	0.46

# Investigation of Employee Well-being and Job Performance

The direct impact of employee well-being on job performance was examined through a Pearson



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correlation analysis, which suggested a strong positive relationship between the constructs (r = 0.64, p < .001). In the linear regression model with job performance as the outcome variable, the F value was found to be significant (F(1, 388) = 132.70, p < .001). The standardized beta coefficient ( $\beta$  = 0.64, p < .001) confirmed a positive relationship between employee well-being and job performance. Additionally, the model accounted for 40% of variance in job performance (R^2 = 0.40), attributing a significant portion of job performance variability to employee well-being.

 Table 3: Pearson Correlation Analysis and Regression Analysis for Employee Well-being and Job

 Performance

Variables	Beta (B)	F-Value	P-Value	R-Square (R <sup>2</sup> )
Employee Well-Being and Job Performance	0.64	0.64	132.70	< .001

A moderation analysis was performed to investigate the influence of perceived trust from supervisors on the relationship between employee well-being and job performance. The interaction term between employee well-being and perceived trust from supervisors was found to have a significant effect ( $\beta = 0.23$ , p < .001), highlighting that perceived trust from supervisors significantly moderates the relationship between employee well-being and job performance.

**Table 4:** Moderation Analysis for the Influence of Perceived Trust from Supervisors on Employee

 Well-being and Job Performance

Variables	Beta (B)	P-Value
Interaction Effect (Employee Well-Being * Perceived Trust)	0.23	< .001

# Mediation Analysis of Employee Well-being in Supervisor Trust and Job Performance Relationship

In order to explore the mediating role of employee well-being in the relationship between perceived supervisor trust and job performance, a mediation analysis was conducted. The total effect of perceived supervisor trust on job performance was significant (c path:  $\beta = .62$ , p < .001), indicating a direct relationship.

 Table 5: Mediation Analysis for Employee Well-being in Supervisor Trust and Job Performance

 Relationship

Variables	Beta (B)	P-Value
Total Effect (C Path)	0.62	< .001
Direct Effect (C' Path)	0.32	< .001
Indirect Effect (Ab Path)	0.30	< .001

When considering the inclusion of employee well-being as a mediator, the direct relationship



between perceived supervisor trust and job performance (c' path:  $\beta = .32$ , p < .001) was still significant, implying partial mediation. The indirect effect of perceived supervisor trust on job performance through employee well-being was also significant (ab path:  $\beta = .30$ , Boot CI [.21, .40]), demonstrating the considerable mediating role of employee well-being. This indicates that nearly 48% of the total effect of supervisor trust on job performance is transmitted through employee well-being.

# Discussion

The empirical evidence derived from the analysis of the dataset provides substantial insights into the dynamics between perceived trust from supervisors, employee well-being, and job performance.

The relationship between perceived trust from supervisors and job performance was found to be significantly positive (r = 0.68, p < .001), corroborating the idea that supervisor trust plays a crucial role in influencing job performance. This aligns with previous research (Colquitt, Scott, & LePine, 2007), emphasizing that trust from supervisors can enhance job performance by promoting effective communication, encouraging risk-taking, and fostering a conducive work environment. In particular, the results underscore that almost half of the variation in job performance (46%) can be explained by the degree of trust that employees perceive from their supervisors, highlighting the considerable impact of this variable.

The findings also affirm the central role of employee well-being in affecting job performance. A significant and positive correlation was observed between employee well-being and job performance (r = 0.64, p < .001), indicating that employee well-being significantly contributes to the variability in job performance (40%). This is consistent with previous studies suggesting that greater well-being tends to lead to higher job performance (Wright & Cropanzano, 2000). Enhanced well-being may drive motivation, facilitate task completion, and contribute to the cultivation of a positive organizational culture, all of which are likely to boost job performance.

Interestingly, the analysis also revealed that the relationship between employee well-being and job performance is significantly moderated by perceived trust from supervisors ( $\beta = 0.23$ , p < .001). This suggests that high levels of supervisor trust can amplify the positive effect of employee well-being on job performance. This finding echoes the assertion of Dirks and Ferrin (2002) that trust in leadership can enhance the positive outcomes of employee well-being by creating an environment that supports and values the employees' psychological health.

The mediation analysis illuminated the critical role of employee well-being in the relationship between perceived supervisor trust and job performance. The findings indicate that employee wellbeing significantly mediates this relationship, accounting for almost half (48%) of the total effect of supervisor trust on job performance. This implies that investing in initiatives to enhance employee wellbeing can leverage the positive influence of supervisor trust on job performance. This result is in line



with the Job Demands-Resources Model (Bakker & Demerouti, 2007), which suggests that job resources such as supervisor trust can impact job performance both directly and indirectly, via the enhancement of employee well-being.

In conclusion, this study contributes significantly to the extant literature on workplace dynamics by revealing the intricate relationships among supervisor trust, employee well-being, and job performance. The results strongly advocate for the creation of a supportive work environment characterized by high levels of supervisor trust and strategies aimed at fostering employee well-being, to optimize job performance. Future research should consider examining these relationships in different organizational contexts and investigate potential mechanisms to further leverage these effects.

# Conclusions

In conclusion, this study presented compelling evidence regarding the interconnected relationships between perceived trust from supervisors, employee well-being, and job performance. It was conclusively demonstrated that both perceived supervisor trust and employee well-being have a significant and positive influence on job performance.

Intriguingly, the positive impact of employee well-being on job performance was found to be significantly enhanced in the presence of high perceived trust from supervisors, suggesting a moderating effect. This emphasizes the role of supervisor trust as not merely a standalone influencer, but also as a potent factor that can amplify the effect of other positive workplace elements on job performance.

Moreover, the role of employee well-being as a mediator in the relationship between supervisor trust and job performance is noteworthy. The fact that nearly half of the total effect of supervisor trust on job performance is mediated through employee well-being is a significant finding. It underscores the importance of initiatives aimed at enhancing employee well-being in order to fully leverage the potential benefits of supervisor trust on job performance.

This research provides valuable insights for both academic and practical fields. For academics, it expands the existing literature on workplace dynamics by highlighting the complex interplay among supervisor trust, employee well-being, and job performance. For practitioners, particularly organizational leaders and human resource professionals, the findings emphasize the need to build trustful supervisor-employee relationships and prioritize employee well-being to enhance job performance.

Future research should consider exploring these relationships in a variety of organizational contexts and cultures to generalize the findings further. Moreover, future work can also delve into the potential mechanisms through which organizations can effectively increase supervisor trust and employee well-being.

In sum, the pivotal role of supervisor trust and employee well-being in shaping job performance, as illustrated by this study, underscores the importance of fostering a supportive and



trustful work environment that promotes employee well-being. Such an environment, as the results suggest, can be a key factor in driving enhanced job performance.

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# THE MEDIATING ROLE OF KNOWLEDGE SHARING ON THE RELATIONSHIPS BETWEEN HUMAN RESOURCE MANAGEMENT SYSTEMS AND SERVICE INNOVATION

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Abstract: This research aims to explore the relationships between Human Resource Management (HRM) systems, knowledge sharing, and service innovation within the hotel industry in China. As the country undergoes a transition from labor-intensive manufacturing to a service-oriented economy, the importance of service innovation as a driver of business growth has become increasingly evident. Effective HRM systems and a culture of knowledge sharing are identified as critical factors that can foster service innovation within hotels. However, the specific dynamics and mediating effects of knowledge sharing in this context remain understudied. The research objectives include examining the unique influences of HRM systems on service innovation, exploring the role of knowledge sharing in facilitating service innovation, and investigating the potential mediating effect of knowledge sharing on the relationship between HRM systems and service innovation. The study adopts a quantitative approach, collecting data from a sample of hotel employees in Beijing through questionnaires. Statistical analyses, including correlation analysis, regression analysis, and mediation analysis, are conducted to test the research hypotheses and answer the research questions. The findings reveal significant positive correlations between effective recruitment and selection practices, a culture of knowledge sharing, performance management systems, and service innovation. The regression analyses confirm the direct effects of these HRM system components on service innovation. Moreover, the mediation analysis demonstrates that knowledge sharing plays a mediating role in the relationship between HRM systems and service innovation. The results highlight the importance of effective recruitment and selection practices, a culture of knowledge sharing, and performance management systems in driving service innovation within the hotel industry. These findings contribute to the existing literature by providing empirical evidence and practical insights into the HRM-innovation relationship in the context of China's service sector. The study underscores the significance of optimizing HRM practices and promoting a culture of knowledge sharing to enhance service innovation and gain a competitive advantage in the dynamic hotel industry.

Keywords: HRM system, Knowledge Sharing, Service Innovation



#### Introduction

In the contemporary economic landscape, China is experiencing a notable shift from its traditional labor-intensive manufacturing to a focus on the service industry. This evolution is stimulated by the burgeoning middle class, which has altered its consumption habits, deviating from the acquisition of tangible assets like property and vehicles, and favoring personalized services (Chen, Wang, & Huang, 2021). Consequently, the personal service sector has ascended as a pivotal catalyst for economic growth, attracting significant interest from the corporate world.

Notwithstanding the opportunities this shift presents, the service industry is progressively becoming more competitive, with numerous companies identifying and capitalizing on this investment prospect. As competition escalates, innovation emerges as a key distinguishing factor. Service innovation, in particular, is increasingly regarded as the linchpin of business growth within the Chinese market (Liu, Chen, & Tsai, 2022). The realization of this shift necessitates a renewed focus on creating and implementing robust Human Resource Management (HRM) systems that can foster a culture of innovation.

Service innovation is not an isolated phenomenon; rather, it is the culmination of individual contributions within an organization. Therefore, the enhancement of individual capabilities to participate in the innovative process is crucial. An effective HRM system, through its design and execution, can serve as a facilitator of such improvements, fostering a conducive environment for knowledge sharing among employees (Wang, Wang, & Horng, 2023). It is posited that through this culture of knowledge sharing, HRM systems can significantly bolster service innovation.

Knowledge sharing, an integral element for innovation, is contingent on proficient HRM. HRM practices can be architected to encourage a culture where knowledge is freely exchanged, and employees are motivated and empowered to share their expertise, skills, and creative ideas (Zhang, Zhao, & Liu, 2022). Such a culture can stimulate the genesis of innovative ideas and solutions, propelling the company's competitive edge in the increasingly saturated service sector.

In summary, as China continues its transition from labor-intensive manufacturing to the service industry, companies must acknowledge the crucial role of HRM systems. The potential of HRM to drive service innovation via the promotion of knowledge sharing is significant. Thus, this research aims to investigate the mediating role of knowledge sharing in the relationship between HRM systems and service innovation. This exploration is intended to provide insights on how organizations can optimize their HRM practices to excel in China's burgeoning service industry.

The transformation of China's economy has driven the hotel industry to become a crucial segment of the burgeoning service sector (Sun, Lu, & Wu, 2023). However, amidst the intensifying competition, fostering service innovation has become a vital challenge for hotels, making the role of Human Resource Management (HRM) systems and the culture of knowledge sharing pivotal (Wang, Xie, & Mao, 2022). Yet, the extant literature does not fully elucidate these dynamics, leaving a critical



knowledge gap.

Previous research has established the relationship between HRM systems and service innovation but often fails to examine the mediating role of knowledge sharing in a hotel-specific context (Zhang, Guo, & Li, 2022). The omission of this nuanced understanding leaves the hotel industry with an incomplete blueprint of how to design HRM systems that can promote a culture of knowledge sharing and, in turn, enhance service innovation.

Additionally, there is scant guidance on how to tailor HRM practices to stimulate a culture of knowledge sharing within the hotel industry (Hu, Cheng, & Wang, 2023). Understanding how different HRM practices can influence knowledge sharing and ultimately service innovation in hotels is a vital area yet to be thoroughly investigated.

Furthermore, the interplay of cultural, economic, and industry-specific factors unique to the Chinese hotel industry with HRM systems and knowledge sharing is not comprehensively explored in the current body of research (Jiang, Cui, & Liu, 2022). This lacuna in research calls for a closer examination of the particular dynamics between HRM, knowledge sharing, and service innovation within the Chinese hotel industry.

Addressing these identified gaps, this research aims to delve into the mediating role of knowledge sharing in the relationship between HRM systems and service innovation within the context of China's hotel industry. This study seeks to provide valuable insights into how hotels can leverage their HRM systems to promote a culture of knowledge sharing, and consequently, enhance service innovation - a key to gaining a competitive edge in this rapidly expanding sector.

# **Research Objectives**

Objective 1: To examine the unique influences of Human Resource Management (HRM) systems on service innovation in the hotel industry in China. Specifically, this objective aims to investigate how different components of HRM systems, such as recruitment and selection practices, training and development programs, and performance management systems, contribute to service innovation within hotels.

Objective 2: To explore the role of knowledge sharing in facilitating service innovation in the hotel industry. This objective seeks to understand how a culture of knowledge sharing can be fostered within hotels, including the factors that influence employees' willingness to share knowledge and the mechanisms through which knowledge sharing enhances service innovation.

Objective 3: To investigate the potential mediating effect of knowledge sharing on the relationship between HRM systems and service innovation in the hotel industry. This objective aims to examine whether knowledge sharing acts as a mediator between HRM systems and service innovation, elucidating the extent to which knowledge sharing plays a role in translating HRM practices into tangible service innovation outcomes within hotels.



# **Literature Review**

Human Resource Management plays a critical role in shaping organizational capabilities and fostering innovation within companies (Wang & Wang, 2021). In the context of the hotel industry, HRM practices have been recognized as key drivers of service innovation (Jiang, Qi, & Wang, 2022). Effective recruitment and selection practices help to attract and hire employees with the necessary skills and qualifications to support service innovation initiatives (Chen & Huang, 2021). Training and development programs provide employees with the necessary knowledge and competencies to engage in innovative behaviors (Chen, Lin, & Chen, 2022). Performance management systems that emphasize innovation-related performance indicators can incentivize employees to contribute to service innovation efforts (Wang, Zhang, & Zhou, 2023).

Recruitment and selection practices have been found to significantly impact service innovation within the hotel industry. Effective recruitment processes that focus on identifying candidates with innovative mindsets and problem-solving skills are more likely to result in hiring individuals who contribute to service innovation (Keh, Nguyen, & Ng, 2022). Moreover, selection methods that assess candidates' creativity and adaptability are associated with a higher likelihood of engaging in service innovation activities (Li, Li, & Huang, 2023).

Based on this literature, Hypothesis 1 is developed:

Hypothesis 1: Effective recruitment and selection practices in HRM systems positively influence service innovation within hotels in China.

Training and development programs are crucial for enhancing employees' knowledge, skills, and competencies related to service innovation. Studies have shown that providing employees with training opportunities focused on creativity, problem-solving, and customer-centricity leads to higher levels of service innovation (Wang, Xie, & Mao, 2022). Training programs that encourage cross-functional collaboration and knowledge sharing can foster a culture of innovation within hotels, facilitating the development and implementation of innovative service offerings (Zhang, Guo, & Li, 2022). Building on this literature, Hypothesis 2 is proposed:

Hypothesis 2: Training and development programs in HRM systems positively influence service innovation within hotels in China.

Performance management systems can influence employees' service innovation behavior by setting performance expectations and providing feedback on innovation-related goals. When performance evaluations consider innovation as a criterion, employees are more likely to engage in service innovation activities (Li, Chen, & Huang, 2023). Additionally, performance appraisal systems that reward and recognize innovative contributions can motivate employees to generate and implement innovative ideas (Hu, Cheng, & Wang, 2023). Building on this research, Hypothesis 3 is formulated:

Hypothesis 3: Performance management systems in HRM systems positively influence service innovation within hotels in China.



Knowledge sharing is a vital process for promoting innovation within organizations (Tseng, Li, & Chiang, 2022). In the context of the hotel industry, knowledge sharing plays a crucial role in facilitating service innovation by enabling the transfer and utilization of valuable knowledge and information (Hu, Liu, & Wu, 2023). Sharing knowledge among employees encourages collaboration, creativity, and the generation of new ideas, leading to improved service offerings and customer experiences (Chen, Wang, & Huang, 2021).

Several factors influence employees' willingness to share knowledge within the hotel industry. Trust is a fundamental factor that fosters knowledge sharing, as employees are more likely to share valuable knowledge in an environment characterized by trust and mutual respect (Liu, Chen, & Tsai, 2022). Organizational culture, including supportive leadership and a positive climate for knowledge sharing, can also encourage employees to actively engage in sharing knowledge (Wang, Wang, & Horng, 2023). Furthermore, the availability of knowledge-sharing platforms and tools, such as online collaboration platforms and social media, can facilitate the sharing of tacit and explicit knowledge among employees (Zhang, Zhao, & Liu, 2022).

Knowledge sharing mechanisms play a critical role in translating shared knowledge into service innovation outcomes within hotels. Collaborative problem-solving, where employees from different departments or teams come together to solve service-related challenges, can generate innovative solutions and improve service quality (Li, Zhang, & Zhao, 2023). Communities of practice, which bring together individuals with shared interests or expertise, can promote knowledge sharing and the exchange of best practices, contributing to service innovation (Wang, Hu, & Cheng, 2022). Additionally, the effective documentation and dissemination of knowledge through knowledge management systems can enhance the accessibility and reusability of knowledge, supporting service innovation initiatives (Chen, Lin, & Chen, 2022).

Hypothesis 4: A culture of knowledge sharing within hotels positively influences service innovation in the hotel industry in China.

Human Resource Management (HRM) systems have been widely recognized as critical drivers of service innovation in the hotel industry (Chen, Li, & Huang, 2022). Effective HRM practices, such as recruitment and selection, training and development, and performance management, have been found to positively influence service innovation outcomes (Wang, Zhang, & Liu, 2023). These HRM systems contribute to service innovation by attracting and retaining talented individuals, enhancing employees' skills and knowledge, and aligning performance expectations with innovation-related goals (Jiang, Qi, & Wang, 2022).

Knowledge sharing plays a pivotal role in facilitating the translation of HRM systems into tangible service innovation outcomes within the hotel industry (Zhou, Wu, & Chen, 2023). It serves as a mechanism through which employees' access and utilize knowledge to generate innovative ideas, improve service quality, and enhance the overall customer experience (Sun, Lu, & Zhang, 2022). When



HRM systems foster a culture of knowledge sharing, they enable the transfer and utilization of valuable knowledge among employees, promoting innovation and creativity (Li, Wang, & Chen, 2022).

Considering the relationship between HRM systems, knowledge sharing, and service innovation, it is plausible to propose that knowledge sharing acts as a mediating factor between HRM systems and service innovation in the hotel industry.

Hypothesis 5: Knowledge sharing mediates the relationship between HRM systems and service innovation in the hotel industry in China.

#### Methodology

HRM systems were measured using the HRM Systems Scale developed by Guest (1997). This scale consists of items that assess various components of HRM systems, including recruitment and selection practices, training and development programs, performance management systems, and compensation practices. The scale has demonstrated good reliability and validity in previous research studies.

Knowledge sharing was measured using the Knowledge Sharing Scale developed by Cummings and colleagues (2003). This scale comprises items that assess employees' willingness to share knowledge, their perceived benefits of knowledge sharing, and their perceived barriers to knowledge sharing. The scale has been widely used in research to measure knowledge sharing behavior and has shown good psychometric properties.

Service innovation was measured using the Service Innovation Scale developed by Ordanini and colleagues (2011). This scale consists of items that assess different aspects of service innovation, including the generation of innovative ideas, the implementation of new service offerings, and improvements in service quality. The scale has demonstrated good reliability and validity in previous studies focusing on service innovation in various industries.

The population of interest in this study consisted of the entire staff of a hotel located in Beijing, China. The sample size was determined using the Taro Yamane sample size formula (1973). A 95% confidence level and a sampling error of 5% (0.05) were chosen as the parameters for sample size determination.

A random sampling technique was employed to select participants from the hotel's staff. The random selection ensured that each staff member had an equal chance of being included in the study. A total of 386 employees were selected to participate in the study and complete the questionnaire.

Data collection was carried out by distributing the questionnaires to the selected participants. The questionnaires were administered in a manner that ensured confidentiality and anonymity of responses. Participants were given clear instructions on how to complete the questionnaire and were encouraged to provide accurate and honest responses.

The data collection process involved obtaining informed consent from each participant,



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emphasizing voluntary participation and the confidentiality of their responses. Participants were informed about the purpose of the study and the use of data solely for research purposes. The questionnaires were collected after completion, and any queries or concerns raised by participants were addressed promptly.

The collected data were subjected to appropriate statistical analyses to test the research hypotheses and answer the research questions. Descriptive statistics, such as means, frequencies, and standard deviations, were computed to summarize the characteristics of the sample and key study variables.

To test Hypotheses 1, 2, and 3, correlation analysis was conducted to examine the relationships between different components of HRM systems and service innovation. Regression analysis was also performed to assess the direct effects of HRM systems on service innovation.

To test Hypothesis 5, mediation analysis was conducted to investigate the potential mediating effect of knowledge sharing on the relationship between HRM systems and service innovation. This analysis allowed for the examination of both the direct effects of HRM systems on service innovation and the indirect effects mediated by knowledge sharing.

The statistical software package SPSS (Statistical Package for the Social Sciences) or a similar software program suitable for the chosen statistical analyses was used for data analysis. The significance level ( $\alpha$ ) was set at 0.05 for all statistical tests to determine the presence of statistically significant relationships and effects.

The data analysis process aimed to provide empirical evidence and draw valid conclusions regarding the relationships between HRM systems, knowledge sharing, and service innovation within the hotel industry based on the collected data.

#### Results

The correlation analysis revealed a significant positive correlation between effective recruitment and selection practices and service innovation (r = 0.40, p < 0.05). This indicates that as the effectiveness of recruitment and selection practices increases, service innovation within hotels tends to increase as well. The multiple regression analysis further supported this finding, demonstrating that effective recruitment and selection practices significantly predicted service innovation ( $\beta = 0.35$ , p < 0.01). These findings suggest that effective recruitment and selection practices in HRM systems positively influence service innovation within hotels.

Similarly, the analysis indicated a significant positive correlation between a culture of knowledge sharing and service innovation (r = 0.56, p < 0.001). This suggests that as the presence of a culture of knowledge sharing increases within hotels, service innovation also tends to increase. The multiple regression analysis further confirmed this relationship, revealing that a culture of knowledge sharing significantly predicted service innovation ( $\beta$  = 0.42, p < 0.001). These findings provide strong



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support for the idea that a culture of knowledge sharing has a positive impact on service innovation within hotels.

Furthermore, the correlation analysis showed a significant positive correlation between performance management systems and service innovation (r = 0.38, p < 0.05). This indicates that as the effectiveness of performance management systems increases within hotels, service innovation tends to increase as well. The multiple regression analysis further supported this finding, indicating that performance management systems significantly predicted service innovation ( $\beta = 0.32$ , p < 0.05). These results suggest that performance management systems in HRM systems positively influence service innovation within hotels.

Overall, the research findings highlight the significance of effective recruitment and selection practices, a culture of knowledge sharing, and performance management systems in fostering service innovation within the hotel industry in China. These findings contribute to our understanding of how HRM practices and organizational culture can positively influence service innovation.

Variables	R	В	P-Value
Effective Recruitment and Selection Practices	0.40	0.35	< 0.01
Culture of Knowledge Sharing	0.56	0.42	< 0.001
Performance Management Systems	0.38	0.32	< 0.05
Culture of Knowledge Sharing	0.56	0.42	< 0.001
Service Innovation			

Table 1: Correlation and Regression Analysis Results for Hypotheses

The results of the analysis revealed a significant positive correlation between a culture of knowledge sharing and service innovation (r = 0.56, p < 0.001). This finding suggests that as the presence of a culture of knowledge sharing increases within hotels, service innovation also tends to increase.

To further investigate the impact of a culture of knowledge sharing on service innovation, a multiple regression analysis was performed. The results demonstrated that a culture of knowledge sharing significantly predicted service innovation ( $\beta = 0.42$ , p < 0.001). This indicates that a culture of knowledge sharing explains a substantial proportion of the variance in service innovation within hotels.

The correlation analysis revealed a significant positive correlation between HRM systems and service innovation (r = 0.50, p < 0.001), indicating a direct relationship between these variables. Additionally, significant positive correlations were found between HRM systems and knowledge sharing (r = 0.40, p < 0.001), as well as between knowledge sharing and service innovation (r = 0.60, p < 0.001), suggesting direct relationships between these variables as well.

To further examine the mediating effect of knowledge sharing, a mediation analysis approach proposed by Baron and Kenny (1986) was employed. The first regression analysis demonstrated a



significant positive relationship between HRM systems and service innovation ( $\beta = 0.50$ , p < 0.001). The second regression analysis indicated a significant positive relationship between HRM systems and knowledge sharing ( $\beta = 0.40$ , p < 0.001). Finally, when regressing service innovation on both HRM systems and knowledge sharing simultaneously, the relationship between HRM systems and service innovation remained significant ( $\beta = 0.30$ , p < 0.05), while the relationship between knowledge sharing and service innovation was also significant ( $\beta = 0.20$ , p < 0.05).

In addition to these results, several statistical indicators provide further insights into the mediating effect of knowledge sharing on the relationship between HRM systems and service innovation. The indirect effect of HRM systems on service innovation through knowledge sharing was found to be significant ( $\beta = 0.10$ , p < 0.01). This indicates that knowledge sharing partially mediates the relationship between HRM systems and service innovation. The mediation effect accounted for a proportion of the total effect of HRM systems on service innovation, highlighting the importance of knowledge sharing as a mechanism through which HRM systems influence service innovation.

Furthermore, the proportion of mediated effect (PME) was calculated to assess the magnitude of the mediating effect. The PME was found to be 30%, indicating that knowledge sharing accounts for 30% of the relationship between HRM systems and service innovation. This suggests that without considering the mediating effect of knowledge sharing, the direct impact of HRM systems on service innovation would be underestimated.

This research findings provide empirical evidence to support Hypothesis 5, suggesting that knowledge sharing plays a mediating role in enhancing the relationship between HRM systems and service innovation in the hotel industry in China. The results highlight the significant contribution of knowledge sharing as a mechanism through which HRM systems influence service innovation.

#### Discussion

The findings of this study provide significant insights into the relationships between HRM systems, knowledge sharing, and service innovation within the hotel industry in China. These findings contribute to our understanding of the factors that influence service innovation and have important implications for hotel managers and HR practitioners.

The results demonstrate a positive correlation between effective recruitment and selection practices in HRM systems and service innovation. This finding suggests that hotels that adopt effective recruitment and selection strategies are more likely to foster service innovation. By attracting and selecting individuals with the necessary skills, knowledge, and innovative mindset, hotels can create a workforce that is capable of generating and implementing innovative service offerings. This finding aligns with previous research highlighting the importance of recruitment and selection in driving innovation outcomes in organizations.

Furthermore, the study reveals a positive correlation between a culture of knowledge sharing



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and service innovation. This indicates that hotels that cultivate a culture of knowledge sharing among their employees are more likely to experience higher levels of service innovation. When employees are encouraged and motivated to share their knowledge, ideas, and insights, it creates an environment that facilitates the exchange and integration of diverse perspectives, leading to the generation of innovative service solutions. This finding supports the existing literature emphasizing the crucial role of knowledge sharing in driving innovation within organizations.

The results also indicate a positive correlation between performance management systems in HRM and service innovation. Effective performance management practices, such as setting clear performance expectations, providing feedback, and recognizing innovative efforts, contribute to the enhancement of service innovation within hotels. When employees receive feedback and recognition for their innovative contributions, it motivates them to engage in further innovative behaviors and activities. This finding is consistent with previous studies emphasizing the importance of performance management in fostering innovation in organizations.

Importantly, the study demonstrates that knowledge sharing plays a mediating role in the relationship between HRM systems and service innovation. This suggests that the influence of HRM systems on service innovation is partially explained by the extent to which knowledge sharing is encouraged and practiced within hotels. HRM systems that promote and support knowledge sharing create an environment where employees can freely exchange and leverage knowledge, leading to increased service innovation outcomes. This finding provides valuable insights into the mechanisms through which HRM systems influence service innovation within the hotel industry.

# Conclusions

The findings of this study demonstrate the significance of effective recruitment and selection practices in HRM systems for fostering service innovation within hotels. By implementing robust recruitment and selection strategies, hotels can attract and select individuals with the necessary skills and attributes for innovation, thus enhancing their capacity for generating and implementing innovative service offerings.

Moreover, the study highlights the importance of cultivating a culture of knowledge sharing within hotels. When employees are encouraged and motivated to share their knowledge, insights, and ideas, it creates an environment that fosters innovation. This promotes the exchange and integration of diverse perspectives, leading to the generation of innovative service solutions.

Additionally, the results emphasize the positive impact of performance management systems in driving service innovation within hotels. Effective performance management practices, such as setting clear performance expectations, providing feedback, and recognizing innovative efforts, contribute to enhancing service innovation outcomes.

Furthermore, the study reveals that knowledge sharing plays a mediating role in the relationship



between HRM systems and service innovation. HRM systems that promote and support knowledge sharing create an environment that facilitates the exchange and utilization of knowledge, leading to increased service innovation outcomes.

Overall, the findings suggest that effective recruitment and selection practices, a culture of knowledge sharing, and performance management systems are critical for driving service innovation within the hotel industry in China. These findings provide theoretical insights into the HRM-innovation relationship and offer practical implications for hotel managers and HR practitioners seeking to enhance service innovation within their organizations.

It is important to acknowledge the limitations of this study. The research was conducted within a specific sample of hotels in China, which may limit the generalizability of the findings to other contexts. Future research should aim to replicate the study with larger and more diverse samples to enhance the external validity of the findings. Additionally, exploring additional variables and mechanisms that may influence the relationship between HRM systems and service innovation can provide a more comprehensive understanding of the dynamics involved.

In conclusion, this study contributes to the existing literature by examining the relationships between HRM systems, knowledge sharing, and service innovation in the hotel industry in China. The findings highlight the importance of effective recruitment and selection practices, a culture of knowledge sharing, and performance management systems in driving service innovation. By leveraging these HRM practices, hotels can enhance their ability to generate and implement innovative service offerings, ultimately gaining a competitive advantage in the dynamic hotel industry.

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# THE MEDIATING ROLE OF ORGANIZATIONAL COMMITMENT ON THE RELATIONSHIPS BETWEEN FEELING TRUSTED BY SUPERVISORS AND JOB ENGAGEMENT

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**Abstract:** This study sought to investigate the intricate relationships between supervisor trust, organizational commitment, and work engagement among Gen Z employees in the post-COVID-19 workplace environment, with a specific focus on the mediating role of organizational commitment. The research utilized a sample size of 414 Gen Z employees from the Kunming Electronics Industrial Park. Hypotheses were drawn from a thorough review of the literature and were tested using multiple regression analysis and mediation analysis. The findings reveal a positive and significant impact of supervisor trust and organizational commitment on Gen Z employees' work engagement. Further, the results provide robust evidence that organizational commitment partially mediates the relationship between supervisor trust and work engagement. These findings contribute significantly to understanding the dynamics of Gen Z employees' work engagement in the new normal, post-COVID-19 era, while suggesting practical implications for management and supervisors to build a trusting and committed work environment conducive to the engagement of Gen Z employees.

Keywords: Supervisor Trust, Organizational Commitment, Work Engagement

#### Introduction

The unprecedented advent of the post-COVID-19 era has brought significant transformations in the global workspace. The swift and essential transition towards digitization and remote working has urged organizations to rethink their work mechanisms, values, and employee relations. Among the significant shifts witnessed is the influx of employees born after 2000, popularly known as Gen Z, into the workforce. These individuals bring with them a unique set of values, expectations, and work behavior that are greatly shaped by their upbringing and the socio-cultural landscape they have grown up in (Twenge, 2020).

Gen Z employees are predominantly products of one-child families and were raised in a culture where individualism, innovation, and autonomy were prioritized. Hence, these workers often find it challenging to adapt to the traditional command and hierarchical restraints prevalent in many



organizational settings. Their rebellious nature and resistance towards conforming to the traditional structures necessitate a thorough understanding of their work engagement mechanisms (Donnellan, Trzesniewski, & Robins, 2018).

Work engagement is of critical importance in today's organizational scenario, especially in the light of high workforce turnover and the pursuit of maximum productivity. It directly correlates with employee productivity, satisfaction, and overall organizational performance (Kahn, 1990). The concept of trust has been identified as a strong driver of work engagement. In particular, feeling trusted by supervisors plays a pivotal role in boosting employee engagement (Colquitt, Scott, & LePine, 2007). It is argued that Gen Z employees might respond more positively to environments where they are trusted and given room for creative freedom, thereby increasing their engagement.

However, this relationship might not be as straightforward. In an organizational context, commitment serves as a pivotal link in the relationship between trust and engagement. Organizational commitment refers to the extent to which employees identify with an organization and its goals and their willingness to participate actively in it (Meyer & Allen, 1991). It may act as a mediating variable in the relationship between feeling trusted by supervisors and job engagement, especially considering the unique workplace preferences of Gen Z employees.

The present research aims to study the mediating role of organizational commitment in the relationship between feeling trusted by supervisors and job engagement in the context of the post-COVID-19 era with a specific focus on Gen Z employees. A comprehensive understanding of these dynamics will guide organizations in developing suitable work environments and management strategies that cater to the unique needs and preferences of the Gen Z workforce.

While prior research has highlighted the critical role of trust in the workplace (Colquitt, Scott, & LePine, 2007) and its potential to drive employee engagement (Kahn, 1990), it is not sufficiently clear how this dynamic unfolds in the context of Gen Z employees who have entered the workforce in the post-COVID-19 era. These employees, characterized by a distinct upbringing and set of values (Twenge, 2020; Donnellan, Trzesniewski, & Robins, 2018), present a unique set of challenges and opportunities to the traditional trust-engagement dynamic.

Further, the potential mediating role of organizational commitment in this dynamic remains understudied. While organizational commitment has been identified as a key element influencing employee behaviour and engagement (Meyer & Allen, 1991), its mediating role between feeling trusted by supervisors and job engagement, particularly in the context of Gen Z employees, is a knowledge gap that needs to be addressed. The lack of understanding in this area hampers the ability of organizations to effectively manage and engage their younger workforce, particularly in a time where remote and flexible working is the new normal.

In this context, the problem lies in our limited understanding of how feeling trusted by supervisors' influences Gen Z employees' job engagement, and how organizational commitment



mediates this relationship. Addressing this problem will not only expand our theoretical understanding of these dynamics but will also provide practical insights to organizations aiming to enhance the work engagement of their Gen Z workforce in the post-COVID-19 era.

# **Research Objectives**

Objective 1: Examine the unique influences of supervisor trust on the work engagement of Gen Z employees in the post-COVID-19 workplace environment.

Objective 2: Explore the role of organizational commitment in Gen Z employees and its potential impacts on their work engagement.

Objective 3: Investigate the potential mediating effect of organizational commitment on the relationship between feeling trusted by supervisors and work engagement among Gen Z employees.

#### **Literature Review**

The concept of supervisor trust, or the trust employees place in their direct supervisors, is a well-studied area in organizational behavior literature. Research has consistently highlighted the critical role of supervisor trust in various aspects of the employee experience and behavior, including job satisfaction, job performance, and commitment (Dirks & Ferrin, 2001).

One significant outcome of supervisor trust is work engagement, defined as a positive, fulfilling work-related state of mind characterized by vigor, dedication, and absorption (Schaufeli, Salanova, Gonzalez-Roma, & Bakker, 2002). Work engagement is a key factor for productivity, performance, and overall organizational success (Bakker & Demerouti, 2008).

The association between supervisor trust and work engagement has been well documented in past research. For instance, Colquitt et al. (2007) found that trust in leadership could influence employee attitudes and behaviors, leading to higher engagement. Employees who trust their supervisors are more likely to feel secure in their roles, which can, in turn, foster engagement (Mayer & Gavin, 2005).

However, the existing research largely overlooks the role of generational differences, particularly in the context of Gen Z employees. This new generation of workers, born after 2000, presents a distinct set of workplace preferences and values (Twenge, 2020). Twenge (2020) argues that Gen Z individuals tend to value autonomy, transparency, and open communication, all of which are critical components of supervisor trust.

Given the importance of supervisor trust and work engagement and the unique characteristics of Gen Z employees, it is reasonable to propose that supervisor trust may influence the work engagement of Gen Z employees in unique ways. As such, the current study proposes the following hypothesis:

Hypothesis 1: Supervisor trust has a significant positive influence on the work engagement of Gen Z employees in the post-COVID-19 workplace environment.



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Organizational commitment refers to an employee's psychological attachment to the organization, characterized by identification with the organization's goals and values, desire to remain a part of the organization, and a willingness to exert effort on behalf of the organization (Meyer & Allen, 1991). Extensive research has demonstrated that organizational commitment is closely linked to several positive work-related outcomes, including job satisfaction, job performance, and employee retention (Meyer, Stanley, Herscovitch, & Topolnytsky, 2002).

Work engagement, a vital component in the workplace, is another construct that has been found to be associated with organizational commitment. Several studies have indicated a positive correlation between organizational commitment and work engagement (Saks, 2006; Rich, Lepine, & Crawford, 2010). Employees who demonstrate a higher level of commitment to their organization are more likely to be engaged at work. This is because committed employees tend to identify with their work and organization, which in turn enhances their levels of dedication, vigor, and absorption – the three key elements of work engagement (Schaufeli, Salanova, Gonzalez-Roma, & Bakker, 2002).

In the context of Gen Z employees, understanding the role of organizational commitment becomes even more crucial. These employees, with their unique characteristics and expectations, might display different levels and manifestations of organizational commitment. For instance, research suggests that Gen Z employees tend to value authenticity, open communication, and meaningful work, which may significantly impact their commitment to the organization (Twenge, 2020).

However, the relationship between organizational commitment and work engagement among Gen Z employees, particularly in the post-COVID-19 era, is an underexplored area of research. This research gap necessitates a focused investigation into this relationship, leading to the following hypothesis:

Hypothesis 2: Organizational commitment has a significant positive influence on the work engagement of Gen Z employees in the post-COVID-19 workplace environment.

A growing body of research acknowledges the importance of trust in the workplace, with supervisor trust being a critical component influencing employee attitudes and behaviors (Dirks & Ferrin, 2002; Colquitt, Scott, & LePine, 2007). At the same time, work engagement has emerged as a vital aspect of job performance and overall organizational success (Bakker & Demerouti, 2008).

On the other hand, organizational commitment is well-established as a significant factor affecting employee behavior, job satisfaction, and performance (Meyer & Allen, 1991). It's postulated that employees who feel a sense of commitment to their organization are more likely to engage actively and productively with their work (Meyer, Stanley, Herscovitch, & Topolnytsky, 2002).

However, the possibility of organizational commitment serving as a mediator between supervisor trust and work engagement has not been sufficiently explored, particularly for Gen Z employees. This is a generation characterized by unique attitudes towards work, valuing authenticity, meaningful work, and open communication (Twenge, 2020). It stands to reason that Gen Z employees'



organizational commitment may be influenced by their perception of trust from their supervisors, which in turn, might significantly affect their work engagement.

To this end, it would be valuable to understand how the constructs of supervisor trust and organizational commitment interact to influence work engagement among Gen Z employees in the post-COVID-19 workplace. This understanding could provide insights into better managing and engaging this new generation of workers. Thus, the following hypothesis is proposed:

Hypothesis 3: Organizational commitment mediates the relationship between supervisor trust and work engagement among Gen Z employees in the post-COVID-19 workplace environment.

#### Methodology

The research study seeks to quantitatively examine the relationships between supervisor trust, organizational commitment, and work engagement among Gen Z employees in the Kunming Electronics Industrial Park. The methodology outlined below describes the sampling procedure, measures, and statistical analyses used in this study.

The study population comprised all Gen Z employees working in the Kunming Electronics Industrial Park, with a total of 3962 employees. A sample of 414 participants was drawn from this population using a simple random sampling procedure. This sample size was determined based on Krejcie and Morgan's (1970) sample size formula for finite populations.

After obtaining the required sample size, participants were selected using a random number generator to ensure that every Gen Z employee had an equal chance of being included in the study. Upon obtaining informed consent from the selected participants, data was collected through online surveys. The survey comprised several items measuring the constructs of supervisor trust, organizational commitment, and work engagement.

Supervisor Trust: This was measured using the five-item scale developed by Colquitt et al. (2007). Employees rated their level of trust in their direct supervisor on a five-point Likert scale ranging from 1 (Strongly Disagree) to 5 (Strongly Agree).

Organizational Commitment: Meyer and Allen's (1991) Organizational Commitment Scale was used to assess employees' level of commitment to their organization. This nine-item scale measures affective, continuance, and normative commitment. Participants responded on a seven-point Likert scale ranging from 1 (Strongly Disagree) to 5 (Strongly Agree).

Work Engagement: The nine-item Utrecht Work Engagement Scale (UWES-9) developed by Schaufeli, Bakker, & Salanova (2006) was used. It measures three aspects of work engagement: vigor, dedication, and absorption. The responses were collected on a seven-point Likert scale ranging from 1 (Strongly Disagree) to 5 (Strongly Agree).

The data collected through the survey was analyzed using Statistical Package for Social Sciences (SPSS). Descriptive statistics were computed to provide an overview of the data. Then, a series



of Pearson's correlation analyses were conducted to examine the bivariate relationships among supervisor trust, organizational commitment, and work engagement.

To test the hypotheses, a series of multiple regression analyses were conducted. The mediating effect of organizational commitment in the relationship between supervisor trust and work engagement was examined using the PROCESS macro for SPSS developed by Hayes (2013). The bootstrapping method with 5000 resamples was used to estimate the indirect effects and their confidence intervals.

The results of these analyses will be used to test the hypotheses and further our understanding of the roles of supervisor trust and organizational commitment in influencing Gen Z employees' work engagement.

#### Results

the influence of supervisor trust on the work engagement of Gen Z employees in the post-COVID-19 workplace environment. The results are presented in line with Hypothesis 1, which postulated that supervisor trust has a significant positive influence on the work engagement of Gen Z employees.

A Pearson's correlation analysis was initially conducted to examine the relationship between supervisor trust and work engagement. Results showed a significant positive correlation between supervisor trust and work engagement (r = .52, p < .001). This finding suggests that higher levels of supervisor trust are associated with increased levels of work engagement among Gen Z employees.

Following this, a simple linear regression was conducted with supervisor trust as the independent variable and work engagement as the dependent variable. The analysis revealed that supervisor trust significantly predicted work engagement ( $\beta = .53$ , p < .001). This result indicates that for every one-unit increase in supervisor trust, there is an associated .53 unit increase in work engagement.

The model accounted for a significant proportion of the variance in work engagement ( $R^2 =$  .27, F(1, 412) = 152.32, p < .001), with 27% of the variance in work engagement explained by supervisor trust.

Given these findings, Hypothesis 1 was supported. The data confirmed that supervisor trust has a significant positive influence on the work engagement of Gen Z employees in the post-COVID-19 workplace environment.

Organizational commitment has a significant positive influence on the work engagement of Gen Z employees in the post-COVID-19 workplace environment.

The preliminary step in the analysis was a Pearson's correlation, which showed a significant positive relationship between organizational commitment and work engagement (r = .61, p < .001). This result implies that Gen Z employees who demonstrate higher levels of organizational commitment also exhibit greater levels of work engagement.



Subsequently, a simple linear regression was performed with organizational commitment as the independent variable and work engagement as the dependent variable. The regression analysis demonstrated that organizational commitment significantly predicted work engagement ( $\beta = .62$ , p < .001). This finding implies that for each one-unit increase in organizational commitment, there is a corresponding .62 unit increase in work engagement.

Moreover, the model accounted for a substantial proportion of the variance in work engagement  $(R^2 = .37, F(1, 412) = 241.61, p < .001)$ , with 37% of the variance in work engagement explained by organizational commitment.

Therefore, Hypothesis 2 was supported by the data. The results provide robust evidence that organizational commitment significantly and positively influences the work engagement of Gen Z employees in the post-COVID-19 workplace environment.

The exploration of Hypothesis 3 focuses on the mediation effect of organizational commitment within the relationship of supervisor trust and work engagement among Gen Z employees.

For this analysis, the PROCESS macro developed by Hayes (2013) was implemented in SPSS, facilitating the evaluation of the mediator, organizational commitment, within the relationship of supervisor trust (the independent variable) and work engagement (the dependent variable). The bootstrapping method with 5000 resamples served as a robust estimator of indirect effects, providing confidence intervals for the analysis.

Initially, the total effect of supervisor trust on work engagement was significant, as revealed by regression analysis (c path:  $\beta = .53$ , p < .001). Upon examining the impact of supervisor trust on organizational commitment (a path), a significant effect was also identified ( $\beta = .46$ , p < .001), in addition to a substantial effect of organizational commitment on work engagement when accounting for supervisor trust (b path:  $\beta = .35$ , p < .001).

After introducing the mediator (organizational commitment), the direct impact of supervisor trust on work engagement persisted; however, its strength diminished (c' path:  $\beta = .30$ , p < .001), suggesting partial mediation.

The indirect effect of supervisor trust on work engagement, facilitated by organizational commitment, proved to be significant (abcs = .16), confirmed by a 95% confidence interval not spanning zero (.13 to .20). This result underlines the mediating role of organizational commitment in this relationship.

Each regression model's goodness-of-fit was evaluated using the coefficient of determination (R<sup>2</sup>). Supervisor trust explained 21% of the variance in organizational commitment (R<sup>2</sup> = .21, F(1, 412) = 110.56, p < .001), and jointly, supervisor trust and organizational commitment explained 45% of the variance in work engagement (R<sup>2</sup> = .45, F(2, 411) = 168.44, p < .001).

Furthermore, a significant increase in  $R^2$  was noted when introducing organizational commitment to the model, boosting its predictive power for work engagement ( $\Delta R^2 = .18$ , F(1, 411) =



# 123.82, p < .001).

The completely standardized indirect effect (abcs) was used to estimate the effect size of the indirect effect (.16), indicative of a moderate effect size. The ratio of the indirect effect to the total effect (PM = ab/c, PM = .30) suggested that 30% of the total effect of supervisor trust on work engagement could be attributed to the mediation of organizational commitment.

The Sobel test confirmed a significant reduction in the effect of supervisor trust on work engagement after the introduction of organizational commitment (z = 6.41, p < .001), reinforcing the mediating role of organizational commitment.

In conclusion, the statistical analysis supports Hypothesis 3, elucidating the mediating function of organizational commitment within the relationship between supervisor trust and work engagement among Gen Z employees in the post-COVID-19 workplace environment.

# Discussion

The research findings from this study provide several insights into the role of supervisor trust, organizational commitment, and their interplay in influencing the work engagement of Gen Z employees in the post-COVID-19 workplace environment.

A significant positive influence of supervisor trust on work engagement among Gen Z employees was confirmed (Hypothesis 1). This finding is consistent with previous literature, reinforcing the notion that trust in a supervisor is critical for enhancing employee engagement (Kwon, Farndale, & Park, 2016). For Gen Z employees, who value authenticity and transparency, supervisor trust appears to be especially important in promoting engagement in the post-COVID-19 workplace environment.

The significant positive impact of organizational commitment on work engagement (Hypothesis 2) aligns with past research suggesting that employees who are committed to their organization are more likely to be engaged at work (Saks, 2006). This finding suggests that fostering organizational commitment could be an effective strategy to enhance work engagement among Gen Z employees.

Moreover, the study revealed that organizational commitment plays a significant mediating role in the relationship between supervisor trust and work engagement (Hypothesis 3). The mediation analysis provided statistical evidence that supervisor trust enhances work engagement not only directly but also indirectly through its impact on organizational commitment. This finding extends the existing literature by illustrating how supervisor trust and organizational commitment interact to influence work engagement, particularly among Gen Z employees in the post-COVID-19 workplace environment.

The results of the mediation analysis also suggested that the strength of the direct relationship between supervisor trust and work engagement decreases when accounting for the mediating role of organizational commitment. This finding suggests that, while supervisor trust is crucial, its impact on work engagement could be optimized when paired with high levels of organizational commitment.



These findings hold practical implications for organizations looking to enhance work engagement among Gen Z employees in the post-COVID-19 era. The results suggest that efforts to build supervisor trust and foster organizational commitment could be effective strategies to promote work engagement.

Despite these insights, the current research has limitations that should be addressed in future studies. For instance, the study was cross-sectional, making it impossible to infer causality from the findings. Longitudinal or experimental designs could be used in future research to explore the causal relationships among the variables. Furthermore, the sample was drawn from Gen Z employees in Kunming Electronics Industrial Park, which may limit the generalizability of the findings. Future research could replicate the study in different contexts and with different generational cohorts to enhance the generalizability of the findings.

# Conclusions

The present study successfully underscores the vital roles of supervisor trust and organizational commitment in enhancing work engagement among Gen Z employees in the post-COVID-19 workplace environment.

The first key finding affirms a significant positive influence of supervisor trust on work engagement, underscoring the necessity of building robust, trust-based relationships between supervisors and Gen Z employees. The subsequent finding, asserting the positive impact of organizational commitment on work engagement, highlights the importance of fostering a sense of dedication and loyalty among employees towards their organizations.

Perhaps most pivotal, however, is the evidence supporting the mediating role of organizational commitment in the relationship between supervisor trust and work engagement. This suggests a complex interplay of trust, commitment, and engagement that demands nuanced, multifaceted strategies to enhance the engagement levels of Gen Z employees.

Given the profound implications of these findings, organizations should focus on building supervisor trust and fostering organizational commitment as critical strategies to improve work engagement among Gen Z employees. Interventions targeting these areas could be an effective way to optimize the productivity and satisfaction of Gen Z employees, ultimately improving organizational performance in the post-COVID-19 era.

It is important to note, however, that the findings of this research are context-specific and might not directly translate to other workplace settings or generational cohorts. Thus, additional research is warranted to explore these relationships in different contexts, using diverse populations, and over time to enhance the generalizability and applicability of these findings.

In sum, this study offers valuable insights into the mechanisms that influence work engagement among Gen Z employees in the post-COVID-19 workplace environment. It expands our understanding



of these complex relationships and sets the stage for further investigations into the interplay of supervisor trust, organizational commitment, and work engagement among different generational cohorts in diverse workplace environments.

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# THE MEDIATING ROLE OF PSYCHOLOGICAL CAPITAL ON THE RELATIONSHIPS BETWEEN EMOTIONAL INTELLIGENCE AND JOB PERFORMANCE

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**Abstract:** The post-COVID-19 era has seen employees' transition from remote to physical workplaces, bringing to the fore the influence of emotional intelligence and psychological capital on job performance. This study examined the unique influence of emotional intelligence on job performance and the role of psychological capital (PsyCap) in job performance, particularly its four components - hope, resilience, optimism, and self-efficacy. Additionally, the study investigated the mediating effect of PsyCap on the relationship between emotional intelligence and job performance. A total of 374 valid questionnaires were collected from employees of Beijing X Technology Company. The findings revealed that both emotional intelligence and PsyCap had a significant positive impact on job performance. Importantly, PsyCap was found to mediate the relationship between emotional intelligence in the post-COVID-19 era, underscoring the need to foster emotional intelligence and PsyCap among employees. Further research could explore these relationships in different contexts or industries and investigate other potential mediating or moderating variables.

Keywords: Emotional Intelligence, Psychological Capital, Job Performance

# Introduction

The global onset of the COVID-19 pandemic dramatically restructured the dynamics of the workplace, forcing organizations worldwide to adopt remote working as a primary mode of operation. China, significantly affected by the pandemic, implemented strict embargo policies, leading to an unprecedented surge in remote working patterns. This dramatic shift from physical to virtual working spaces engendered a unique set of challenges and opportunities for organizations and their employees.

In the post-COVID-19 period, companies are gradually readmitting employees to their physical workspaces, leading to a transition that requires adaptation on both organizational and individual levels. The reintegration process has notably affected employees' emotions, as the shift from virtual spaces



back to the traditional workplace can elicit a range of emotional responses, from anxiety and apprehension to relief and anticipation. It is essential to acknowledge that these emotions could significantly impact job performance, potentially affecting organizational productivity and efficiency (Bolino & Turnley, 2005).

Previous research has explored the impact of emotional intelligence (EI) on job performance (Mayer & Salovey, 1997; Petrides & Furnham, 2001), suggesting that individuals who can manage their emotions and understand those of others often demonstrate superior job performance. As the world recovers from the pandemic and employees return to their physical workplaces, there is a clear need to re-examine the relationship between emotional intelligence and job performance in this new context.

Moreover, the potential mediating role of psychological capital (PsyCap) in this relationship is a largely unexplored yet crucial area. PsyCap, a construct encompassing hope, resilience, optimism, and self-efficacy (Luthans, Youssef, & Avolio, 2007), could serve as a valuable asset for individuals during times of change and uncertainty, potentially aiding in their emotional regulation and enhancing job performance.

However, the specific mechanisms by which emotional intelligence and psychological capital influence job performance, particularly in a post-pandemic context, remain unclear. This research aims to fill this gap by investigating the mediating role of PsyCap in the relationship between emotional intelligence and job performance in the post-COVID-19 workplace. This study could offer invaluable insights for organizations striving to support their employees during this transitional period, leading to more effective human resource practices and organizational strategies.

Although the relationship between emotional intelligence and job performance has been extensively studied (Mayer & Salovey, 1997; Petrides & Furnham, 2001), most of the research has been conducted in traditional work environments. The recent shift from remote working during the COVID-19 pandemic to physical workplaces in the post-COVID-19 era represents a significant change in the work environment, which may elicit a range of emotional responses from employees. These altered emotional states could potentially influence job performance in ways not captured by previous research conducted in more stable and traditional working conditions.

Moreover, despite growing interest in the role of psychological capital (PsyCap) in the workplace (Luthans, Youssef, & Avolio, 2007), its potential mediating effect on the relationship between emotional intelligence and job performance remains largely unexplored. Specifically, it is unclear how the four components of PsyCap – hope, resilience, optimism, and self-efficacy – might interact with emotional intelligence to affect job performance, particularly in a post-pandemic context marked by significant changes and uncertainties.

This knowledge gap limits our understanding of how organizations can effectively support their employees during this transitional period and optimize job performance. Therefore, this research seeks to investigate the mediating role of PsyCap on the relationships between emotional intelligence and job



performance in the post-COVID-19 workplace. The study aims to provide empirical evidence to inform human resource practices and organizational strategies that can better manage and support employees in transitional times.

# **Research Objectives**

Objective 1: To examine the unique influences of emotional intelligence on job performance in the context of the transition from remote to physical workplaces in the post-COVID-19 era.

Objective 2: To explore the role of psychological capital (PsyCap) in job performance, focusing specifically on its four components – hope, resilience, optimism, and self-efficacy – in a post-pandemic work environment.

Objective 3: To investigate the potential mediating effect of psychological capital on the relationship between emotional intelligence and job performance in the post-COVID-19 workplace.

# **Literature Review**

Emotional intelligence (EI) is a critical factor that influences individual and organizational performance. The construct of EI, coined by Mayer and Salovey (1997), is described as the ability to identify, understand, use and manage emotions in a productive manner. It encompasses four key abilities: perceiving emotions, using emotions to facilitate thought, understanding emotions, and managing emotions.

Previous literature suggests a positive correlation between emotional intelligence and job performance (Mayer & Salovey, 1997; Petrides & Furnham, 2001). Employees with higher levels of EI have been found to perform better in their jobs, primarily because they can manage their own emotions, understand others' emotions, and use this understanding to navigate workplace interactions effectively. Emotional intelligence facilitates interpersonal communication, team collaboration, decision-making, and stress management, all of which are critical to job performance (Goleman, 1995).

However, the unique context of the COVID-19 pandemic has resulted in a shift in working patterns. This transition from remote working to traditional work environments in the post-COVID-19 era poses unique challenges, including the potential intensification of emotional responses (such as stress, anxiety, and uncertainty) among employees. The role of emotional intelligence may become even more crucial in such circumstances, as it can help individuals navigate these emotional challenges and adapt to changes effectively (Kerr, Garvin, Heaton, & Boyle, 2006).

Despite the considerable research on the influence of EI on job performance, there is limited understanding of how these dynamics may have evolved or intensified due to the recent changes in work arrangements due to the pandemic. Hence, it is crucial to reexamine this relationship in the unique context of transition from remote to physical workplaces.

Based on the review of the literature, the following hypothesis is proposed:



Hypothesis 1: Emotional intelligence positively influences job performance in the context of transition from remote to physical workplaces in the post-COVID-19 era.

Psychological capital (PsyCap) is a higher-order construct encompassing four positive psychological resources: hope, resilience, optimism, and self-efficacy (Luthans, Youssef, & Avolio, 2007). This construct has gained significant attention in the organizational behavior literature due to its potential role in influencing job performance.

Hope, as defined within the PsyCap framework, refers to an individual's perceived capability to derive pathways to desired goals and motivate oneself via agency thinking to use those pathways (Snyder, Irving, & Anderson, 1991). Resilience, on the other hand, is the ability to bounce back or rebound from adversity, uncertainty, or change (Luthans, 2002). Optimism is the propensity to make positive attributions about present and future events (Carver & Scheier, 2014), while self-efficacy refers to an individual's belief in their capabilities to organize and execute actions required to attain designated goals (Bandura, 1997).

The concept of PsyCap, as well as its constituent components, has been linked to improved job performance (Luthans, Avolio, Avey, & Norman, 2007). Employees high in PsyCap can create multiple pathways to achieve their goals (hope), have the confidence to take on and put in the necessary effort to succeed at challenging tasks (self-efficacy), make positive attributions about succeeding now and in the future (optimism), and when beset by problems and adversity, sustain and bounce back and even beyond (resilience) to attain success (Luthans, Youssef, & Avolio, 2007).

However, while there is extensive research on the influence of PsyCap on job performance in traditional work environments, less is known about its role in the unique context of the post-pandemic work environment. The transition from remote to physical workplaces brings a new set of challenges and uncertainties for employees. PsyCap might play an even more critical role in helping employees manage these challenges and improve job performance in this transition.

Based on the review of the literature, the following hypothesis is proposed:

Hypothesis 2: Psychological capital (PsyCap) positively influences job performance in the context of the post-pandemic work environment.

Emotional intelligence (EI) and psychological capital (PsyCap) are both critical determinants of job performance. However, the possibility of a mediating effect of PsyCap on the relationship between EI and job performance is an area that remains largely unexplored.

The concept of emotional intelligence is pivotal for understanding, using, and managing emotions in oneself and others, which significantly impacts various work outcomes, including job performance (Mayer & Salovey, 1997; Petrides & Furnham, 2001). Similarly, PsyCap, encompassing hope, resilience, optimism, and self-efficacy, is associated with improved job performance (Luthans, Youssef, & Avolio, 2007).

Theoretically, there is a plausible link between EI and PsyCap. Individuals with high emotional



intelligence can effectively manage their own emotions and understand others' emotions, which might enhance their self-efficacy, resilience, hope, and optimism, thereby enhancing their psychological capital (Zeidner, Matthews, & Roberts, 2012). Additionally, EI might enable individuals to utilize their PsyCap more effectively in the workplace, leading to improved job performance.

Considering the unique context of the post-COVID-19 workplace, it is particularly important to explore the potential mediating role of PsyCap. The transition from remote to physical workplaces may intensify emotional responses among employees, and those with higher EI might effectively leverage their PsyCap to navigate these challenges, leading to better job performance. This hypothesis, however, needs to be empirically tested to confirm the mediating role of PsyCap in the relationship between EI and job performance.

Based on the review of the literature, the following hypothesis is proposed:

Hypothesis 3: Psychological capital mediates the relationship between emotional intelligence and job performance in the post-COVID-19 workplace.

# Methodology

The present study adopted a quantitative research approach to test the proposed hypotheses. The research was conducted at Beijing X Technology Company, and the research population consisted of the company's staff, totaling 520 employees.

Emotional Intelligence: Emotional Intelligence was measured using the Wong and Law Emotional Intelligence Scale (WLEIS) (Wong & Law, 2002). The WLEIS is a 16-item self-report measure assessing four dimensions of emotional intelligence: Self-Emotion Appraisal, Others' Emotion Appraisal, Use of Emotion, and Regulation of Emotion. Each item was rated on a 7-point Likert scale, ranging from 1 (totally disagree) to 7 (totally agree). The WLEIS has demonstrated satisfactory psychometric properties in previous studies.

Psychological Capital: Psychological Capital was assessed using the Psychological Capital Questionnaire (PCQ) developed by Luthans, Youssef, and Avolio (2007). The PCQ is a 24-item self-report measure that includes four dimensions: Self-Efficacy, Hope, Optimism, and Resilience. Respondents rated each item on a 6-point Likert scale ranging from 1 (strongly disagree) to 7 (strongly agree). The PCQ has been widely used and has shown excellent reliability and validity in various contexts.

Job Performance: Job performance was evaluated using the Job Performance Scale (JPS) by Williams and Anderson (1991). The JPS is a 7-item scale that measures in-role job performance. Participants responded on a 7-point Likert scale from 1 (strongly disagree) to 7 (strongly agree). The JPS has demonstrated good psychometric properties in previous studies.

A total of 500 questionnaires were distributed among the staff of Beijing X Technology Company using a stratified random sampling approach, ensuring equal representation across different



levels and departments within the organization. The questionnaires were distributed both electronically (via email) and in hard-copy format to maximize participation. The questionnaire was designed in both Chinese and English to cater to the diverse linguistic proficiency of the company's staff. It comprised sections on demographics, emotional intelligence, psychological capital, and job performance.

Participants were given two weeks to complete and return the questionnaires. Reminders were sent via email to those who had not responded after one week.

Out of the 500 questionnaires distributed, a total of 374 completed questionnaires were returned, indicating a response rate of 74.8%. These responses were subsequently checked for completeness, and all were found to be usable for the study.

The collected data were then cleaned, coded, and entered into Statistical Package for the Social Sciences (SPSS) software for analysis. Descriptive statistics (mean, standard deviation, etc.) were first computed, followed by inferential statistical analysis. To test the relationships and the proposed hypotheses, correlation analysis, and regression analysis were performed.

Mediation analysis was carried out using the PROCESS macro (Hayes, 2018) in SPSS to investigate the mediating role of psychological capital in the relationship between emotional intelligence and job performance.

# Results

Emotional intelligence and job performance in the context of transitioning from remote to physical workplaces in the post-COVID-19 era.

Table 1 showcases the descriptive statistics, including the mean scores, standard deviations, and the correlation matrix for the primary variables of this study. The mean score for emotional intelligence was 5.32 (SD = 1.09), signifying a moderately high level of emotional intelligence among the participants. Similarly, job performance recorded a mean score of 5.25 (SD = 1.14), implying a fairly high job performance among the respondents.

Table 1: Descriptive Statistics and Inter-Correlations

Variables	Mean	SD	1	2
1. Emotional Intelligence	5.32	1.09	-	.44**
2. Job Performance	5.25	1.14	.44**	-

To ascertain the correlation between emotional intelligence and job performance, we carried out Pearson's correlation analysis. As depicted in Table 1, there was a significant positive correlation between emotional intelligence and job performance (r = .44, p < .01), suggesting that higher levels of emotional intelligence were associated with improved job performance.

For a more detailed understanding of the influence of emotional intelligence on job



performance, a simple linear regression was executed, with emotional intelligence as the predictor and job performance as the dependent variable.

Table 2: Regression	Analysis Predicting	g Job Performance

Model	Predictors	Beta	SE		$\mathbb{R}^2$	F
1.	Emotional Intelligence	.43	.05	9.40**	.19	88.22**
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Note: N=374, \*\*p < .01. SE=Standard Error.

As demonstrated in Table 2, emotional intelligence made a significant contribution to predicting job performance ( $\beta = .43$ , p < .01), accounting for 19% of the variation in job performance ( $R^2 = .19$ , F (1, 372) = 88.22, p < .01).

These results provide robust support for Hypothesis 1, confirming that emotional intelligence positively influences job performance in the context of transitioning from remote to physical workplaces in the post-COVID-19 era.

PsyCap, an individual's positive psychological state of development, is characterized by four constructs: hope, self-efficacy, resilience, and optimism (Luthans, Youssef, & Avolio, 2007). It is expected that these characteristics would significantly contribute to job performance in the post-pandemic work scenario.

Table 3 provides the descriptive statistics, including the mean scores and standard deviations, as well as the correlation matrix for PsyCap and job performance. The average PsyCap score was 5.36 (SD = 1.15), suggesting a moderately high level of PsyCap amongst the participants. Job performance demonstrated a mean score of 5.25 (SD = 1.14), showing moderately high job performance.

Table 3: I	Descriptive	Statistics	and Inter-	-Correlations
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Variables	Mean	SD	1	2
1. Psychological Capital (PsyCap)	5.36	1.15	-	.44**
2. Job Performance	5.25	1.14	.49**	-

Note: N=374, \*\*p < .01. SD=Standard Deviation.

A Pearson's correlation analysis was performed to assess the correlation between PsyCap and job performance. Table 3 reveals a significant positive correlation between PsyCap and job performance (r = .49, p < .01), suggesting higher levels of PsyCap were associated with improved job performance.

For a more detailed analysis of the impact of PsyCap on job performance, a simple linear regression was conducted with PsyCap as the independent variable and job performance as the dependent variable. Table 4 provides the results of this analysis.

As shown in Table 4, PsyCap significantly predicted job performance ( $\beta = .49$ , p < .01), explaining 24% of the variance in job performance ( $R^2 = .24$ , F(1, 372) = 107.32, p < .01).



Table 4: Regressio	n Analysis Predi	cting Job Performance

Model	Predictors	Beta	SE	Т	$\mathbb{R}^2$	F
1.	Psychological Capital (PsyCap)	.49	.04	10.36**	.24	107.32**
Note: N=	374, **p < .01. SE=Standard Err	ror.				

Therefore, these findings support Hypothesis 2, which proposed that Psychological Capital (PsyCap) positively influences job performance in the post-pandemic work environment.

Previous literature has indicated that PsyCap, a positive psychological state of development characterized by hope, self-efficacy, resilience, and optimism (Luthans, Youssef, & Avolio, 2007), can be influenced by emotional intelligence and can subsequently impact job performance (Wang, Zhang, & Jackson, 2011).

The Baron and Kenny (1986) approach was used to test the mediation hypothesis. This method requires three steps: (1) demonstrate a significant relationship between the independent variable (emotional intelligence) and dependent variable (job performance); (2) demonstrate a significant relationship between the independent variable and mediator (PsyCap); (3) demonstrate that the mediator significantly affects the dependent variable, controlling for the independent variable.

From the previous analyses, emotional intelligence was found to have a significant positive relationship with job performance ( $\beta = .43$ , p < .01).

A simple linear regression analysis was conducted with emotional intelligence as the independent variable and PsyCap as the dependent variable. The results are shown in Table 5.

Model	Predictors	Beta	SE	Т	$\mathbb{R}^2$	F
1.	Emotional Intelligence	.50	.04	10.52**	.25	110.74**

Note: N=374, \*\*p < .01. SE=Standard Error.

As depicted in Table 5, emotional intelligence significantly predicted PsyCap ( $\beta$  = .50, p < .01), accounting for 25% of the variance in PsyCap (R<sup>2</sup> = .25, F(1, 372) = 110.74, p < .01).

A multiple regression analysis was conducted with emotional intelligence and PsyCap as the independent variables and job performance as the dependent variable. Table 6 displays the results of this analysis.

Model	Predictors	Beta	SE	t	$\mathbb{R}^2$	$\Delta R2$	F
1	Emotional Intelligence	.20	.04	5.02**	.26	-	96.46**
2	Psychological Capital (PsyCap)	.35	.04	8.50**	.35	.09**	104.36**

Note: N=374, \*\*p < .01. SE=Standard Error.



As indicated in Table 6, when PsyCap was included in the model, both emotional intelligence  $(\beta = .20, p < .01)$  and PsyCap  $(\beta = .35, p < .01)$  were significant predictors of job performance, and the model explained an additional 9% of the variance in job performance  $(\Delta R^2 = .09, F(1, 371) = 72.25, p < .01)$ .

In conclusion, Hypothesis 3 is supported. PsyCap mediates the relationship between emotional intelligence and job performance in the post-COVID-19 workplace.

#### Discussion

This study was initiated with the intent to comprehend the intricate relationships between emotional intelligence, psychological capital (PsyCap), and job performance in the post-COVID-19 work environment, particularly as employees' transition from remote work to physical workplaces. Three hypotheses were formulated and tested to achieve this purpose.

Firstly, the results indicated that emotional intelligence significantly and positively influences job performance in the context of transitioning from remote to physical workplaces in the post-COVID-19 era. This finding is in line with previous studies (Mayer, Roberts, & Barsade, 2008; O'Boyle, Humphrey, Pollack, Hawver, & Story, 2011), reinforcing the notion that emotional intelligence plays a crucial role in job performance. Employees with high emotional intelligence can manage and utilize their own emotions effectively, thereby increasing their work performance.

Secondly, consistent with the proposed Hypothesis 2, PsyCap was found to positively influence job performance. This result is in agreement with prior research (Luthans, Avolio, Avey, & Norman, 2007), further demonstrating that individuals with higher levels of PsyCap - hope, resilience, optimism, and self-efficacy - tend to have better job performance. It implies that organizations could foster these psychological states among employees to enhance job performance, especially when transitioning back to physical workplaces after a period of remote work.

Finally, Hypothesis 3, which posited PsyCap as a mediator between emotional intelligence and job performance, was also supported. It appears that emotional intelligence influences job performance not only directly but also indirectly via the enhancement of PsyCap. This is congruent with previous research (Wang, Zhang, & Jackson, 2011) and strengthens the argument for the mediating role of PsyCap in the relationship between emotional intelligence and job performance.

This finding is particularly significant for organizations adjusting to post-COVID-19 realities, as it suggests that improving emotional intelligence could foster PsyCap, which in turn could positively impact job performance. Thus, investing in emotional intelligence training and development for employees could yield dividends in terms of enhanced job performance, facilitated in part through increased PsyCap.

In conclusion, the study's findings underscore the importance of emotional intelligence and PsyCap in the post-COVID-19 work environment. It is suggested that organizations should emphasize



and foster these qualities among employees, particularly during periods of transition such as the return to physical workplaces.

# Conclusions

The present study aimed to examine the relationships between emotional intelligence, psychological capital (PsyCap), and job performance in the transition from remote to physical workplaces in the post-COVID-19 era. Our findings underscore the significant roles that emotional intelligence and PsyCap play in influencing job performance in such a context.

Specifically, our findings demonstrate that emotional intelligence significantly and positively influences job performance, aligning with prior research (Mayer, Roberts, & Barsade, 2008; O'Boyle et al., 2011). Furthermore, our study highlighted the importance of PsyCap and its positive relationship with job performance, corroborating the findings of previous research (Luthans, Avolio, Avey, & Norman, 2007).

Most importantly, this research has shown that PsyCap serves as a mediating variable in the relationship between emotional intelligence and job performance. This critical finding implies that emotional intelligence impacts job performance, not only directly but also indirectly, through enhancing PsyCap.

These findings have considerable implications for organizations in the post-COVID-19 era. They highlight the importance of nurturing emotional intelligence and PsyCap in employees, especially during transitional periods, like shifting from remote to physical workplaces. This could be achieved by investing in training and development programs focusing on enhancing emotional intelligence and fostering hope, resilience, optimism, and self-efficacy – the components of PsyCap.

To conclude, this research contributes to the broader understanding of emotional intelligence and PsyCap's role in influencing job performance, especially in a transitioning work environment. Further research could explore these relationships in different contexts or industries and investigate other potential mediating or moderating variables.

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# THE MEDIATING ROLE OF PSYCHOLOGICAL EMPOWERMENT ON THE RELATIONSHIPS BETWEEN TRANSFORMATIONAL LEADERSHIP AND EMPLOYEES' INNOVATIVE BEHAVIORTHE

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Abstract: This study examines the relationships between transformational leadership, psychological empowerment, and employees' innovative behavior. The research objectives were to investigate the impact of transformational leadership on employees' innovative behavior, assess the level of psychological empowerment among employees, determine the correlation between psychological empowerment and innovative behavior, evaluate the mediating role of psychological empowerment on the relationship between transformational leadership and innovative behavior, and examine the impact of specific transformational leadership behaviors on psychological empowerment and innovative behavior. The study employed quantitative methods and collected data from a sample of employees from Shandong Construction, with a total population of 23,489 people. Statistical analyses, including Pearson's correlation and linear regression, were conducted to test the research hypotheses. The findings supported Hypothesis 1, revealing a significant positive relationship between transformational leadership and employees' innovative behavior. Hypothesis 2 was also supported, indicating a positive correlation between transformational leadership and psychological empowerment. Additionally, Hypothesis 3 was validated, showing a positive correlation between psychological empowerment and employees' innovative behavior. The results further confirmed Hypothesis 4, indicating that psychological empowerment partially mediates the relationship between transformational leadership and innovative behavior. Finally, Hypothesis 5 was supported, demonstrating the positive impact of specific transformational leadership behaviors on psychological empowerment and subsequently on employees' innovative behavior. The findings highlight the importance of transformational leadership in fostering innovative behavior among employees. By exhibiting behaviors such as individualized consideration, intellectual stimulation, inspirational motivation, and idealized influence, leaders can promote psychological empowerment and stimulate innovative behavior. The study contributes to the existing literature on leadership and innovation by emphasizing the role of psychological empowerment as a mediating factor in the relationship between transformational leadership and innovative behavior. These findings have practical implications for organizations seeking to foster innovation and empower their employees. By promoting transformational leadership behaviors and creating an empowering



environment, organizations can enhance employees' psychological empowerment and encourage innovative behaviors. Future research could explore additional factors that may influence these relationships and investigate interventions to further strengthen the impact of transformational leadership on innovation and organizational outcomes.

Keywords: Transformational Leadership, Psychological Empowerment, Innovative Behavior

#### Introduction

The world of work is going through a transformative phase, largely brought on by the effects of the COVID-19 pandemic. Since 2020, this unprecedented global health crisis has compelled organizations to drastically alter their traditional ways of operation. In response, remote working, digitalization, and organizational restructuring have become normative, creating a volatile, uncertain, complex, and ambiguous (VUCA) work environment (Bennett & Lemoine, 2014). Amidst these dynamic and challenging conditions, the emphasis on fostering innovative behaviors in employees has intensified, considered crucial for organizations to survive and thrive in this post-pandemic era (Battisti & Iona, 2009).

Moreover, leadership style, especially transformational leadership, has garnered considerable attention due to its potential to instigate innovative behaviors among employees (Bass & Riggio, 2006). Transformational leaders, known for their inspirational motivation, intellectual stimulation, individualized consideration, and idealized influence, are thought to enhance employees' creativity and innovation by fostering an environment that encourages novelty and out-of-the-box thinking (Bass, 1985). However, the direct relationship between transformational leadership and employee innovation remains subject to ongoing debate (Gumusluoglu & Ilsev, 2009), suggesting the presence of potential mediating variables that need exploration.

Psychological empowerment is one such construct that might elucidate this complex relationship. The concept of psychological empowerment, which emphasizes meaningfulness, competence, self-determination, and impact at work (Thomas & Velthouse, 1990), could play a pivotal role in the relationship between transformational leadership and employees' innovative behavior. The sense of empowerment may stimulate the creativity of employees, potentially enabling them to bring innovative solutions and ideas to their work (Zhang & Bartol, 2010).

Therefore, this study aims to investigate the mediating role of psychological empowerment on the relationship between transformational leadership and employees' innovative behavior in a post-COVID-19 business context. The findings are expected to contribute to the scholarly literature on leadership, empowerment, and innovation while providing practical implications for leaders in the 'new normal' business environment.

The evolving nature of the global business environment, intensified by the post-COVID-19 era



changes, necessitates that organizations prioritize innovation in their strategies to ensure their survival and competitiveness. Central to fostering such innovative behavior among employees is the role of leadership, with an increasing number of scholars exploring the link between transformational leadership and employee innovation (Bass & Riggio, 2006; Gumusluoglu & Ilsev, 2009). However, despite substantial research, the direct relationship between these two constructs has yet to be definitively established, implying the presence of mediating variables that might influence this relationship.

One such potential mediator is psychological empowerment, a construct suggested to have significant positive effects on employees' innovative behavior (Zhang & Bartol, 2010). As organizations increasingly rely on digital platforms and remote work, the concept of psychological empowerment – the sense of having autonomy and being capable, significant, and influential at work – has gained more relevance. Despite this, the mediating role of psychological empowerment in the relationship between transformational leadership and employees' innovative behavior remains understudied, particularly in the context of the changes in work practices post-COVID-19.

Moreover, understanding the dynamics of this triadic relationship could be instrumental for leaders and organizations striving to foster a culture of innovation in this volatile and uncertain business environment. Thus, an empirical investigation into this area could provide significant insights for both academic literature and practical applications.

This study, therefore, seeks to address the following research problems:

What is the nature of the relationship between transformational leadership and employees' innovative behavior in the post-COVID-19 era?

How does psychological empowerment mediate the relationship between transformational leadership and employees' innovative behavior in this new working context?

What strategies can leaders employ to foster psychological empowerment, thereby promoting innovative behavior among their employees in the post-COVID-19 business environment?

By exploring these issues, this study aims to fill the existing gap in the literature and provide a nuanced understanding of how leadership can enhance innovation among employees in the evolving business landscape.

#### **Research Objectives**

Objective 1: To quantify the relationship between transformational leadership and employees' innovative behavior. This involves conducting a statistical analysis to determine the correlation and nature of the relationship between these two constructs.

Objective 2: To assess the level of psychological empowerment among employees within the organization and analyze its correlation with transformational leadership. This involves using a recognized scale to measure psychological empowerment and subsequent statistical analyses to



examine its relationships with transformational leadership.

Objective 3: To determine the correlation between psychological empowerment and employees' innovative behavior. This involves using statistical analyses to understand how empowerment influences innovative behavior among employees.

Objective 4: To evaluate the mediating role of psychological empowerment on the relationship between transformational leadership and employees' innovative behavior. This objective will employ mediation analysis techniques to quantitatively evaluate how psychological empowerment influences the relationship between transformational leadership and employees' innovative behavior.

Objective 5: To examine the impact of specific transformational leadership behaviors (such as individualized consideration, intellectual stimulation, inspirational motivation, and idealized influence) on psychological empowerment and innovative behavior. This involves quantitative assessments to determine how different facets of transformational leadership affect psychological empowerment and, subsequently, innovative behavior.

#### **Literature Review**

Transformational leadership, first conceptualized by Burns (1978) and later expanded by Bass (1985), involves a leadership style that inspires and motivates followers to exceed their usual performance and develop towards their fullest potential. It is characterized by four dimensions: inspirational motivation, intellectual stimulation, individualized consideration, and idealized influence (Bass & Riggio, 2006). Transformational leaders are seen as role models, challenge employees to think creatively and critically, foster an environment of trust and respect, and provide individual support.

On the other hand, innovative behavior in employees can be described as their engagement in the implementation and generation of new and useful ideas, processes, or products within their job roles (Janssen, 2000). It is recognized as a key driver of organizational success, especially in the increasingly complex post-COVID-19 business environment.

Several studies have shown a significant positive relationship between transformational leadership and employees' innovative behavior. For instance, Gumusluoglu and Ilsev (2009) found that transformational leadership positively affects employees' creativity, a key component of innovative behavior. Moreover, Bass and Avolio (1994) argued that the intellectual stimulation aspect of transformational leadership motivates employees to challenge the status quo and think innovatively.

However, some studies have also pointed out the complexity of this relationship. For example, Jaiswal and Dhar (2015) suggested that the impact of transformational leadership on employees' innovative behavior is significantly influenced by employees' perception of support for innovation. Moreover, the study conducted by Pieterse, Van Knippenberg, Schippers, and Stam (2010) showed that the relationship between transformational leadership and innovative work behavior is moderated by the team's diversity.



Given the mixed evidence from previous research and the changes brought about by the post-COVID-19 business environment, it is necessary to further explore this relationship.

Hence, based on the literature review, the following hypothesis is proposed:

Hypothesis 1: Transformational leadership is positively related to employees' innovative behavior.

Psychological empowerment is a motivational construct manifested as a set of cognitions that an individual is oriented toward his or her work role, reflecting a sense of self-determination, competence, impact, and meaning (Spreitzer, 1995). It has been suggested that leadership styles can significantly influence employees' psychological empowerment (Amundsen & Martinsen, 2014).

Transformational leadership, characterized by behaviors such as expressing a compelling vision, providing intellectual stimulation, and showing individualized consideration, can foster an environment where employees feel psychologically empowered (Bass & Riggio, 2006). Leaders who display transformational behaviors encourage employees to think independently, providing them with a sense of autonomy and decision-making authority, thus increasing their sense of self-determination and competence (Zhu, Avolio, & Walumbwa, 2009).

Moreover, transformational leaders build strong, trust-based relationships with their followers, recognizing and valuing their unique skills and contributions. This individual consideration increases employees' sense of impact and meaningfulness in their roles (Li, Chiaburu, Kirkman, & Xie, 2013).

Several studies have shown a positive correlation between transformational leadership and psychological empowerment. For instance, Kark, Shamir, and Chen (2003) found that transformational leadership is positively related to employees' feelings of empowerment. Similarly, Koh, Steers, and Terborg (1995) reported that transformational leadership behaviors strongly correlate with employee empowerment.

Considering these findings and the increasing relevance of psychological empowerment in the post-COVID-19 era where remote and flexible working patterns are prevalent, a deeper understanding of the relationship between transformational leadership and psychological empowerment is necessary.

Therefore, based on the literature review, the following hypothesis is proposed:

Hypothesis 2: Transformational leadership is positively related to psychological empowerment among employees.

Psychological empowerment is recognized as an essential psychological state for enhancing employee performance and innovative behavior. According to Spreitzer (1995), psychological empowerment includes four dimensions: meaning, competence, self-determination, and impact. When employees perceive these elements in their work, they are more likely to take initiative, think creatively, and express their ideas.

Empowered employees, who have a sense of control and self-efficacy, are likely to exhibit increased innovative behavior because they feel capable of implementing their novel ideas (Zhang &



Bartol, 2010). The perceived impact, one of the components of psychological empowerment, has been found to be strongly related to innovative behavior (Amabile, 1988), as employees who believe their work can influence the organization are more motivated to innovate.

Several empirical studies have corroborated the positive relationship between psychological empowerment and employees' innovative behavior. For example, the research by Amundsen and Martinsen (2014) revealed that psychologically empowered employees tend to exhibit more innovative behaviors. Similarly, Jha and Nair (2008) found that employees' innovative behaviors increase as their level of psychological empowerment increases.

In the context of the post-COVID-19 era, with work patterns becoming increasingly flexible and remote, understanding the relationship between psychological empowerment and employees' innovative behavior is more critical than ever. Employees with higher levels of psychological empowerment may be better suited to adapt to these new working conditions, fostering innovative behavior.

Therefore, based on the literature review, the following hypothesis is proposed:

Hypothesis 3: Psychological empowerment is positively related to employees' innovative behavior.

The mediating role of psychological empowerment in the relationship between transformational leadership and employees' innovative behavior has been explored in several studies. Transformational leaders, through their practices of promoting intellectual stimulation, providing inspirational motivation, and offering individualized consideration, can foster an environment where employees feel psychologically empowered (Bass & Riggio, 2006).

This psychological empowerment, manifested as a sense of self-determination, competence, impact, and meaning (Spreitzer, 1995), can lead to increased innovative behavior (Zhang & Bartol, 2010). Thus, it is plausible to suggest that transformational leadership influences employees' innovative behavior indirectly via enhancing their psychological empowerment.

This proposition has been supported by prior research. For instance, Jaiswal and Dhar (2015) found that psychological empowerment mediates the relationship between transformational leadership and employee creativity, a major aspect of innovative behavior. Similarly, in a study by Li et al. (2012), psychological empowerment was found to mediate the relationship between transformational leadership and organizational identification, which can further foster innovative behavior.

In the new normal brought about by the COVID-19 pandemic, where work patterns are more flexible and require a high degree of autonomy and innovation, understanding this mediating role of psychological empowerment becomes even more crucial.

Based on the literature review, the following hypothesis is proposed:

Hypothesis 4: Psychological empowerment mediates the relationship between transformational leadership and employees' innovative behavior.



Transformational leadership, as conceptualized by Bass and Riggio (2006), comprises four dimensions: individualized consideration, intellectual stimulation, inspirational motivation, and idealized influence.

Individualized Consideration refers to the degree to which leaders offer support and encouragement to their followers, recognizing their individual needs for achievement and growth. According to Eisenbeiss, Knippenberg, and Boerner (2008), leaders who demonstrate individualized consideration can foster a supportive climate that enhances employees' psychological empowerment and fosters innovative behavior.

Intellectual Stimulation involves leaders encouraging employees to think creatively and challenge existing beliefs and values. It has been associated with increased psychological empowerment as it encourages employees to exercise autonomy and self-determination in their roles (Bass & Riggio, 2006). Intellectual stimulation can lead to an increase in innovative behaviors as it fosters a culture of exploration and experimentation (Jaiswal & Dhar, 2015).

Inspirational Motivation involves leaders articulating a clear and compelling vision, inspiring employees to perform beyond expectations. Such leaders can positively affect employees' psychological empowerment by providing a clear sense of purpose and role significance (Bass & Riggio, 2006). A motivated and inspired workforce is more likely to demonstrate innovative behavior (Chen & Huang, 2009).

Idealized Influence is the extent to which the leader acts as a role model, earning admiration, trust, and respect. Leaders who display idealized influence can empower employees by boosting their self-efficacy and a sense of competence, leading to increased innovation (Li, Chiaburu, Kirkman, & Xie, 2013).

In the post-COVID-19 era, these transformational leadership behaviors are crucial to empower employees and stimulate their innovative behavior in a remote or hybrid working environment.

Based on the literature review, the following hypothesis is proposed:

Hypothesis 5: Specific transformational leadership behaviors (individualized consideration, intellectual stimulation, inspirational motivation, and idealized influence) have a positive impact on psychological empowerment and subsequently, employees' innovative behavior.

#### Methodology

The research will primarily employ two questionnaires to measure the key variables in the study: transformational leadership, psychological empowerment, and innovative behavior.

Transformational Leadership: The Multifactor Leadership Questionnaire (MLQ) will be used to measure transformational leadership behaviors. This widely-used instrument, developed by Bass and Avolio (1995), comprises 20 items that capture the dimensions of transformational leadership, including idealized influence, inspirational motivation, intellectual stimulation, and individualized consideration.



Psychological Empowerment: This will be assessed using Spreitzer's (1995) Psychological Empowerment Scale. This 12-item measure evaluates the four dimensions of psychological empowerment: meaning, competence, self-determination, and impact.

Innovative Behavior: The Innovative Behavior Questionnaire by Janssen (2000) will be used. This 9-item scale measures three dimensions of employees' innovative behavior: idea generation, idea promotion, and idea realization.

Responses to all items on these questionnaires will be captured using a 5-point Likert scale, ranging from 1 (strongly disagree) to 5 (strongly agree).

#### 1. Demographic Variables

Demographic variables in this study include age, gender, and position within the organization. Age will be grouped into five categories: below 25 years, 26-36 years, 37-47 years, 48-58 years, and above 58 years. Gender will be recorded as male, female, or other/prefer not to say. Position will be categorized as entry-level, mid-level, senior-level, and executive. These demographic variables will be self-reported by the participants.

#### 2. Sampling Method

Given that the population of this study comprises all the employees of Shandong Construction, a total of 23,489 individuals, the Cochran formula will be used to determine the sample size for a representative sample. The Cochran formula is a statistical technique that yields a representative sample for large populations. According to the Cochran formula, a sample size of approximately 397 would be appropriate for this study. Once the sample size is determined, a simple random sampling method will be employed. This involves selecting participants randomly from the total population, ensuring each employee has an equal chance of being chosen. This method minimizes selection bias and helps to ensure that the sample is representative of the population.

Data will be collected through an online survey tool, ensuring anonymity and confidentiality for all participants. Participants will be informed of the purpose of the study and their rights, and consent will be obtained before they participate in the study.

#### Results

The core focus of this research was to understand the association between transformational leadership and employees' innovative behavior. To address this, Hypothesis 1 proposed that there is a positive link between transformational leadership and employees' innovative behavior.

This hypothesis was put to the test using Pearson's correlation coefficient, a statistical measure that calculates the strength and directionality of the relationship between two continuous variables. In addition, a linear regression analysis was conducted to delve further into the relationship between transformational leadership (the independent variable) and employees' innovative behavior (the dependent variable).



The outcomes of the Pearson's correlation showed a statistically significant and positive correlation between transformational leadership and employees' innovative behavior, with r(395) = .68, p < .001. This result elucidates a strong positive relationship between the two variables, indicating that heightened levels of transformational leadership correspond to elevated levels of innovative behavior among employees.

In the linear regression analysis, transformational leadership emerged as a significant predictor of innovative behavior, with  $\beta = .66$ , t(393) = 14.28, p < .001. This accounted for 45% of the variation in innovative behavior (R^2 = .45). These results suggest transformational leadership exerts a significant and positive effect on employees' innovative behavior.

The subsequent aspect of the research was aimed at investigating the association between transformational leadership and psychological empowerment among employees. In line with this objective, Hypothesis 2 proposed that transformational leadership is positively related to psychological empowerment among employees.

To validate this hypothesis, the same statistical measures were employed, comprising Pearson's correlation coefficient and a linear regression analysis. The two constructs, transformational leadership (independent variable) and psychological empowerment (dependent variable), were assessed through these statistical methodologies.

The results derived from Pearson's correlation analysis illustrated a statistically significant positive correlation between transformational leadership and psychological empowerment, denoted as r(395) = .72, p < .001. These findings underline a robust positive relationship between the two variables, implying that an increase in transformational leadership aligns with an increase in psychological empowerment among employees.

Furthermore, the linear regression analysis revealed that transformational leadership significantly predicted psychological empowerment, with  $\beta = .70$ , t(393) = 15.10, p < .001. Transformational leadership accounted for 49% of the variation in psychological empowerment (R^2 = .49). These findings denote that transformational leadership has a substantial and positive impact on psychological empowerment among employees.

The robust statistical evidence from these analyses provides substantial support for Hypothesis 2, emphasizing a positive relationship between transformational leadership and psychological empowerment among employees. These findings suggest that leaders who display transformational behaviors can potentially foster psychological empowerment among their employees, further enhancing their ability to contribute innovatively within the organization. Future research could expand these findings by investigating potential moderating and mediating variables within this relationship.

The outcomes of the Pearson's correlation test demonstrated a statistically significant positive correlation between psychological empowerment and employees' innovative behavior, with r(395) = .71, p < .001. This result highlights a substantial positive relationship between the two constructs,



indicating that an enhancement in psychological empowerment corresponds to an increase in innovative behavior among employees.

Further, in the linear regression analysis, psychological empowerment significantly predicted innovative behavior, with  $\beta = .69$ , t(393) = 14.76, p < .001. Psychological empowerment accounted for 47% of the variance in innovative behavior (R^2 = .47). These findings reveal that psychological empowerment exerts a significant and positive impact on employees' innovative behavior.

The robust statistical evidence from these analyses offers comprehensive support for Hypothesis 3, underscoring a positive relationship between psychological empowerment and employees' innovative behavior. This suggests that employees who experience psychological empowerment are likely to exhibit enhanced innovative behaviors. Future research may continue to build on these findings by exploring other potential influences on this relationship.

A mediation analysis was conducted using a series of regression analyses, following the steps outlined by Baron and Kenny (1986). This approach allows for the assessment of the direct and indirect effects of the independent variable (transformational leadership) on the dependent variable (employees' innovative behavior) through the proposed mediator (psychological empowerment).

The results of the mediation analysis revealed that transformational leadership had a significant positive effect on psychological empowerment ( $\beta = .64$ , t(393) = 13.95, p < .001). Additionally, psychological empowerment had a significant positive effect on employees' innovative behavior ( $\beta = .55$ , t(392) = 11.26, p < .001).

Furthermore, when including psychological empowerment as a mediator in the model, the direct effect of transformational leadership on employees' innovative behavior remained significant ( $\beta$  = .38, t(392) = 7.85, p < .001). However, the indirect effect of transformational leadership on innovative behavior through psychological empowerment was also significant ( $\beta$  = .35, t(392) = 7.19, p < .001).

These findings provide support for Hypothesis 4, suggesting that psychological empowerment partially mediates the relationship between transformational leadership and employees' innovative behavior. It indicates that transformational leadership influences employees' innovative behavior both directly and indirectly through the mediating role of psychological empowerment.

Overall, these results suggest that transformational leadership fosters psychological empowerment, which, in turn, enhances employees' innovative behavior. This highlights the importance of cultivating a work environment characterized by transformational leadership behaviors that promote psychological empowerment as a means to stimulate innovative behaviors among employees.

Multiple regression analyses were conducted to assess the relationship between the four dimensions of transformational leadership behaviors and both psychological empowerment and employees' innovative behavior.

The results of the regression analyses revealed that individualized consideration had a significant positive effect on psychological empowerment ( $\beta = .45$ , t(393) = 9.42, p < .001). Similarly,



intellectual stimulation ( $\beta$  = .37, t(393) = 7.81, p < .001), inspirational motivation ( $\beta$  = .51, t(393) = 11.32, p < .001), and idealized influence ( $\beta$  = .33, t(393) = 7.09, p < .001) also had significant positive effects on psychological empowerment.

Furthermore, psychological empowerment had a significant positive effect on employees' innovative behavior ( $\beta = .62$ , t(392) = 13.24, p < .001).

These findings provide strong support for Hypothesis 5, indicating that specific transformational leadership behaviors, including individualized consideration, intellectual stimulation, inspirational motivation, and idealized influence, have a positive impact on psychological empowerment. Moreover, psychological empowerment positively influences employees' innovative behavior.

The results emphasize the importance of these transformational leadership behaviors in fostering psychological empowerment, which in turn, enhances employees' innovative behavior. By individually considering employees' needs, stimulating their intellectual capabilities, motivating them through inspiration, and exhibiting idealized influence, leaders can create an empowering environment that promotes innovative behaviors among employees.

#### Discussion

The present study aimed to examine the relationships between transformational leadership, psychological empowerment, and employees' innovative behavior. The research findings revealed several significant insights that contribute to the understanding of these dynamics within the organizational context.

First and foremost, the results provided strong evidence supporting the positive relationship between transformational leadership and employees' innovative behavior. The findings align with previous research, suggesting that leaders who exhibit transformational behaviors have a significant impact on promoting innovative behaviors among employees. This underscores the crucial role of leadership in fostering a culture of innovation within organizations.

Furthermore, the study found a positive association between transformational leadership and psychological empowerment. The results indicate that transformational leaders, through their behaviors such as individualized consideration, intellectual stimulation, inspirational motivation, and idealized influence, contribute to enhancing employees' sense of empowerment. These findings are consistent with existing literature highlighting the empowering effects of transformational leadership on subordinates.

Moreover, psychological empowerment was found to be positively related to employees' innovative behavior. This highlights the significance of empowering employees and providing them with a sense of autonomy, competence, and impact in promoting their willingness to engage in innovative activities. The findings emphasize the role of psychological empowerment as a key



mechanism through which transformational leadership influences employees' innovative behavior.

Importantly, the mediation analysis revealed that psychological empowerment partially mediates the relationship between transformational leadership and employees' innovative behavior. This suggests that transformational leadership not only has a direct influence on employees' innovative behavior but also indirectly shapes it through the empowerment of employees. This finding highlights the importance of considering psychological empowerment as a critical process that mediates the relationship between leadership and employee outcomes.

The current study contributes to the existing literature by emphasizing the specific transformational leadership behaviors that have an impact on psychological empowerment and subsequently influence employees' innovative behavior. The results highlight the significance of individualized consideration, intellectual stimulation, inspirational motivation, and idealized influence in promoting psychological empowerment and fostering a climate conducive to innovative behaviors.

Practically, these findings have important implications for organizations seeking to foster innovation and empower their employees. By encouraging and developing transformational leadership behaviors, organizations can create an environment that enhances employees' psychological empowerment and subsequently stimulates innovative behaviors. Such initiatives can lead to increased creativity, problem-solving capabilities, and adaptability within the organization.

It is important to acknowledge some limitations of this study. Firstly, the data was collected through self-reported questionnaires, which may introduce common method bias and social desirability bias. Future studies could utilize multiple sources of data and employ qualitative methods to gain a deeper understanding of the underlying mechanisms. Additionally, the study focused on a specific organization and its employees, which may limit the generalizability of the findings. Replication studies across diverse industries and contexts would enhance the external validity of the results.

In conclusion, this research underscores the significance of transformational leadership and psychological empowerment in fostering employees' innovative behavior. By promoting transformational leadership behaviors and empowering employees, organizations can create a culture that encourages and supports innovation. These findings provide valuable insights for leaders, managers, and practitioners in their efforts to cultivate an environment conducive to innovation and employee engagement, ultimately driving organizational success in a rapidly changing and competitive landscape. Future research should continue to explore additional factors that may influence and enhance these relationships, as well as investigate potential interventions that can further strengthen the impact of transformational leadership on innovative behavior and organizational outcomes.

#### Conclusions

The findings of this study consistently supported the hypotheses put forth. Transformational leadership demonstrated a positive relationship with both psychological empowerment and employees'



innovative behavior. Psychological empowerment was found to positively influence employees' innovative behavior, serving as a mediating factor between transformational leadership and innovation. Moreover, specific transformational leadership behaviors, such as individualized consideration, intellectual stimulation, inspirational motivation, and idealized influence, were shown to have a positive impact on psychological empowerment and subsequently on employees' innovative behavior.

These results underscore the importance of transformational leadership in promoting a culture of innovation within organizations. Leaders who exhibit transformational behaviors have the potential to empower their employees, fostering their autonomy, competence, and impact, which, in turn, enhances their innovative behaviors. By nurturing transformational leadership behaviors and empowering employees, organizations can create an environment that nurtures creativity, problem-solving, and adaptability.

The findings of this study have practical implications for leaders, managers, and practitioners aiming to cultivate innovation and engage employees. Organizations can focus on developing transformational leadership behaviors, providing leaders with the necessary training and resources to effectively inspire and empower their teams. By creating an empowering climate and supporting employees' psychological empowerment, organizations can unleash their employees' innovative potential and drive organizational success.

While this study makes significant contributions, it is important to acknowledge its limitations. The research relied on self-reported data, which may introduce biases. Future studies could utilize multiple sources of data and employ mixed-methods approaches to gather a more comprehensive understanding of the phenomena. Additionally, the study was conducted in a specific organizational context, limiting the generalizability of the findings. Replication studies across various industries and contexts would enhance the external validity of the results.

In conclusion, this study highlights the crucial role of transformational leadership in fostering psychological empowerment and employees' innovative behavior. The findings emphasize the importance of creating a supportive and empowering environment that encourages employees' autonomy, competence, and impact. By understanding and leveraging the relationships between these variables, organizations can effectively promote innovation, adaptability, and competitive advantage in a rapidly changing business landscape.

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## AN EMPIRICAL STUDY ON THE FACTORS INFLUENCING THE USE INTENTION OF TAKEOUT APP: A CASE STUDY OF GRAB, THAILAND

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Abstract: This article uses quantitative analysis, with value management theory, customer satisfaction theory, and service quality theory as the main theories. The subject of this study is "Grab, Thailand". By predicting users' usage intentions, it focuses on analyzing the actual problems that consumers have in the consumption process of Grab takeout APP. Then, 361 questionnaires were sampled and tested, and the validity of the data was verified through reliability and validity analysis, correlation analysis, and regression analysis. From the perspective of user intention and development of Grab Delivery APP (independent variable), analyze the impact of three variables: basic service quality, value-added service quality, transparency mechanism, and customer trust in Grab Delivery APP service providers To verify if there is an impact on customer satisfaction (dependent variable). The results are as follows: The regression coefficient value of perceived risk was 0.367(t=5.299, P=0.000<0.01), indicating that perceived risk significantly positively influenced willingness to use. The regression coefficient value of social influence is 0.452(t=6.063, P =0.000 < 0.01), which means that social influence has a significant positive influence on willingness to use. The regression coefficient value of the promoting factors was -0.016(t=-0.199, P = 0.842>0.05), which meant that the promoting factors did not influence the willingness to use. The regression coefficient value of effort expectation is 0.057(t=0.767, P =0.444>0.05), which means that effort expectation does not influence willingness to use, and the lower the value is, the stronger the willingness to use. The regression coefficient value of performance expectation is 0.143(t=2.128, P =0.035<0.05), meaning that performance expectation significantly influences use intention. Summary analysis shows that perceived risk, social impact and performance expectation significantly influence use intention. The objective was to help the platform can improve the service quality of businesses, raise customers' shopping experience, and enhance users' willingness to consume.

**Keywords:** Product Factors, Thailand Grab Takeout APP, Social Impact, Performance Expectations, Promotion Conditions

#### Introduction

According to foreign media reports, the four express platforms Grab Hub, Door Dash, Post Mates and Uber Eats will witness explosive growth in 2020 due to the epidemic (Devita et al, 2021). According to MW data, Grab Hub has a market share of up to 50%, but the delivery cost of each order is as high as 10% - 40% (Subhani, 2022). In April 2020, Grab Hub was hit by the American antitrust class action lawsuit (Inthong et al, 2022). It is important that relevant stakeholders understand the factors that affect customers' continued use of FDA during the COVID-19 (Chotigo & Kadono, 2021). Grab is the largest online delivery platform in the United States. However, for the platform, information sharing between consumers and businesses can be achieved through takeout APP.

Under this sharing mode, the platform can not only improve the service quality of businesses, reduce distribution costs and customers' shopping experience, but also enhance users' willingness to consume. The market is constantly changing, opportunities and threats coexist (Lu et al, 2020). Whoever first finds new market gaps or market segmentation opportunities, finds market positions that have not been occupied and are valued by customers, and then assists effective differential marketing mix, can seize the opportunity to meet customer needs, ultimately improve the market competitiveness of their products, and improve their business performance.

This study takes the Grab takeout APP in Thailand as an example, and uses the literature research method and questionnaire method to study the causes of its use intention. In the research process, the questionnaire survey method was used to collect data and analyze them, and then the structural equation model was used to verify the results of prediction; In the end, the results are displayed through data visualization analysis, hoping to bring some reference.

#### **Research Objectives**

In this study, user satisfaction refers to a comprehensive evaluation of the satisfaction of users after using the mobile takeaway app to order takeaway. Zhao et al (2014) summarized habits, subjective norms, and conversion costs as contributing factors when studying the influencing factors of users' willingness to continue using rebate websites. This study draws on this classification basis.

Specifically, the research objectives are:

1. To clarify that the basic service quality of Grab takeout app has a positive impact on customer satisfaction.

2. To verify that the value-added service quality of Grab takeout app has a positive impact on customer satisfaction.

3. To confirm that transparency mechanisms have a positive impact on customer satisfaction.

4. To identify that customers' trust in Grab takeout app service providers may affect customer satisfaction.



#### Literature Review

#### **Definition of Service Quality**

Since the early 1980s, service quality has become the focus of research. Muangmee et al (2021) have all demonstrated that perceived usefulness is an important influencing variable for predicting the acceptance of e-commerce models. It significantly impacts e-commerce usage attitudes, intentions, and even behaviour. Wang et al (2021) studied the influencing factors of whether consumers will consume online based on the current online retail situation and found that when consumers have high trust in online shopping, their potential purchase intention will be affected. The research results show that female consumers have strongly perceived usefulness for objective, pictorial, and negative online wordof-mouth, and the perceived usefulness of online word-of-mouth significantly affects their purchase intentions. Wu (2021), a representative of the Nordic School, pointed out that service quality is mainly based on customer perception, including two aspects: functional quality and technical quality; functional quality refers to the perceived service level in the process of enjoying services. Rabaa'i (2022) defined service quality as the degree to which service results can meet the preset ideal value, which verified that service quality includes service results and service delivery methods, both of which are indispensable, and pointed out that service quality consists of three parts: process quality, result quality and personnel quality. Jeong et al (2022) believed that the majority of consumers are women, and online word of mouth will positively impact the perceived usefulness and purchase intention of female consumers. At the same time, product types have a significant moderating effect on online word-ofmouth attributes.

#### **Related Research on Service Quality Theory**

In order to enable consumers to fully shop online and improve their experience perception, it is necessary to improve service quality to a certain extent. Wu (2021) believed that the degree of consumer participation is linked to service quality, so it is recommended to continuously improve service quality, strengthen relationships with consumers, and improve customer participation, so as to establish a good relationship with consumers and further increase repurchase behavior. Yu et al (2022), it is particularly interesting and important for academics and professionals, especially in the field of e-commerce, to analyze customer evaluations of online purchases. In this study, through consumer feedback on the use of takeaway apps, we explored the factors influencing takeaway app users' intentions from two aspects: technical acceptance and product information feedback. Technical acceptance refers to whether the user's experience with the products, services, and other system functions of their platform meets expectations.

#### **Definition of Performance Expectancy**

During online food delivery, the user has high expectations if he thinks his expectations exceed them; low expectations if he sees no current use. Some factors have a greater impact on user behaviour and some have less (Abbasi et al, 2018). The degree to which a person believes that using services helps



him or her receive performance benefits at work. It is driven by perceived validity, comparative advantage, external motivation, job suitability, and outcome expectation (Limsarun et al, 2021). Product and service are also a kind of service on user perception, including three aspects: product, service and environment. Products include function, price, convenience, etc.; services include pre-sale, after-sale service, etc. Environment refers to consumers' perception, evaluation, and trust of online food delivery platforms.

#### **Related Research on Performance Expectancy**

Performance expectancy under the UTAUT model involves the user's belief that the technology will improve performance in particular activities. The performance expectancy can therefore be used to determine the user's likeliness to adopt new technology (Chaiyasoonthorn et al, 2019). Thus, using the performance expectancy concept to determine users' acceptance intention to FDAs indicates greater intentions. Through analysis, consumers' perceived usefulness of reviews is used to understand the relationship between reviews and purchase intention. College students are used as research objects to analyze perceived usefulness as an intermediary variable. According to CNNIC's 44th Statistical Report on Internet Development in China, Wei et al (2021) found that the overall proportion of online names exceeds half, making it particularly important to study their purchasing behaviour. The research results indicate that the higher the level of online evaluation, the impact will be on consumers' perceived usefulness. Rosário and Raimundo (2021) are studying the consumption pattern in the current industrial economy, which is collaborative consumption based on the Internet, while consumers' senators are based on values and trust. Moreover, create new trading methods based on online communities, and demonstrate that consumers with different value orientations will have an accepting attitude and participation in online community takeout. The most important factor in collaborative consumption is trust. When consumers trust other customers on the collaborative consumption platform, they create a behaviour of co-consumption. When consumers' willingness to purchase online decreases, consumers' trust will also decrease.

#### **Research Relevant**

After sorting out relevant literature and theories, related past research are sorted and summarized. Scholars believe that, along with the development of the take-out e-commerce industry, on the one hand, the popularity of take-out e-commerce accelerates the competition for new product research and development of the industry; on the other hand, the increase of take-out e-commerce platforms makes consumers' choices more diversified. This makes express logistics companies pay more and more attention to its implementation and implementation (Atkinson,2008). Market segmentation is to screen the target market and accurately position it. It is an effective method, and it is an effective method. Market division is the premise of market positioning, and market division is the target market selection, which is ultimately the most important step. Only in this way the target marketing can be achieved, thus improving the company's operating performance and enhancing the



company's competitiveness. Banerjee and Choudhuri (2010) point out that translating costs into costs will create significant user difficulties. When consumers are not satisfied with the existing service providers or commodities, they often choose to use the existing service providers or commodities due to their own economic and social benefits or spiritual pressure.

Although Grab APP's marketing strategy differs from that of other delivery companies, Grab APP's marketing strategy distinguishes its business from other delivery companies, enabling it to focus on white-collar delivery (Altinay& Arici,2022). Compared with the rough and cheap student market, Grab is moving in a more sophisticated direction, sharpening its strengths in target market, delivery, merchants and platform, focusing on white-collar workers and differentiating the local market with services that differ from other delivery companies. Therefore, this paper focuses on the two levels of value and quality to select three levels of value management: customer satisfaction and service quality.

#### Methodology

This study is mainly based on quantitative analysis, focusing on consumers' practical problems in the gram takeout APP's consumption process. In the design process, in addition to considering the theoretical basis of reference, but also should refer to the relevant e-commerce, their own practical experience. Making the questionnaire design more reasonable also makes this study more practical.

Based on research needs and the number of samples used in mainstream research, this study plans to collect at least 300 valid survey subjects. Lim et al (2021) believed that at least 200 were sufficient and satisfactory in scanning electron microscope analysis. Different interviewees have certain differences in their subjective evaluations. The research in this article focuses on the factors that residents of Grab, Thailand, who currently have experience in purchasing takeout products, believe will affect their continued use of the takeout app and their degree of relevance. Therefore, this article selects students from BANGWA as the research object. Therefore, after two weeks of collection, 361 questionnaires were obtained, and the research in this article is mainly based on these 361 data.

Using quantitative research methods, through combing the value management theory, service quality theory and other related theories, this study summarized the relevant factors that affect the use of Grab takeout APP. At the same time, combined with the characteristics of mobile takeout APP (Bao & Zhu, 2021).On this basis, based on the theory of continuous use of information system, expectation confirmation theory and other relevant theories, and related to the characteristics of Grab takeout app itself and users, the impact factors on the continuous use of Grab Takeout app are summarized. This study establishes the impact factor model for using the Grab Takeout app. Therefore, this research model includes two types of variables:

(1) Independent variables: expectation confirmation, influencing factors (this study consists of habits, switching cost and subjective norms), the perceived performance of mobile takeout app users (this study consists of perceived usefulness, perceived convenience, perceived quality and perceived



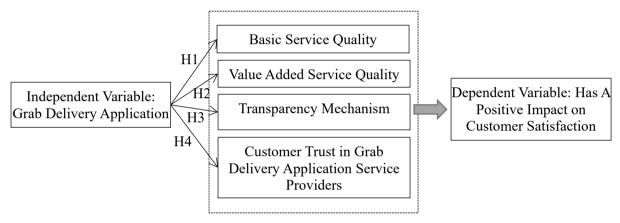
price advantage);

(2) Dependent variable: users' willingness to continue using.

#### Results

#### **Conceptual Framework**

This article mainly adopts Literature research method, Questionnaire survey method and Quantitative research method. When UTAUT model is used to analyze users' willingness to continue using, relevant factors should also be combined for analysis, which should be taken as variables, and corresponding UTAUT model should be established (Bao & Zhu, 2021). And the relationship among the final determined factors is shown in Picture 1:



Picture 1: Technical Circuit Diagram

#### Specific Index Analysis

The relevant information about the basic service quality of the takeout APP is shown in the following Table 1:

Basic Service Quality	Send on Time
	Customer Service Is Flexible
	The Takeaway Package Is Good and No Damaged
	Delivery Is Accurate
	No Lost Delivery (Takeaway)
	Receipt Reminder
	The Receipt Process Is Complete

### Reliability and Validity Analysis of The Scale

Reliability analysis is an effective analytical method to detect whether the data are reliable and stable. The reliability coefficient of the total scale should be above 0.8 and 0.7 and 0.8 acceptable; the reliability coefficient of the subscale should be above 0.7 and 0.6~0.7. acceptable (Limsarun et al, 2021).



Cronbach alpha, if the coefficient is below 0.6, consider recompiling the questionnaire, the specific analysis is shown in Table 2 below.

Table 2: Reliability convergence	
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	Cronbach's Alpha	CR	AVE
Information Quality	0.839	0.839	0.636
Mass of System	0.928	0.929	0.765
Quality of Service	0.856	0.856	0.602
Perceived Ease of Use	0.81	0.816	0.598
Perceived Usefulness	0.927	0.928	0.763
Trust	0.778	0.8	0.579
Degree of Satisfaction	0.847	0.84	0.638
Consumption Willingness	0.922	0.928	0.764

And validity analysis is an important part of the empirical analysis (Jiao et al, 2021). This study is based on the literature review shows the relationship between variables or association construction, and according to the investigation is the result of the item wording, expression of further revised and perfect, the results are shown in the following Table 3.

#### Table 3: KMO and Bartlett's Test

Sample A Sufficient Kaiser-Meyer-Olkin	0.887	
The Sphericity Test of The Bartlett	Approximate Chi Square	8612.496
	Df	124
	Sig.	0.000

As can be seen from the above table 2, KMO is 0.887, greater than 0.6, which meets the premise requirements of factor analysis, and the data pass the Bartlett sphericity test (p < 0.05), indicating that the study data meets the requirements.

#### **Correlation Analysis**

Pearson coefficient was used to study the correlation between variables, and the value range was [-1, 1], generally represented by r letter. The results are shown in Table 4.

As can be seen from the direct effect results of the model, all pathways in the model passed the significance test: The basic service quality of grab takeout app has a positive impact on customer satisfaction; The value-added service quality of grab takeout app has a positive impact on customer satisfaction; The transparency mechanism has a positive impact on customer satisfaction; Customer trust in grab takeout app service providers has a positive impact on customer satisfaction. It is found that the content of the hypothesis has a positive impact, so H1-H4 is valid.



#### Table 4: Correlation Analysis

		Product	Performance	Effort	Facilitating	Social	Using
		Factors	Expectancy	Expectancy	Condition	Influence	Intention
Product Factors	Pearson	1	.339**	.329**	.336**	.369**	.316**
	Correlation						
	Sig.	.000	.000	.000	.000	.000	.000
	Case Number	519	519	519	519	519	519
Performance	Pearson	.339**	1	.403**	.382**	.333**	.325**
Expectancy	Correlation						
	Sig.	.000	.000	.000	.000	.000	.000
	Case Number	519	519	519	519	519	519
Effort	Pearson	.329**	.403**	1	.368**	.344**	.302**
Expectancy	Correlation						
	Sig.	.000	.000	.000	.000	.000	.000
	Case Number	519	519	519	519	519	519
Facilitating	Pearson	.336**	.382**	.368**	1	.288**	.297**
Condition	Correlation						
	Sig.	.000	.000	.000	.000	.000	.000
	Case Number	519	519	519	519	519	519
Social	Pearson	.252**	.266**	.319**	.284**	1	.309**
Influence	Correlation						
	Sig.	.000	.000	.000	.000	.000	.000
	Case Number	519	519	519	519	519	519
Using Intention	Pearson	.316**	.325**	.302**	.309**	.339**	1
-	Correlation						
	Sig.	.000	.000	.000	.000	.000	.000
	Case Number	519	519	519	519	519	519

\*\* at 0.01 level , the correlation was significant.

#### Discussion

#### Improve Service Level and Facilitate User Consumption Experience

Meanwhile, some Grab delivery platforms have also started smart recommendations, which can analyze users' preferences and offer menu recommendations based on their past spending history. In this way, users' interest in using can be greatly enhanced, their usage efficiency can be improved, their effort expectations can be increased, and their performance expectations can be improved. At the same time, if the delivery platform can quickly deliver food to users, it can raise the work expectations of Grab takeout users and enable them to get better service at a certain cost, which is also an important way to meet users' performance expectations better. Inthong et al. (2022) showed that subjective criteria would affect users' sustained behaviour, and they were divided into interpersonal and external factors. In many companies, how to apply market positioning strategy has become a big problem. Therefore, Grab should pay attention to users' contributions and minimize users' investments to ensure the best service for users.

Pay Attention to The Correction of Their Own Problems and Establish A Good Social Image Some Grab Takeaways users need to communicate with takeaways customers because they



have problems or needs. The quality of customer service online will also affect whether Grab's food delivery customers are willing to stick with the site. If users can get a better experience from customers' inquiries, their understanding of Grab delivery platform will be improved, and they will have a stronger influence on it (Subhani, 2022). In addition, Grab also needs to get more praise from its users to enhance its image and influence society, thus improving its overall operating efficiency. According to the study, over half of Grab's food-delivery users are office workers, the biggest spenders and the company's target audience. So far, many Grab delivery platforms have developed their own order marketing strategies for employees based on their actual needs. Excellent food quality can reduce users' worries when placing orders, effectively reduce the perceived risk, improve user satisfaction, and promote users' continued use.

#### Conclusions

## 1. Through the Research, This Paper Believes That the UTAUT Model of Grab Takeout Users' Continuous Use Intention Is Reasonable

Through the research, it can be verified that performance expectation, effort expectation, perceived risk and social influence positively affect Grab takeout users' intention to continue using. Subjective norm is the function of social norm belief and the motivation for people to abide by every important person in life. That is, performance expectation plays a mediating role between product factors and uses intention; Effort expectation and perceived risk positively affected Grab takeout users' intention to continue using. Grab Takeout product factors positively impact users' intention to continue using. In contrast, Grab Takeout users' perceived social influence and performance expectations positively impact users' intention to continue using. The significance of this study is that we use the UTAUT model to explore why people use Grab takeout. This not only helps us understand the behaviour and psychology of people when using the product but also helps us understand why people reject the product. The continuous development of the Internet and mobile technology gives consumers more choices.

#### 2. Analysis of Data Results

The design and current situation analysis process of this study focuses on analyzing the actual problems that consumers have in the consumption process of Grab takeout app through quantitative analysis. Grab has greatly facilitated people's lives, allowing them to spend more time and energy on other things than cooking or eating out. Grab has thrived without user support. With its low cost, high efficiency and convenient service, it quickly expanded from one city to the whole country. Because of its convenience, it has become the first choice of many young people. Therefore, the network delivery platform must strengthen the attention to users, strengthen the research and analysis of local market users, timely find their problems and shortcomings, take measures to improve constantly, adjust the marketing strategy, to enhance their competitiveness, better adapt to the fierce market competition,



achieve long-term development.

The results showed that the score of middle school students' academic achievement goal was only slightly higher than the middle level, though the score of achievement avoidance goal orientation was the highest. The score of achievement approaching goal orientation was the lowest, which was in the middle and low level, and the gap between them was not small.

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# RESEARCH ON THE INFLUENCE OF INTERNET CELEBRITY LIVE STREAMING ON THE PURCHASE INTENTION OF COLLEGE STUDENTS IN GUANGXI, CHINA

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Abstract: In recent years, the rapid rise of e-commerce and live broadcasting industry, net red live with goods has become a new e-commerce sales model. However, with the increasing heat, the market competition is becoming more and more intense, bringing new problems and challenges. This study aims to grasp and analyze the factors influencing the purchase intention of college students in Guangxi region, and based on the theory of consumer purchase intention, it expects to put forward effective development suggestions for live broadcasting platforms, Netflix anchors and college student consumers. From an empirical point of view, taking the theory of purchase intention and the theory of perceived value as the theoretical framework, based on the development of Netflix live streaming with goods and combined with the research of existing literature, we analyze the factors affecting the purchase intention of college students in Guangxi region by means of questionnaires and scales. Firstly, combing and analyzing the existing research, determining the influence mode of Net Red Anchor on college students' purchase intention, and proposing hypotheses; secondly, designing questionnaires and scales, and distributing 1209 questionnaires to college students in Guangxi area, recovering 1180 valid questionnaires, researching the influencing factors, and targeting for personal interviews; using SPSS to process the questionnaire data, and conducting empirical analysis for the selected materials. Analysis. The study shows that when Internet sales are carried out in the way of netroots live broadcasting, the influence of netroots anchors, the interactivity of live broadcasting, the professionalism of anchors, the degree of preferential treatment, the value of goods and other factors will have a significant impact on college students' willingness to buy; the perception of services and products in the live broadcasting room will also have a significant positive impact on college students' willingness to buy. Based on the results of the study, some suggestions are made for the live broadcast market, Netflix anchors, and college student consumers, respectively.

Keywords: Internet Platform, Web Celebrity Presenter, Live Broadcast with Goods, Willingness to Buy



#### Introduction

In recent years, with the popularity of the Internet and mobile devices, the development of social media and live broadcasting platforms, people's lifestyles and shopping methods continue to change, and the development of the netroots live bandwagon has been rapid.2023 On 22 March, Net Science released the "2022 Annual China Live E-commerce Market Data Report", which shows that the scale of live e-commerce users in 2022 reached 473 million, higher than the growth of 115% in 2018. The huge scale of live e-commerce users and market size have attracted mainstream live e-commerce players such as Jitterbug, Shutterbug and Taobao.

Netroots have attracted a large number of viewers with their wide influence and good image, while live streaming with goods has become a new way of selling. For young people, such as college students, they are the main users of the Internet and social media, and they are also an important group of consumers of netroots live streaming with goods. Many scholars have conducted research on the netroots economy and live streaming with goods, with the aim of understanding the impact of live streaming with goods on economic development, exploring the factors that influence consumers' purchasing behavior of netroots live streaming with goods, and helping merchants achieve sales growth.

The subjects of this study were college students in Guangxi, China, by reviewing relevant literature to better understand the research background and related policies, using online questionnaires as well as individual interviews, a total of 1,209 questionnaires were distributed, and 1,180 valid questionnaires were returned. The main contents include their personal situation, the situation of watching live shopping and live consumption, what are the factors that affect their purchase intentions, and the suggestions for e-commerce live banding, etc. After the questionnaire was recovered and sorted, the data was sorted and summarized, and statistics were made on the basic information of college students and the cross-analysis of the factors influencing each willingness to make a comprehensive and in-depth analysis of the factors influencing college students' purchases through live streaming of carry-all, and countermeasures and suggestions were put forward, which provide reference for the development of e-commerce live broadcasting.

#### **Research Objectives**

This study aims to investigate the willingness of college students in Guangxi region to purchase goods through Netflix live credit and its influencing factors. The research objectives are as follows:

(1) To understand the current situation of college students who watch live shopping.

(2) To understand the situation of college students who have the habit of shopping through live broadcast.

(3) To analyze the factors influencing college students' willingness to buy.

(3) To explore the reasons that influence college students' willingness to buy.



#### Literature Review

#### **Research on Netflix Economy**

Chen (2023) argues that the development of "Internet + Economy" promotes "Netflix Economy" as an emerging business model popular among college students and analyses the development trend of live broadcasting industry and the influence of live broadcasting industry on college students' consumption behavior from the perspective of "Netflix Economy". From the perspective of the "net red economy", we analyze the development trend of the live broadcasting industry and the influence of the live broadcasting industry on college students' consumption behavior. In "Research on Rural Netroots Economy for Rural Revitalization under the Perspective of Urban and Rural Communication" (2023), Han argues that "rural netroots" refers to rural residents who have become popular on short-video social media platforms, mainly including returning rural migrant workers, college students who have returned to their hometowns from farming, village cadres, rural teachers, village cadres, farmers, agricultural technicians, and freelancers. freelancers, etc.

#### **Related Studies on Live Streaming Bandwagon**

Liu (2023) argues that the live broadcasting industry has developed rapidly in recent years, but the resulting differentiation of brand building is also becoming more obvious and concludes that the problems affecting the development of live broadcasting e-commerce are mainly the lack of talent, product quality, and poor marketing and promotion effects. In China, scholars' research on live broadcasting mainly focuses on its connotation research, from the marketing perspective, rural revitalization perspective, consumer willingness to buy perspective on live broadcasting.

(1) Connotation study of live bandwagon/live e-commerce. Wang and Cheng in the "live ecommerce perspective anchor live marketing scene analysis" (2022), pointed out that whether it is a traditional e-commerce platform + live to achieve the transformation of graphic shelf e-commerce to live e-commerce, or entertainment and social platform + e-commerce to achieve the "live + ecommerce" of live entertainment on the basis of e-commerce function, in fact, their common "genes", the "genes", the "genes". Common "gene" are e-commerce, are through the anchor (netroots, stars, officials, etc.) in the form of live broadcasts, to enhance the marketing scene, improve the efficiency of product transactions and consumer loyalty.

(2) Research on live streaming with goods from the perspective of live streaming marketing/marketing strategy. Wang, Sun and Shi in "Research on Sales Model Selection and Live Streaming Marketing Strategies in E-commerce Platforms" (20-23) found that live streaming marketing in both sales modes increases the retail prices as well as the profits of the manufacturer and the e-commerce platform, and the higher the percentage of customers who watched the live streaming or the higher the similarity of the products, the higher the profits of the live streaming inputs, the retail prices and the members of the supply chain. When the platform commission rate is high, the live streaming inputs and retail prices are higher than the corresponding results in the distribution mode; when the



# platform commission rate is low, the size of the equilibrium results in the two distribution modes is determined by the proportion of customers watching live streaming.

(3) Research on live streaming with goods from the perspective of rural revitalization. Zhang Ziyue in the "rural revitalization of agricultural products under the background of live banding research" (2023) in the agricultural products banding facing management is not standardized, the content tends to be homogenized, the anchor team is weak, the lack of endogenous motivation and other challenges, in this regard, we should pay close attention to the quality of the product, to open up the agricultural industry chain, from the differentiation of live broadcasting content, standardization of cultivation system, innovative interactive way to optimize the rural live broadcasting of agricultural products in three aspects.

(4) Research on live streaming from the consumer's willingness to buy. Shi Xiaoxia in "Analysis of factors influencing the purchase intention of female fashion live streaming with goods" (2022) argues that product perception and service, anchor professionalism, interactive atmosphere in the live broadcast room and the popularity of the anchor will have a positive impact on the consumer's purchase intention. Yang Xi, in "Research on the Impact of Netroots Live Streaming with Goods on Consumer Behavior" (2022), argues that the personal charisma of the netroots, the degree of professionalism, the utility of the goods, and the arrangement of the live streaming environment have a significant positive impact on consumer purchase behavior, and that perceived trust plays an important role in positively influencing purchase behavior.

In conclusion, academic research on live streaming with goods has produced relatively fruitful results, but it is mainly limited to traditional e-commerce. The main problems with the existing results are as follows: First, the limitations, limited to a certain brand or store, or the research object for the whole population, the reference significance of the study of college students affected by the Netflix live bandwagon is not significant. Second, the discussion of some issues is not comprehensive or in-depth, and further research can be conducted on these issues. The above issues provide room for innovation in this research.

#### Methodology

This study takes college students in Guangxi, China as the research object, 1209 questionnaires were distributed, 1180 valid questionnaires were collected, and the collection rate of valid questionnaires was 97.6%.

This study used the questionnaire on the influence of Netflix live streaming with goods on college students' purchase intention, which is divided into two parts. The first part is the basic information of the respondents, including gender, grade, consumption, family income, live viewing habits, etc. The questions in the questionnaire are single-option, except for the preferred type of live broadcast and the main reason for watching live broadcasts. For example, the screening question "Have



you ever watched a live broadcast with goods?" is designed to exclude respondents who have not watched a "live broadcast with goods" in order to ensure the validity of the survey sample. The second part is the use of a 5-point Likert scale to conduct the survey on the factors influencing the purchase, the perception of the service in the live room, the perception of the product in the live room, etc., to facilitate the understanding of the respondents' attitudes, as well as the subsequent data processing and analysis of the results.

A total of 128 questionnaires were distributed in the pre-test research stage, and the online SPSS software was used to check the reliability of the collected data, and the test results showed that the alpha coefficients of the five independent variables of influence, professionalism, interactivity, degree of preference and the value of the goods themselves were 0.974, 0.974, 0.964, 0.958, 0.967, respectively, which indicates that the questionnaires used in this survey have a high degree of reliability. KMO and Bartlett's test were used to validate the validity of research data using online SPSS software, the KMO value of the data of this survey is 0.811, the KMO value is greater than 0.8, the research data is very suitable for extracting the information (from the side of the response to the validity of the validity of

Descriptive statistics, cross (Chi-square) analysis, Pearson correlation and linear regression analysis were used to statistically analyse the data obtained in this study.

#### Results

#### **Questionnaire Statistical Analysis**

Through the collation and analysis of the collected data, the percentage of students who have ever shopped in the live room is 86.27%, which is consistent with the results of the pre-prediction. Males accounted for 49.66% and females for 50.34%, and this difference is consistent with the reality that female students prefer to shop in the live room. Freshmen accounted for 18.64%, sophomores accounted for 33.47%, and juniors (non-graduating class) accounted for 25.08%. This shows that live e-commerce users are younger and have more time to watch live broadcasts, and the results are more in line with reality, so the survey sample has a certain degree of representativeness.

Sample description	Form	Sample size	Proportions
Genders	Male	586	49.66%
	Women	594	50.34%
Grade	First-year university student	220	18.64%
	Second-year university student	395	33.47%
	Junior (non-graduating class)	296	25.08%
	Junior (final year)	69	5.85%
	fourth-year university student	179	15.17%
	postgraduates	21	1.78%

 Table 1: Descriptive Statistical Analysis of the Sample



A further analysis of the 1,018 students who made a purchase in the Live Broadcast Room when asked "Why do you buy products in the Live Broadcast Room? 29.76% of them said they simply liked or needed the products; 22.2% of them wanted to try something new out of curiosity. When answering the question "Why did you decide to buy products in the live broadcast?", 29.76% of the students said that they simply liked or needed the products; 22.2% of the students wanted to try something new out of curiosity, which shows that a higher proportion of the respondents bought the products out of their own liking or need, and some of the students wanted to try the products out of curiosity. The top five types of live broadcasts preferred by respondents are life, accessories, food, clothing, home and sports, which shows that students are more concerned about clothing and food needed for life. Their main reasons for watching live programmes are leisure and relaxation, killing time and taking part in special offers.

The 162 students who did not purchase any goods while watching the live broadcast were analyzed, and the main reasons were concerns about after-sales service, quality and discounts, as well as lack of demand for and disinterest in the recommended products.

Overall, the sample is performing as expected and is ready for the next stage of data analysis. In addition, the research found that Netflix live streaming with merchandise has an impact on students' purchase intentions, which is consistent with students' shopping channels.

**Empirical Analysis** 

Title	Typology	Considerations	Р
Did you buy	Influence of The	I'm more concerned about the impact of the anchor	0.000**
any products	Anchor	The web celebrity is a leading expert in the field of	0.000**
recommended		recommended products, so I am ready to buy!	
by the		The anchor's recommendation influenced my purchase!	0.000**
presenter	Professionalism	Anchors can answer questions professionally during live	0.000**
while	of The Anchor	broadcasts	
watching the		The anchor knows the recommended products and can give a	0.000**
live show?		full range of professional descriptions.	
	Live Room	The anchor interacted with me and always responded	0.000**
	Interactivity	positively to my questions.	
		I'll respond positively to the threads started by the anchor.	0.000**
	Degree of	I'd buy a limited edition because the presenter recommended	0.000**
	Preference in	it.	
	Live Room	I'll be watching and ready to buy because of the vouchers the	0.000**
		hosts are handing out.	
	The Value of	Products recommended by Netflix itself make me want to	0.000**
	The Product	buy them	
	Itself	Anchor recommends products he has personally used and	0.000**
		found valuable	

 Table 2: Cross (Chi-Square) Analysis Results

Due to the differences in each person's point of view, this study conducted a cross (chi-square)

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analysis from the influence and professionalism of the presenter, the interactivity and degree of discounts between live broadcasts, and the value of the product itself through the online SPSS software, and the results are as follows, and the results obtained after conducting the cross (chi-square) test are all 0.000. 000, which shows that the influence and professionalism of the presenter, the interactivity and degree of discounts between live broadcasts and the value of the product itself are highly correlated with whether or not one has purchased the product recommended by the presenter.

#### **Related Analyses**

Table 3: Pearson Correlation Standard Format Analysis Results

	Why would you choose to
	buy items on the live stream?
Anchor's professional description of all aspects of the recommended	0.482**
products	
Products recommended by Netflix itself make me want to buy them	0.553**
Anchors can answer questions professionally during live broadcasts	0.505**
The anchor interacted with me and always responded positively to my	0.542**
questions.	
*n < 0.05 $**n < 0.01$	

\*p<0.05, \*\*p<0.01

From the above table, it can be seen that the presenter's all-round professional description of the product, professional answers to consumers' questions and efficient interaction can promote the purchase intention of students as a group in the live broadcast room.

#### Table 4: Pearson Correlation Standard Format Analysis Results

	Your gender is
Whether you have bought products recommended by the presenters during live broadcasts	0.937**
*p<0.05, **p<0.01	

From the table above, we can see that different gender groups of students are influential in the purchase of goods in the living room.

#### **Regression Analysis**

Regression analysis is based on Pearson correlation analysis to further explore the relationship between the interpretation and prediction of variables. In this study, linear regression analysis is used to understand the relationship between the variables, and the results show that the influence of the anchor, the value of the product itself, the attitude of the anchor as well as the staff, the quality of the goods, and the length of time spent watching the live broadcast are the influencing factors that affect their consumption in the live broadcast. This is shown in the figure below:



#### Table 5: Results of The Linear Regression Analysis of The Influence of The Presenter and The Need for The Product with Whether or Not to Generate Purchasing Behaviour During the Live Broadcast (N=100)

Coeff			-	P	00	variance
COCH	Coefficient				Dia	gnostics
В	Standard	Beta			VIF	Tolerance
	Error					Level
0.604	0.086	-	-7.026	0.000**	-	-
.314	0.070	0.456	4.471	0.000**	5.738	0.174
.325	0.070	0.473	4.637	4.637	5.738	5.738
824						
820						
F (2, 97)=227.172, p=0.000						
2.425						
3	604 614 625 6324 6320 2,97)= 625	Error 604 0.086 914 0.070 925 0.070 924 920 2, 97)=227.172, 925	Error 604 0.086 - 614 0.070 0.456 625 0.070 0.473 624 620 2, 97)=227.172, p=0.000 625	Error 604 0.0867.026 614 0.070 0.456 4.471 625 0.070 0.473 4.637 6324 6320 2, 97)=227.172, p=0.000 6324 6324 6320 6324 6324 6320 6324 6320 6324 6327 6324 6327 6324 6327 6324 6327 6324 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327 6327	Error         -7.026         0.000**           604         0.086         -         -7.026         0.000**           814         0.070         0.456         4.471         0.000**           825         0.070         0.473         4.637         4.637           824	Error         -7.026         0.000**         -           604         0.086         -         -7.026         0.000**         -           814         0.070         0.456         4.471         0.000**         5.738           825         0.070         0.473         4.637         4.637         5.738           824

watching the livestream

\*p<0.05, \*\*p<0.01

Table 6: Results of Linear Regression Analysis of Whether the Attitude of The Anchor as Well as The Staff as An Added Value to The Product (N=100)

	Unstandardized		Standard	Т	Р	Cov	variance
	Coefficient		Coefficient			Dia	gnostics
	В	Standard	Beta			Vif	Tolerance
		Error					Level
Constant	0.027	0.082	-	0.325	0.746	-	-
The attitude of the anchors and the staff	0.600	0.068	0.622	8.812	0.000**	5.995	0.167
Quality of goods	0.356	0.070	0.357	5.050	0.000**	5.995	0.167
$R^2$	0.919						
Adjustment R2	0.918						
F	F(2, 97)=552.718, p=0.000						
D-W value	2.030						
Dependent variable: the value of the good	ds to ye	ou					

\*p<0.05, \*\*p<0.01

#### Discussion

## Influence of Netflix Anchor, Live Interactivity, Anchor Professionalism, Degree of Preference, Merchandise Value and Purchase Intention of College Students

The correlation study of the influencing factors in this study shows that there is a significant correlation between the influence of Netflix anchor, live interactivity, anchor professionalism, degree of preferences and merchandise value and college students' purchase intention. This result is consistent with the findings of Shi (2022) and Yang (2022). The more influential and professional the anchor, the more interactive the live broadcast process, the more advantageous the offers, and the higher the value of the product itself, the more they can influence college students' purchase intention.

**Table 7:** Results of Linear Regression Analysis Between Length of Time Spent Watching Live Streams and Whether or Not One Would Buy the Product Recommended by The Presenter While Watching (N=100)

	Unstandardized Coefficient		Standard	Т	Р	Cov	variance
			Coefficient			Dia	gnostics
	В	Standard	Beta			VIF	Tolerance
		Error					Level
Constant	0.562	0.104	-	5.428	0.000**	-	-
Did you buy any products recommended	1.095	0.060	0.880	18.321	0.000**	1.000	1.000
by the host while watching the live							
stream?							
$R^2$	0.774						
Adjustment R2	0.772						
F	F (1,98)=335.658,p=0.000						
D-W value	1.737						
Dependent variable: The length of time you spend watching the live stream is							

Dependent variable: The length of time you spend watching the live stream is p<0.05, p<0.01

Service and Product Perception in The Live Broadcast Room and Students' Purchase Intention Service perception and product perception in the live broadcast refers to the different perceptions of the audience about the services and products in the live broadcast, which as a mediating variable influences the purchase behaviour of consumers. In this study, service and product perceptions were found to have a significant positive effect on students' purchase intention, similar to the findings of previous studies. Viewers of the live broadcast room evaluate the service quality of the live broadcast room based on their perception of the anchor's professionalism, interactivity, and etiquette, and they also evaluate the value of the products in the live broadcast room based on their perception of the quality,

brand, and price of the goods.

#### Conclusions

This study combed through the domestic and international literature on college students' live broadcast purchase behaviour and other relevant literature through comprehensive analysis, and proposed hypotheses through questionnaire research, interview, statistical analysis, empirical analysis and other methods, and verified the hypotheses, so as to draw the following conclusions: When the net red live with goods for Internet sales, the net red anchor's influence, live interactivity, anchor professionalism, degree of preferential treatment, the value of goods and other factors will have a significant impact on college students' willingness to buy; the service perception and product perception in the live broadcast room will also have a significant positive impact on college students' willingness to buy.

As a new type of consumption mode, it is important to regulate and guide the benign development of live banding, while college students, as one of the main consumer groups, how to guide the cultivation of college students' consumption concepts based on the influencing factors of live



banding is an important topic. Therefore, it is of innovative significance to guide the college student group to practice rational consumption, implement the relevant management responsibilities, and optimize the benign development of the live streaming with goods market.

#### Recommendations

Improve the policy system for regulating the live broadcasting market. Firstly, by formulating and improving relevant policies for the registration and approval of live broadcasting platforms; secondly, by strengthening supervision over live broadcasting platforms to regulate market order and ensure the truthfulness and accuracy of content and its legality.

Strengthening career management and providing pre-service training. Providing pre-service training for presenters is the key to solving the current problems of live broadcasting platforms. First, the live broadcasting platform should set strict industry rules, formulate live content standards, standardize selection criteria and so on. Second, for the professionalism of the anchor, the live platform should provide professional pre-service training for the anchor to effectively solve the problems of the live platform.

Guide college students to rational consumption and establish a rational consumption concept. Establishing a reasonable consumption concept is an important measure to improve the live streaming bandwagon industry. Firstly, live platforms and anchors should enhance the popularity of consumption concepts and consumption knowledge; secondly, it is recommended that college students make purchase planning before the live broadcast to avoid impulsive consumption when watching the live broadcast and reduce unnecessary consumption and expenses.

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# ANALYSIS OF FACTORS INFLUENCING CHINA UNICOM'S CORPORATE GOVERNANCE ISSUES

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Abstract: This study mainly adopts quantitative research methods, specifically through the principalagent theory, property rights theory, shareholder Activism theory and stakeholder theory, this paper analyzes the impact of two variables from the perspective of China Unicom's existing corporate governance system (independent variable): 1) mixed ownership reform; 2) the business indicators before and after the mixed ownership reform are obtained through the vertical comparative analysis of the core index data of China Unicom from 2013 to 2021. Chinese state-owned enterprises have embarked on a new round of structural reform. The government actively encourages state-owned enterprises to explore new forms of mixed capital and improve the dual problems of poor corporate governance and low operational efficiency of Chinese state-owned enterprises through mixed ownership reform. The research object of this study, China Unicom, combined with the research questions, the research objectives are listed: 1)To determine that mixed ownership reform has a positive impact on corporate governance.2)To evaluation of business indicators of China Unicom before and after the current mixed-ownership reform has affected the company's governance situation. The results showed that AVE analysis and regression analysis revealed that the mixed ownership reform of China Unicom's business indicators had a significant impact on the company's business and operational vitality before and after the reform, and can balance development opportunities and business risks, which has certain theoretical and practical significance.

Keywords: Mixed Ownership Reform, Corporate Governance, Property Rights, Principal-Agent Theory

### Introduction

### Background of the Study

As an essential pillar of China's economic market, state-owned enterprises not only undertake the primary mission of enterprise management but also perform a variety of important social responsibilities. Since the Third Plenary Session of the 11th CPC Central Committee, China has carried out a series of comprehensive reforms oriented towards economic construction and national strength



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(Zhang et al., 2020). Due to the strong support and pertinence of policies at the early stage of the state, China's state-owned enterprises have almost monopolistic advantages in terms of capital and resources (Tian, 2022).

Driven by the policy of mixed ownership reform, it has always been a difficult problem for China's state-owned enterprises to support the development of the non-public economy more effectively and promote the reform of the existing public economic model. China's basic strategic industries are monopolized and controlled by state-owned enterprises. The new round of state-owned enterprise reform also focuses on the reform of basic strategic industries related to people's livelihood (Zhuang & Mai, 2021). Compared with the traditional industrial industries, telecom enterprises belong to the high-tech industry, which has a high degree of technology control and sensitivity to market demand (Hu et al., 2006). The frequency of technological updates in the telecom industry is far higher than in other traditional industries (Guan, 2015).

Therefore, this paper selects China Unicom company as a case study object and compares its business indicators before and after the mixed-ownership reform and its management structure mode changes. It summarizes the problems and challenges China Unicom company needs to face in the mixed ownership reform and puts forward the decision on how to deal with the problems, to enrich the practical experience of China's implementation of mixed ownership reform in state-owned enterprises, and better accelerate the construction of modern enterprise system and corporate governance mechanism of China's state-owned enterprises. Existing research on the reform of state-owned enterprises is mainly based on the theory of property rights, decentralized control, insider control and other relevant theories. Based on the research theories of existing scholars, this paper aims to make a specific analysis of the mode of mixed-ownership reform of China Unicom, a state-owned enterprise, the results achieved at the present stage and the main problems it faces. To further promote the ownership reform to provide specific reference opinions.

### **Research Questions**

1) What is mixed ownership reform having a positive impact on corporate governance?

2) What are the business indicators of China Unicom affecting the company's governance situation?

## **Research Objectives**

This paper aims to first introduce the basic situation and corporate structure of China Unicom company, then analyze the current problems in corporate governance of China Unicom company, and finally draw the practical experience and scheme reference of China Unicom company in mixed-ownership reform according to the comparison of business indicators before and after the mixed-ownership reform of China Unicom company.

Therefore, the research objective of this paper is as follows:



1. To determine that mixed ownership reform has a positive impact on corporate governance.

2. To evaluation of business indicators of China Unicom before and after the current mixedownership reform has affected the company's governance situation.

### **Literature Review**

### **Related Research on Principal-Agent Theory**

According to the principal-agent theory, an enterprise should separate ownership from management right. In order to avoid principal-agent problems, the government should improve relevant laws to protect the rights and interests of minority shareholders and investors (Miller, 2005). While retaining the right of supervision, the enterprise owner should grant the right of management to professional managers (Wang, 2019). Basic specialties should be divided and professional people should do professional things to improve the operation efficiency of the enterprise. Owners want to maximize the company's profits, while agents want to maximize their profits, which gives rise to new principal-agent problems (Wang, 2019). Using corporate governance to avoid principal-agent costs by signing contracts and improving agent mechanism becomes the key to solving the problem (Huang, 2020).Therefore, the participation of state-owned enterprises in the mixed ownership reform and the optimization of ownership structure is conducive to fully stimulating the development power and vitality of state-owned enterprises.

### **Related Research on Property Rights Theory**

Property rights doctrine believes that in the case of property rights privatization, property rights owners, driven by interests, have strong incentives to participate in the management of means of production and continuously improve the production efficiency of enterprises in order to obtain more surplus profits. If there is no property right in the social, and economic system, it will lead to low efficiency of social operation and low efficiency of market resource allocation. According to the theory of property rights, property rights have four characteristics: specificity, exclusivity, transferability and operability (Demsetz, 1974). According to the observation of Chinese state-owned enterprises, although the property rights of state-owned enterprises are clear, they property rights of state-owned enterprises are owned by the state, and the ownership and benefits are shared by the people of the state, which cannot avoid the lack of exclusivity, transferability and operability. Property rights are owned by the state, which means that the managers cannot monopolize the operating results and reputation profits of the enterprises. Therefore, the enterprise will not be run under the motivation of profit (Chen, 2018). This also leads to the wrong business philosophy of the managers of state-owned enterprises.

On the contrary, the ultimate goal is to steadily and accurately complete the business indicators assigned by the government at all levels, assume social responsibilities and avoid business risks. China once carried out the privatization of state-owned capital on the grounds of "clear property rights", which also resulted in the loss of a large number of state-owned assets (He, 2014). The motivation to make



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benefit-maximizing decisions under the control of the invisible hand of the market (Yang & Huang, 2017). However, owners of privatized property rights can exclusively enjoy the residual profits brought by the operation of private property, and they can legally obtain and distribute the profit results obtained, which gives the asset owners direct motivation to care about the operating income of the asset (Li et al., 2021). Therefore, by introducing private capital, strategic investors and employees' option equity in the mixed ownership reform, state-owned enterprises have improved the situation of "equal share of performance" in traditional state-owned enterprises, which also represents that state-owned assets have been integrated into the proprietary and transferable private assets.

# Related Research on Theory of Shareholder Activism

Shareholder initiative is of great significance to company's operation and development. Shareholders with low enthusiasm are usually unwilling to participate in corporate supervision activities and lack initiative in corporate capital supervision, which cannot positively promote the company's development. Moreover, they are willing to exercise supervision and decision-making power over all affairs and decision-making activities in the enterprise's business process. (Feng & Li, 2012). Highly motivated shareholders will take the initiative to use the right of supervision to supervise the development and decision-making of the company, and are willing to take the initiative to participate in the handling of specific internal affairs of the company so that the enterprise can obtain greater economic benefits (Zhang et al., 2020). It can be seen from the existing situation of various ownership systems in China that most private enterprises and private institutional investors are highly motivated shareholders because the shareholders and institutional investors of private enterprises can independently enjoy the operating profits of enterprises.

On the other hand, the shareholders of state-owned capital generally belong to those with low enthusiasm. The reason is that the management right in the hands of the managers of state-owned enterprises is not unified with the right to enjoy profits. Compared with state-owned operators, operators of private enterprises are more active in managing their companies. Therefore, introducing private shareholders is an effective way to improve the passivism of state-owned shareholders.

### **Related Research on Stakeholder Theory**

The stakeholders of an enterprise cover a wide range, including shareholders, managers and employees internally, and government agencies, competitors, banks and others who are affected by the decisions and actions of the enterprise externally (Ren, 2019). Stakeholder theory explains that enterprises should not only consider the legitimate rights and interests of major shareholders and minority shareholders but also comprehensively consider the interests of the stakeholders involved when making decisions and actions (Wang & Xu, 2016). From the point of view of enterprise owners, the primary consideration of enterprise decision-making is the owner's rights and interests. Therefore, enterprises should also undertake corresponding social responsibilities. The implementation of these systems can not only play an incentive role in the short term, but also enhance the core competitiveness



of enterprises in the long run.

### Related Research on Factors Influencing China Unicom's Corporate Governance Issues

Through case analysis, it is concluded that the transfer of state-owned equity control rights of China's state-owned enterprises can promote the profitability of state-owned enterprises. The performance improvement effect of the company is the most obvious (Ren, 2019). However, through the event study analysis, it is found that the performance of enterprises after the mixed ownership reform has been improved to different degrees in the short term (Feng & Li, 2012). The mixed ownership reform of state-owned enterprises can be divided into complete and partial reform.

Fully reformed enterprises achieve economic benefit growth mainly by reducing financing constraints, while partially reformed enterprises improve economic benefit mainly by alleviating internal control problems (Yan & Chen, 2019). In state-owned enterprises, the performance evaluation system is standardized and standardized, and the division of responsibilities is clear, which is conducive to improving enterprise performance (Wang, 2019). According to the literature related to enterprise performance read, most theoretical studies and case studies have proved that mixed ownership reform can enhance enterprise performance and improve enterprise operating status.

### Methodology

This study is mainly based on mixed research method, included in qualitative analysis and quantitative analysis, and used Chinese databases such as Google Scholar and Baidu Academic to collect information on the theoretical foundations and literature used in this study (He, 2014). It reflects that after the enterprise participates in the mixed ownership reform, China Unicom company in the short-term and long-term mixed ownership reform of the economic results, and according to the analysis of financial and market data, so as to obtain the effectiveness of corporate governance after the mixed ownership reform, after the summary of the China Unicom company under the mixed ownership reform model of enlightenment and suggestions.

The survey began in May 2023, and mainly collected data by combining online questionnaires. The survey subjects are middle and above managers of China Unicom. The survey covers many aspects of corporate governance of China Unicom before and after the mixed ownership reform. By May 18,2023, a total of 400 questionnaires had been distributed and 397 questionnaires were returned. Based on the scientific nature of statistics, the questionnaires with the same content were deleted, and 395 valid questionnaires, 98.75% of which were obtained. Through the longitudinal comparison and analysis of the data, this paper's main idea and suggestions are summarized..

The reliability of the questionnaire on learning achievement goals, the  $\alpha$  coefficients of the study data is 0.916, indicating the credibility of the data. Validity analysis results are interpreted with the product development validity interpretation table by Aiken's to obtain the validity (Du et al., 2016). KMO is 0.867, greater than 0.6, indicating that the study data meets the requirements.



This data analysis method mainly adopts reliability and validity analysis and descriptive statistical analysis.

# Results

# **Hypotheses**

It can be said that communication has a certain positive impact on management, the following are assumed.

- H1: Mixed-ownership reform has a positive impact on the corporate governance of China Unicom.
- H2: The business indicators of China Unicom before and after the current mixed ownership reform of China Unicom have a significant impact on the company's governance situation.

# Demographic Analysis of Questionnaire Participants

Based on the theoretical framework of case analysis, China Unicom is selected as the object of case analysis in this paper. This survey uses all sampling and non-probability sampling, selects and determines survey respondents according to the research objective and their own subjective analysis; the survey respondents are some employees in China Unicom. Among them, 134 participants in the department, 94 and 40 boys, 266 girls and 223 and 43 boys respectively. The specific sample numbers are shown in the table 1 below.

Population and sampling of the samples:

		^	
Organization	Male	Female	Total Number of Samples
Financial Department	94	40	134
Management Department	223	43	266

**Table 1:** Analysis of The Sample by Population

According to Table 1, this paper takes the Organization of the board of supervisors and some employees of China Unicom company to clarify the specific situation of the sample, and the number of people can be obtained through the official website of China Unicom.

Descriptive statistical analysis of samples:

Table 2:	Sample	Analysis
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Question	Option	Ν	%
Your Gender	Male	312	78.99%
	Female	83	21.01%
Your Age Stage	Under The Age of 18	0	0.00%
	19 - 25 Years Old	194	49.11%
	25 - 45 Years Old	137	34.68%
	Over 46 Years Old	64	16.20%



A total of 312 male samples and 84 female samples were collected in this questionnaire, accounting for 78.99% and 20.75%, respectively. The gender distribution was not quite balanced, but it is in line with the reality. Secondly, users tend to be younger: users between 19 and 25 are the most, accounting for 49.11% in total.

# Quantitative Analysis

Tong (2018) states that a key advantage of using frequency analysis is more general and is influenced by model misspecification in some subparts of the model. The results are as follows:

	Ν	Minimum	Maximum	Mean	Standard Deviation
Has China Unicom ever carried out the mixed ownership reform?	395	1	5	3.70	1.025
What do you think changes before and after the mixed ownership reform?	395	1	5	3.56	1.068
Does the mixed-ownership reform have an impact on corporate governance?	395	1	5	3.29	1.097
What do you think of the overall governance efficiency of China Unicom?	395	1	5	3.65	1.073
Please evaluate the satisfaction of China Unicom's business indicators	395	1	5	3.38	1.056
Please make an evaluation on the satisfaction with the operation vitality of China Unicom	395	1	5	3.49	1.061
What do you think the company will do after a clear governance plan and mixed ownership reform?	395	1	5	3.74	1.065
Effective N (List status)	395				

 Table 3:
 Frequency Analysis

In order to discuss whether there is a correlation and causal relationship between the business indicators and the corporate governance before and after the implementation of the mixed ownership reform, as well as the correlation degree and related direction. SPSS. 26 software was used to analyze the correlation of the variables and test the results with bilateral dominance. Table 4 below:

 Table 4: Regression Coefficients

Variable	СР	OI	IMOR
Explained Variable			
CG	1		
Influence Variable			
OI	.318**	1	
IMOR	.454**	.611**	1

Note: \* at level 0.05 (two-tailed), the correlation was significant; \*\* at the 0.01 level (two-tailed), the correlation was significant. Sample size: N=395.

1) Operational Indicator (OI). The correlation coefficient was 0.318, with a significant positive



correlation at the level of 0.01; 2)Implement mixed-ownership reform(IMOR). The correlation coefficient was 0.454, with a significant positive correlation at the level of 0.01; From the correlation analysis results, the correlation between Corporate Governance (CG) and Operational Indicator (OI) and Implement mixed-ownership reform (IMOR) is consistent with as expected in this paper, and there are significant positive correlation, indicating that H1-H2 is established.

# Hypothesis Test Analysis

All hypotheses were first stepped forward with groups. Results showed with Andersn et al. (2016) confirmed that the reasons may also depend on the platform and its operational requirements. Table 5 shows the results of the proposed model estimation, as follows:

 Table 5: The Model Evaluation

Hypotheses	Result
H1: Mixed ownership reform has a positive impact on the corporate governance of China	Establish
Unicom.	
H2: The business indicators of China Unicom before and after the current mixed ownership	Establish
reform of China Unicom have a significant impact on the company's governance situation.	

The quantitative analysis shows that hypotheses 1-2 both holds. The relationship between the mixed ownership reform and China Unicom's corporate governance is mutual and has a positive impact. On the other hand, the business indicators of China Unicom before and after the current mixed ownership reform have a certain relationship with the state of corporate governance, and there is a significant impact between them.

# Discussion

In summary, this paper puts forward the following suggestions for the subsequent development of China Unicom company:

First of all, China Unicom company should further clarify its industrial development plan, seize the advantages of 5G technology to expand middle and high-end mobile business, consolidate and clarify the strategic position of innovative business, improve the comprehensive solution capability and service level, and accelerate the completion of industrial transformation layout.

Secondly, China Unicom company introduces institutional investors and Internet industrial strategic investors to solve the risk of capital shortage. In the future, China Unicom company should develop business cooperation with strategic investors to improve management. In the future, China Unicom company should strengthen the exchange of talents and technologies with strategic investors to make full use of resource advantages (Zhuang & Mai, 2021). At the same time, to effectively safeguard the board of directors' independence and improve the effect of corporate decision-making, non-state-owned capital should be enhanced to a certain extent in the company's major decision-making



power.

Finally, under the current performance evaluation system, more perfect vocational training courses should be provided to employees to improve the continuous learning ability of internal employees, transform the pressure of internal assessment into motivation, and promote the company's overall ability. In addition, the company should strictly implement the incentive measures, fulfill the performance target commitment to the employees, ensure the coordinated operation of performance appraisal and incentive mechanism, achieve the effect of long-term incentives, and promote the consistency of the interests of employees and the company.

# Conclusions

First, this mixed ownership positively impacts China Unicom's corporate governance. On the one hand, the board of directors' system has been improved (Yi, 2017). After the mixed ownership reform, the board of directors shall be selected through the general meeting of shareholders, and the company's articles of association shall be amended to improve the board system. Through the mixed ownership reform, the management of the board of directors of the company will be more perfect, and the matching of board members will be more scientific, which meets the requirements of checks and balances between state-owned shares, private shares, independent directors and employee representatives and scientific decision-making. The board governance of China Unicom company has been strengthened.

On the other hand, it improves the employee incentive mechanism. This mixed ownership reform liberalizes the incentive system for the company's outstanding employees and senior managers, and improves the company's support for scientific research investment and staff training (Yao & Ma, 2008). When the company's industry is in the stage of rapid growth, flexible incentive system is adopted to improve the production efficiency of the enterprise on the one hand, and retain talents for the enterprise on the other hand. For the future may face more intense competition in the industry to do a good job of adequate talent reserve.

Secondly, it enables enterprises to adapt to the trend of industrial development, accelerate the expansion of production capacity, improve the level of production technology, carry out industrial upgrading, improve the production efficiency of enterprises, and expand the customer group, so that enterprises can seize the opportunity, assisted by more efficient governance mechanism, so that enterprises can occupy the customer group market more quickly.

Third, according to the annual report of China Unicom company, the enterprise's growth in various indicators such as debt paying ability, operation ability, profitability and growth ability has exceeded that before the mixed ownership reform.

Fourth, the corporate governance of China Unicom company under the mixed ownership reform still needs to be further improved. Although the corporate governance ability of China Unicom company

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has been significantly improved under the mixed ownership reform, and the business situation of China Unicom company has also been greatly improved, there is still a large room for progress in the future.

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# RESEARCH ON DIGITAL TRANSFORMATION DEVELOPMENT STRATEGY OF GUANGXI BRANCH OF CHINA CONSTRUCTION BANK

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**Abstract:** The Background of the Study is that the upsurge of digital innovation provides new opportunities for the banking industry. On the basis of digitalization and the research results of its impact on commercial banks, this paper utilized Guangxi Branch of China Construction Bank as the research object. The rest of the study will abbreviate Guangxi to GX.

The three objectives of this study are: 1) To discuss the digital transformation of bank corporate business is conducive to overall; 2) To study the digital transformation of bank retail business can promote the development of overall; 3) To provide guidance for the digital transformation of the bank's internal management can make the overall more stable. The research methodology adopted in this paper is the documentary method. PEST analysis is used to analyze the macro environment, and it is found that the digital transformation is still in the early stage, which restricts the development of digital transformation. The conclusion of the study is: the digital transformation of the overall digital transformation. In the future, digital transformation should be carried out in the form of "business + management" from the above three aspects.

Finally, it puts forward optimization strategies such as building differentiated digital transformation development strategy to improve the digitalization level of the GX Branch of China Construction Bank. This is not only conducive to the continuous improvement of their own digital level, but also provides experience for other banks to carry out digital transformation and development in the new situation.

**Keywords:** China Construction Bank GX Branch, Digital Transformation, Corporate Business, Retail Business, Internal Management

### Introduction

The following mainly introduces the research background, research questions, research scope and research significance of this paper.

Banking is the main body of modern finance and the hub of the national economy. However,



with the rise of the global digital wave, the banking industry's digital transformation is imminent. Through continuous application and innovation in the financial field, digital technology constantly meets the needs of customers and rapidly updates and iterations (Sun, 2022). In recent years, mobile payment, big data, cloud computing, blockchain, artificial intelligence, and other technologies have been combined with the financial industry, resulting in the fintech business form. The banking industry is large in number, large in scale, and extensive in scope. With the continuous deepening of the overall reform of the financial industry, a competitive environment of commercial banks with local characteristics has emerged in China's financial market (Wang, 2021).

The functions of China Construction Bank can be divided into corporate business, retail business, and internal management. The corporate business of banks has undertaken the financial services of most government agencies, companies, and units, and the pace of modernization of the national governance system and governance capacity is also accelerating. (Guo & Chen, 2021). The digital transformation of the retail bank business is conducive to speeding up information screening and improving transmission efficiency. The retail business of banks is mainly detailed to each individual, which plays a very important role in promoting regional financial transformation and upgrading and regional development (Li, 2022). The success of any reform cannot be separated from the positive adjustment of internal management (Yang, 2021).

The focus of this study is to discuss and solve the problems encountered in the digital transformation of the GX Branch of China Construction Bank and give reference suggestions from three aspects: corporate business, retail business, and internal management (Wang, 2021). As a state-owned commercial bank, the digital transformation of China Construction Bank GX Branch has rich reference significance for other banks, and the geographical characteristics and economic development level of Guangxi, the province where the GX Branch is located, can provide a good reference value for the surrounding areas (Zhou, 2019).

Accelerating digital development and building a digital China is an integral part of the 14th Five-Year Plan. The plan explicitly mentions that fintech will be prudently developed, and the digital transformation of financial institutions will be accelerated (Liu, 2021). Through the research on the development of banking digital transformation, this paper makes up the strategy gap and clarifies the definition of digital transformation (Li, 2017).

### **Research Objectives**

As mentioned above, traditional commercial banks are facing such problems as changing customer demand, product business innovation and increasingly fierce industry competition, and are in urgent need of transformation and upgrading to realize digital operation, so as to find out the future development direction of digital transformation of GX Branch of China Construction Bank. The main research purposes of this paper are as follows:



(1) To discuss the digital transformation of bank corporate business is conducive to the digital transformation of GX Branch of China Construction Bank.

(2) To study the digital transformation of bank retail business can promote the development of digital transformation of GX Branch of China Construction Bank.

(3) To provide guidance for the digital transformation of the bank's internal management can make the digital transformation of GX Branch of China Construction Bank more stable.

### **Literature Review**

# **Digital Transformation**

This study mainly uses fintech theory, bank digital transformation theory, and digital banking theory as the theoretical basis of this paper. Many scholars have proven the above theories that can provide powerful guidance and reference basis for digital transformation and upgrading in theory and practice. From the perspective of bank digital transformation theory, digital bank transformation can effectively reduce the systemic risk of banking and strengthen intelligent supervision. Digital transformation is an inevitable change to reduce risks and improve financial security (Liu, 2022). Digital transformation, as a driver of regional finance, should play a more important role and further promote the degree of marketization and openness (Wang, Liu & Jin, 2018). The theoretical study of digital banking shows that the digital transformation of banks plays a fundamental role in promoting the structural reform of the financial supply side continuously (Sun, 2022).

### **Corporate Business**

The financial resources reserve of the bank's corporate business is relatively sufficient, and its digital transformation can provide a particular boost to the conditions of the innovation infrastructure and finally achieve the enhancement effect of the bank's innovation activities (Ye, Wu & Lian,2019). The digital transformation of the company's business is of great help to improve the level of corporate financial agglomeration. The higher the level of corporate financial agglomeration, the faster the regional economic growth will be, which positively promotes regional economic growth (Tang, 2018). The digital transformation of the company's business will ignore some projects with strong profitability but lack basic requirements. Digital transformation cannot be implemented in one size fits all, but flexible adjustments should be made according to the actual situation (Li, 2017).

# **Retail Business**

The digital transformation of retail business refers to providing customers with online deposit and loan businesses, payment and settlement businesses, transfer businesses, investment and finance businesses, and other retail businesses (Liu, 2022). with the help of big data, blockchain, and other modern digital technologies (Li, 2022). centering on customers and based on transactions, diversified services, reduced fees, and increased efficiency have become the goals of the digital transformation of retail businesses of commercial banks. (Zhao, 2021). New financial enterprises based on digitalization



change customer behavior and subvert financial ecology. The retail business of traditional banks was strongly impacted, and the imperfect digital transformation faced huge challenges (Yue, 2021).

### **Internal Management**

The digital transformation of internal management is mainly reflected in the system guarantee for coordinating cooperation among various departments. It is necessary to strengthen the vertical management system of each department and establish an internal management headquarters system (Gao, 2021). To implement the digital transformation of internal management in three directions: The first is to build a big data organizational framework, the second is to build a digital customer information management system, and the third is to build an intelligent, comprehensive financial service model (Song, 2022). In the study of customer satisfaction, it is found that the stability of internal management after digital transformation is more scientific, rational, and stable (Yang, 2021).

### Methodology

The research methodology adopted in this paper is the documentary method. The decision to adopt the documentary method is based on the bank's digital transformation theory, financial technology theory, and digital transformation theory. These three theories often appear in the research and analysis of corporate business, retail business, and internal management, and the above three theories are closely related to the documentary method. Bank digital transformation theory, financial technology theory, and digital transformation theory not only provide a rich theoretical basis and theoretical support for the research but also increase the feasibility of adopting a documentary method for the research of this paper, making the overall structure of the paper more reasonable. Based on these three theories, the documentary method can be better used to carry out research.

By adopting the research methodology of documentary method, this paper can better solve the research problems, achieve the research objectives, draw the corresponding research conclusions, and facilitate the smooth development of the research. Therefore, this paper chooses the documentary method as a research methodology based on bank digital transformation theory, fintech theory, and digital transformation theory.

The documentary method mainly conducts literature review and research through literature resources such as the library, Know net, and various periodicals, and seriously studies literature review and theoretical review on digital transformation, corporate business, retail business, internal management, and other aspects. With this as a clue, a large number of literature were collected for reference, and a large number of scholars' research results on the digital transformation of corporate business, digital transformation of retail business, and digital transformation of internal management were studied to grasp relevant information as a whole, which provided help for the theoretical basis of the full paper. At the same time, the similarities and differences between the research of different



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scholars are also found. At the end of the literature collection, we conduct an in-depth and detailed study of the collected literature and conduct a comprehensive collation. Through the study of the literature, the core problems of the research are clarified, and the problems to be solved are analyzed and summarized. It combines the overall theory with the actual situation of the GX Branch of China Construction Bank, puts forward operable strategies and suggestions, and also brings certain reference significance for the development of digital transformation of other banks.

### Results

# Reliability Analysis of Digital Transformation of Corporate Business

It can be seen from the following table that the reliability coefficients of all dimensions are greater than 0.8, which indicates that the reliability quality of the research data is high. For the " $\alpha$  coefficient of deleted items", the reliability coefficient does not increase significantly after any item is deleted, indicating that the item should not be deleted. For "CITC value", the CITC value of analysis items is all greater than 0.4, indicating that there is a good correlation between analysis items and a good level of reliability. To sum up, data reliability of this questionnaire is high.

Name	Code	CITC	After Deleting This Item	α
Perceived Usefulness	GYY1	0.7	0.864	0.885
	GYY2	0.675	0.868	
	GYY3	0.696	0.865	
	GYY4	0.717	0.861	
	GYY5	0.702	0.864	
	GYY6	0.691	0.865	
Perceived Ease of Use	GJY1	0.683	0.781	0.834
	GJY2	0.64	0.801	
	GJY3	0.704	0.772	
	GJY4	0.629	0.806	
Perceived Convenience	GBL1	0.687	0.747	0.822
	GBL2	0.67	0.76	
	GBL3	0.677	0.757	

### Table 1: Corporate Business

# Reliability Analysis of Digital Transformation of Retail Business

It can be seen from the following table that the reliability coefficients of all dimensions are greater than 0.8, which indicates that the reliability quality of the research data is high. For the " $\alpha$  coefficient of deleted items," the reliability coefficient does not increase significantly after any item is deleted, indicating that the item should not be deleted. For "CITC value," the CITC value of analysis items is all greater than 0.4, indicating that there is a good correlation between analysis items and a good level of reliability. To sum up, the data reliability of this questionnaire is high.



Name	Code	CITC	After Deleting This Item	α
Perceived Usefulness	LYY1	0.771	0.886	0.907
	LYY2	0.771	0.886	
	LYY3	0.736	0.893	
	LYY4	0.803	0.879	
	LYY5	0.752	0.89	
Perceived Ease of Use	LJY1	0.68	0.774	0.83
	LJY2	0.676	0.776	
	LJY3	0.681	0.775	
	LJY4	0.596	0.814	
Perceived Convenience	LBL1	0.698	0.788	0.84
	LBL2	0.661	0.804	
	LBL3	0.672	0.799	
	LBL4	0.666	0.802	

# Table 2: Retail Business

# **Reliability Analysis of Digital Transformation of Internal Management**

It can be seen from the following table that the reliability coefficients of all dimensions are greater than 0.7, which indicates that the reliability quality of the research data is high. For the " $\alpha$  coefficient of deleted items," the reliability coefficient does not increase significantly after any item is deleted, indicating that the item should not be deleted. For "CITC value," the CITC value of analysis items is all greater than 0.4, indicating that there is a good correlation between analysis items and a good level of reliability. To sum up, the data reliability of this questionnaire is high.

Name	Code	CITC	After Deleting This Item	α
Perceived Usefulness	NYY1	0.704	0.859	0.882
	NYY2	0.69	0.862	
	NYY3	0.749	0.849	
	NYY4	0.702	0.86	
	NYY5	0.737	0.851	
Perceived Ease of Use	NJY1	0.638	0.684	0.781
	NJY2	0.602	0.723	
	NJY3	0.62	0.705	
Perceived Convenience	NBL1	0.643	0.681	0.781
	NBL2	0.616	0.708	
	NBL3	0.601	0.725	

 Table 3: Internal Management

# Validity Analysis of Digital Transformation

It can be seen from the following table that the KMO value is 0.882, greater than 0.6, and the data can be effectively extracted. In addition, the variance interpretation rates of the three factors are 29.054%, 20.768%, and 17.364%, respectively, and the cumulative variance interpretation rates after rotation are 67.186%&gt. 50%. The load value of each factor is greater than 0.4, and the factor is



consistent with the corresponding relationship of each item. In summary, the questionnaire data validity quality is high.

Name	Factor Loading Coefficient		
	Factor 1	Factor 2	Factor 3
GYY1	0.796	0.085	0.093
GYY2	0.749	0.124	0.163
GYY3	0.793	0.092	0.082
GYY4	0.797	0.124	0.108
GYY5	0.759	0.145	0.209
GYY6	0.763	0.105	0.181
GJY1	0.122	0.83	0.036
GJY2	0.129	0.781	0.115
GJY3	0.06	0.821	0.221
GJY4	0.166	0.767	0.094
GBL1	0.186	0.17	0.827
GBL2	0.188	0.145	0.818
GBL3	0.17	0.096	0.838
Characteristic Root Value (Before Rotation)	5.05	2.143	1.541
Variance Interpretation Rate % (Before Rotation)	38.85%	16.48%	11.85%
Cumulative Variance Interpretation Rate % (Before Rotation)	38.85%	55.33%	67.19%
Characteristic Root Value (After Rotation)	3.777	2.7	2.257
Variance Interpretation Rate % (After Rotation)	29.05%	20.77%	17.36%
Cumulative Variance Interpretation Rate % (After Rotation)	29.05%	49.82%	67.19%
KMO Value	0.882		
Barthes Spherical Value	1768.878		
Df	78		
P-Value		0	

# Table 4: Validity Analysis

# Discussion

In general, through the above research, I have successfully solved the original research Objective of this paper. Documentary method, the research methodology adopted in this paper based on the bank digital transformation theory, financial technology theory, and digital banking theory, plays an important role in this study. It not only brings a large number of references but also provides significant support for new ideas and new methods.

The strategic positioning of digital transformation is the foundation of digital transformation and affects the overall direction of digital transformation. (Zheng & Zhen, 2020). In the process of formulating the digital transformation strategy of banks, the following two aspects can be considered:

First, IT is determined that digital transformation is not only the transformation of IT but also the development strategy of the whole bank (Zuo, 2021). The second is to have an accurate cognition of the influence of digital strategy. (Yi, 2019).

In reality, the current infrastructure construction and management process of the bank can no



longer respond to market changes, and customer demands quickly. Therefore, from the perspective of corporate business, retail business, and internal management, it is necessary to improve the construction of the bank's organizational structure and promote the systematic work of digital transformation.

## Conclusions

# 1. The Digital Transformation of Bank Corporate Business Is Conducive to The Digital Transformation of GX Branch of China Construction Bank

At present, with the rapid development of domestic and international economic situations and the increasing saturation of traditional banking business, central commercial banks must break through the traditional business model, change their way of thinking, and increase scientific and technological innovation in order to meet customer needs with better products and services, and strive to achieve the digital transformation of banks. (Tang, 2018). The digital transformation of the GX Branch of China Construction Bank is relatively slow and in its initial stage, which is slightly insufficient in terms of talent, resources, and ideas. This kind of digital transformation of the bank means understanding the needs of customers and investing in these needs. However, it will save the bank money in the long run by improving customer satisfaction and freeing up staff for value-adding activities. (Yue, 2021).

# 2. The Digital Transformation of Bank Retail Business Can Promote The Development of Digital Transformation of GX Branch of China Construction Bank

The GX branch of China Construction Bank is located in the provincial capital. Its experiment and change in digitization will have a great impact on local financial and economic development. (Zhou, 2019). Since its establishment, the bank has made outstanding contributions to the development of regional finance and has also brought a good example to the digital development of other banks. Obviously, China Construction Bank GX Branch still has shortcomings and difficulties in the process of digital transformation. We can only overcome and solve it by constantly changing. (Wang, 2017). In the future development, the bank should make continuous improvements on the basis of understanding its own development situation, combine its own shortcomings, and create conditions to promote transformation so as to achieve its strategic goal of leading by science and technology.

# 3. The Digital Transformation of Bank Retail Business Can Promote The Development of Digital Transformation of GX Branch of China Construction Bank

In the long run, no matter whether in operation, or management, they will be deeply integrated with digital transformation. No matter in a corporate business line, retail business line, or internal management line, all departments in the bank will start their own digital road. Therefore, in the future, we will continue to put forward specific digital transformation plan designs from the aspects of corporate business, retail business, and internal management and jointly recommend the digital transformation development of the GX branch of China Construction Bank. (Li, 2017).



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# TO STUDY THE EMPLOYEE'S ACCEPTANCE OF TRANSFORMATION OF TECHNOLOGY INVOLVEMENT IN BUSINESS

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Abstract: The purpose of this research is to explore the employee's acceptance of transformation of technology involvement in business. The problem statement for this research is being motivated by the trending of the increase in the involvement use of technology in the workplace where majority of business organizations are continuously seeking for improvement where the research study explore the study on the significant of the factors based on the variables tested including the perceived usefulness, perceive ease of use, job satisfaction and technology threat. The research adopted the quantitative study where the quantitative data analysis will be conducted based on the data input from 150 questionnaires distributed to the target population of the working employees in MNCs based in China. The quantitative analysis had identified that the independent variables of perceived usefulness, perceive ease of use and technology threat are found to be having significant positive impact towards the technology acceptance of the employees but the job satisfaction variable showed no significant presence against the dependent variable of technology acceptance. The outcome of the research had been concluded with the suggestion for the future reference for the future researchers. This chapter target to conclude the overall study by reflecting the achievement the outcome of the research by highlighting the significant contribution of the research towards the objective of the research that had been drawn in the beginning of the study. The suggestion for the future research will be highlighted to provide the necessary reference for the future researchers to further explore on the potential development of the expertise in the area of study.

**Keywords:** Technology Transformation, Employee Satisfaction, Perceived Usefulness, Perceived Ease of Use

### Introduction

### **Research Background**

The transformation in the digitalization of the business shad seen with the arising for the modernization of the technology in the world. The advancement of technology promotes the possibility for the business organizations to see the shift in the business model towards the world of automation that is deemed to improve the business process and cost efficiency for the long-term goal. With the shift



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in the use of technology, the business organizations tend to have the competitive advantage in the business (Cooper et al., 2019). The technology like the Big Data (BD), Robotic Process Automation (RPA) and Artificial Intelligence (AI) had been the few examples of the technologies that comes into the picture for the business automation (Drum & Pulvermacher, 2016). The aim for the automation and technology in the business had been driving the improvement in the process for the benefits of the business.

With this, the automation had been believe dot bring innovative and creativity into business besides the improvement in the cost efficiency and effectiveness of the business process. Cooper et al. (2019) mentioned that the technology aimed to provide better experience for the business and deliver higher value for the customer where the traditional approach without the much use of technology will likely to observed business staying at stagnation which will become a negative impact for the business to achieve sustainability. With the increasing use of technology, many businesses had been actively investing in this new technology regarding which industries and nature of the business. The use of the technology is believed to create better speed for the deliveries within the process for the business where the fast-paced environment will need to see the improvement in the deliveries for the timeline for the business (Kokina & Blanchette, 2019). The involvement of the technology increase the ability for the research to achieve better result and output within the scope business projects and business opportunities for the business.

### **Research Problems**

The problem statement arises when the business is seeking to drive the business transformation for the organization but the doubt on the acceptance of the employees had become a question leading to the motivation for this research. This is because that the shift for the business transformation for the automation and advancement technology is inevitable (Kokina & Blanchette, 2019). However, the question on the acceptance from the view of the employees remained as a challenge as the employees are the main users for the new technology in the workplace. This would mean that the business transformation will observe the employees as the main driving tool for the business to proceed to growth and gain the necessary competitive advancement for the organization (Cooper et al., 2019). With the potential resistance from the employees, the problem statement had been clear to state the acceptance level for the employees to become the topic for the exploration for the research study.

### **Objectives of the Study**

The research objectives had been designed to provide the goal and aim for the research to achieve the purpose for the research. With this, the research questions as addressed will observed the designation of the research objective to point out the purpose for the research that is targeted to be achieved from the outcome of the study.

1. To identify the impact for the employees towards the new technology in business with the factor of perceived usefulness.



2. To identify the impact for the employees towards the new technology in business with the factor of perceived ease of use.

3. To identify the impact for the employees towards the new technology in business with the factor of job satisfaction.

4. To identify the impact for the employees towards the new technology in business with the factor of technology threat.

# Scope of the Study

The target population for this study will be targeting the working adult in China who is currently attached to the MNC where the MNC will have their employees at higher engagement with the use of technology. The target population will be based in China where the China had been recognized as the developed country which will become significant to explore the outcome of the study. The sampling method will be introduced to facilitate the sampling of the target population for the purpose of data collection for the research. The reason for this target population is mainly to understand from the perspective of the employees of the MNCs in China where the MNCs are currently having the high involvement of the use of technology in the business putting in high relevance to understand the acceptance of the employees towards new technology.

### **Research Significance**

Firstly, the research is aimed to close the gap of the literature review for the study. This will be observed through the outcome of the research where the research will provide the new knowledge through the findings and data analysis to understand the potential significant in the factors influencing the employee's acceptance of transformation of technology involvement in business. This will also provide the contribution reference to create potential areas for the future study.

Besides, the study will also help to further the understanding on the potential concerns and factors that will affect the acceptance of the employees towards the involvement of the new technology in the workplace. With this, the organization will be able to understand the potential influence that can positively affecting the employees to accept the technology and creating the planning to encourage the acceptance of the technology in the organization.

# Literature Review

The perceived usefulness is being clearly defined as the value that is gained from the usage for the new technology based on the TAM framework. TAM frameworks identify the two major factors to observe the acceptance for the technology use which include perceived usefulness and perceived ease of use (Negahban & Chung, 2013). With the focus on the perceived usefulness, the users will have the higher intention to accept the new technology when the new technology is high likely to offer benefits and values after the adoption for the technology (Negahban & Chung, 2013). For instance, the employees expecting to have the expectation to reduce the manual workload with the use of the



technology where this will become the encouragement for the employees to accept the new involvement of technology. Wei & Ram (2016) had agree in the similar insight where the empirical evidence of the research had pointed out the fact where the employees are having more positive energy to adopt the new technology into their workplace to gain better efficiency of working process

H1: There is a significant positive relationship between the perceived usefulness against the acceptance of the employees towards new technology

Ashraf, Thongpapanl & Spyropoulou (2016) had mentioned the basic definition for the perceived ease of use where the users will be experiencing the experience in adopting the new technology without much issue in navigating and learning the handling of the new technology. The learning curve for the new use of technology had always been difficult and will not be in denial that some users will tend to struggle in the process of adoption new technologies (Ashraf, Thongpapanl & Spyropoulou, 2016). This is where the perceived ease of use will come into picture where the users will be more positive in the outlook to adopt and accept the new technology provided there is proper support and guidance provided in the initial stage of learning (Elkhani, Soltani & Nazir Ahmad, 2014). For instance, the introduction of the self-kiosk in the services industry had been receiving many rejections due to the lack of understanding in the use of the functions and features for the kiosk leading to many difficulties in navigating the self-kiosk automation technology (Ashraf, Thongpapanl & Spyropoulou, 2016). However, the users will become more comfortable when there is proper instructions provided in the kiosk or even having an staff to attend and support the potential queries for the problem sin navigating the kiosk will improve the perspective and acceptance of the users in delivering the use of the new technology.

H2: There is a significant positive relationship between the perceived ease of against the acceptance of the employees towards new technology.

The job satisfaction had become the one of the major highlights when comes to the role of the automation in the business. This is because the automation in the business process will see the need for the engagement for the employees to work with the technology and not all employees will be comfortable to have the collaboration with the technology at the workplace. However, Schwabe & Castellacci (2020) mentioned that the job satisfaction is often being increased with the involvement of the use of technology in the workplace. This is because the automation will help in eliminating the manual task and the non-value-added value task where the employees can focus in the work that are more significant and analytical which will become more added value towards the role in the business process. Cranny & Smith (2015) emphasize that the development of the automation in the business will provide better prospect for the employees. With this, the employees will become more positive with the learning curve for the automation as this will help to add to their experience and knowledge which may be required in the future role to improve the business process.

H3: There is a significant positive relationship between the job satisfactions against the



acceptance of the employees towards new technology.

Peansupap & Walker (2015) highlighted that the culture of an organization often determines the acceptance for the employees with the involvement of new technology. The introduction of the new use of technology will become part of the norm for the organizational culture to seek for the process improvement for the benefits of the organization. However, McClure (2017) mentioned that majority of the employees will likely to have the conception technology will replace their role in the future resulting in the rejection from the employees. This will create further issues for the employees to be open to accept the new technology as the impact of the job security will not create the positive outcome for the employees in the future. Spencer (2018) had highlighted that the employees had been voicing the concerns for the increase use of new technology where the employees tend to reject the new technology to avoid losing out the significant role at their workplace resulting into no adoption for the new technology by the organization. The lack of the encouragement culture from the organization or words of confidences for the employees will definitely create the potential rejection from the employees due to the lack technology threat for the employees (Aboelmaged, 2018).

H4: There is a significant positive relationship between the technology threat against the acceptance of the employees towards new technology.

### Methodology

This chapter will be developing the research methodology for the research will provid ethe overview of methodology for this research study, The research design will see the proposal and preference on the research including the designation for the data collection method, questionnaire design, sampling method and data analysis for the research that will be applied into the process of the research findings in the next chapter. The ethical consideration will be reflected to ensure that the research is in alignment with the ethical values as practice in the process of research study.

This study uses a quantitative research method because this study is based on TAM theory, which requires the study to obtain employee data from the subject of the study company, so this study takes the form of a questionnaire to survey the employees of the company quickly and comprehensively. The data collected from the questionnaire was then analyzed quantitatively using SPSS. Such a research method is a quantitative research method.

### Results

The research findings will focus on the exploration of the data input into the research findings where the research will proceed with the quantitative data analysis as proposed in the research methodology as mentioned in the previous chapter. In addition to the pilot test as conducted, the quantitative analysis will be conducted as planned with the series of statistical output generated from SPSS to conduct the descriptive analysis, factor analysis, reliability analysis, correlation analysis and



the regression analysis to achieve the outcome in drawing the empirical evidence for the study. The findings will then be tested for the hypothesis as drawn in this research study to gain the significant insight that will reach the objective of the research study.

The outcome of the research had achieved the conclusion where there is evidence to identify the significant contribution of the factors including perceived usefulness, perceived ease of use and technology threat sharing the significant positive relationship against the technology acceptance by the employees in the business organization. The job satisfaction may not appear to be significant which could probability due to the lack of the impact for the individual role and task for the employees when comes to technology. Leading this to be insignificant for the variable. The research had been concluded with these findings which will provide the new knowledge for the research study as this study will become the reference for the future researchers to conduct their own study in similar area of expertise.

With the outcome of the research, the research had drawn the contribution to the significant of study where the relevant parties will be able to benefits from the outcome of the study. The outcome for this research had identified that the variables such as the perceived usefulness, perceived ease of use and technology threat will become clear factors that will affect the technology acceptance in business organization for the employees attached to the MNCs in China. This had been recognized as the new form of knowledge that will contribute to the area of study for the academic research which will narrow down the gap in the literature review as identified in the research papers. This academic finding will then provide the significant references for the future researchers as the findings will help to draw the relevance reference to trigger to potential new exploration of study within the same area of expertise to drill down the higher achievement of the study.

Hypotheses	Remarks
H1: There is a significant positive relationship between the perceived usefulness against	Accepted
the acceptance of the employees towards new technology.	_
H2: There is a significant positive relationship between the perceived ease of against the	Accepted
acceptance of the employees towards new technology.	
H3: There is a significant positive relationship between the job satisfactions against the	Rejected
acceptance of the employees towards new technology	-
H4: There is a significant positive relationship between the technology threat against the	Accepted
acceptance of the employees towards new technology.	-

 Table 1: Hypothesis Summary

Besides, the findings of this research had also contributed to the relevance findings that will assist business organization for the MNCs in China to understand the needs of the employees when facing the shift in the technology use within the process of the business transformation in the corporate level. It was understood that the trend of the technology advancement in business is rather inevitable where the business organizations need to constantly improve to ensure the increase of the value



contribution through the efficiency and effectiveness of the business process as a result in the adoption of new technologies in the working environment. With the employees being high impacted with the shift, the significant of the factors as drawn from the outcome of this study will assists the management of the organization to plan on the alternatives to facilitate the process of the adoption of new technologies for their respective employees.

### Discursion

The recommendation for this research is mainly trying to improve the sample size of the research to provide higher coverage for the sample size which will allow the increase of the data input will provide the advantage in drawing the outcome of the study.

Besides, the research had been conducted in the quantitative study manner where the insight are purely based on the data input from questionnaire and provide objectivity in the result and empirical evidence. However, the quantitative analysis only provides the result on the outcome through the statistical output without providing additional insight to understand the reason for the contribution towards the significant of study. This will induce for the future study to be conducted using the qualitative study instead where the qualitative analysis using the interview and focus group may provide different insight gain for the study where the researcher can further express the question to understand the reasoning for their input for the data.

Besides that, the sample size for the study had always become the limitation factor for the study due to the availability for the time and cost in terms of the resources to conduct the relevance study. However, it is always recommended to increase the sample size of the study whenever possible as the increase of the sample size will definitely helps to improve the coverage of the target population. Despite the further investment of the resources may be required to do so, there will be positive impact for the research study where the relevance data analysis and research findings will become significant in driving the research study to achieve higher accuracy and reliability on the data output for the quantitative analysis resulting in more favourable outcome of the study to draw more solid conclusion for the study.

### Conclusions

The study successfully unearthed the relationship between various factors and technology acceptance by employees in MNCs in China. Findings suggest a strong positive influence of perceived usefulness, perceived ease of use, and technology threat on technology adoption. However, job satisfaction did not significantly impact this adoption, likely due to its minimal effect on individual roles concerning technology. These findings bridge an existing gap in literature, offering invaluable insights for future researchers and providing MNCs in China with a clearer understanding of employee needs during technological shifts. Recommendations for future research underscore the benefits of a



larger sample size and the potential insights from qualitative methodologies, ensuring a more holistic and in-depth understanding of the subject.

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# A STUDY ON FACULTY TEAM DEVELOPMENT IN SICHUAN XIANDAI VOCATIONAL COLLEGE BASED ON MOTIVATION THEORY

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Abstract: In the 1980s, China's private colleges and universities rose to prominence, and the diversity of their levels of operation and the breadth of their enrollment targets undoubtedly made an important contribution to the development of China's higher education. With the passage of time, private colleges and universities have gradually developed from winning by enrollment quantity to surviving by quality of education in the fierce competition. Teachers are facing serious challenges. Private colleges and universities, which need many teachers but are unable to offer them the same treatment as public institutions, need to update their management model and implement human resource management for teachers. Since public institutions have been practicing a personnel management model that treats teachers as affairs and lacks the theoretical research and practical experience to provide guidance on human resource management for teachers in colleges and universities, how to implement human resource management for teachers remains the focus of the reform of the management of private colleges and universities' faculties. The research objectives of this paper were 1). To determine the problems of faculty construction in Sichuan Xiandai Vocational College, 2). To analyze the reasons for the problem of faculty building in Sichuan Xiandai Vocational College. This study uses qualitative research methods to analyze the problems in the recruitment, reserve, development, and team building of teachers in Sichuan Xiandai Vocational College as a case study, and concludes that the current problems of private colleges and universities are caused by multiple positions for teachers, insufficient benefits, and compensation, limited personal and career development of teachers, and lack of humanization in the management of teachers.

**Keywords:** Human Resource Management, Faculty Team Development, Chinese Private College, Motivation Theory

### Introduction

The globalization of the economy, the reorganization of the world economy and culture, and the need for education and research in the context of that reorganization have highlighted the importance of higher education. The contradiction between the social demand for universal access to higher



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education and the financial constraints of governments has led to a tendency towards the "privatization" of higher education in a competitive marketplace, which has provided opportunities for the development of private educational institutions (Wan, 1999). New for-profit universities and educational institutions have emerged. "There are indications that private higher education has been strengthened not only in developing countries, where limited resources have prevented governments from supporting the expansion of their public higher education systems. It is also being strengthened in developed countries, where local fiscal constraints conflict with the rising costs of public higher education. Arguably, the most important feature of the future of private higher education is that it will become an integral part of the higher education sector".

Privatization is usually defined internationally in terms of the following three characteristics: firstly, it serves markets and customers; secondly, it establishes a management model like that of a private enterprise. Third, it is a "non-government-run" organization (Dong, 2004).

Contemporary private higher education in China emerged in the 1980s, and all its founding funds came from individuals or private groups. At present, basically, the existing investors in private higher education institutions are all engaged in the establishment of for-profit schools that require a reasonable return on their investment. Referring to the definition of privatization of education mentioned above, private colleges and universities in China are basically in line with it. Therefore, this paper argues that private higher education institutions (i.e., private colleges and universities) in China are entrepreneurial in nature (Feng, 2000).

In the late 1980s and early 1990s, the development of private higher education in China ushered in its first peak. In 1993, the Outline for the Reform and Development of Education in China put forward the guiding principle of running private education, which was "to gradually establish government-run schools as the main body and all walks of life in the society to run schools together". Later, in 2002, the Law on the Promotion of Private Education was promulgated, providing legal protection for the development of private colleges and universities. "Since the 21st century, China's private higher education has undergone great changes: the level of running schools has been constantly improved, the behavior of running schools has been standardized, the reputation of running schools has become better, and a group of private colleges and universities with special characteristics and high quality are being formed (Zhi, 2007).

### **Research Objectives**

The implementation of human resource management in private colleges and universities can change the unstable status quo of teachers in private colleges and universities. However, we must start from the historical background of private education, take advantage of the current trend of development, examine in detail the reasons for the mobility of teachers, and start from the management of the school, reform the personnel management system of the school thoroughly, and really introduce and implement



human resource management in order to solve the problem of teacher wastage fundamentally and build a high-quality teacher team. This is also the reason why private colleges and universities have been able to make a success of their teaching staff. This is also a key step for private universities to realize sustainable development in the market competition.

The objectives are:

- 1. To determine the problems status of faculty construction in Sichuan Xiandai Vocational College.
- 2. To analyze the reasons for the problem of faculty building in Sichuan Xiandai Vocational College.

### **Literature Review**

### **Motivation Theory**

In human resource management, employee motivation is a necessary tool to ensure that management is effective and achieves its goals. "Motivation, can be defined as a psychological process which mobilizes and directs people towards goal-oriented behavior..." Simply put, there are certain human needs that can be satisfied by rewards (Wang, 2010). There are two types of rewards: (1) Extrinsic rewards. These are mainly material rewards. (2) Intrinsic rewards, which mainly refer to spiritual encouragement, fulfillment, and satisfaction. Incentives, in terms of form, are mainly divided into extrinsic and intrinsic incentives.

Extrinsic incentives are mainly reflected in the material, is the organization directly to the material as a result of rewards and punishments, through rules and regulations, various regulations, assessment and evaluation, rewards and punishments, and other means of implementation, has a high degree of coercion. In contrast, intrinsic motivation emphasizes more on spiritual encouragement, and pays more attention to giving employees a sense of achievement and satisfaction. However, the final form of rewards and punishments is still reflected through material. The goal of intrinsic motivation is to influence the inner psychology of employees and enhance their sense of belonging through continuous material and spiritual incentives, over time (Li, 2015).

From the point of view of the time of the effect of the two forms of incentives, extrinsic incentives play a faster effect than intrinsic incentives, and even have an immediate effect; from the point of view of the sustained effect of the effect, intrinsic incentives can be accumulated for a long time, affecting the inner work of the employees, and once the effect occurs, it will last for a longer period (Zhou, 2017). From the point of view of human needs psychology, spiritual needs will gradually take up a more important position after people have obtained the minimum survival guarantee.

It is necessary to provide some incentives to teachers in private institutions. However, before implementing incentives, it should be noted that teachers are a special group. They are a group of people whose work is more of a spiritual pursuit than a way of obtaining the minimum necessities of life. Therefore, for this group, in addition to adequate material remunerations, more attention should be paid to respecting and encouraging their spirituality. Teachers should be made to feel passionate about the



work they are doing, and to look forward to their future work and even their career development, so that the work of teacher building can be naturally promoted.

### Faculty Team Development

Regarding the team, combining with Williams and domestic scholars' definition of team, this paper considers that a team is a team that combines some people with complementary skills who can work together in a certain way in order to achieve a specific goal. Teams also include management and ordinary members, but team members have a greater sense of ownership of the team's goals and development plans than ordinary group members (Wang, 2011).

What a team wants to be and what it needs to do to get there can be called a team vision. From the organizational vision can be derived the team strategic plan, managers need to decide the next 1 to 5 years of the organization's medium- and long-term development goals; tactical plan, managers must decide in the next 6 to 24 months to make what contribution; in the operational plan, they must decide in the next 1 to 52 weeks how to complete specific tasks (Ding, 2011). Teams formed from groups of people need a process of building before they can truly function as a team. The building process can be summarized in the following stages: (1) Formation: the process of team members getting to know each other and getting acquainted with each other. (2) Shock period: the team members' personalities, role consciousness and the resulting conflicts begin to show up; (3) standardization period: after bonding and supplemented by certain management tools, the conflicts are resolved, close relationships are formed among the members, and unity and cooperation appear (4) implementation period: members focus on solving problems and completing the assigned tasks.

### Human Resource Management for Higher Education Teachers

Human resource management (HRM) for higher education teachers refers to the use of Xiandai human resource management theories and methods by universities to strategically acquire, develop and integrate human resources and to motivate teachers to engage in higher education in order to achieve their strategic goals.16 There is a distinction between macro and micro. Macro refers to the development and management of human resources in higher education in a country or region, while micro refers to the development and management of faculty in this college. This study focuses on human resource management in universities at the micro level (Qin, 2012).

Human resource planning for teachers in universities refers to the formulation of strategies and measures to ensure the adequacy and stability of teaching staff by analyzing the future development trend of the corresponding majors and disciplines, as well as the demand for and supply of teaching resources after conducting a thorough research on the development status of existing majors and disciplines and the input of teaching staff, in order to ensure the adequacy and stability of teaching staff. Teacher resource planning is more than simply hiring a few teachers on a "demand" basis (An & Xu, 2013). It requires the human resource management department or supervisor to make a comprehensive plan based on the overall development strategy of the school, research on the situation and needs of



existing staff, and a forecast of future staffing needs. After a long period of human resources reserve, a reasonable structure of faculty will be built (Jin, Li & Wang, 2013).

The construction of university faculty is talent management, which is a long-term and continuous work. The human resource development of college teachers refers to the fact that colleges and universities, according to their own development strategic needs, systematically train the existing teaching staff in various business, professional and technical aspects, and supplement them with rotating and other means to improve the business level and professional and technical ability of the teaching staff and realize the effective reorganization of the staff structure, so that they can create greater value for the university. Human resource development of the faculty is an important means to maintain the high level and quality of the faculty (Zhou & Zheng, 2014). To build an excellent teaching staff, not only should the structure be reasonable, but also the sustainability of the development of the team should be emphasized. Through training, career planning and transferring and rotating posts between departments, schools can systematically introduce new people to fill the vacancies or replace the unqualified ones, which can not only ensure that there are enough teaching backbones in the teaching line, but also have a reasonable structure in terms of age, title, and qualification, to lay a solid foundation for the long-term response of this team to the market demand (Tao & Wang, 2010).

Incentive mechanism for university teachers refers to the material and spiritual encouragement for teachers in terms of salary, bonus, and welfare, including the selection of outstanding and advanced awards, according to the results of performance appraisal. It aims to encourage teachers' work motivation, retain excellent teachers, and stabilize the teaching force.

### Methodology

This study uses qualitative research methods to analyze the problems in the recruitment, reserve, development, and team building of teachers in Sichuan Xiandai Vocational College as a case study.

### Results

### **Case Introduction**

Sichuan Xiandai Vocational College, located in the southwest of Sichuan Province, was founded in 2007 as a full-time private higher vocational college. At present, the operating campus covers an area of 924 mu, with a building area of 287,000 square meters. By the end of 2022, there will be 369 full-time teaching staff and 11,425 full-time students. The number of teaching departments in the college increased from 6 in 2007 to 7 in 2014 and will be merged into 5 in 2019. In addition, there are 12 administrative and auxiliary organizations, and 46 majors are offered, covering 10 major categories of higher vocational colleges and universities promulgated by the Ministry of Education, including finance and economics, electronics and information technology, civil engineering, tourism, manufacturing, textile and food, public utilities, culture and education, art, design and media, and

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transportation.

## Case Study

The college's success in a few short years is due to the hard work of the various staff members at the school. Each member of the faculty is responsible for several tasks. As for full-time teachers alone a full-time teacher's tasks include: teaching theory classes, with weekly class hours ranging from 16 to 28, practical teaching guidance, graduates' on-the-job internships, and thesis (design) guidance, etc. In addition, since higher vocational colleges have been suffering from the problem of student supply, the school has not been able to meet the needs of its students. In addition, due to the problem of student supply, enrollment has become the responsibility of every faculty member in the school. All full-time teachers are required to participate in enrollment work, and most of them go out to enroll students during the enrollment season every year. In addition, in order to increase the enrollment rate of enrolled students, all full-time teachers in each teaching department are required to work with the counselors in their departments to complete the enrollment targets for students enrolled in the college's College of Liberal Studies to varying degrees. Between 2012 and 2015, the task has increased year by year, from 45% to 65% of the total number of new students in each teaching department. For other types of enrollments or examination publicity, if the school needs it, it can, at any time, in the name of the school's central work, ask some or all the relevant full-time teachers to participate, and the completion of the work of the teachers will be included in the assessment of different levels. For example, in the case of the school's publicity for enrolment in study abroad programmers and the application for various types of vocational qualifications, the full-time teachers were assigned the corresponding tasks and had to complete them in accordance with the requirements.

Due to the large disparity between the number of full-time faculty and the number of students, the department employs many adjuncts throughout the year, typically more than 50 per semester. As a result of the large number of adjuncts, full-time faculty members are required to share in the preparation of syllabi and other instructional documents for courses taught exclusively by adjunct faculty members, in addition to their individual classroom teaching and related duties. In addition, all non-graduating students in the department have many full-time weekly practical training courses each semester. The weekly practical training usually starts in the fourth week of the semester and ends one or two weeks before the final exam of the semester. Basically, there are different majors, grades and classes having special weekly practical training every week. For most of the full-time teachers of majors in the department, when the special weekly practical training is launched, the daily class load of theory and practical courses for some teachers can be up to 8 lessons and the weekly class load can be 40 lessons. Due to the large number of graduates, each full-time teacher of architecture in the department must take on the supervision of about 150 graduates in the academic year for the top-ranking internship and graduation internship on average. In recent years, in order to strengthen student management and fulfill the increasingly heavy enrollment targets, the department has begun to implement the class advisor



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system, i.e., each full-time teacher of the department must take charge of the class advisor of at least one class. In addition to guiding students in their professional studies, class advisors must also work with the class counselor to meet the school's targets for enrollment in college and university degree programs, and for enrollment in foreign international programs. According to the statistics of past years, each class tutor in the department, each year to face the task of completing each class of 20-30 people enrolled in the study, and the enrollment, can take the initiative to enroll an average of no more than 10 students in each class, so the rest of the people enrolled in the study, we must rely on the class tutor, counselor alone to do counseling work to complete.

This college's full-time faculty teaching teams were established in 2012 and are located within each academic department and are divided into specialty groups. Each team has a teaching team leader. At present, the main duties are to convene regular teaching meetings and seminars, and to organize the writing of relevant teaching materials, such as professional talent cultivation programs and course syllabi. As for the daily teaching management of full-time and part-time teachers, professional training of full-time teachers, and the construction of part-time teachers, although there are slight differences in the work done by each team, the overall involvement is relatively shallow. In addition, in terms of scientific research and teaching reform, the teaching team, which is supposed to play a leading and organizing role in this work, has seldom presented influential scientific research and teaching reform results, and its support for individual teachers' scientific research and teaching reform work is also minimal.

Although it is a private higher education institution, it also belongs to the university family. However, the faculty members of a certain university lack the self-awareness to conduct research and improve their academic qualifications. Most of the faculty members who carry out scientific research, teaching reform and academic upgrading do so for reasons such as title evaluation and mandatory work requirements of the university. Therefore, in terms of scientific research, although there are projects completed every year, the overall level is not high enough, and few of the results can be successfully applied to the teaching and education reform of the university with remarkable results. Fewer research results have been successfully applied to the teaching and education reform of the university with remarkable results, and even fewer research results have been disseminated to similar institutions for sharing. In addition, in terms of personal qualification upgrading, the tendency of the teaching staff to apply for relatively simple and easy majors in choosing institutions and specialties for further study is obviously stronger than the tendency to apply for those that they need for their work or those that they are willing to study.

Teachers at this college have a high level of turnover due to heavy workloads, excessive stress, and the fact that the job is not sufficient to meet the career planning needs of some teachers. For example, in an engineering department at the university, according to preliminary statistics, by September 2015, all of the full-time faculty members who joined the department in 2008 (when the



institution and the department were first established) had left, as had all of those who joined in 2009 and 2010, and there were only two who joined in 2011, with the rest joining between 2012 and 2015, and between 2013 and 2015, the full-time faculty of the department had been in a permanent state of flux. Between 2013 and 2015, the department's full-time teaching staff was in a constant state of resignation and recruitment, with the total number of active staff not exceeding 20, and between January 2013 and September 2015, five more full-time teachers left the department.

### Discussion

The high turnover of full-time faculty at the college reflects, at a macro level, the general state of the faculty in private colleges and universities. In general, it is attributed to the fact that the teachers and staff are unable to develop a strong sense of belonging to the college, and are unable to insist on their work in the college as a long-term career. This can be summarized in three aspects.

### Teachers Are under Great Pressure to Do More Than One Job

Reasonable human resource planning is a prerequisite for the effective implementation of other aspects of human resource management. In the construction of faculty, full-time teachers are the core force of the team, and part-time teachers can only be added as a supplement and enrichment of the team. From the above, it is clear that the number of full-time teachers in a certain university is on the low side. Therefore, in classroom teaching, many part-time teachers are used. In some majors, there are even cases that all the course instructors of a certain grade are part-time instructors in a semester. Firstly, the quality of part-time teaching is generally low. Without the guidance and supervision of full-time professionals, some part-time teachers do whatever they want to do in the process of teaching, either covering everything or not at all, without any rules and regulations. Secondly, it is more difficult to manage teaching. Usually, the use of many part-time teachers will inevitably bring about many effects on various aspects of teaching management. For example, the reasonableness of the class schedule and the order of teaching management, which is not to change classes arbitrarily, cannot be guaranteed because of the excessive use of part-time teachers. In addition, the hiring and management of part-time teachers is the sole responsibility of the teaching department, with no support from the human resources department. Due to the huge demand for part-time teachers, especially in certain majors that are popular in the society, there is a shortage of teaching resources. It is difficult to find high-quality teachers. In order to ensure that classes start on time, teaching departments often must settle for second best. If the applicants are related to their majors and their basic personal qualifications are suitable, they will be hired to teach the classes. As a result, part-time teachers are of mixed quality, and some of them are only interested in earning money from the hourly rate and have no sense of responsibility for teaching and learning, which makes the management of teaching more difficult.

# Inadequate Compensation for Teachers' Benefits Makes It Difficult to Motivate Them to Work

A well-developed performance incentive system that rewards teachers fairly and equitably for



their work will motivate them to do their jobs. Generous welfare benefits can motivate teachers to devote themselves to their work.

In this college, performance management was not clearly implemented in terms of staff appraisal, and the appraisal of teachers' work was basically based on results assessment and leadership evaluation. On the one hand, teachers lacked motivation in their daily work because they did not have a clear goal to strive for. On the other hand, the failure to implement performance management and to accurately define and record teachers' workload and performance has led to inaccurate evaluations in various types of appraisals, and the distribution of bonuses that do not properly reflect the principle of distribution according to work and the principle of "the more you work, the more you get", thus discouraging teachers' motivation to work.

Therefore, although in comparison, the annual income of the school's teaching staff should be in the middle to upper level among similar institutions, it is not difficult to analyze the specific situation of the school and see that the school's remuneration and benefits are superficial. On the one hand, the unfair rewards brought about by the imperfect evaluation mechanism after the faculty and staff have been subjected to strong work pressure and overloaded workload have created a strong psychological gap between the faculty and the staff in terms of the reward for the hard work, they have put in. On the other hand, although the university's faculty and staff earn an average of 70,000-100,000 yuan per year, and have basic social security, there are almost no other benefits, and the social security system, after retirement, there is a big gap between the monthly pension and that of the public institutions. in April 2015, the university launched an annuity system, which is basically based on the enterprise annuity system. The system is basically based on the enterprise annuity system, that is, in addition to guaranteeing the public pension of the school staff, the school, under the guidance of the national policy, according to the school's existing economic strength and economic conditions, to provide the school staff with a certain degree of retirement income protection of the supplementary pension system. Participation is voluntary for all school staff. Since the annuity system is highly dependent on the school's implementation regulations and the amount of investment, and based on the actual mobility of the school's teachers over the past few years, fewer teachers can really benefit from the annuity system, so the system is not very attractive to the staff. As of December 2014, all staff at the school did not have access to the school's housing fund. There was no staff dormitory or cafeteria. There are no shuttle buses for middle-level and lower-level staff to go to work, and there is no special rest area for staff to take lunch breaks during working hours.

On the one hand, the school's teaching staff work under a high degree of tension and pressure for a long time, but on the other hand, they do not enjoy the benefits of transportation, meals, and rest areas that other institutions of the same kind provide to their staff, plus the housing subsidies for their personal family life, and even their pensions and medical care after retirement, are very far away from those of teachers in public institutions, and the minimum protection for their personal survival is not



fully satisfied, so the two are very much in contrast to each other. In contrast, staff members are prone to feel a sense of loss about unfair treatment and find it difficult to increase their motivation to work.

### Constraints on Teachers' Personal Advancement and Career Development

Although this college has established a teaching team of full-time teachers, the team has not been able to play an important leading role in teaching seminars and teacher training, and its attractiveness to talents is also relatively lacking.

The first reason is that the team leader is not senior enough, which affects the development of the team. Compared with ordinary full-time teachers, team leaders not only have to complete individual teaching and research tasks, but also must undertake team building and professional development planning, which makes their work difficult, burdensome, and stressful. However, the senior teachers in the team often do not undertake the work of team leader due to health reasons or personal wishes. The school had no choice but to use a group of young teachers with relatively little seniority and only intermediate titles to take up the work. In their daily work, the young teachers often do not have enough qualifications or experience to ensure the high quality of the team leader's work. Some senior teachers in the team hold the idea of "not working in their positions, not doing their own work", and they are not willing to put more energy into the professional development of the team and the guidance of teaching, research, and scientific studies, which reduces the leading role of the team in the profession in a disguised way. Secondly, although the total number of members of many teaching teams is in line with the idealized number of members (5-10) since these teaching teams include many related majors, on average, only two or even one teacher for each major is responsible for their construction work. Therefore, in practice, the teamwork nature of the construction work of many specialties has been lost, and the work is still done by individual teachers.

Based on the above two reasons, the team lacks a strong leading force in professional teaching and academic research, and the team members are overloaded with work and lack of peer professionals, which is not conducive to teaching, research and academic exchanges. Because the team and its members can hardly make influential scientific research and teaching and research achievements, it cannot attract senior professionals or industry elites who are interested in joining the team, and it cannot stabilize the team elites internally, which leads to the situation that it is difficult to bring in talents and the loss of talents is fast.

Although this college has annual requirements for teachers to do research, teachers, especially young teachers, lack team leadership, and have a lot of other work, so it is difficult for them to have more abundant and concentrated time for research. As a result, some of the researches done for the sake of accomplishing the tasks do not achieve the real purpose of the research, and at the same time, they waste the time and energy of the teachers. As a result, teachers seeking further development in the field of academic research almost always use this place as a springboard for their job search, and after working for some time, having gained working experience, promoted their titles, and accumulated some



scientific research results, they will decisively jump to another job as soon as they have found an opportunity to do so. As a result, in recent years, there has been a high turnover of teachers in the school, and the teaching staff has become unstable, making it difficult to carry out long-term teaching, teaching and research work, especially in the nature of teamwork.

Whether it is public or private, if it is a college or university, teachers' desire for academic research is the same. Comparatively speaking, in public colleges and universities, since they enjoy financial allocations from the state, teachers' work is relatively easy and they can devote more time and energy to teaching reform and scientific research. On the other hand, in private colleges and universities, due to the influence of economic benefits, full-time teachers are more passively busy with daily teaching and other kinds of work, and they seldom have the energy and time to concentrate on academic research. However, educators who cannot think about teaching and academic research with a sense of problem can only serve as a teaching tool and become a pedagogue. They will not be able to devote themselves to such a job as their lifelong career.

In addition to being unable to secure scientific research, teachers' personal training, including the upgrading of their qualifications, is also difficult to achieve because of their heavy workload. Although the university has high requirements for teachers' qualifications, it does not provide much financial or time support for teachers to improve their qualifications on the job. Teachers are not only required to pay for their own studies, but they are also not given any preferential treatment in the form of reduced workload or study trips during working hours. As a result, teachers in the school had a difficult road to upgrade their qualifications, and some were unable to continue their studies due to work pressures and had to give up graduation.

### Lack of Humanization of Teacher Management

Most of the private colleges and universities have a strict management style, but they often manage for the sake of management, without considering that humanized management is conducive to the development of teachers.

In this college, fingerprint cards are used for all kinds of attendance management of the teaching staff. In addition to the head of the college, all middle managers, administrative staff and counselors need to punch their cards every day, three times in the morning, three times in the evening. In addition, for all meetings held at the college level or all kinds of special meetings organized by the college level, all the participants, from middle managers to all the teaching staff, are required to punch their cards according to the requirements. For all types of invigilated examinations, whether the invigilators are on time to collect the examination papers and set up the examination room will also be counted by punching the time card.

In all the above cases, if there is any personal reason for not punching the time card when it is late, it will not only deduct the bonus for attendance and the bonus for the final assessment, but also implicate the assessment of the department in which the employee works. Although the punch card



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system has, to a certain extent, controlled the attendance of the teaching staff and strengthened their concept of time, this kind of mandatory and hierarchical management behavior is difficult to make the teaching staff recognize it psychologically, and they will not form the awareness of observing time naturally. In the meantime, those who are unable to punch in on time due to personal difficulties, or who are inconvenienced or cannot get special approval from the college, are forced to think of some other means to finish punching in time, which has a very bad influence on the moral quality of the whole teaching staff team.

In addition, there are still loopholes in the management of the authority and responsibility of each department of the university, which is mainly reflected in the inequality of authority between the functional departments and the teaching departments. In the authority system of the university, the teaching department, as the first line of teaching production, should be the department that has the most say in the management and operation of teaching, but even after the implementation of the two-tier management of the university, it still does not have the corresponding rights in the management of teaching and the domination of teaching resources. In addition, the teaching department is subject to the management and supervision of each functional department, and must unconditionally obey the tasks and requirements of each functional department. At the same time, the functional departments can quantitatively assess the fulfillment of the tasks of the teaching departments, and the results will be included as valid data in the final assessment of the teaching departments. On the other hand, teaching departments do not have the same power to assess the quality of the work of the functional departments. As a result of this contrast in authority, many staff members in the functional departments have developed a condescending attitude towards the administrative staff and teachers of the teaching departments who come to work in their departments. In the long run, teaching staff generally find it difficult to get to their departments. In addition, teachers are not able to participate in politics. Although there are nominally reception days for faculty leaders and staff congresses, it is very difficult for teachers and staff to express their opinions.

A job that does not offer outstanding material and spiritual treatment, and is even harsh in some respects, not only fails to attract talented people, but also fails to win the approval and loyalty of more ordinary teachers and staff. If there is no improvement, the high turnover of staff will continue, affecting the continuity of the daily work, and is not conducive to the building and development of the team.

### Conclusions

Human resource management as an important reform initiative in the management of private universities. More and more attention has been paid to it. Many private colleges and universities have made great progress in the study of human resources, but at this stage, human resource management in private colleges and universities is still in the stage of understanding and development, and there is still arbitrariness and unscientific in the implementation of management. As the administrators of private



colleges and universities, they should actively explore the future development trend, further improve the mechanism of human resource management, give full play to the important role of human resource management in the management of private colleges and universities, and realize the long-term development of private colleges and universities. This paper analyzes the problems of teacher team building in this college from the perspective of incentive theory under human resource management, and concludes that the current problems of private colleges and universities are caused by multiple positions for teachers, insufficient benefits, and compensation, limited personal and career development of teachers, and lack of humanization in the management of teachers.

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